



The Standard for Excellence.™

MARKET OVERVIEW >>

South Central Kansas Home Sales Rose in May

Total home sales in South Central Kansas rose by 8.2% last month to 1,032 units, compared to 954 units in May 2015. Total sales volume was \$164.3 million, up 10.0% from a year earlier.

The median sale price in May was \$139,450, up from \$137,900 a year earlier. Homes that sold in May were typically on the market for 17 days and sold for 98.9% of their list prices.

South Central Kansas Active Listings Down at End of May

The total number of active listings in South Central Kansas at the end of May was 2,656 units, down from 2,864 at the same point in 2015. This represents a 2.6 months' supply of homes available for sale. The median list price of homes on the market at the end of May was \$155,000.

During May, a total of 959 contracts were written up from 954 in May 2015. At the end of the month, there were 1,586 contracts pending, compared to 1,510 at the end of May 2015.

Your Association Working for You!

The South Central Kansas MLS statistical reports are one of the many benefits you receive from being a member of the REALTORS® of South Central Kansas. Through a partnership with the Kansas Association of REALTORS®, we will send you these reports each month to help you better serve your clients and promote your business.

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Entire MLS System		May		
Summary Statistics		2016	2015	Change
Home Sales		1,032	954	8.2%
Active Listings		2,656	2,864	-7.3%
Months' Supply		2.6	3.0	-14.3%
New Listings		1,216	1,270	-4.3%
Contracts Written		959	954	0.5%
Pending Contracts		1,586	1,510	5.0%
Sales Volume (1,000s)		164,286	149,371	10.0%
Average	Sale Price	159,192	156,574	1.7%
	List Price of Actives	217,509	206,806	5.2%
	Days on Market	54	59	-8.5%
	Percent of List	97.8%	97.2%	0.6%
	Percent of Original	95.9%	95.4%	0.6%
Median	Sale Price	139,450	137,900	1.1%
	List Price of Actives	155,000	151,900	2.0%
	Days on Market	17	23	-26.1%
	Percent of List	98.9%	98.6%	0.4%
	Percent of Original	98.1%	97.6%	0.5%

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MARKET OVERVIEW STATISTICS

SUMMARY >>

ENTIRE MLS SYSTEM BREAKDOWNS BY HOME TYPE AS OF 6/15/2016

May MLS Statistics By Property Type		2016			2015			2014		
		Total	Existing	New	Total	Existing	New	Total	Existing	New
Home Sales		1,032	978	54	954	907	47	988	941	47
Change from prior year		8.2%	7.8%	14.9%	-3.4%	-3.6%	0.0%	13.3%	13.4%	11.9%
Active Listings		2,656	2,417	239	2,864	2,587	277	3,101	2,845	256
Change from prior year		-7.3%	-6.6%	-13.7%	-7.6%	-9.1%	8.2%	-15.4%	-16.7%	2.4%
Months' Supply		2.6	2.5	4.4	3.0	2.9	5.9	3.1	3.0	5.4
Change from prior year		-14.3%	-13.4%	-24.9%	-4.4%	-5.7%	8.2%	-25.3%	-26.5%	-8.5%
New Listings		1,216	1,163	53	1,270	1,221	49	1,405	1,359	46
Change from prior year		-4.3%	-4.8%	8.2%	-9.6%	-10.2%	6.5%	5.0%	6.6%	-27.0%
Contracts Written		959	911	48	954	901	53	915	862	53
Change from prior year		0.5%	1.1%	-9.4%	4.3%	4.5%	0.0%	1.0%	2.6%	-19.7%
Pending Contracts		1,586	1,440	146	1,510	1,382	128	1,456	1,342	114
Change from prior year		5.0%	4.2%	14.1%	3.7%	3.0%	12.3%	N/A	N/A	N/A
Sales Volume (1,000s)		164,286	148,725	15,562	149,371	136,471	12,901	143,071	128,731	14,340
Change from prior year		10.0%	9.0%	20.6%	4.4%	6.0%	-10.0%	16.1%	15.0%	26.9%
Average	Sale Price	159,192	152,070	288,178	156,574	150,464	274,479	144,809	136,803	305,104
	Change from prior year	1.7%	1.1%	5.0%	8.1%	10.0%	-10.0%	2.5%	1.4%	13.4%
	List Price of Actives	217,509	206,544	324,823	206,806	194,001	324,779	195,523	185,524	304,023
	Change from prior year	5.2%	6.5%	0.0%	5.8%	4.6%	6.8%	N/A	N/A	N/A
	Days on Market	54	52	99	59	57	108	68	66	114
	Change from prior year	-8.5%	-8.8%	-8.8%	-12.8%	-13.6%	-5.4%	-18.0%	-19.7%	8.6%
Percent of List	97.8%	97.6%	101.4%	97.2%	96.9%	102.9%	97.3%	97.1%	101.6%	
Change from prior year	0.6%	0.7%	-1.5%	-0.1%	-0.2%	1.2%	0.3%	0.3%	0.2%	
Percent of Original	95.9%	95.6%	102.0%	95.4%	94.9%	103.9%	95.1%	94.7%	102.1%	
Change from prior year	0.6%	0.7%	-1.9%	0.3%	0.2%	1.8%	0.7%	0.7%	0.1%	
Median	Sale Price	139,450	135,000	254,466	137,900	133,900	234,000	126,000	123,000	243,818
	Change from prior year	1.1%	0.8%	8.7%	9.4%	8.9%	-4.0%	-0.8%	-0.8%	-0.2%
	List Price of Actives	155,000	139,900	257,900	151,900	139,000	269,000	145,000	135,000	257,025
	Change from prior year	2.0%	0.6%	-4.1%	4.8%	3.0%	4.7%	N/A	N/A	N/A
	Days on Market	17	16	52	23	22	104	35	35	62
	Change from prior year	-26.1%	-27.3%	-50.0%	-34.3%	-37.1%	67.7%	-18.6%	-18.6%	-9.5%
Percent of List	98.9%	98.7%	100.0%	98.6%	98.4%	100.0%	98.2%	97.9%	100.0%	
Change from prior year	0.4%	0.3%	0.0%	0.4%	0.5%	0.0%	-0.1%	-0.2%	-0.5%	
Percent of Original	98.1%	97.9%	101.3%	97.6%	97.4%	101.0%	97.0%	96.6%	100.8%	
Change from prior year	0.5%	0.5%	0.3%	0.6%	0.8%	0.2%	0.6%	0.5%	0.2%	

YEAR-TO-DATE STATISTICS

SUMMARY >>

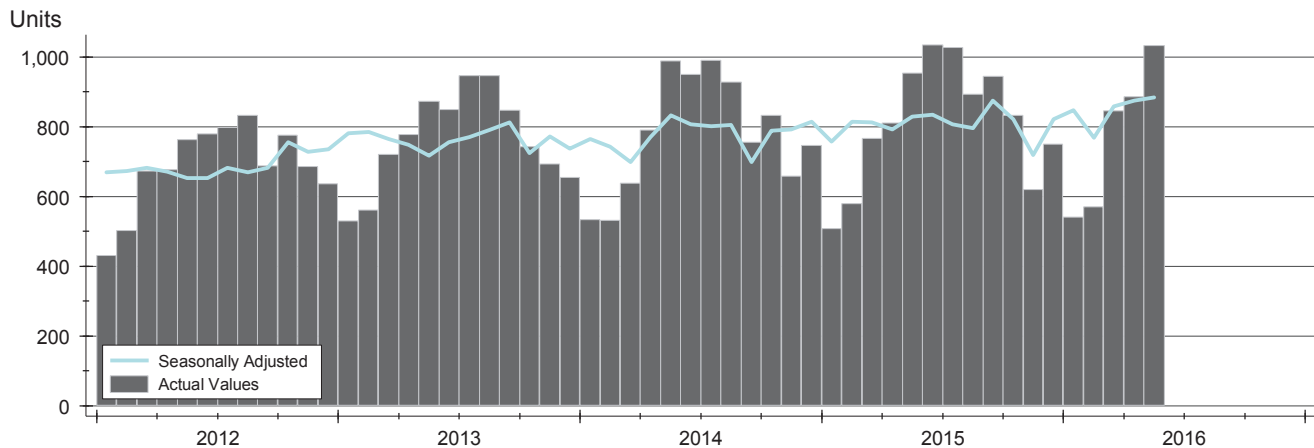
**ENTIRE MLS SYSTEM
YTD BREAKDOWNS BY HOME TYPE
AS OF 6/15/2016**

Year-to-Date Activity By Property Type		2016			2015			2014		
		Total	Existing	New	Total	Existing	New	Total	Existing	New
Home Sales		3,873	3,645	228	3,619	3,419	200	3,482	3,272	210
Change from prior year		7.0%	6.6%	14.0%	3.9%	4.5%	-4.8%	0.7%	-0.7%	28.0%
New Listings		5,861	5,531	330	5,921	5,590	331	5,886	5,671	215
Change from prior year		-1.0%	-1.1%	-0.3%	0.6%	-1.4%	54.0%	-1.0%	-0.4%	-14.7%
Contracts Written		4,529	4,270	259	4,295	4,004	291	4,042	3,817	225
Change from prior year		5.4%	6.6%	-11.0%	6.3%	4.9%	29.3%	1.9%	2.9%	-12.1%
Sales Volume (1,000s)		585,478	523,323	62,155	532,951	476,049	56,902	482,530	422,439	60,090
Change from prior year		9.9%	9.9%	9.2%	10.4%	12.7%	-5.3%	4.8%	1.2%	40.3%
Average	Sale Price	151,169	143,573	272,611	147,265	139,236	284,509	138,578	129,107	286,145
	Change from prior year	2.7%	3.1%	-4.2%	6.3%	7.8%	-0.6%	4.1%	1.9%	9.6%
	Days on Market	61	59	87	67	65	97	76	75	97
	Change from prior year	-9.0%	-9.0%	-11.2%	-12.6%	-13.5%	0.7%	-9.8%	-10.9%	3.0%
Median	Percent of List	97.1%	96.8%	101.0%	97.0%	96.6%	102.5%	96.7%	96.3%	102.0%
	Change from prior year	0.1%	0.2%	-1.4%	0.3%	0.3%	0.4%	0.3%	0.2%	-0.2%
	Percent of Original	94.5%	94.1%	101.6%	94.5%	94.0%	102.9%	93.7%	93.1%	102.6%
	Change from prior year	0.1%	0.1%	-1.2%	0.8%	0.9%	0.3%	0.7%	0.6%	-0.2%
Median	Sale Price	130,000	125,000	236,750	129,500	124,000	242,037	117,583	111,000	247,180
	Change from prior year	0.4%	0.8%	-2.2%	10.1%	11.7%	-2.1%	2.2%	0.9%	8.4%
	Days on Market	29	29	44	36	36	55	42	42	42
	Change from prior year	-19.4%	-19.4%	-20.9%	-14.3%	-14.3%	31.0%	-16.0%	-14.3%	-24.3%
Median	Percent of List	98.5%	98.3%	100.0%	98.2%	97.9%	100.0%	97.8%	97.6%	100.0%
	Change from prior year	0.4%	0.3%	0.0%	0.3%	0.4%	0.0%	0.1%	0.1%	-0.5%
	Percent of Original	97.3%	96.9%	100.7%	96.7%	96.4%	100.6%	96.2%	95.8%	100.6%
	Change from prior year	0.6%	0.5%	0.0%	0.6%	0.6%	0.0%	0.7%	0.6%	-0.7%

SOLD LISTINGS ANALYSIS

HISTORY >>

**ENTIRE MLS SYSTEM
ALL HOMES
AS OF 6/15/2016**



SUMMARY

Summary Statistics for Sold Listings		May			Year-to-Date		
		2016	2015	Change	2016	2015	Change
Sold Listings		1,032	954	8.2%	3,873	3,619	7.0%
Volume (1,000s)		164,286	149,371	10.0%	585,478	532,951	9.9%
Average	Sale Price	159,192	156,574	1.7%	151,169	147,265	2.7%
	Days on Market	54	59	-8.5%	61	67	-9.0%
	Percent of List	97.8%	97.2%	0.6%	97.1%	97.0%	0.1%
	Percent of Original	95.9%	95.4%	0.6%	94.5%	94.5%	0.1%
Median	Sale Price	139,450	137,900	1.1%	130,000	129,500	0.4%
	Days on Market	17	23	-26.1%	29	36	-19.4%
	Percent of List	98.9%	98.6%	0.4%	98.5%	98.2%	0.4%
	Percent of Original	98.1%	97.6%	0.5%	97.3%	96.7%	0.6%

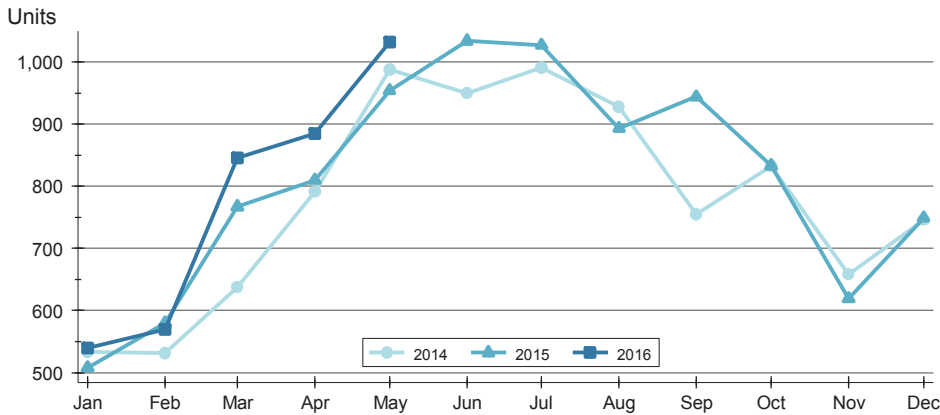
A total of 1,032 homes sold in South Central Kansas in May, up from 954 units in May 2015. Total sales volume rose to \$164.3 million compared to \$149.4 million in the previous year.

The median sales price in May was \$139,450, up 1.1% compared to the prior year. Median days on market was 17 days, down from 22 days in April, and down from 23 in May 2015.

SOLD LISTINGS ANALYSIS

BY MONTH >>

**ENTIRE MLS SYSTEM
ALL HOMES
AS OF 6/15/2016**



Month	2014	2015	2016
January	534	508	540
February	531	580	570
March	638	767	846
April	791	810	885
May	988	954	1,032
June	950	1,034	1,034
July	991	1,027	1,027
August	928	893	893
September	755	944	944
October	832	833	833
November	658	619	619
December	746	749	749

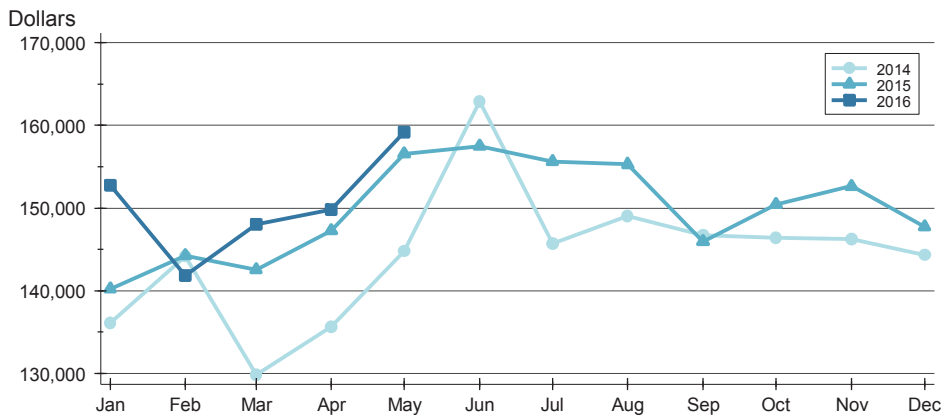
BY PRICE RANGE >>

Price Range	Sales			Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent	Volume	Average	Median	Average	Median	Average	Median	Average	Median
Below \$25,000	33	3.2%	457	13,853	15,005	50	21	83.1%	87.4%	82.5%	87.7%
\$25,000-\$49,999	68	6.6%	2,505	36,839	37,535	69	31	96.2%	95.6%	89.7%	90.9%
\$50,000-\$99,999	215	20.8%	16,355	76,068	78,000	61	29	96.6%	98.0%	93.7%	96.7%
\$100,000-\$124,999	113	10.9%	12,747	112,803	113,000	29	7	98.7%	100.0%	97.6%	99.8%
\$125,000-\$149,999	132	12.8%	17,959	136,053	135,000	36	12	98.6%	98.9%	97.4%	98.6%
\$150,000-\$174,999	110	10.7%	17,752	161,386	160,000	26	7	99.3%	100.0%	98.6%	100.0%
\$175,000-\$199,999	102	9.9%	19,005	186,323	185,500	42	13	99.1%	100.0%	98.0%	99.5%
\$200,000-\$249,999	108	10.5%	24,087	223,026	223,264	61	29	98.7%	99.2%	97.7%	98.4%
\$250,000-\$299,999	66	6.4%	17,910	271,363	269,950	74	17	98.7%	98.7%	97.1%	98.2%
\$300,000 and up	85	8.2%	35,509	417,757	382,700	116	43	97.8%	98.1%	95.8%	97.1%
All price ranges	1,032	100.0%	164,286	159,192	139,450	54	17	97.8%	98.9%	95.9%	98.1%

SOLD LISTINGS ANALYSIS

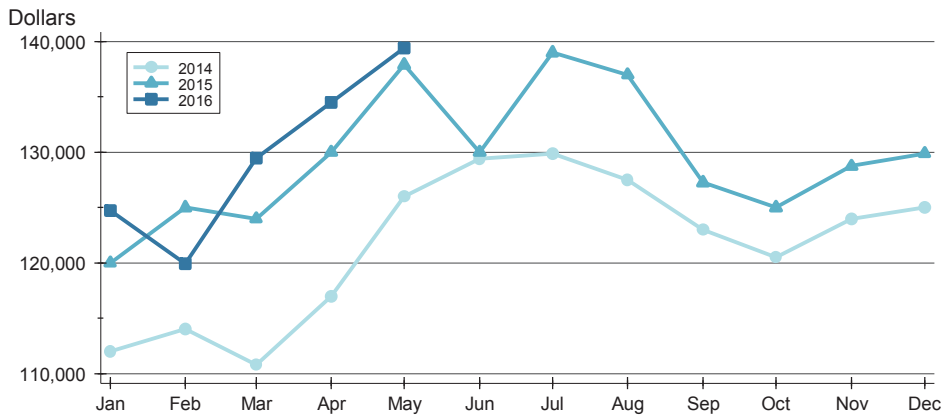
**ENTIRE MLS SYSTEM
ALL HOMES
AS OF 6/15/2016**

AVERAGE PRICE >>



Month	2014	2015	2016
January	136,123	140,224	152,760
February	144,192	144,271	141,871
March	129,893	142,575	148,051
April	135,690	147,301	149,813
May	144,809	156,574	159,192
June	162,882	157,482	
July	145,715	155,639	
August	149,074	155,285	
September	146,735	145,953	
October	146,408	150,456	
November	146,228	152,640	
December	144,300	147,727	

MEDIAN PRICE >>

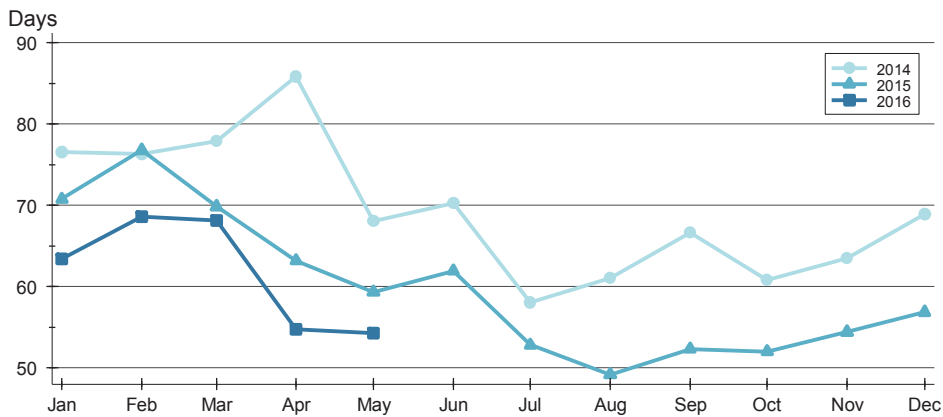


Month	2014	2015	2016
January	112,000	120,000	124,750
February	114,000	125,000	119,900
March	110,785	124,000	129,450
April	117,000	130,000	134,500
May	126,000	137,900	139,450
June	129,400	130,000	
July	129,900	139,000	
August	127,500	137,000	
September	123,000	127,250	
October	120,500	125,000	
November	124,000	128,750	
December	125,000	129,900	

SOLD LISTINGS ANALYSIS

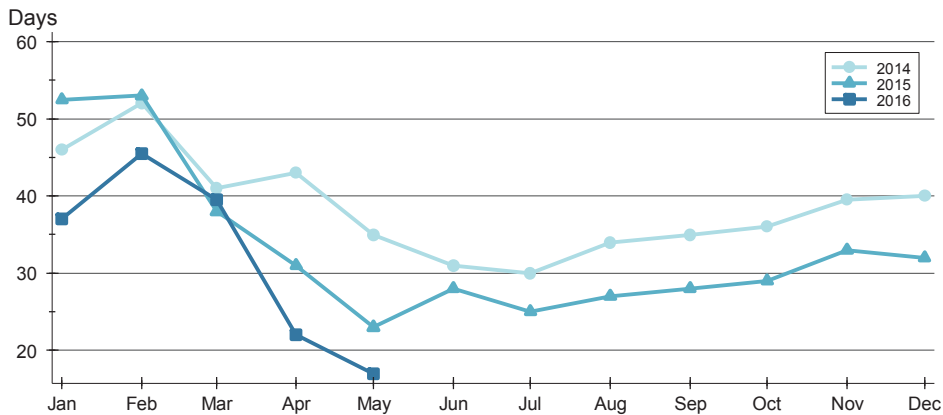
**ENTIRE MLS SYSTEM
ALL HOMES
AS OF 6/15/2016**

AVERAGE DOM >>



Month	2014	2015	2016
January	77	71	63
February	76	77	69
March	78	70	68
April	86	63	55
May	68	59	54
June	70	62	54
July	58	53	54
August	61	49	57
September	67	52	57
October	61	52	57
November	63	54	57
December	69	57	57

MEDIAN DOM >>

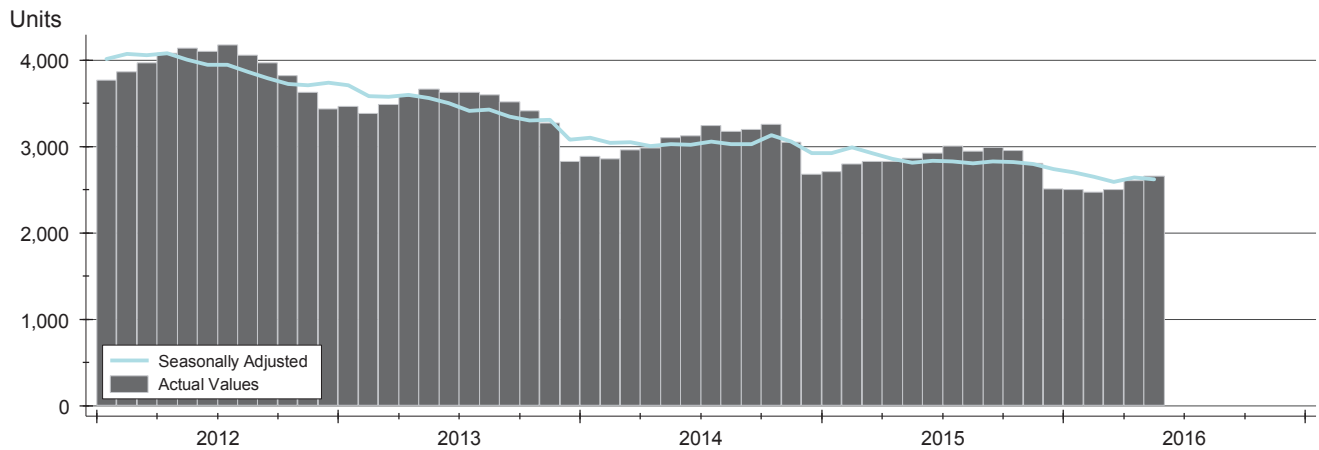


Month	2014	2015	2016
January	46	53	37
February	52	53	46
March	41	38	40
April	43	31	22
May	35	23	17
June	31	28	17
July	30	25	17
August	34	27	17
September	35	28	17
October	36	29	17
November	40	33	17
December	40	32	17

ACTIVE LISTINGS ANALYSIS

HISTORY >>

**ENTIRE MLS SYSTEM
ALL HOMES
AS OF 6/15/2016**



SUMMARY >>

Summary Statistics for Active Listings		End of May		
		2016	2015	Change
Active Listings		2,656	2,864	-7.3%
Months' Supply		2.6	3.0	-14.3%
Volume (1,000s)		577,704	592,292	-2.5%
Average	List Price	217,509	206,806	5.2%
	Days on Market	105	101	3.7%
	Percent of Original	97.4%	97.4%	0.0%
Median	List Price	155,000	151,900	2.0%
	Days on Market	59	60	-1.7%
	Percent of Original	100.0%	100.0%	0.0%

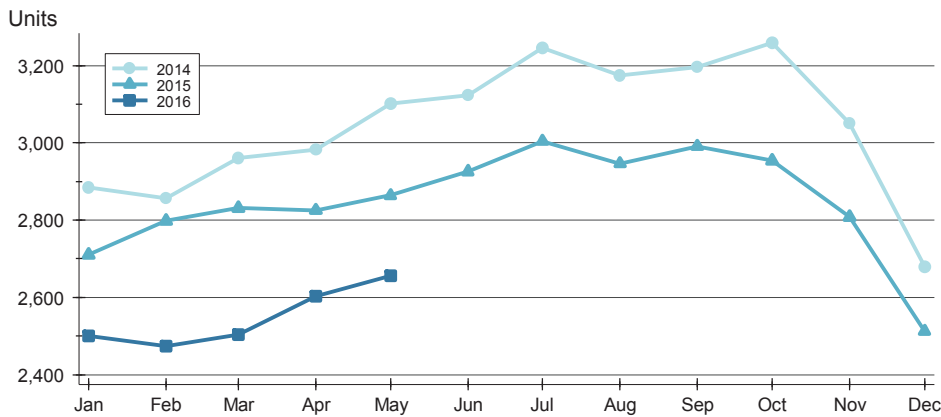
A total of 2,656 homes were available for sale in South Central Kansas at the end of May. This represents a 2.6 months' supply of active listings.

The median list price of homes on the market at the end of May was \$155,000, up 2.0% from 2015. The typical time on market for active listings was 59 days, down from 60 days a year earlier.

ACTIVE LISTINGS ANALYSIS

BY MONTH >>

**ENTIRE MLS SYSTEM
ALL HOMES
AS OF 6/15/2016**



Month	2014	2015	2016
January	2,885	2,710	2,500
February	2,857	2,798	2,473
March	2,961	2,831	2,503
April	2,982	2,825	2,603
May	3,101	2,864	2,656
June	3,123	2,926	
July	3,245	3,004	
August	3,175	2,946	
September	3,196	2,991	
October	3,259	2,954	
November	3,051	2,808	
December	2,680	2,512	

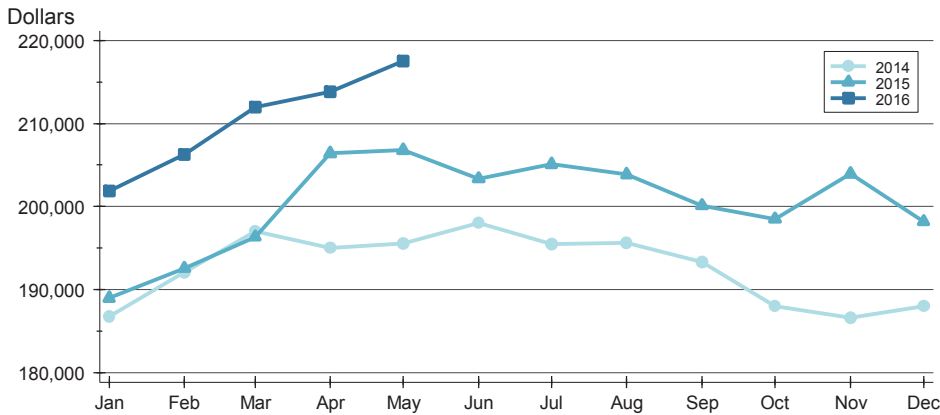
BY PRICE RANGE >>

Price Range	Active Listings			Months' Supply	List Price		Days on Market		List as % Orig.	
	Number	Percent	Volume		Average	Median	Average	Median	Average	Median
Below \$25,000	40	1.5%	622	1.2	15,547	18,000	131	71	90.4%	100.0%
\$25,000-\$49,999	227	8.5%	9,146	3.3	40,289	41,000	131	93	94.7%	100.0%
\$50,000-\$99,999	649	24.4%	47,950	3.0	73,883	74,900	116	63	96.3%	100.0%
\$100,000-\$124,999	148	5.6%	16,666	1.3	112,605	110,000	78	44	97.5%	100.0%
\$125,000-\$149,999	197	7.4%	27,327	1.5	138,715	139,000	74	40	98.8%	100.0%
\$150,000-\$174,999	164	6.2%	26,864	1.5	163,805	164,900	65	40	98.2%	100.0%
\$175,000-\$199,999	151	5.7%	28,464	1.5	188,505	189,500	81	55	99.0%	100.0%
\$200,000-\$249,999	272	10.2%	61,900	2.5	227,574	225,450	83	55	98.4%	100.0%
\$250,000-\$299,999	208	7.8%	57,415	3.2	276,035	274,900	116	65	98.6%	100.0%
\$300,000 and up	522	19.7%	284,385	6.1	544,798	419,950	133	69	98.2%	100.0%
All price ranges	2,656	100.0%	577,704	2.6	217,509	155,000	105	59	97.4%	100.0%

ACTIVE LISTINGS ANALYSIS

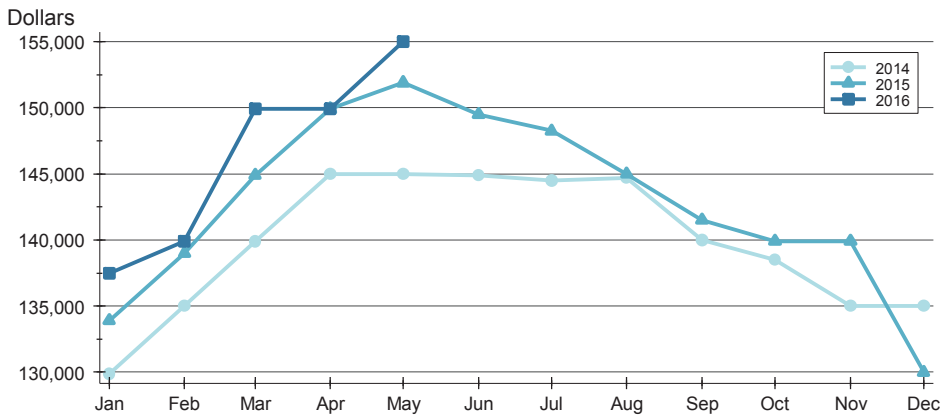
**ENTIRE MLS SYSTEM
ALL HOMES
AS OF 6/15/2016**

AVERAGE PRICE >>



Month	2014	2015	2016
January	186,754	188,970	201,896
February	192,103	192,547	206,300
March	197,034	196,355	211,960
April	194,992	206,422	213,848
May	195,523	206,806	217,509
June	198,032	203,356	
July	195,462	205,102	
August	195,631	203,861	
September	193,291	200,121	
October	188,003	198,492	
November	186,628	203,927	
December	187,982	198,170	

MEDIAN PRICE >>

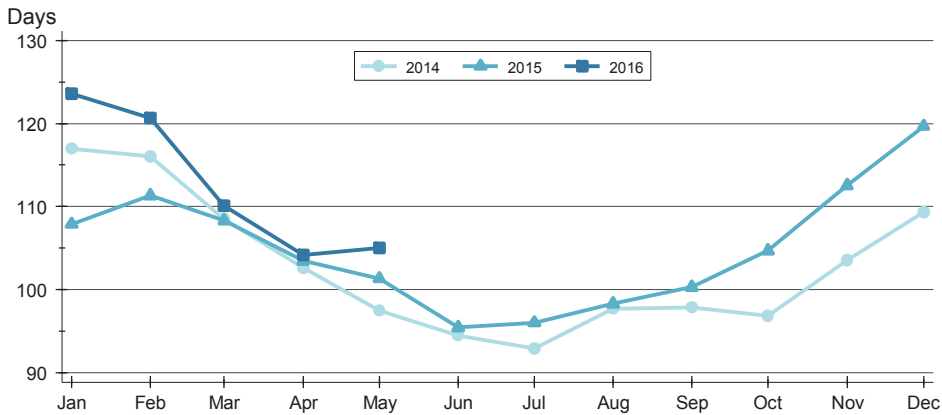


Month	2014	2015	2016
January	129,900	133,900	137,500
February	135,000	139,000	139,900
March	139,900	144,900	149,900
April	145,000	149,900	149,900
May	145,000	151,900	155,000
June	144,900	149,500	
July	144,500	148,250	
August	144,700	145,000	
September	140,000	141,500	
October	138,500	139,900	
November	135,000	139,900	
December	135,000	130,000	

ACTIVE LISTINGS ANALYSIS

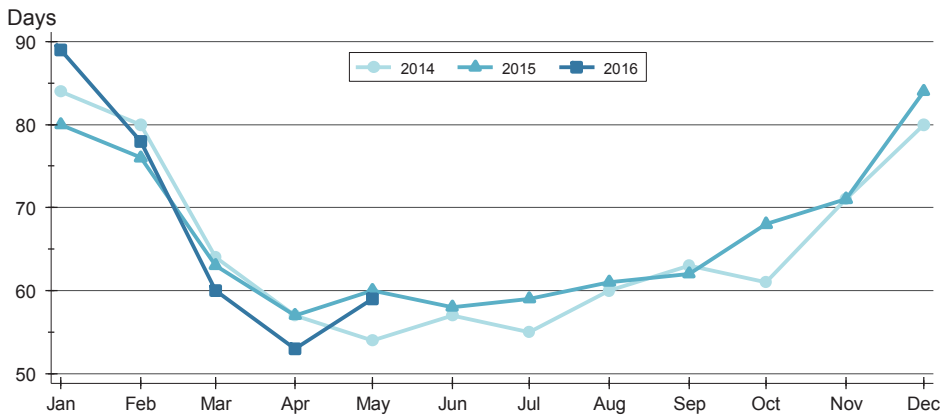
**ENTIRE MLS SYSTEM
ALL HOMES
AS OF 6/15/2016**

AVERAGE DOM >>



Month	2014	2015	2016
January	117	108	124
February	116	111	121
March	109	108	110
April	103	103	104
May	97	101	105
June	94	95	105
July	93	96	105
August	98	98	105
September	98	100	105
October	97	105	105
November	104	113	105
December	109	120	105

MEDIAN DOM >>

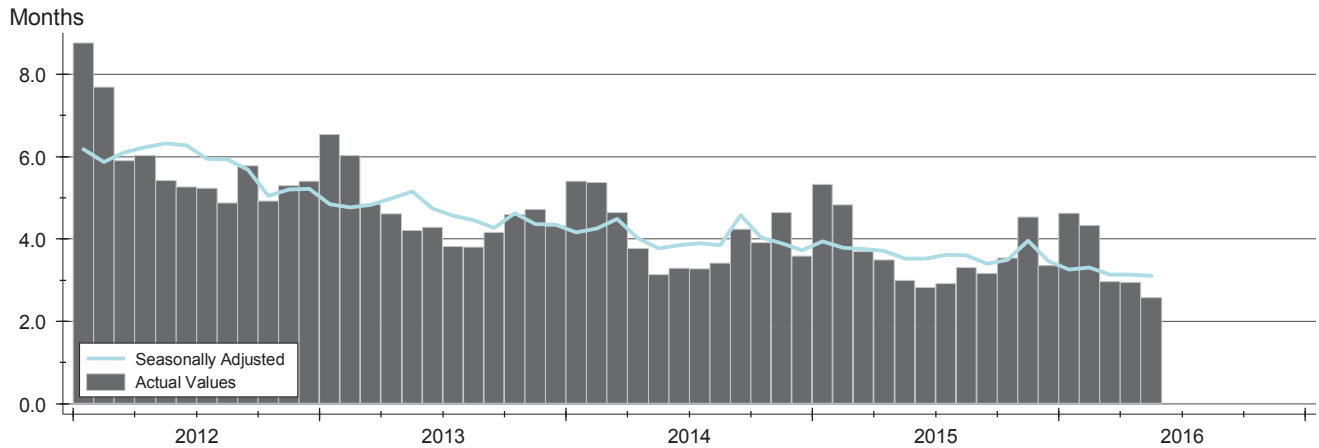


Month	2014	2015	2016
January	84	80	89
February	80	76	78
March	64	63	60
April	57	57	53
May	54	60	59
June	57	58	59
July	55	59	59
August	60	61	59
September	63	62	59
October	61	68	59
November	71	71	59
December	80	84	59

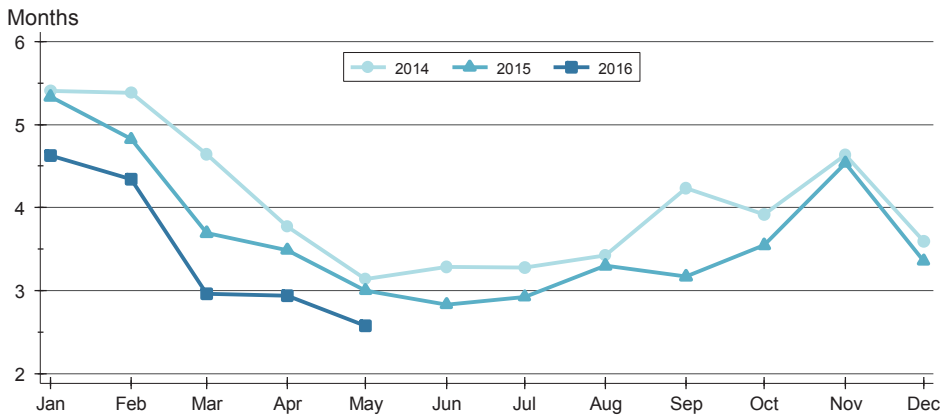
MONTHS' SUPPLY ANALYSIS

HISTORY >>

**ENTIRE MLS SYSTEM
ALL HOMES
AS OF 6/15/2016**



BY MONTH >>

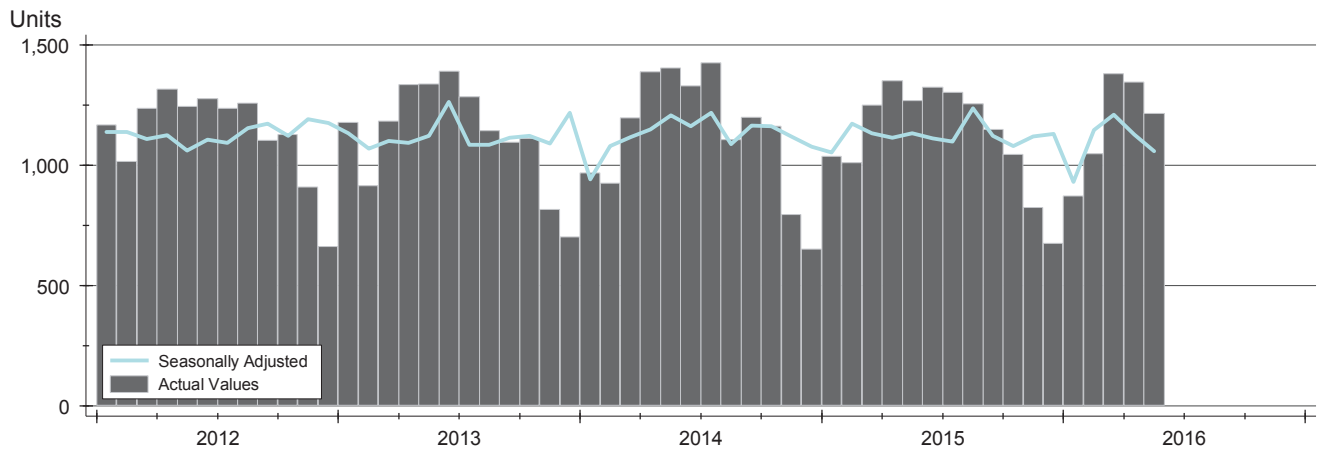


Month	2014	2015	2016
January	5.4	5.3	4.6
February	5.4	4.8	4.3
March	4.6	3.7	3.0
April	3.8	3.5	2.9
May	3.1	3.0	2.6
June	3.3	2.8	
July	3.3	2.9	
August	3.4	3.3	
September	4.2	3.2	
October	3.9	3.5	
November	4.6	4.5	
December	3.6	3.4	

NEW LISTINGS ANALYSIS

HISTORY >>

**ENTIRE MLS SYSTEM
ALL HOMES
AS OF 6/15/2016**



SUMMARY >>

Summary Statistics for New Listings		2016	May 2015	Change
Current Month	New Listings	1,216	1,270	-4.3%
	Volume (1,000s)	225,984	212,275	6.5%
	Average List Price	185,842	167,146	11.2%
	Median List Price	149,900	139,900	7.1%
YTD	New Listings	5,861	5,921	-1.0%
	Volume (1,000s)	1,033,899	1,017,873	1.6%
	Average List Price	176,403	171,909	2.6%
	Median List Price	144,000	139,900	2.9%

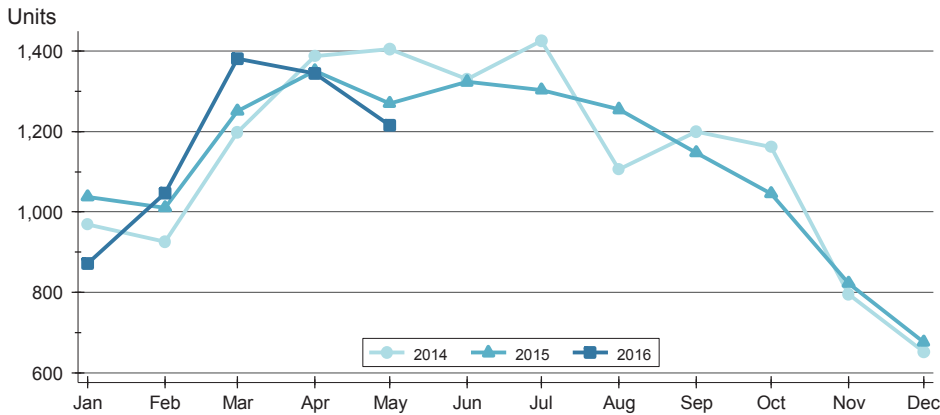
A total of 1,216 new listings were added in South Central Kansas during May, down 4.3% from the same month in 2015. Year-to-date South Central Kansas has seen 5,861 new listings.

The median list price of these homes was \$149,900 up from \$139,900 in 2015.

NEW LISTINGS ANALYSIS

BY MONTH >>

**ENTIRE MLS SYSTEM
ALL HOMES
AS OF 6/15/2016**



Month	2014	2015	2016
January	969	1,038	872
February	926	1,011	1,047
March	1,198	1,251	1,381
April	1,388	1,351	1,345
May	1,405	1,270	1,216
June	1,330	1,324	
July	1,426	1,304	
August	1,106	1,255	
September	1,200	1,148	
October	1,161	1,046	
November	795	823	
December	651	676	

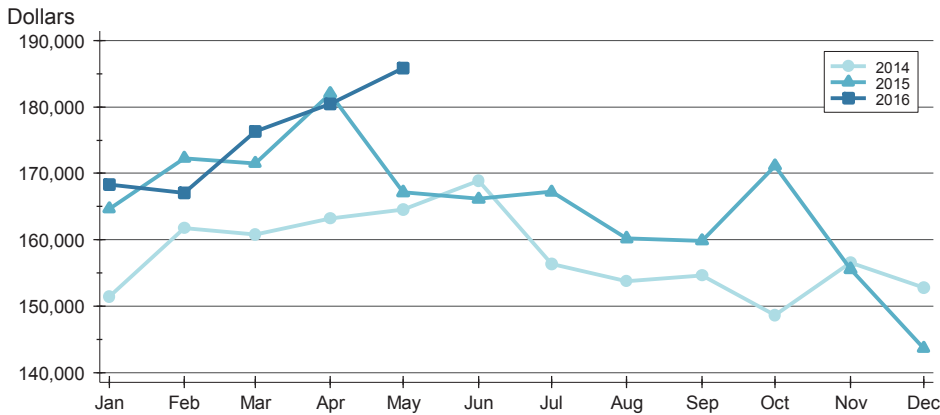
BY PRICE RANGE >>

Price Range	New Listings			List Price	
	Number	Percent	Volume	Average	Median
Below \$25,000	20	1.6%	253	12,665	16,000
\$25,000-\$49,999	60	4.9%	2,423	40,388	41,700
\$50,000-\$99,999	257	21.1%	19,824	77,134	78,000
\$100,000-\$124,999	97	8.0%	10,968	113,075	110,000
\$125,000-\$149,999	164	13.5%	22,699	138,406	139,900
\$150,000-\$174,999	125	10.3%	20,498	163,983	164,900
\$175,000-\$199,999	89	7.3%	16,713	187,787	188,500
\$200,000-\$249,999	128	10.5%	28,956	226,218	225,000
\$250,000-\$299,999	78	6.4%	21,296	273,022	273,700
\$300,000 and up	150	12.3%	73,434	489,558	400,000
All price ranges	1,216	100.0%	225,984	185,842	149,900

NEW LISTINGS ANALYSIS

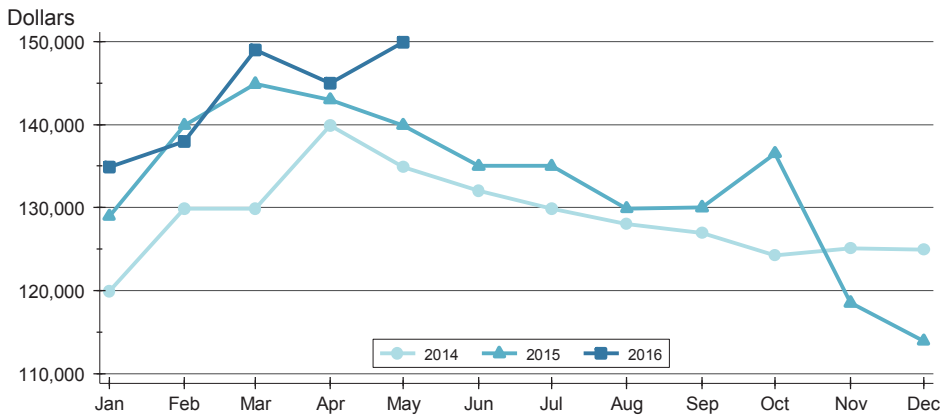
**ENTIRE MLS SYSTEM
ALL HOMES
AS OF 6/15/2016**

AVERAGE PRICE >>



Month	2014	2015	2016
January	151,397	164,665	168,324
February	161,751	172,264	167,022
March	160,744	171,487	176,266
April	163,173	182,008	180,462
May	164,541	167,146	185,842
June	168,890	166,142	
July	156,388	167,200	
August	153,743	160,173	
September	154,638	159,844	
October	148,673	171,141	
November	156,503	155,557	
December	152,774	143,647	

MEDIAN PRICE >>

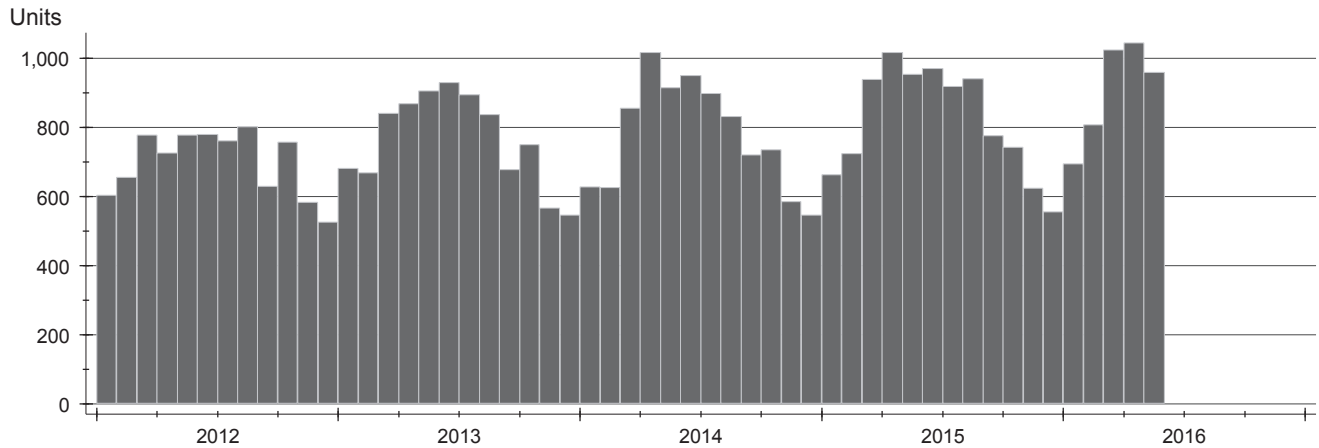


Month	2014	2015	2016
January	119,950	128,950	134,900
February	129,900	139,900	138,000
March	129,900	144,900	149,000
April	139,900	143,000	145,000
May	134,900	139,900	149,900
June	132,000	135,000	
July	129,900	135,000	
August	128,000	129,900	
September	126,900	130,000	
October	124,250	136,500	
November	125,080	118,500	
December	124,900	113,900	

CONTRACTS WRITTEN ANALYSIS

HISTORY >>

**ENTIRE MLS SYSTEM
ALL HOMES
AS OF 6/15/2016**



SUMMARY >>

Summary Statistics for Contracts Written		May			Year-to-Date		
		2016	2015	Change	2016	2015	Change
Contracts Written		959	954	0.5%	4,529	4,295	5.4%
Volume (1,000s)		159,538	151,453	5.3%	732,392	691,713	5.9%
Average	List Price	166,359	158,755	4.8%	161,712	161,051	0.4%
	Days on Market	50	61	-19.3%	56	64	-11.5%
	Percent of Original	97.1%	95.1%	2.1%	95.6%	95.1%	0.6%
Median	List Price	140,000	135,000	3.7%	139,500	137,000	1.8%
	Days on Market	20	26	-21.6%	23	30	-23.3%
	Percent of Original	100.0%	97.3%	2.8%	98.5%	97.2%	1.3%

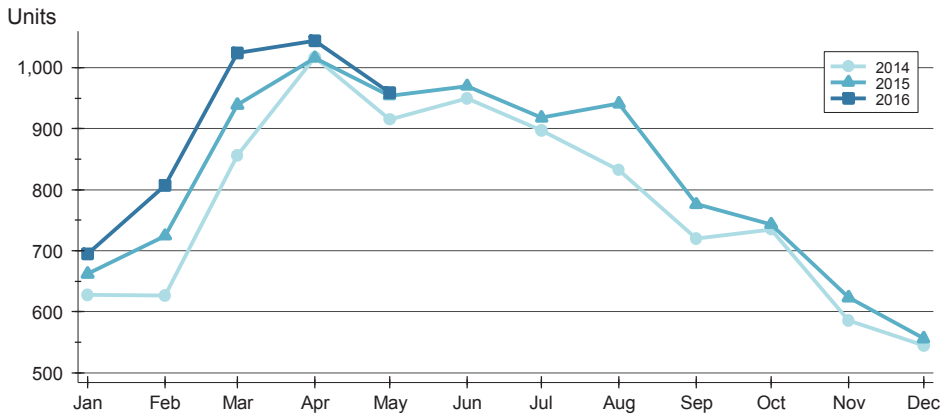
A total of 959 contracts for sale were written in South Central Kansas during the month of May, up from 954 in 2015. The median list price of these homes was \$140,000, up from \$135,000 the prior year.

Half of the homes that went under contract in May were on the market less than 20 days, compared to 26 days in May 2015.

CONTRACTS WRITTEN ANALYSIS

BY MONTH >>

**ENTIRE MLS SYSTEM
ALL HOMES
AS OF 6/15/2016**



Month	2014	2015	2016
January	628	662	695
February	626	724	807
March	856	939	1,024
April	1,017	1,016	1,044
May	915	954	959
June	950	970	970
July	897	918	918
August	832	941	941
September	720	776	776
October	735	743	743
November	585	623	623
December	545	556	556

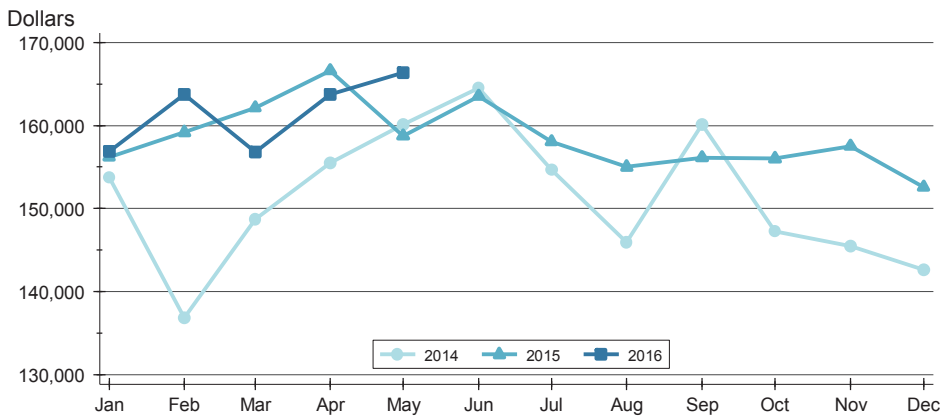
BY PRICE RANGE >>

Price Range	Contracts Written			List Price		Days on Market		List as % Orig.	
	Number	Percent	Volume	Average	Median	Average	Median	Average	Median
Below \$25,000	18	1.9%	270	15,018	15,975	40	28	89.9%	94.4%
\$25,000-\$49,999	66	6.9%	2,590	39,246	39,950	74	41	92.2%	100.0%
\$50,000-\$99,999	200	20.9%	15,279	76,394	75,000	58	24	95.5%	100.0%
\$100,000-\$124,999	87	9.1%	9,927	114,108	114,900	34	11	98.5%	100.0%
\$125,000-\$149,999	141	14.7%	19,391	137,528	138,900	27	10	98.6%	100.0%
\$150,000-\$174,999	111	11.6%	18,081	162,888	163,450	30	10	98.7%	100.0%
\$175,000-\$199,999	87	9.1%	16,341	187,831	189,000	47	22	98.2%	100.0%
\$200,000-\$249,999	83	8.7%	18,782	226,286	225,000	57	23	97.5%	100.0%
\$250,000-\$299,999	58	6.0%	16,032	276,416	275,000	48	18	99.0%	100.0%
\$300,000 and up	83	8.7%	38,685	466,086	390,000	90	43	97.4%	100.0%
All price ranges	959	100.0%	159,538	166,359	140,000	50	20	97.1%	100.0%

CONTRACTS WRITTEN ANALYSIS

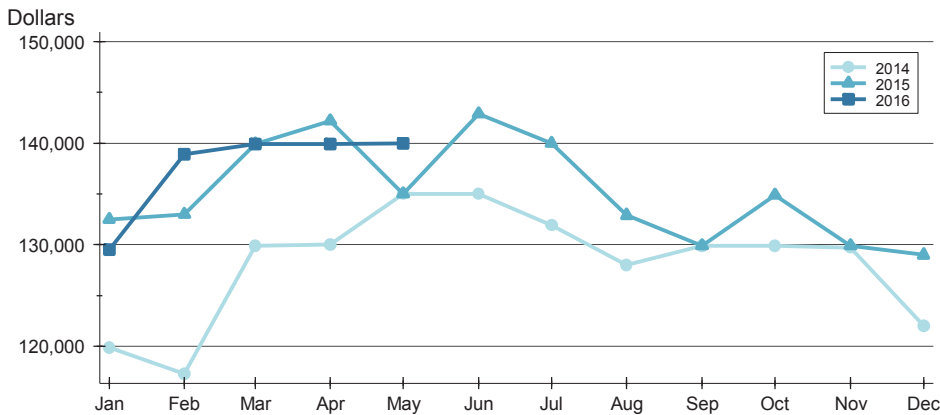
**ENTIRE MLS SYSTEM
ALL HOMES
AS OF 6/15/2016**

AVERAGE PRICE >>



Month	2014	2015	2016
January	153,756	156,216	156,926
February	136,796	159,199	163,792
March	148,693	162,140	156,782
April	155,505	166,619	163,725
May	160,105	158,755	166,359
June	164,515	163,550	
July	154,627	158,057	
August	145,938	155,025	
September	160,116	156,145	
October	147,207	156,023	
November	145,455	157,522	
December	142,652	152,604	

MEDIAN PRICE >>

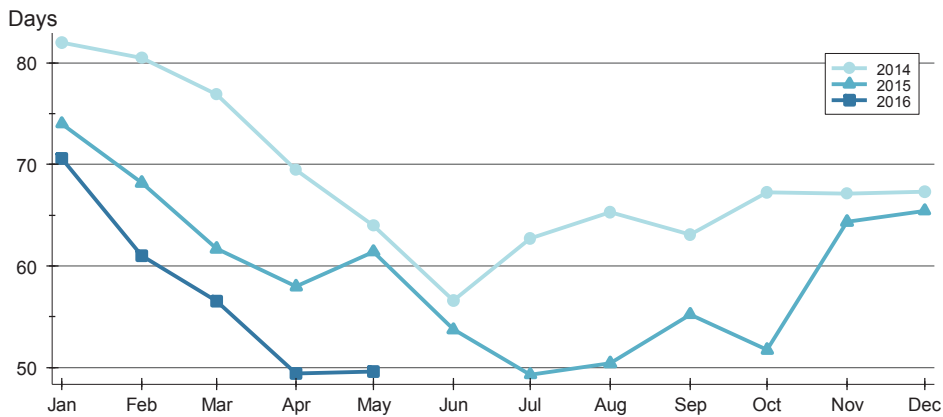


Month	2014	2015	2016
January	119,900	132,500	129,500
February	117,315	133,000	138,900
March	129,900	139,900	139,900
April	130,000	142,200	139,900
May	135,000	135,000	140,000
June	135,000	142,900	
July	131,900	140,000	
August	128,000	132,900	
September	129,900	129,900	
October	129,900	134,900	
November	129,675	129,900	
December	122,000	129,000	

CONTRACTS WRITTEN ANALYSIS

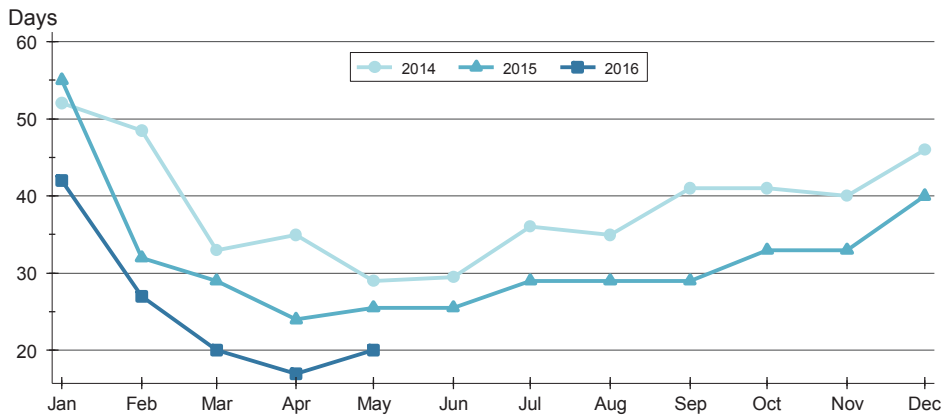
**ENTIRE MLS SYSTEM
ALL HOMES
AS OF 6/15/2016**

AVERAGE DOM >>



Month	2014	2015	2016
January	82	74	71
February	81	68	61
March	77	62	57
April	69	58	49
May	64	61	50
June	57	54	50
July	63	49	50
August	65	50	55
September	63	55	52
October	67	52	64
November	67	64	65
December	67	65	65

MEDIAN DOM >>

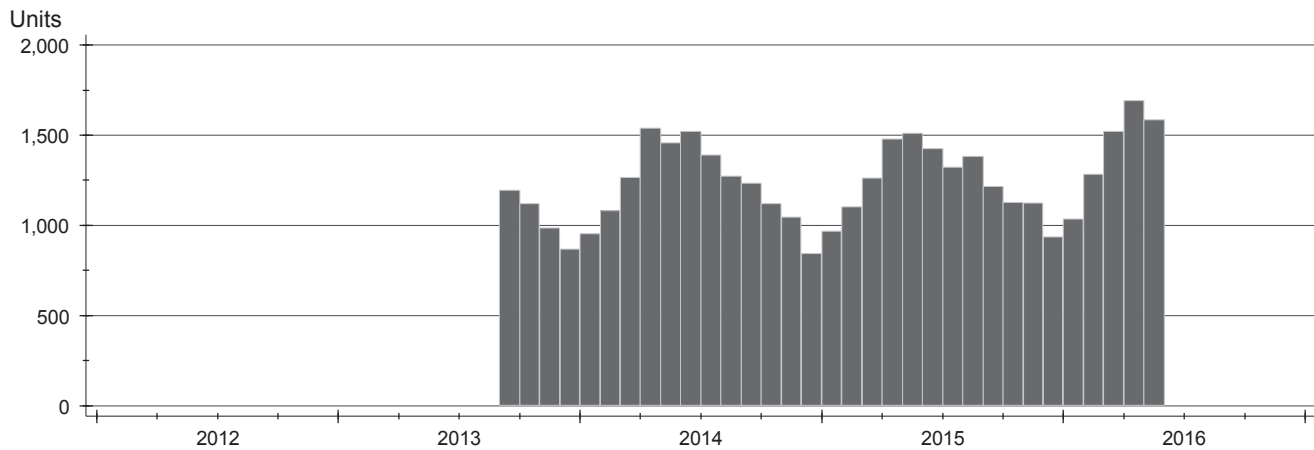


Month	2014	2015	2016
January	52	55	42
February	49	32	27
March	33	29	20
April	35	24	17
May	29	26	20
June	30	26	20
July	36	29	20
August	35	29	20
September	41	29	20
October	41	33	20
November	40	33	20
December	46	40	20

PENDING CONTRACTS ANALYSIS

HISTORY >>

**ENTIRE MLS SYSTEM
ALL HOMES
AS OF 6/15/2016**



SUMMARY >>

Summary Statistics for Pending Contracts		End of May		
		2016	2015	Change
Pending Contracts		1,586	1,510	5.0%
Volume (1,000s)		280,765	255,380	9.9%
Average	List Price	177,027	169,126	4.7%
	Days on Market	47	59	-20.2%
	Percent of Original	98.2%	98.0%	0.2%
Median	List Price	149,900	139,900	7.1%
	Days on Market	16	25	-36.0%
	Percent of Original	100.0%	100.0%	0.0%

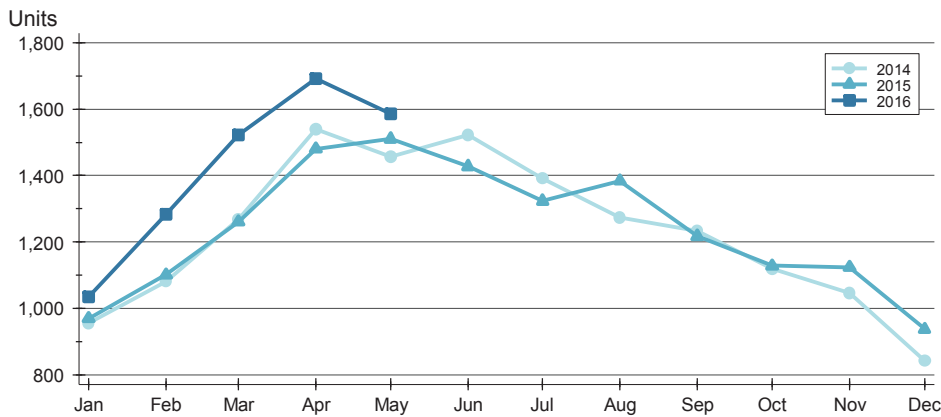
A total of 1,586 listings in South Central Kansas had contracts pending at the end of May, up from 1,510 contracts pending at the end of May 2015.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

PENDING CONTRACTS ANALYSIS

**ENTIRE MLS SYSTEM
ALL HOMES
AS OF 6/15/2016**

BY MONTH >>



Month	2014	2015	2016
January	955	969	1,034
February	1,080	1,101	1,284
March	1,267	1,261	1,522
April	1,539	1,480	1,693
May	1,456	1,510	1,586
June	1,522	1,427	1,427
July	1,391	1,323	1,323
August	1,273	1,384	1,384
September	1,233	1,217	1,217
October	1,120	1,128	1,128
November	1,046	1,123	1,123
December	842	937	937

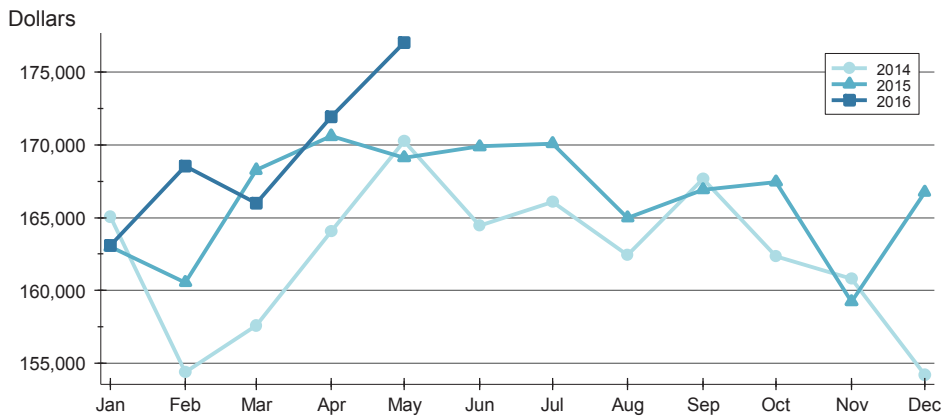
BY PRICE RANGE >>

Price Range	Contracts Pending			List Price		Days on Market		List as % Orig.	
	Number	Percent	Volume	Average	Median	Average	Median	Average	Median
Below \$25,000	16	1.0%	276	17,227	17,850	42	22	93.2%	100.0%
\$25,000-\$49,999	71	4.5%	2,829	39,851	39,999	68	41	93.4%	100.0%
\$50,000-\$99,999	348	21.9%	27,310	78,478	79,950	51	22	97.7%	100.0%
\$100,000-\$124,999	149	9.4%	17,031	114,305	114,900	42	10	98.6%	100.0%
\$125,000-\$149,999	215	13.6%	29,751	138,379	139,879	37	10	98.7%	100.0%
\$150,000-\$174,999	171	10.8%	27,784	162,482	162,500	30	9	99.1%	100.0%
\$175,000-\$199,999	157	9.9%	29,457	187,623	188,000	44	20	98.5%	100.0%
\$200,000-\$249,999	163	10.3%	36,958	226,738	225,000	57	21	98.5%	100.0%
\$250,000-\$299,999	109	6.9%	29,917	274,469	275,000	41	13	99.1%	100.0%
\$300,000 and up	156	9.8%	73,962	474,114	390,000	67	24	98.5%	100.0%
All price ranges	1,586	100.0%	280,765	177,027	149,900	47	16	98.2%	100.0%

PENDING CONTRACTS ANALYSIS

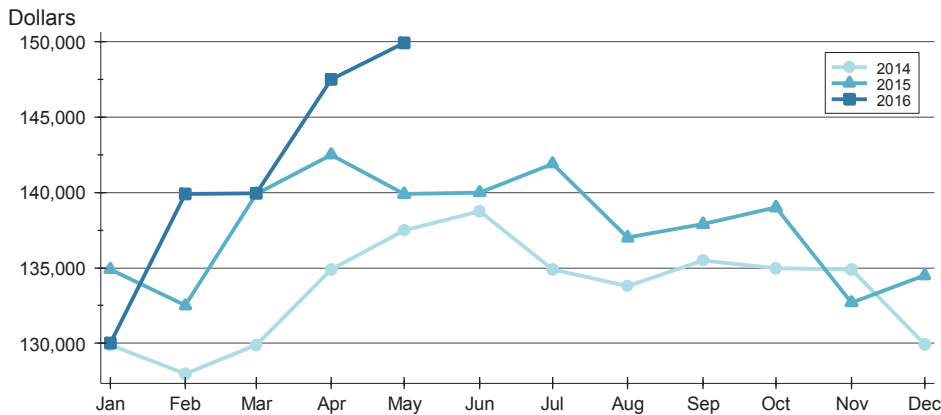
**ENTIRE MLS SYSTEM
ALL HOMES
AS OF 6/15/2016**

AVERAGE PRICE >>



Month	2014	2015	2016
January	165,083	162,993	163,080
February	154,377	160,550	168,555
March	157,614	168,272	166,010
April	164,050	170,592	171,919
May	170,276	169,126	177,027
June	164,441	169,887	169,887
July	166,067	170,100	170,100
August	162,437	164,997	164,997
September	167,647	166,919	166,919
October	162,333	167,456	167,456
November	160,785	159,226	159,226
December	154,229	166,746	166,746

MEDIAN PRICE >>

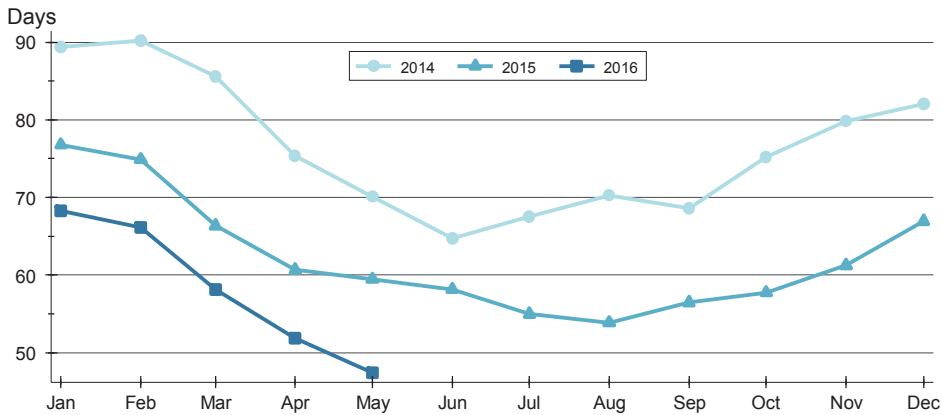


Month	2014	2015	2016
January	129,900	134,900	130,000
February	128,000	132,500	139,900
March	129,900	139,900	139,950
April	134,900	142,500	147,500
May	137,500	139,900	149,900
June	138,750	140,000	140,000
July	134,900	141,900	141,900
August	133,800	137,000	137,000
September	135,500	137,900	137,900
October	135,000	139,000	139,000
November	134,900	132,700	132,700
December	129,950	134,500	134,500

PENDING CONTRACTS ANALYSIS

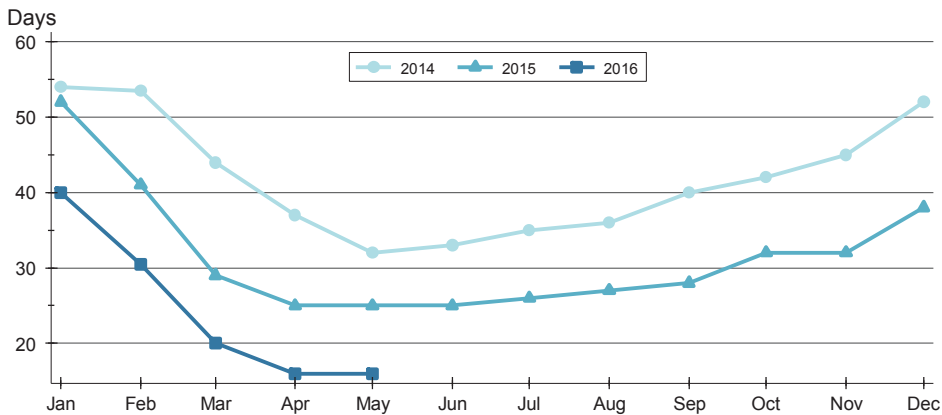
**ENTIRE MLS SYSTEM
ALL HOMES
AS OF 6/15/2016**

AVERAGE DOM >>



Month	2014	2015	2016
January	89	77	68
February	90	75	66
March	86	66	58
April	75	61	52
May	70	59	47
June	65	58	
July	67	55	
August	70	54	
September	69	56	
October	75	58	
November	80	61	
December	82	67	

MEDIAN DOM >>



Month	2014	2015	2016
January	54	52	40
February	54	41	31
March	44	29	20
April	37	25	16
May	32	25	16
June	33	25	
July	35	26	
August	36	27	
September	40	28	
October	42	32	
November	45	32	
December	52	38	



South Central Kansas MLS

South Central Kansas MLS

170 W. Dewey, Wichita, KS 67202

www.sckrealtors.com

June 15, 2016

South Central Kansas Multiple Listing Service Releases Home Sales Figures for May 2016

Homes sales in South Central Kansas rose by 8.2% in May compared to the prior year. Sales in May 2016 totaled 1,032 units, up from 954 in 2015.

Among existing homes, 978 units sold in May, an increase of 7.8% from 907 units that sold in 2015. The average sale price of existing homes was \$152,070. This represents an increase of 1.1% from the May 2015 average price of \$150,464.

For new construction, 54 sales occurred in May, up from 47 units the prior year, an increase of 14.9%. The average sale price of new homes in May was \$288,178, up 5.0% from the same period last year.

A total of 959 contracts for sale were written in May 2016, up from 954 in May 2015. This is an increase of 0.5%. Contracts written during the month reflect, in part, sales that are set to close in the near future.

The inventory of active listings in South Central Kansas stood at 2,656 units at the end of May, which is down from 2,864 homes that were on the market at the end of May last year. At the current rate of sales, this figure represents 2.6 months' supply of homes on the market.

Note: This information is based on information provided by the REALTORS® of South Central Kansas or South Central Kansas Multiple Listing Service, Inc. for the period indicated. Neither the REALTORS® of South Central Kansas nor the South Central Kansas Multiple Listing Service, Inc. guarantee or are in any way responsible for the accuracy of the data and the data that is provided may not reflect all real estate activity in the market.

