



South Central Kansas MLS

## South Central Kansas MLS

170 W. Dewey, Wichita, KS 67202

[www.sckrealtors.com](http://www.sckrealtors.com)

February 15, 2017

### **South Central Kansas Multiple Listing Service Releases Home Sales Figures for January 2017**

Homes sales in South Central Kansas rose by 3.1% in January compared to the prior year. Sales in January 2017 totaled 560 units, up from 543 in 2016.

Among existing homes, 526 units sold in January, an increase of 3.3% from 509 units that sold in 2016. The average sale price of existing homes was \$142,147. This represents a decrease of 1.0% from the January 2016 average price of \$143,641.

For new construction, 34 sales occurred in January, essentially unchanged from the prior year. The average sale price of new homes in January was \$280,692, down 5.8% from the same period last year.

A total of 672 contracts for sale were written in January 2017, down from 705 in January 2016. This is a decrease of 4.7%. Contracts written during the month reflect, in part, sales that are set to close in the near future.

The inventory of active listings in South Central Kansas stood at 2,254 units at the end of January, which is down from 2,500 homes that were on the market at the end of January last year. At the current rate of sales, this figure represents 4.0 months' supply of homes on the market.

Note: This information is based on information provided by the REALTORS® of South Central Kansas or South Central Kansas Multiple Listing Service, Inc. for the period indicated. Neither the REALTORS® of South Central Kansas nor the South Central Kansas Multiple Listing Service, Inc. guarantee or are in any way responsible for the accuracy of the data and the data that is provided may not reflect all real estate activity in the market.



## MARKET OVERVIEW >>

### South Central Kansas Home Sales Rose in January

Total home sales in South Central Kansas rose by 3.1% last month to 560 units, compared to 543 units in January 2016. Total sales volume was \$84.3 million, up 1.3% from a year earlier.

The median sale price in January was \$125,000, showing no change from the previous year. Homes that sold in January were typically on the market for 36 days and sold for 98.0% of their list prices.

### South Central Kansas Active Listings Down at End of January

The total number of active listings in South Central Kansas at the end of January was 2,254 units, down from 2,500 at the same point in 2016. This represents a 4.0 months' supply of homes available for sale. The median list price of homes on the market at the end of January was \$154,900.

During January, a total of 672 contracts were written down from 705 in January 2016. At the end of the month, there were 957 contracts pending, compared to 1,034 at the end of January 2016.

### Your Association Working for You!

The South Central Kansas MLS statistical reports are one of the many benefits you receive from being a member of the REALTORS® of South Central Kansas. Through a partnership with the Kansas Association of REALTORS®, we will send you these reports each month to help you better serve your clients and promote your business.

### Contact Information

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Entire MLS System		January		
Summary Statistics		2017	2016	Change
Home Sales		<b>560</b>	543	3.1%
Active Listings		<b>2,254</b>	2,500	-9.8%
Months' Supply		<b>4.0</b>	4.6	-12.6%
New Listings		<b>858</b>	888	-3.4%
Contracts Written		<b>672</b>	705	-4.7%
Pending Contracts		<b>957</b>	1,034	-7.4%
Sales Volume (1,000s)		<b>84,313</b>	83,249	1.3%
Average	Sale Price	<b>150,558</b>	153,313	-1.8%
	List Price of Actives	<b>211,527</b>	201,896	4.8%
	Days on Market	<b>61</b>	63	-3.9%
	Percent of List	<b>95.9%</b>	96.5%	-0.6%
	Percent of Original	<b>93.1%</b>	93.6%	-0.5%
Median	Sale Price	<b>125,000</b>	125,000	0.0%
	List Price of Actives	<b>154,900</b>	137,500	12.7%
	Days on Market	<b>36</b>	37	-4.1%
	Percent of List	<b>98.0%</b>	98.2%	-0.2%
	Percent of Original	<b>96.3%</b>	96.1%	0.1%

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## MARKET OVERVIEW STATISTICS

ENTIRE MLS SYSTEM  
BREAKDOWNS BY HOME TYPE  
AS OF 2/7/2017

### SUMMARY >>

January MLS Statistics By Property Type		2017			2016			2015		
		Total	Existing	New	Total	Existing	New	Total	Existing	New
Home Sales		<b>560</b>	<b>526</b>	<b>34</b>	543	509	34	508	478	30
Change from prior year		3.1%	3.3%	0.0%	6.9%	6.5%	13.3%	-4.9%	-1.4%	-38.8%
Active Listings		<b>2,254</b>	<b>1,997</b>	<b>257</b>	2,500	2,253	247	2,710	2,442	268
Change from prior year		-9.8%	-11.4%	4.0%	-7.7%	-7.7%	-7.8%	-6.1%	-8.4%	21.8%
Months' Supply		<b>4.0</b>	<b>3.8</b>	<b>7.6</b>	4.6	4.4	7.3	5.3	5.1	8.9
Change from prior year		-12.6%	-14.2%	4.0%	-13.7%	-13.4%	-18.7%	-1.3%	-7.0%	99.0%
New Listings		<b>858</b>	<b>789</b>	<b>69</b>	888	820	68	1,039	988	51
Change from prior year		-3.4%	-3.8%	1.5%	-14.5%	-17.0%	33.3%	7.2%	7.0%	10.9%
Contracts Written		<b>672</b>	<b>635</b>	<b>37</b>	705	657	48	662	627	35
Change from prior year		-4.7%	-3.3%	-22.9%	6.5%	4.8%	37.1%	5.4%	7.4%	-20.5%
Pending Contracts		<b>957</b>	<b>874</b>	<b>83</b>	1,034	943	91	969	892	77
Change from prior year		-7.4%	-7.3%	-8.8%	6.7%	5.7%	18.2%	1.5%	3.5%	-17.2%
Sales Volume (1,000s)		<b>84,313</b>	<b>74,769</b>	<b>9,544</b>	83,249	73,113	10,136	71,234	62,218	9,015
Change from prior year		1.3%	2.3%	-5.8%	16.9%	17.5%	12.4%	-2.0%	7.4%	-38.8%
Average	Sale Price	<b>150,558</b>	<b>142,147</b>	<b>280,692</b>	153,313	143,641	298,117	140,224	130,164	300,513
	Change from prior year	-1.8%	-1.0%	-5.8%	9.3%	10.4%	-0.8%	3.0%	8.9%	-0.1%
	List Price of Actives	<b>211,527</b>	<b>197,758</b>	<b>317,235</b>	201,896	188,503	322,705	188,970	175,030	314,171
	Change from prior year	4.8%	4.9%	-1.7%	6.8%	7.7%	2.7%	1.2%	-2.4%	13.8%
	Days on Market	<b>61</b>	<b>63</b>	<b>31</b>	63	63	65	71	70	79
	Change from prior year	-3.9%	-0.7%	-52.5%	-10.4%	-9.9%	-18.1%	-7.5%	-8.6%	7.9%
Median	Percent of List	<b>95.9%</b>	<b>95.5%</b>	<b>102.4%</b>	96.5%	96.1%	102.4%	96.2%	95.7%	103.3%
	Change from prior year	-0.6%	-0.6%	-0.1%	0.3%	0.3%	-0.9%	-0.2%	0.0%	0.9%
	Percent of Original	<b>93.1%</b>	<b>92.5%</b>	<b>102.6%</b>	93.6%	92.9%	103.4%	92.7%	91.9%	104.8%
	Change from prior year	-0.5%	-0.5%	-0.8%	1.0%	1.1%	-1.4%	-0.1%	0.2%	1.7%
	Sale Price	<b>125,000</b>	<b>116,200</b>	<b>255,025</b>	125,000	115,000	220,909	120,000	114,750	267,519
	Change from prior year	0.0%	1.0%	15.4%	4.2%	0.2%	-17.4%	7.1%	9.3%	5.4%
Median	List Price of Actives	<b>154,900</b>	<b>134,900</b>	<b>269,082</b>	137,500	124,300	254,669	133,900	119,900	249,900
	Change from prior year	12.7%	8.5%	5.7%	2.7%	3.7%	1.9%	3.1%	-2.5%	8.4%
	Days on Market	<b>36</b>	<b>37</b>	<b>1</b>	37	38	8	53	54	15
	Change from prior year	-4.1%	-2.6%	-87.5%	-29.5%	-29.0%	-44.8%	14.1%	13.8%	-42.0%
	Percent of List	<b>98.0%</b>	<b>97.6%</b>	<b>100.0%</b>	98.2%	98.0%	100.0%	97.3%	97.0%	101.8%
	Change from prior year	-0.2%	-0.3%	0.0%	0.9%	1.0%	-1.8%	-0.3%	-0.2%	1.6%
Median	Percent of Original	<b>96.3%</b>	<b>95.8%</b>	<b>101.3%</b>	96.1%	95.6%	101.2%	95.3%	94.6%	102.8%
	Change from prior year	0.1%	0.3%	0.1%	0.8%	1.1%	-1.5%	-0.7%	-0.5%	2.4%

## YEAR-TO-DATE STATISTICS

### SUMMARY >>

ENTIRE MLS SYSTEM  
YTD BREAKDOWNS BY HOME TYPE  
AS OF 2/7/2017

Year-to-Date Activity By Property Type		2017			2016			2015		
		Total	Existing	New	Total	Existing	New	Total	Existing	New
Home Sales		<b>560</b>	<b>526</b>	<b>34</b>	543	509	34	508	478	30
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New Listings		<b>858</b>	<b>789</b>	<b>69</b>	888	820	68	1,039	988	51
Change from prior year		-3.4%	-3.8%	1.5%	-14.5%	-17.0%	33.3%	7.2%	7.0%	10.9%
Contracts Written		<b>672</b>	<b>635</b>	<b>37</b>	705	657	48	662	627	35
Change from prior year		-4.7%	-3.3%	-22.9%	6.5%	4.8%	37.1%	5.4%	7.4%	-20.5%
Sales Volume (1,000s)		<b>84,313</b>	<b>74,769</b>	<b>9,544</b>	83,249	73,113	10,136	71,234	62,218	9,015
Change from prior year		1.3%	2.3%	-5.8%	16.9%	17.5%	12.4%	-2.0%	7.4%	-38.8%
Average	Sale Price	<b>150,558</b>	<b>142,147</b>	<b>280,692</b>	153,313	143,641	298,117	140,224	130,164	300,513
	Change from prior year	-1.8%	-1.0%	-5.8%	9.3%	10.4%	-0.8%	3.0%	8.9%	-0.1%
	Days on Market	<b>61</b>	<b>63</b>	<b>31</b>	63	63	65	71	70	79
	Change from prior year	-3.9%	-0.7%	-52.5%	-10.4%	-9.9%	-18.1%	-7.5%	-8.6%	7.9%
Percent of List		<b>95.9%</b>	<b>95.5%</b>	<b>102.4%</b>	96.5%	96.1%	102.4%	96.2%	95.7%	103.3%
	Change from prior year	-0.6%	-0.6%	-0.1%	0.3%	0.3%	-0.9%	-0.2%	0.0%	0.9%
Percent of Original		<b>93.1%</b>	<b>92.5%</b>	<b>102.6%</b>	93.6%	92.9%	103.4%	92.7%	91.9%	104.8%
	Change from prior year	-0.5%	-0.5%	-0.8%	1.0%	1.1%	-1.4%	-0.1%	0.2%	1.7%
Median	Sale Price	<b>125,000</b>	<b>116,200</b>	<b>255,025</b>	125,000	115,000	220,909	120,000	114,750	267,519
	Change from prior year	0.0%	1.0%	15.4%	4.2%	0.2%	-17.4%	7.1%	9.3%	5.4%
	Days on Market	<b>36</b>	<b>37</b>	<b>1</b>	37	38	8	53	54	15
	Change from prior year	-4.1%	-2.6%	-87.5%	-29.5%	-29.0%	-44.8%	14.1%	13.8%	-42.0%
Percent of List		<b>98.0%</b>	<b>97.6%</b>	<b>100.0%</b>	98.2%	98.0%	100.0%	97.3%	97.0%	101.8%
	Change from prior year	-0.2%	-0.3%	0.0%	0.9%	1.0%	-1.8%	-0.3%	-0.2%	1.6%
Percent of Original		<b>96.3%</b>	<b>95.8%</b>	<b>101.3%</b>	96.1%	95.6%	101.2%	95.3%	94.6%	102.8%
	Change from prior year	0.1%	0.3%	0.1%	0.8%	1.1%	-1.5%	-0.7%	-0.5%	2.4%



# JANUARY 2017 >>

## SOUTH CENTRAL KANSAS MLS STATISTICS

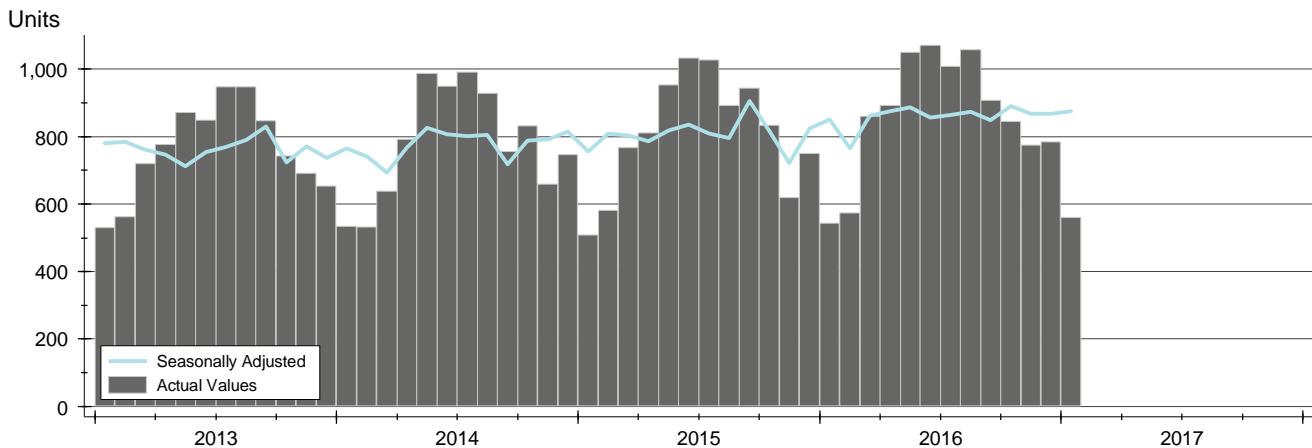


South Central Kansas MLS

### SOLD LISTINGS ANALYSIS

#### HISTORY >>

ENTIRE MLS SYSTEM  
ALL HOMES  
AS OF 2/7/2017



#### SUMMARY >>

Summary Statistics for Sold Listings		January			Year-to-Date		
		2017	2016	Change	2017	2016	Change
Sold Listings		<b>560</b>	543	3.1%	<b>560</b>	543	3.1%
Volume (1,000s)		<b>84,313</b>	83,249	1.3%	<b>84,313</b>	83,249	1.3%
Average	Sale Price	<b>150,558</b>	153,313	-1.8%	<b>150,558</b>	153,313	-1.8%
	Days on Market	<b>61</b>	63	-3.9%	<b>61</b>	63	-3.9%
	Percent of List	<b>95.9%</b>	96.5%	-0.6%	<b>95.9%</b>	96.5%	-0.6%
	Percent of Original	<b>93.1%</b>	93.6%	-0.5%	<b>93.1%</b>	93.6%	-0.5%
Median	Sale Price	<b>125,000</b>	125,000	0.0%	<b>125,000</b>	125,000	0.0%
	Days on Market	<b>36</b>	37	-4.1%	<b>36</b>	37	-4.1%
	Percent of List	<b>98.0%</b>	98.2%	-0.2%	<b>98.0%</b>	98.2%	-0.2%
	Percent of Original	<b>96.3%</b>	96.1%	0.1%	<b>96.3%</b>	96.1%	0.1%

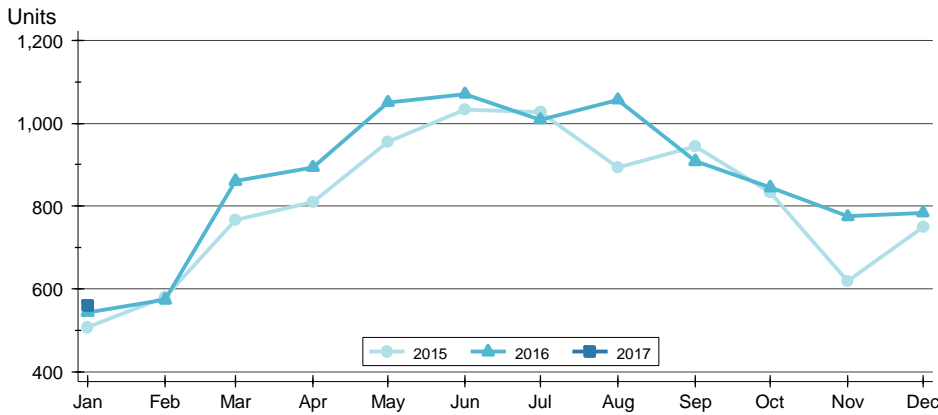
A total of 560 homes sold in South Central Kansas in January, up from 543 units in January 2016. Total sales volume rose to \$84.3 million compared to \$83.2 million in the previous year.

The median sales price in January was \$125,000, essentially the same as in the prior year. Median days on market was 36 days, up from 29 days in December, but down from 37 in January 2016.

**SOLD LISTINGS ANALYSIS**

**BY MONTH** >>

**ENTIRE MLS SYSTEM  
ALL HOMES  
AS OF 2/7/2017**



Month	2015	2016	2017
January	508	543	560
February	580	573	
March	767	860	
April	810	893	
May	954	1,051	
June	1,034	1,071	
July	1,027	1,009	
August	893	1,057	
September	944	908	
October	833	845	
November	619	775	
December	750	784	

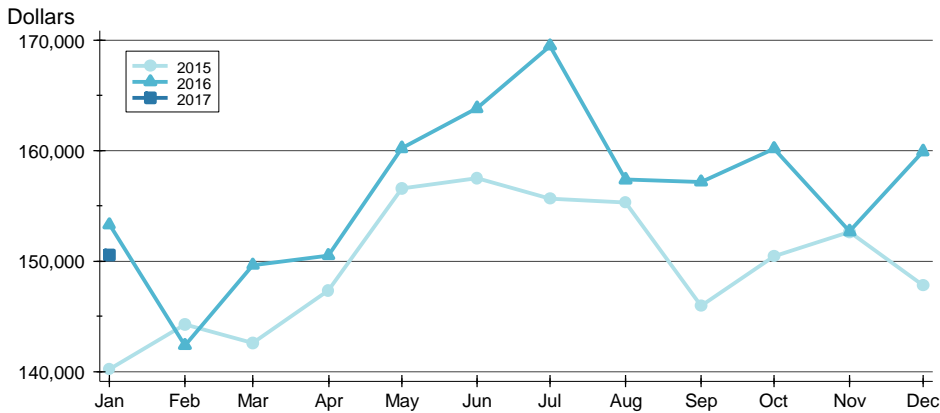
**BY PRICE RANGE** >>

Price Range	Sales			Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent	Volume	Average	Median	Average	Median	Average	Median	Average	Median
Below \$25,000	24	4.3%	342	14,248	13,000	59	49	74.7%	76.9%	63.9%	64.0%
\$25,000-\$49,999	61	10.9%	2,161	35,423	34,000	49	36	90.2%	90.5%	84.3%	84.4%
\$50,000-\$99,999	138	24.6%	10,073	72,990	72,250	58	35	96.4%	97.7%	93.3%	95.0%
\$100,000-\$124,999	54	9.6%	5,977	110,687	110,250	46	32	97.2%	98.5%	95.5%	96.1%
\$125,000-\$149,999	55	9.8%	7,444	135,337	135,500	46	31	98.0%	99.8%	95.7%	96.7%
\$150,000-\$174,999	56	10.0%	8,999	160,701	160,762	51	21	97.6%	98.3%	95.8%	98.1%
\$175,000-\$199,999	41	7.3%	7,620	185,858	185,000	61	39	97.4%	98.7%	95.3%	97.0%
\$200,000-\$249,999	44	7.9%	10,026	227,868	228,950	59	33	97.9%	98.6%	96.9%	97.5%
\$250,000-\$299,999	33	5.9%	8,918	270,252	267,979	77	44	99.6%	98.5%	98.5%	98.1%
\$300,000-\$399,999	31	5.5%	10,592	341,673	336,420	114	72	99.0%	98.4%	97.7%	98.6%
\$400,000-\$499,999	13	2.3%	5,835	448,876	452,500	144	97	96.7%	95.8%	90.3%	92.9%
\$500,000-\$749,999	8	1.4%	4,625	578,178	576,961	99	115	96.7%	96.8%	93.2%	93.7%
\$750,000-\$999,999	2	0.4%	1,700	850,000	850,000	26	26	95.2%	95.2%	95.2%	95.2%
\$1,000,000 and up	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
All price ranges	560	100.0%	84,313	150,558	125,000	61	36	95.9%	98.0%	93.1%	96.3%

**SOLD LISTINGS ANALYSIS**

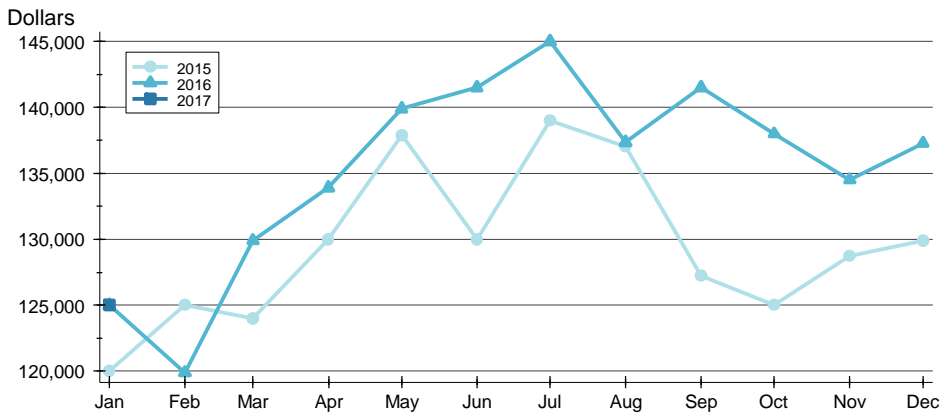
**ENTIRE MLS SYSTEM  
ALL HOMES  
AS OF 2/7/2017**

**AVERAGE PRICE** >>



Month	2015	2016	2017
January	140,224	153,313	150,558
February	144,271	142,349	142,349
March	142,575	149,651	149,651
April	147,301	150,514	150,514
May	156,574	160,202	160,202
June	157,482	163,848	163,848
July	155,639	169,506	169,506
August	155,285	157,370	157,370
September	145,953	157,173	157,173
October	150,456	160,166	160,166
November	152,640	152,696	152,696
December	147,763	159,928	159,928

**MEDIAN PRICE** >>

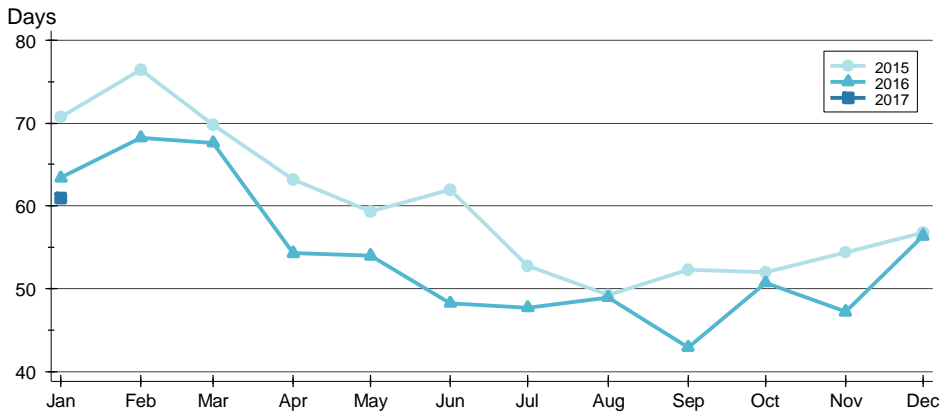


Month	2015	2016	2017
January	120,000	125,000	125,000
February	125,000	119,900	119,900
March	124,000	129,900	129,900
April	130,000	133,900	133,900
May	137,900	139,900	139,900
June	130,000	141,500	141,500
July	139,000	145,000	145,000
August	137,000	137,350	137,350
September	127,250	141,500	141,500
October	125,000	138,000	138,000
November	128,750	134,500	134,500
December	129,900	137,263	137,263

**SOLD LISTINGS ANALYSIS**

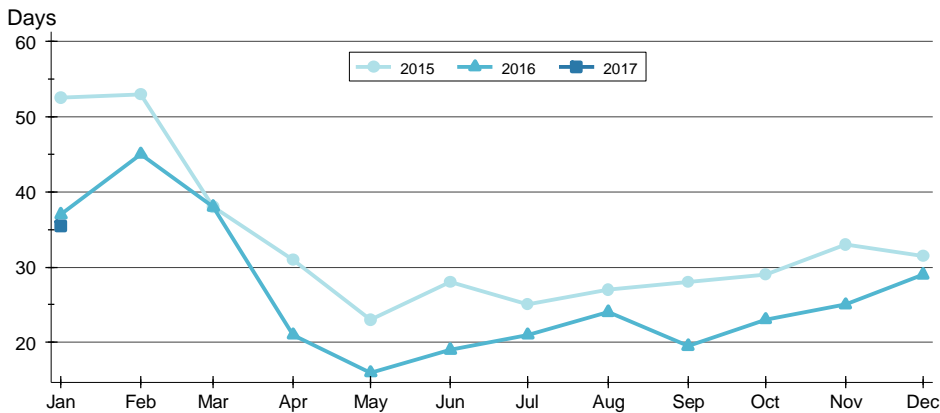
**ENTIRE MLS SYSTEM  
ALL HOMES  
AS OF 2/7/2017**

**AVERAGE DOM** >>



Month	2015	2016	2017
January	71	63	61
February	76	68	
March	70	68	
April	63	54	
May	59	54	
June	62	48	
July	53	48	
August	49	49	
September	52	43	
October	52	51	
November	54	47	
December	57	56	

**MEDIAN DOM** >>



Month	2015	2016	2017
January	53	37	36
February	53	45	
March	38	38	
April	31	21	
May	23	16	
June	28	19	
July	25	21	
August	27	24	
September	28	20	
October	29	23	
November	33	25	
December	32	29	

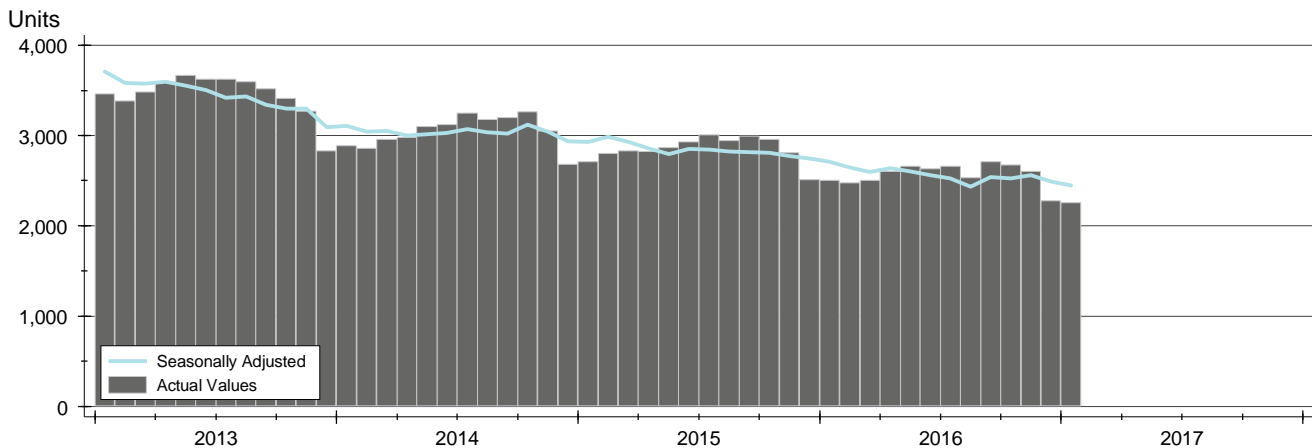




## ACTIVE LISTINGS ANALYSIS

### HISTORY >>

ENTIRE MLS SYSTEM  
ALL HOMES  
AS OF 2/7/2017



### SUMMARY >>

Summary Statistics for Active Listings		End of January		
		2017	2016	Change
Active Listings		<b>2,254</b>	2,500	-9.8%
Months' Supply		<b>4.0</b>	4.6	-12.6%
Volume (1,000s)		<b>476,782</b>	504,739	-5.5%
Average	List Price	<b>211,527</b>	201,896	4.8%
	Days on Market	<b>114</b>	124	-7.5%
	Percent of Original	<b>97.3%</b>	97.1%	0.2%
Median	List Price	<b>154,900</b>	137,500	12.7%
	Days on Market	<b>79</b>	89	-11.2%
	Percent of Original	<b>100.0%</b>	100.0%	0.0%

A total of 2,254 homes were available for sale in South Central Kansas at the end of January. This represents a 4.0 months' supply of active listings.

The median list price of homes on the market at the end of January was \$154,900, up 12.7% from 2016. The typical time on market for active listings was 79 days, down from 89 days a year earlier.



# JANUARY 2017 >>

## SOUTH CENTRAL KANSAS MLS STATISTICS

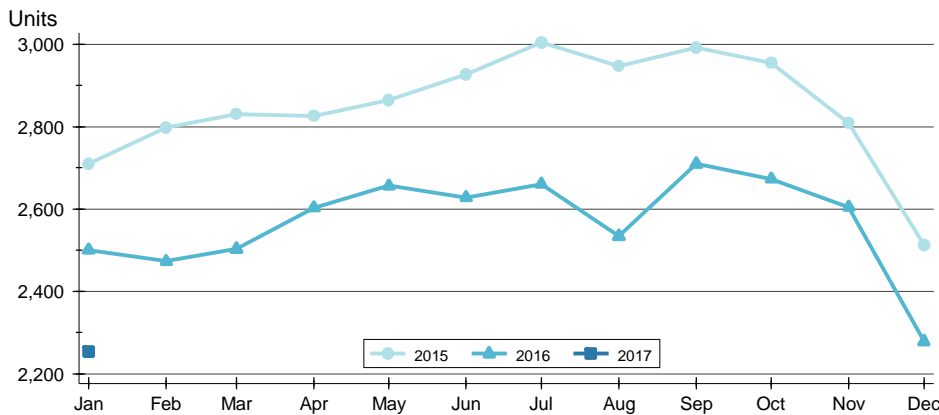


South Central Kansas MLS

### ACTIVE LISTINGS ANALYSIS

#### BY MONTH >>

ENTIRE MLS SYSTEM  
ALL HOMES  
AS OF 2/7/2017



Month	2015	2016	2017
January	2,710	2,500	2,254
February	2,798	2,473	
March	2,831	2,503	
April	2,825	2,603	
May	2,864	2,656	
June	2,926	2,628	
July	3,004	2,660	
August	2,946	2,534	
September	2,991	2,709	
October	2,954	2,673	
November	2,808	2,604	
December	2,512	2,278	

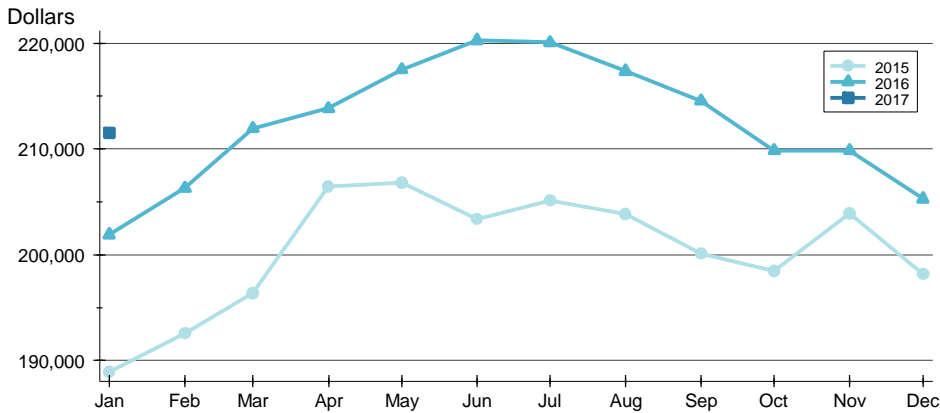
#### BY PRICE RANGE >>

Price Range	Active Listings			Months' Supply	List Price		Days on Market		List as % Orig.	
	Number	Percent	Volume		Average	Median	Average	Median	Average	Median
Below \$25,000	56	2.5%	742	2.3	13,243	15,000	149	70	90.0%	100.0%
\$25,000-\$49,999	191	8.5%	7,650	3.1	40,051	40,000	124	89	93.8%	100.0%
\$50,000-\$99,999	574	25.5%	42,087	4.2	73,322	74,500	121	78	96.6%	100.0%
\$100,000-\$124,999	114	5.1%	13,104	2.1	114,943	115,000	74	58	97.7%	100.0%
\$125,000-\$149,999	164	7.3%	22,773	3.0	138,862	139,900	69	52	98.5%	100.0%
\$150,000-\$174,999	155	6.9%	25,404	2.8	163,899	164,900	75	55	98.7%	100.0%
\$175,000-\$199,999	149	6.6%	28,056	3.6	188,293	188,000	104	76	98.8%	100.0%
\$200,000-\$249,999	216	9.6%	49,242	4.9	227,972	225,900	107	71	98.9%	100.0%
\$250,000-\$299,999	173	7.7%	47,056	5.2	271,999	269,900	122	85	98.8%	100.0%
\$300,000-\$399,999	202	9.0%	69,675	6.5	344,924	339,900	122	101	98.6%	100.0%
\$400,000-\$499,999	101	4.5%	44,961	7.8	445,158	436,500	160	96	98.4%	100.0%
\$500,000-\$749,999	72	3.2%	42,935	9.0	596,324	592,450	162	129	96.8%	100.0%
\$750,000-\$999,999	32	1.4%	28,282	16.0	883,816	875,000	192	140	94.4%	99.5%
\$1,000,000 and up	31	1.4%	49,740	N/A	1,604,507	1,275,000	188	142	97.5%	100.0%
All price ranges	2,254	100.0%	476,782	4.0	211,527	154,900	114	79	97.3%	100.0%

**ACTIVE LISTINGS ANALYSIS**

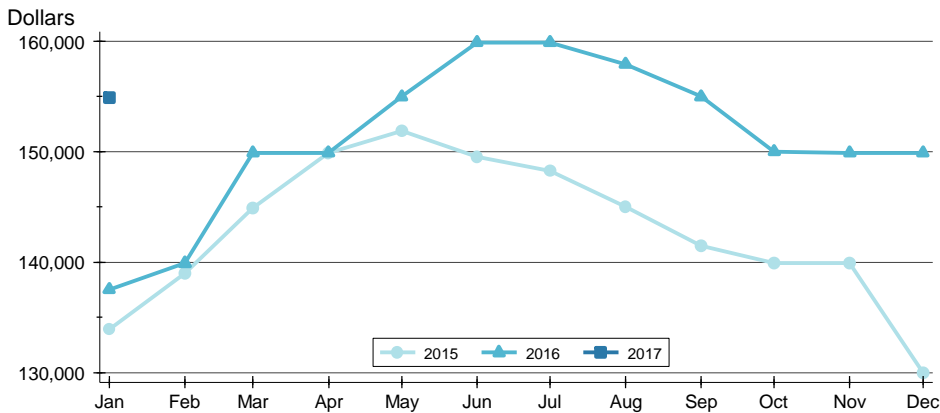
**ENTIRE MLS SYSTEM  
ALL HOMES  
AS OF 2/7/2017**

**AVERAGE PRICE** >>



Month	2015	2016	2017
January	188,970	201,896	211,527
February	192,547	206,300	
March	196,355	211,960	
April	206,422	213,848	
May	206,806	217,509	
June	203,356	220,272	
July	205,102	220,064	
August	203,861	217,371	
September	200,121	214,568	
October	198,492	209,842	
November	203,927	209,842	
December	198,170	205,282	

**MEDIAN PRICE** >>

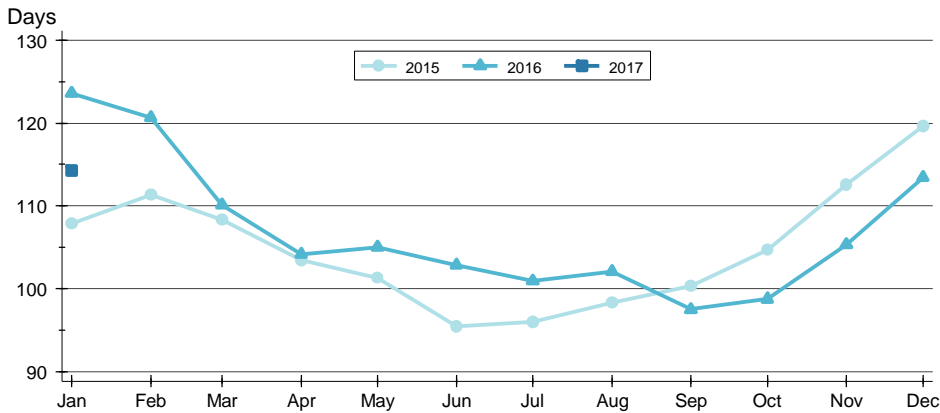


Month	2015	2016	2017
January	133,900	137,500	154,900
February	139,000	139,900	
March	144,900	149,900	
April	149,900	149,900	
May	151,900	155,000	
June	149,500	159,900	
July	148,250	159,900	
August	145,000	157,950	
September	141,500	155,000	
October	139,900	150,000	
November	139,900	149,900	
December	130,000	149,900	

**ACTIVE LISTINGS ANALYSIS**

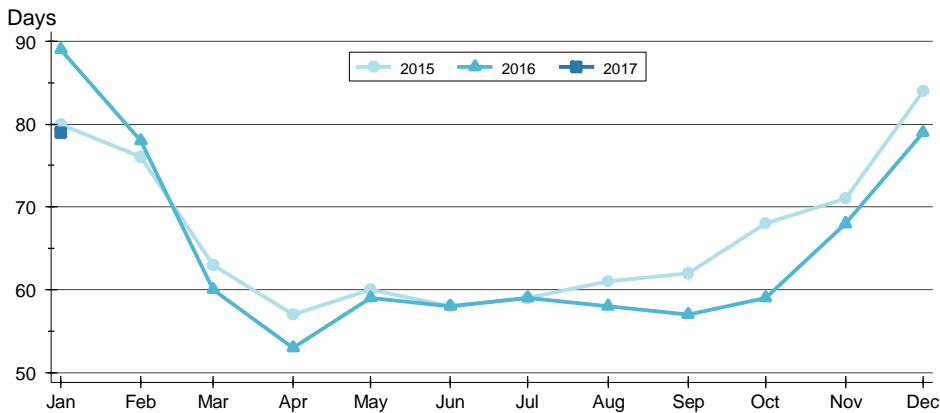
**ENTIRE MLS SYSTEM  
ALL HOMES  
AS OF 2/7/2017**

**AVERAGE DOM** >>



Month	2015	2016	2017
January	108	124	114
February	111	121	111
March	108	110	108
April	103	104	103
May	101	105	101
June	95	103	95
July	96	101	96
August	98	102	98
September	100	97	100
October	105	99	105
November	113	105	113
December	120	113	120

**MEDIAN DOM** >>

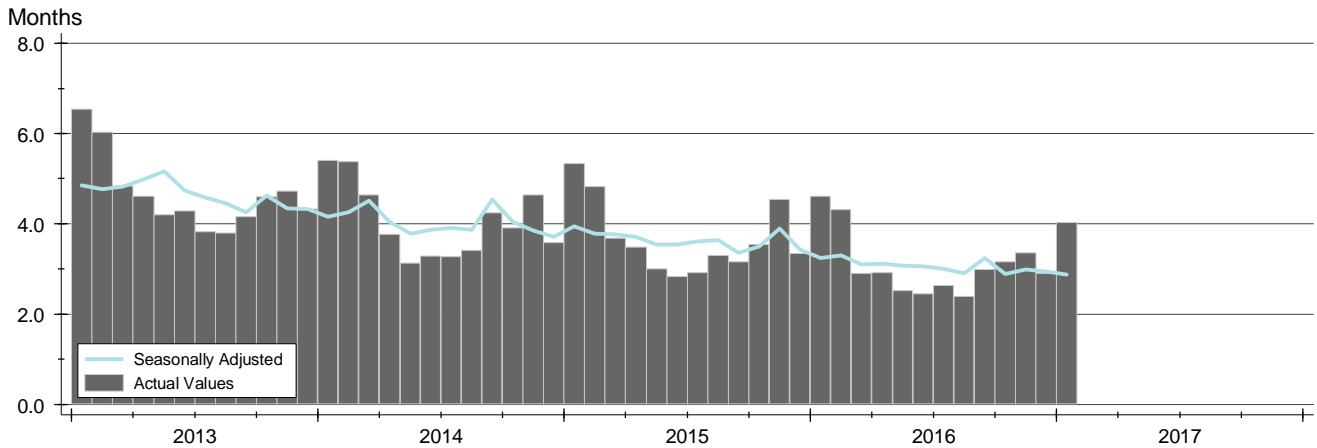


Month	2015	2016	2017
January	80	89	79
February	76	78	76
March	63	60	63
April	57	53	57
May	60	59	60
June	58	58	58
July	59	59	59
August	61	58	61
September	62	57	62
October	68	59	68
November	71	68	71
December	84	79	84

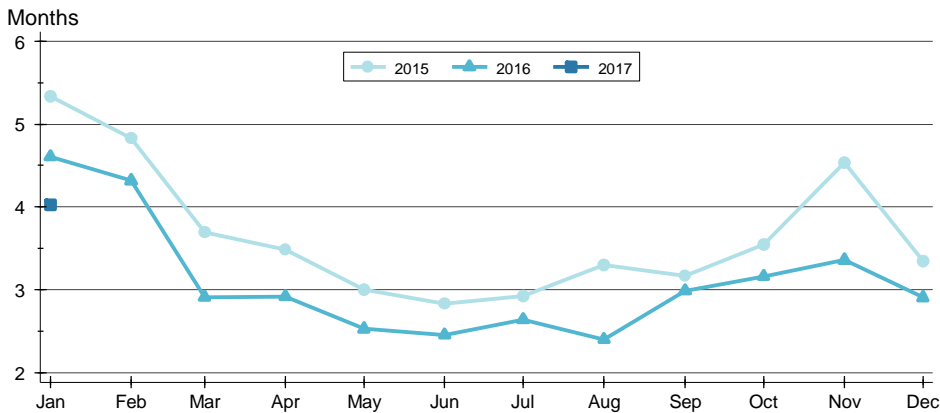
# MONTHS' SUPPLY ANALYSIS

**HISTORY** >>

**ENTIRE MLS SYSTEM  
ALL HOMES  
AS OF 2/7/2017**



**BY MONTH** >>

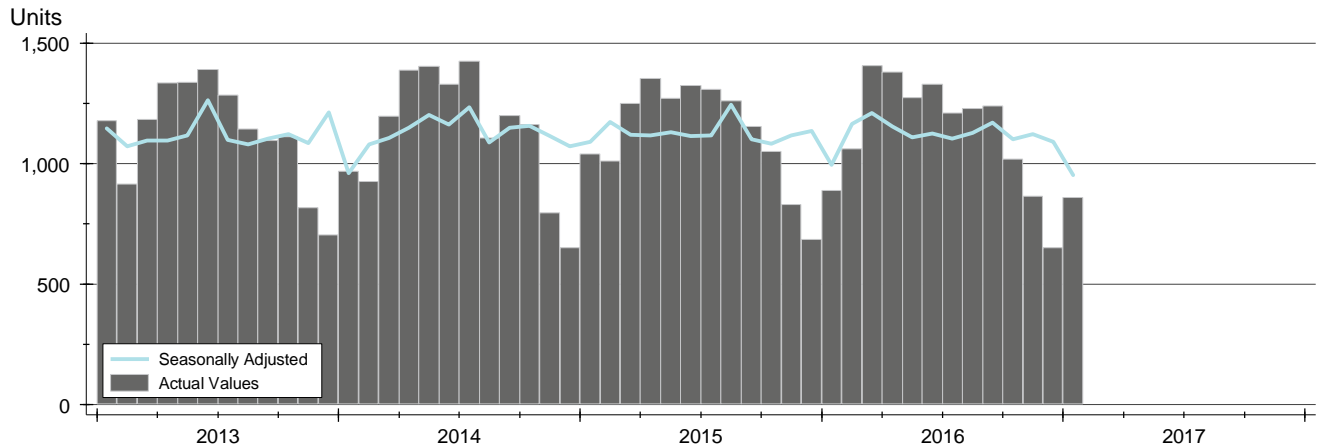


Month	2015	2016	2017
January	5.3	4.6	4.0
February	4.8	4.3	
March	3.7	2.9	
April	3.5	2.9	
May	3.0	2.5	
June	2.8	2.5	
July	2.9	2.6	
August	3.3	2.4	
September	3.2	3.0	
October	3.5	3.2	
November	4.5	3.4	
December	3.3	2.9	

# NEW LISTINGS ANALYSIS

**HISTORY** >>

**ENTIRE MLS SYSTEM  
ALL HOMES  
AS OF 2/7/2017**



**SUMMARY** >>

Summary Statistics for New Listings		January		
		2017	2016	Change
Current Month	New Listings	<b>858</b>	888	-3.4%
	Volume (1,000s)	<b>150,366</b>	152,131	-1.2%
	Average List Price	<b>175,251</b>	171,318	2.3%
	Median List Price	<b>144,900</b>	135,000	7.3%
YTD	New Listings	<b>858</b>	888	-3.4%
	Volume (1,000s)	<b>150,366</b>	152,131	-1.2%
	Average List Price	<b>175,251</b>	171,318	2.3%
	Median List Price	<b>144,900</b>	135,000	7.3%

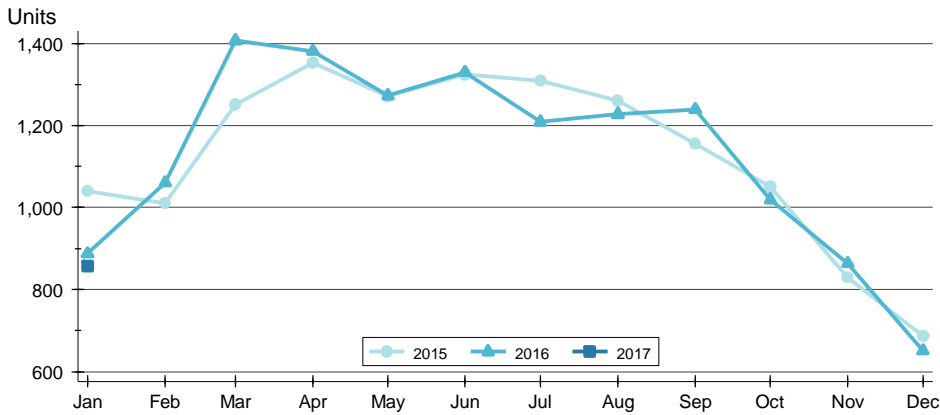
A total of 858 new listings were added in South Central Kansas during January, down 3.4% from the same month in 2016.

The median list price of these homes was \$144,900 up from \$135,000 in 2016.

**NEW LISTINGS ANALYSIS**

**BY MONTH** >>

**ENTIRE MLS SYSTEM  
ALL HOMES  
AS OF 2/7/2017**



Month	2015	2016	2017
January	1,039	888	858
February	1,010	1,060	
March	1,251	1,407	
April	1,353	1,381	
May	1,271	1,273	
June	1,325	1,330	
July	1,309	1,209	
August	1,261	1,228	
September	1,155	1,239	
October	1,050	1,019	
November	830	864	
December	686	651	

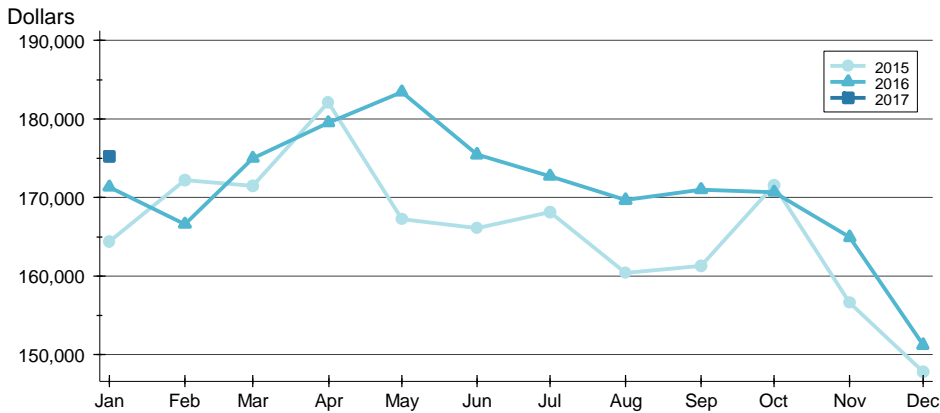
**BY PRICE RANGE** >>

Price Range	New Listings			List Price	
	Number	Percent	Volume	Average	Median
Below \$25,000	24	2.8%	351	14,639	15,000
\$25,000-\$49,999	65	7.6%	2,624	40,366	41,600
\$50,000-\$99,999	192	22.4%	14,389	74,941	75,000
\$100,000-\$124,999	72	8.4%	8,325	115,630	115,950
\$125,000-\$149,999	95	11.1%	13,124	138,151	139,500
\$150,000-\$174,999	84	9.8%	13,699	163,084	164,400
\$175,000-\$199,999	64	7.5%	11,924	186,318	184,950
\$200,000-\$249,999	91	10.6%	20,698	227,451	225,000
\$250,000-\$299,999	56	6.5%	15,220	271,789	269,900
\$300,000-\$399,999	47	5.5%	16,018	340,815	334,000
\$400,000-\$499,999	26	3.0%	11,494	442,086	429,700
\$500,000-\$749,999	14	1.6%	8,233	588,066	549,950
\$750,000-\$999,999	8	0.9%	6,823	852,818	865,808
\$1,000,000 and up	4	0.5%	4,639	1,159,657	1,181,815
All price ranges	858	100.0%	150,366	175,251	144,900

**NEW LISTINGS ANALYSIS**

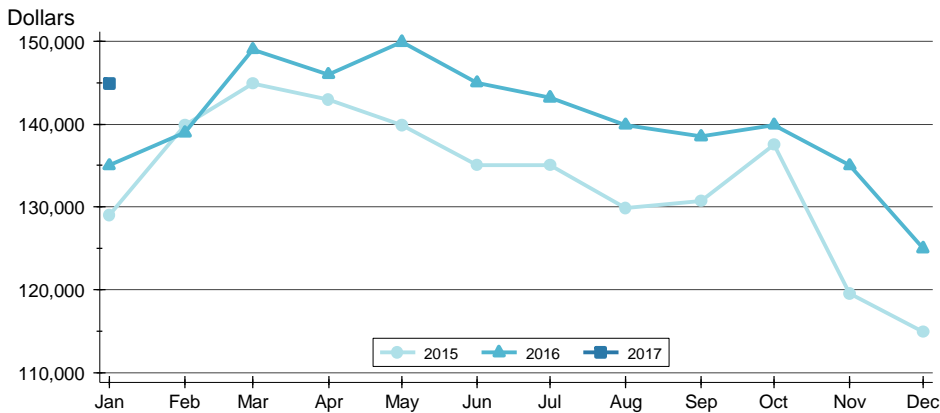
**ENTIRE MLS SYSTEM  
ALL HOMES  
AS OF 2/7/2017**

**AVERAGE PRICE** >>



Month	2015	2016	2017
January	164,435	171,318	175,251
February	172,244	166,629	
March	171,459	175,001	
April	182,094	179,561	
May	167,269	183,434	
June	166,081	175,431	
July	168,148	172,705	
August	160,464	169,681	
September	161,283	171,005	
October	171,577	170,674	
November	156,585	164,962	
December	147,868	151,219	

**MEDIAN PRICE** >>



Month	2015	2016	2017
January	129,000	135,000	144,900
February	139,900	138,950	
March	144,900	149,000	
April	143,000	146,000	
May	139,900	149,900	
June	135,000	145,000	
July	135,000	143,200	
August	129,900	139,900	
September	130,750	138,500	
October	137,500	139,900	
November	119,500	135,000	
December	114,900	125,000	





JANUARY 2017 >>

# SOUTH CENTRAL KANSAS MLS STATISTICS

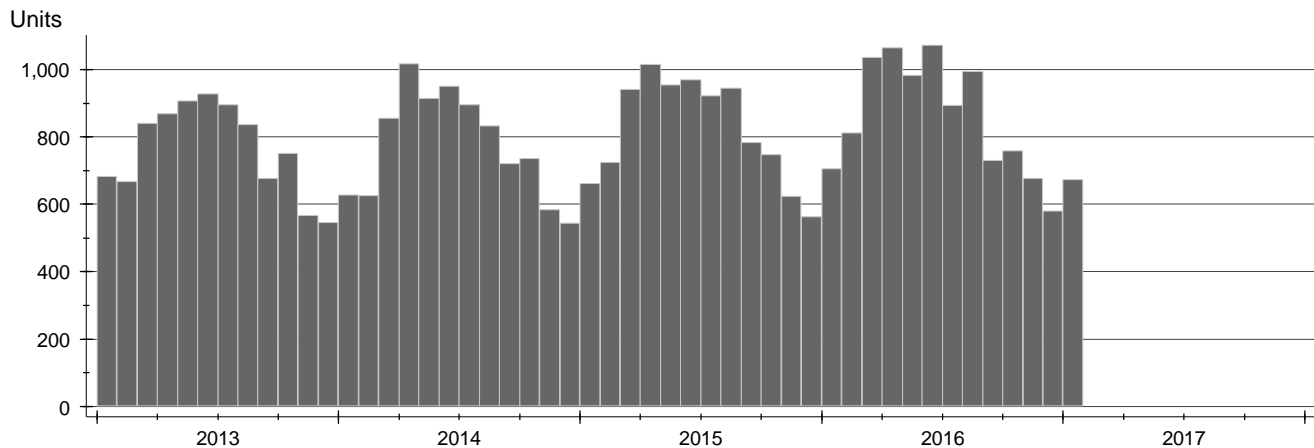


South Central Kansas MLS

## CONTRACTS WRITTEN ANALYSIS

HISTORY >>

ENTIRE MLS SYSTEM  
ALL HOMES  
AS OF 2/7/2017



SUMMARY >>

Summary Statistics for Contracts Written		January			Year-to-Date		
		2017	2016	Change	2017	2016	Change
Contracts Written		672	705	-4.7%	672	705	-4.7%
Volume (1,000s)		104,592	114,358	-8.5%	104,592	114,358	-8.5%
Average	List Price	155,643	162,209	-4.0%	155,643	162,209	-4.0%
	Days on Market	70	70	0.2%	70	70	0.2%
	Percent of Original	94.9%	94.2%	0.8%	94.9%	94.2%	0.8%
Median	List Price	134,900	129,900	3.8%	134,900	129,900	3.8%
	Days on Market	41	41	0.0%	41	41	0.0%
	Percent of Original	100.0%	96.9%	3.2%	100.0%	96.9%	3.2%

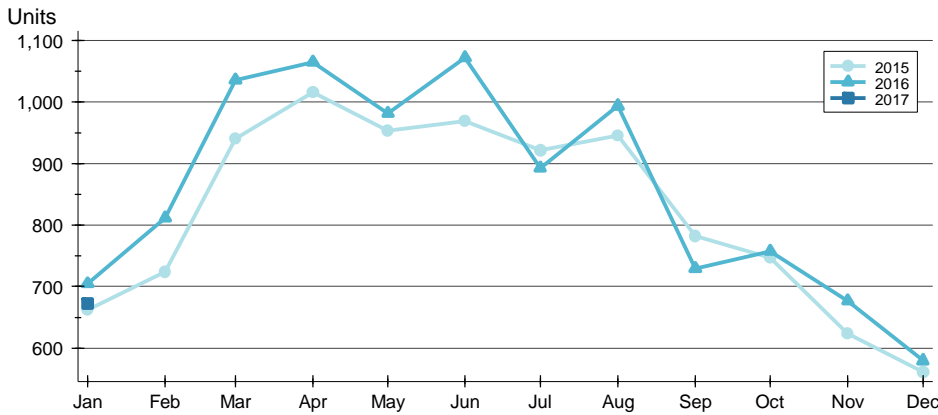
A total of 672 contracts for sale were written in South Central Kansas during the month of January, down from 705 in 2016. The median list price of these homes was \$134,900, up from \$129,900 the prior year.

Half of the homes that went under contract in January were on the market less than 41 days, compared to 41 days in January 2016.

**CONTRACTS WRITTEN ANALYSIS**

**ENTIRE MLS SYSTEM  
ALL HOMES  
AS OF 2/7/2017**

**BY MONTH** >>



Month	2015	2016	2017
January	662	705	672
February	724	812	724
March	940	1,036	940
April	1,016	1,065	1,016
May	954	982	954
June	969	1,072	969
July	922	893	922
August	945	994	945
September	783	730	783
October	747	758	747
November	624	677	624
December	562	580	562

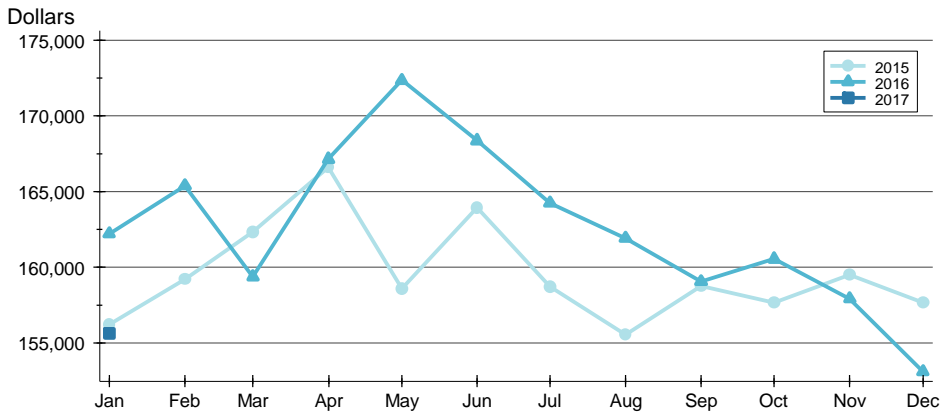
**BY PRICE RANGE** >>

Price Range	Contracts Written			List Price		Days on Market		List as % Orig.	
	Number	Percent	Volume	Average	Median	Average	Median	Average	Median
Below \$25,000	31	4.6%	548	17,692	17,900	58	29	73.5%	74.9%
\$25,000-\$49,999	69	10.3%	2,693	39,030	39,900	75	33	89.8%	96.3%
\$50,000-\$99,999	141	21.0%	10,553	74,846	74,900	63	41	94.4%	100.0%
\$100,000-\$124,999	61	9.1%	6,954	113,997	115,000	57	28	97.1%	100.0%
\$125,000-\$149,999	93	13.8%	12,924	138,969	139,900	56	44	96.9%	100.0%
\$150,000-\$174,999	64	9.5%	10,381	162,196	162,750	38	21	98.3%	100.0%
\$175,000-\$199,999	52	7.7%	9,584	184,317	182,500	60	51	96.7%	100.0%
\$200,000-\$249,999	67	10.0%	15,042	224,507	224,900	101	55	97.4%	100.0%
\$250,000-\$299,999	45	6.7%	12,204	271,203	269,000	97	84	97.0%	98.3%
\$300,000-\$399,999	24	3.6%	8,127	338,619	335,727	94	59	98.8%	100.0%
\$400,000-\$499,999	8	1.2%	3,475	434,381	437,000	199	98	95.6%	98.5%
\$500,000-\$749,999	5	0.7%	2,987	597,418	585,000	258	308	96.6%	98.3%
\$750,000-\$999,999	3	0.4%	2,566	855,277	835,931	14	0	100.0%	100.0%
\$1,000,000 and up	4	0.6%	5,775	1,443,750	1,262,500	100	97	98.0%	100.0%
All price ranges	672	100.0%	104,592	155,643	134,900	70	41	94.9%	100.0%

**CONTRACTS WRITTEN ANALYSIS**

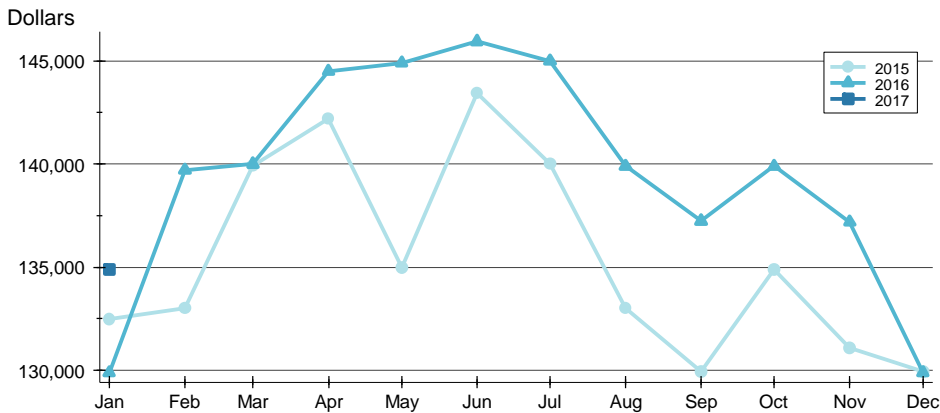
**ENTIRE MLS SYSTEM  
ALL HOMES  
AS OF 2/7/2017**

**AVERAGE PRICE** >>



Month	2015	2016	2017
January	156,216	162,209	155,643
February	159,199	165,384	
March	162,353	159,369	
April	166,619	167,148	
May	158,585	172,365	
June	163,944	168,367	
July	158,691	164,252	
August	155,537	161,924	
September	158,737	159,059	
October	157,634	160,557	
November	159,513	157,926	
December	157,636	153,114	

**MEDIAN PRICE** >>

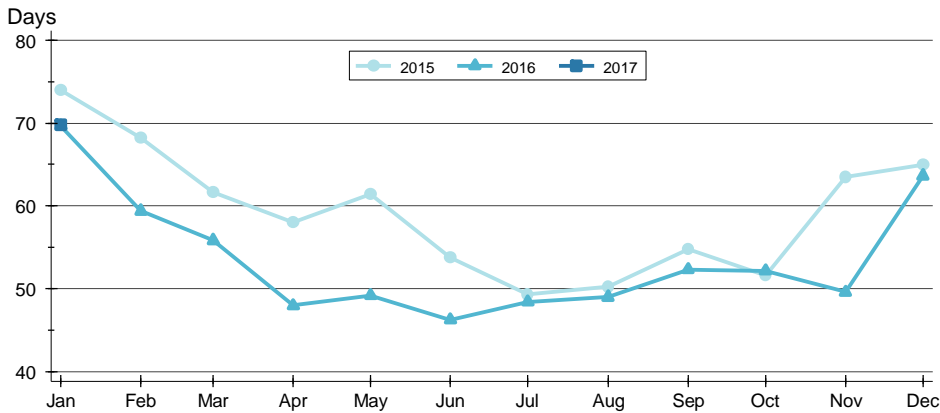


Month	2015	2016	2017
January	132,500	129,900	134,900
February	133,000	139,700	
March	139,900	140,000	
April	142,200	144,500	
May	135,000	144,900	
June	143,438	145,950	
July	140,000	145,000	
August	133,000	139,900	
September	129,950	137,250	
October	134,900	139,900	
November	131,100	137,200	
December	129,950	129,900	

**CONTRACTS WRITTEN ANALYSIS**

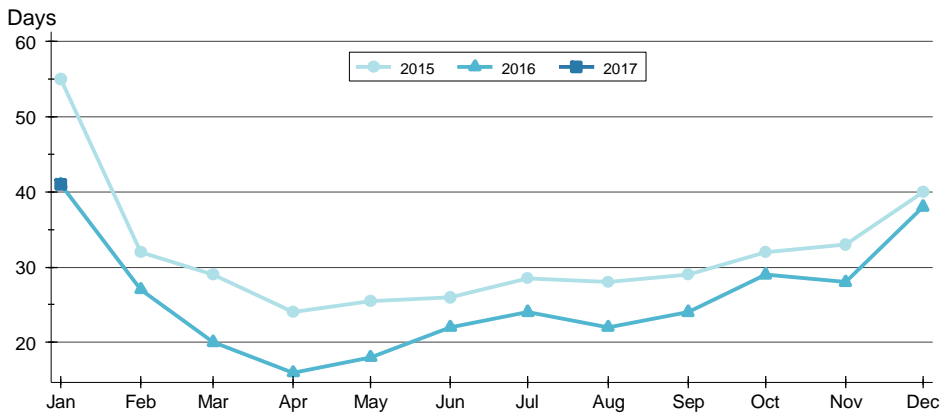
**ENTIRE MLS SYSTEM  
ALL HOMES  
AS OF 2/7/2017**

**AVERAGE DOM** >>



Month	2015	2016	2017
January	74	70	70
February	68	59	59
March	62	56	56
April	58	48	48
May	61	49	49
June	54	46	46
July	49	48	48
August	50	49	49
September	55	52	52
October	52	52	52
November	63	50	50
December	65	64	64

**MEDIAN DOM** >>

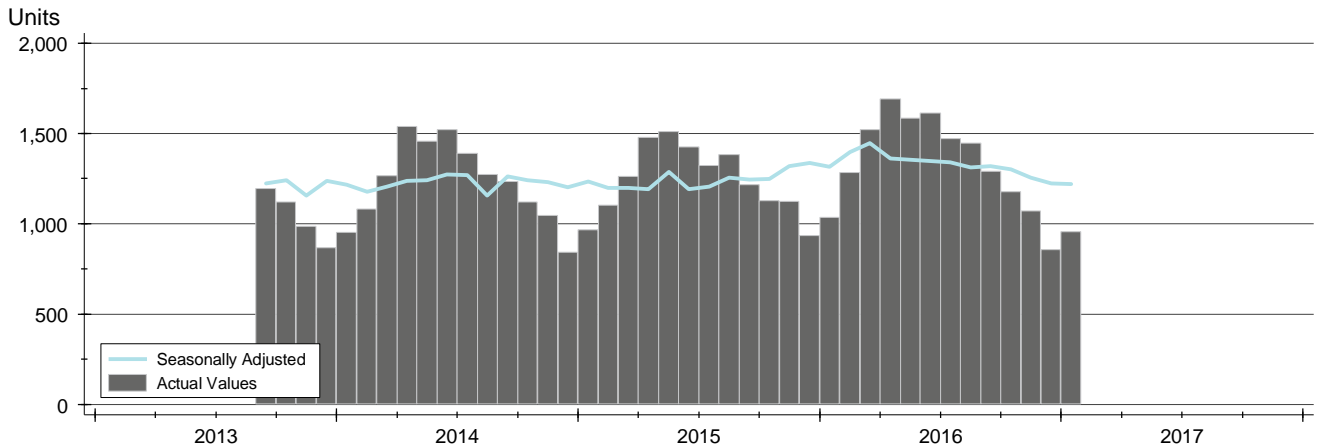


Month	2015	2016	2017
January	55	41	41
February	32	27	27
March	29	20	20
April	24	16	16
May	26	18	18
June	26	22	22
July	29	24	24
August	28	22	22
September	29	24	24
October	32	29	29
November	33	28	28
December	40	38	38

# PENDING CONTRACTS ANALYSIS

**HISTORY** >>

**ENTIRE MLS SYSTEM  
ALL HOMES  
AS OF 2/7/2017**



**SUMMARY** >>

Summary Statistics for Pending Contracts		End of January		
		2017	2016	Change
Pending Contracts		<b>957</b>	1,034	-7.4%
Volume (1,000s)		<b>161,652</b>	168,625	-4.1%
Average	List Price	<b>168,915</b>	163,080	3.6%
	Days on Market	<b>64</b>	68	-6.4%
	Percent of Original	<b>96.9%</b>	97.2%	-0.2%
Median	List Price	<b>142,250</b>	130,000	9.4%
	Days on Market	<b>35</b>	40	-12.5%
	Percent of Original	<b>100.0%</b>	100.0%	0.0%

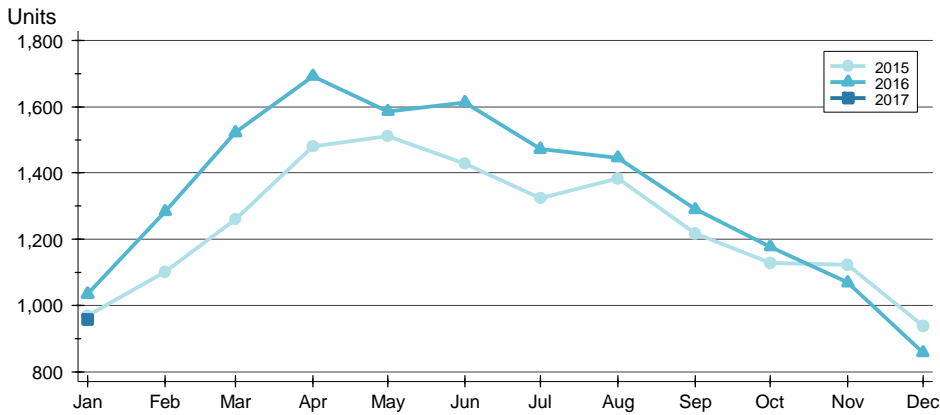
A total of 957 listings in South Central Kansas had contracts pending at the end of January, down from 1,034 contracts pending at the end of January 2016.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

**PENDING CONTRACTS ANALYSIS**

**BY MONTH** >>

**ENTIRE MLS SYSTEM  
ALL HOMES  
AS OF 2/7/2017**



Month	2015	2016	2017
January	969	1,034	957
February	1,101	1,284	
March	1,261	1,522	
April	1,480	1,693	
May	1,510	1,586	
June	1,427	1,613	
July	1,323	1,472	
August	1,384	1,446	
September	1,217	1,290	
October	1,128	1,177	
November	1,123	1,069	
December	937	857	

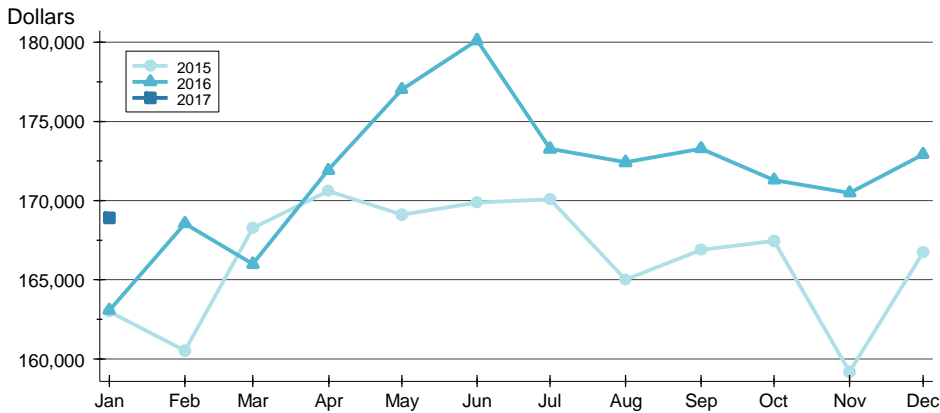
**BY PRICE RANGE** >>

Price Range	Contracts Pending			List Price		Days on Market		List as % Orig.	
	Number	Percent	Volume	Average	Median	Average	Median	Average	Median
Below \$25,000	28	2.9%	501	17,904	19,700	54	30	82.5%	88.2%
\$25,000-\$49,999	69	7.2%	2,737	39,672	39,900	77	33	94.2%	100.0%
\$50,000-\$99,999	201	21.0%	15,129	75,268	74,900	64	42	96.0%	100.0%
\$100,000-\$124,999	96	10.0%	10,927	113,819	114,950	57	24	98.2%	100.0%
\$125,000-\$149,999	122	12.7%	16,883	138,384	139,900	52	32	97.1%	100.0%
\$150,000-\$174,999	92	9.6%	14,954	162,541	164,700	44	26	98.8%	100.0%
\$175,000-\$199,999	78	8.2%	14,494	185,815	185,000	58	44	97.5%	100.0%
\$200,000-\$249,999	101	10.6%	22,798	225,727	224,900	96	55	98.5%	100.0%
\$250,000-\$299,999	80	8.4%	22,006	275,071	275,000	68	38	97.9%	100.0%
\$300,000-\$399,999	42	4.4%	14,452	344,103	336,977	76	49	98.4%	100.0%
\$400,000-\$499,999	19	2.0%	8,234	433,353	425,600	33	0	99.5%	100.0%
\$500,000-\$749,999	15	1.6%	8,876	591,702	585,000	101	16	98.9%	100.0%
\$750,000-\$999,999	3	0.3%	2,566	855,277	835,931	14	0	100.0%	100.0%
\$1,000,000 and up	4	0.4%	5,914	1,478,500	1,247,500	120	145	97.5%	99.1%
All price ranges	957	100.0%	161,652	168,915	142,250	64	35	96.9%	100.0%

**PENDING CONTRACTS ANALYSIS**

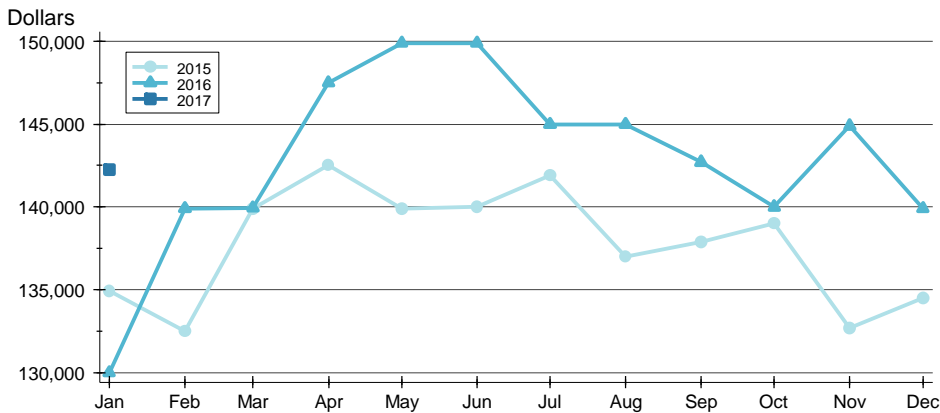
**ENTIRE MLS SYSTEM  
ALL HOMES  
AS OF 2/7/2017**

**AVERAGE PRICE** >>



Month	2015	2016	2017
January	162,993	163,080	168,915
February	160,550	168,555	168,555
March	168,272	166,010	166,010
April	170,592	171,919	171,919
May	169,126	177,027	177,027
June	169,887	180,113	180,113
July	170,100	173,256	173,256
August	164,997	172,412	172,412
September	166,919	173,270	173,270
October	167,456	171,296	171,296
November	159,226	170,505	170,505
December	166,746	172,906	172,906

**MEDIAN PRICE** >>

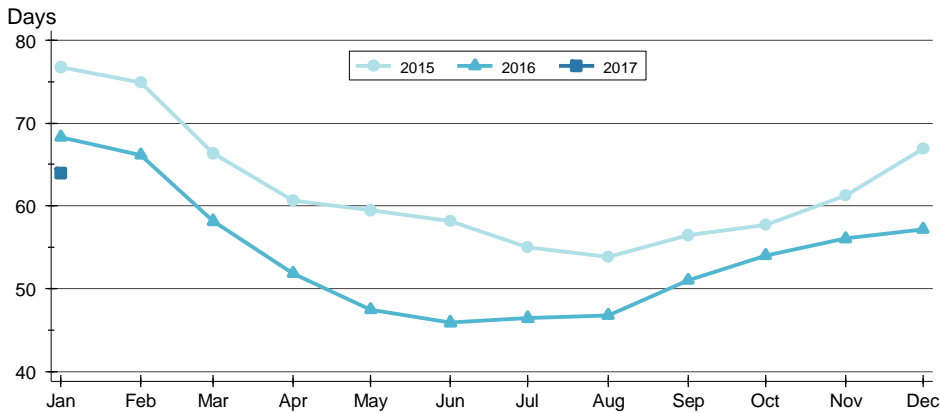


Month	2015	2016	2017
January	134,900	130,000	142,250
February	132,500	139,900	139,900
March	139,900	139,950	139,950
April	142,500	147,500	147,500
May	139,900	149,900	149,900
June	140,000	149,900	149,900
July	141,900	145,000	145,000
August	137,000	145,000	145,000
September	137,900	142,700	142,700
October	139,000	140,000	140,000
November	132,700	144,900	144,900
December	134,500	139,900	139,900

**PENDING CONTRACTS ANALYSIS**

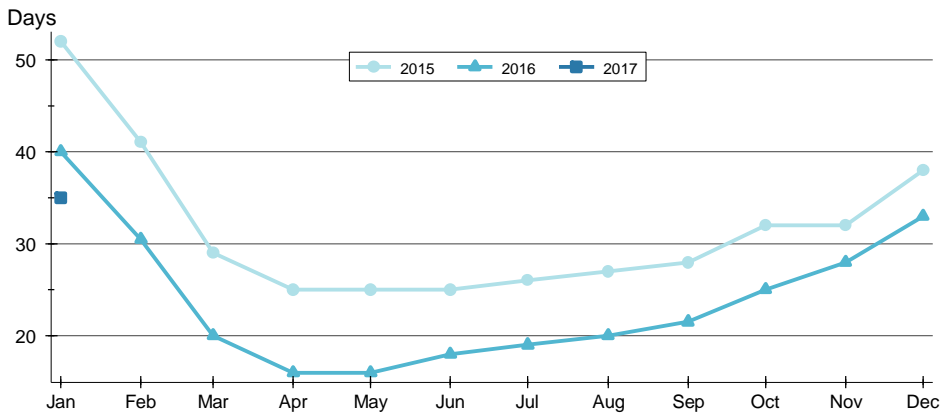
**ENTIRE MLS SYSTEM  
ALL HOMES  
AS OF 2/7/2017**

**AVERAGE DOM** >>



Month	2015	2016	2017
January	77	68	64
February	75	66	
March	66	58	
April	61	52	
May	59	47	
June	58	46	
July	55	46	
August	54	47	
September	56	51	
October	58	54	
November	61	56	
December	67	57	

**MEDIAN DOM** >>



Month	2015	2016	2017
January	52	40	35
February	41	31	
March	29	20	
April	25	16	
May	25	16	
June	25	18	
July	26	19	
August	27	20	
September	28	22	
October	32	25	
November	32	28	
December	38	33	