



The Standard for Excellence.™

MARKET OVERVIEW >>

South Central Kansas Home Sales Rose in April

Total home sales in South Central Kansas rose by 8.5% last month to 879 units, compared to 810 units in April 2015. Total sales volume was \$131.7 million, up 10.4% from a year earlier.

The median sale price in April was \$133,900, up from \$130,000 a year earlier. Homes that sold in April were typically on the market for 22 days and sold for 98.8% of their list prices.

South Central Kansas Active Listings Down at End of April

The total number of active listings in South Central Kansas at the end of April was 2,603 units, down from 2,825 at the same point in 2015. This represents a 3.0 months' supply of homes available for sale. The median list price of homes on the market at the end of April was \$149,900.

During April, a total of 1,061 contracts were written up from 1,017 in April 2015. At the end of the month, there were 1,693 contracts pending, compared to 1,480 at the end of April 2015.

Your Association Working for You!

The South Central Kansas MLS statistical reports are one of the many benefits you receive from being a member of the REALTORS® of South Central Kansas. Through a partnership with the Kansas Association of REALTORS®, we will send you these reports each month to help you better serve your clients and promote your business.

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Entire MLS System		April		
Summary Statistics		2016	2015	Change
Home Sales		879	810	8.5%
Active Listings		2,603	2,825	-7.9%
Months' Supply		3.0	3.5	-15.1%
New Listings		1,330	1,351	-1.6%
Contracts Written		1,061	1,017	4.3%
Pending Contracts		1,693	1,480	14.4%
Sales Volume (1,000s)		131,694	119,314	10.4%
Average	Sale Price	149,823	147,301	1.7%
	List Price of Actives	213,848	206,422	3.6%
	Days on Market	55	63	-13.1%
	Percent of List	97.2%	97.3%	-0.1%
	Percent of Original	95.0%	95.1%	-0.1%
Median	Sale Price	133,900	130,000	3.0%
	List Price of Actives	149,900	149,900	0.0%
	Days on Market	22	31	-29.0%
	Percent of List	98.8%	98.2%	0.6%
	Percent of Original	97.7%	97.1%	0.6%

REPORT CONTENTS >>

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MARKET OVERVIEW STATISTICS

**ENTIRE MLS SYSTEM
BREAKDOWNS BY HOME TYPE
AS OF 5/15/2016**

SUMMARY >>

April MLS Statistics By Property Type		2016			2015			2014		
		Total	Existing	New	Total	Existing	New	Total	Existing	New
Home Sales		879	820	59	810	757	53	791	747	44
Change from prior year		8.5%	8.3%	11.3%	2.4%	1.3%	20.5%	1.8%	2.0%	-2.2%
Active Listings		2,603	2,351	252	2,825	2,537	288	2,982	2,727	255
Change from prior year		-7.9%	-7.3%	-12.5%	-5.3%	-7.0%	12.9%	-16.8%	-17.7%	-6.3%
Months' Supply		3.0	2.9	4.3	3.5	3.4	5.4	3.8	3.7	5.8
Change from prior year		-15.1%	-14.5%	-21.4%	-7.5%	-8.2%	-6.2%	-18.3%	-19.4%	-4.1%
New Listings		1,330	1,267	63	1,351	1,255	96	1,388	1,337	51
Change from prior year		-1.6%	1.0%	-34.4%	-2.7%	-6.1%	88.2%	4.0%	4.8%	-13.6%
Contracts Written		1,061	1,012	49	1,017	928	89	1,017	970	47
Change from prior year		4.3%	9.1%	-44.9%	0.0%	-4.3%	89.4%	17.0%	20.5%	-26.6%
Pending Contracts		1,693	1,553	140	1,480	1,364	116	1,539	1,429	110
Change from prior year		14.4%	13.9%	20.7%	-3.8%	-4.5%	5.5%	N/A	N/A	N/A
Sales Volume (1,000s)		131,694	116,477	15,217	119,314	105,467	13,847	107,331	95,846	11,485
Change from prior year		10.4%	10.4%	9.9%	11.2%	10.0%	20.6%	1.6%	2.2%	-3.1%
Average	Sale Price	149,823	142,046	257,914	147,301	139,322	261,259	135,690	128,308	261,022
	Change from prior year	1.7%	2.0%	-1.3%	8.6%	8.6%	0.1%	-0.1%	0.2%	-0.9%
	List Price of Actives	213,848	200,911	332,388	206,422	193,096	321,450	194,992	185,644	293,459
	Change from prior year	3.6%	4.0%	3.4%	5.9%	4.0%	9.5%	N/A	N/A	N/A
	Days on Market	55	51	112	63	60	105	86	83	126
	Change from prior year	-13.2%	-15.7%	6.3%	-26.4%	-27.9%	-16.5%	0.8%	0.4%	6.3%
Median	Percent of List	97.2%	97.0%	100.1%	97.3%	97.0%	100.9%	96.7%	96.3%	102.9%
	Change from prior year	-0.1%	0.0%	-0.8%	0.6%	0.7%	-1.9%	-0.5%	-0.6%	0.4%
	Percent of Original	95.0%	94.5%	100.7%	95.1%	94.6%	101.5%	93.9%	93.3%	103.2%
	Change from prior year	-0.1%	-0.1%	-0.8%	1.3%	1.5%	-1.6%	-0.8%	-0.8%	0.5%
	Sale Price	133,900	128,750	233,520	130,000	124,900	221,728	117,000	111,000	223,716
	Change from prior year	3.0%	3.1%	5.3%	11.1%	12.5%	-0.9%	-2.5%	-4.3%	-2.5%
List Price of Actives	149,900	132,500	268,885	149,900	134,900	264,856	145,000	134,900	244,900	
Change from prior year	0.0%	-1.8%	1.5%	3.4%	0.0%	8.1%	N/A	N/A	N/A	
Days on Market	22	21	62	31	30	60	43	42	140	
Change from prior year	-29.0%	-30.0%	3.3%	-27.9%	-28.6%	-57.0%	0.0%	0.0%	68.1%	
Percent of List	98.8%	98.6%	100.0%	98.2%	98.1%	100.0%	98.0%	97.8%	100.0%	
Change from prior year	0.6%	0.5%	0.0%	0.3%	0.3%	0.0%	0.2%	0.2%	0.0%	
Percent of Original	97.7%	97.3%	100.0%	97.1%	96.6%	100.0%	96.3%	95.8%	100.3%	
Change from prior year	0.6%	0.7%	0.0%	0.9%	0.8%	-0.3%	-0.1%	-0.2%	-1.2%	

YEAR-TO-DATE STATISTICS

SUMMARY >>

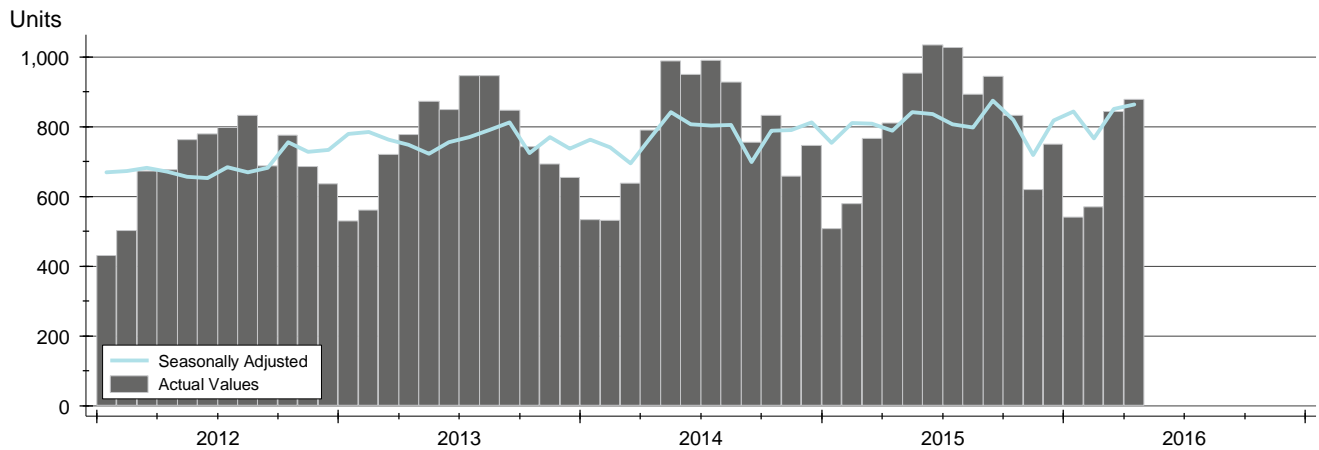
ENTIRE MLS SYSTEM
YTD BREAKDOWNS BY HOME TYPE
AS OF 5/15/2016

Year-to-Date Activity By Property Type		2016			2015			2014		
		Total	Existing	New	Total	Existing	New	Total	Existing	New
Home Sales		2,833	2,659	174	2,665	2,512	153	2,494	2,331	163
Change from prior year		6.3%	5.9%	13.7%	6.9%	7.8%	-6.1%	-3.6%	-5.4%	33.6%
New Listings		4,613	4,341	272	4,651	4,369	282	4,481	4,312	169
Change from prior year		-0.8%	-0.6%	-3.5%	3.8%	1.3%	66.9%	-2.8%	-2.5%	-10.6%
Contracts Written		3,587	3,382	205	3,342	3,104	238	3,127	2,955	172
Change from prior year		7.3%	9.0%	-13.9%	6.9%	5.0%	38.4%	2.2%	2.9%	-9.5%
Sales Volume (1,000s)		420,051	373,463	46,588	383,580	339,578	44,001	339,458	293,708	45,750
Change from prior year		9.5%	10.0%	5.9%	13.0%	15.6%	-3.8%	0.7%	-3.9%	45.2%
Average	Sale Price	148,271	140,452	267,748	143,932	135,183	287,590	136,110	126,001	280,678
	Change from prior year	3.0%	3.9%	-6.9%	5.7%	7.3%	2.5%	4.5%	1.7%	8.7%
	Days on Market	63	62	83	69	68	94	80	79	92
	Change from prior year	-9.0%	-8.9%	-12.1%	-12.9%	-13.9%	2.7%	-6.6%	-7.3%	1.9%
Percent of List	96.8%	96.5%	100.9%	96.9%	96.5%	102.3%	96.4%	96.0%	102.2%	
	Change from prior year	-0.1%	0.0%	-1.4%	0.5%	0.6%	0.2%	0.2%	0.1%	-0.4%
	Percent of Original	94.0%	93.5%	101.5%	94.1%	93.6%	102.6%	93.2%	92.5%	102.8%
Change from prior year	-0.1%	-0.1%	-1.0%	1.0%	1.2%	-0.2%	0.7%	0.5%	-0.3%	
Median	Sale Price	127,999	120,500	229,260	125,000	120,000	246,900	114,900	108,500	247,724
	Change from prior year	2.4%	0.4%	-7.1%	8.8%	10.6%	-0.3%	3.5%	2.8%	10.9%
	Days on Market	33	33	32	42	42	37	45	45	36
	Change from prior year	-21.4%	-21.4%	-13.5%	-6.7%	-6.7%	2.8%	-11.8%	-11.8%	-33.9%
Percent of List	98.3%	98.1%	100.0%	98.0%	97.8%	100.0%	97.7%	97.4%	100.0%	
	Change from prior year	0.3%	0.3%	0.0%	0.3%	0.4%	0.0%	0.2%	0.1%	-0.5%
Percent of Original	96.8%	96.4%	100.2%	96.3%	95.9%	100.4%	96.0%	95.4%	100.6%	
Change from prior year	0.5%	0.5%	-0.2%	0.3%	0.6%	-0.1%	0.8%	0.7%	-0.8%	

SOLD LISTINGS ANALYSIS

HISTORY >>

**ENTIRE MLS SYSTEM
ALL HOMES
AS OF 5/15/2016**



SUMMARY >>

Summary Statistics for Sold Listings		April			Year-to-Date		
		2016	2015	Change	2016	2015	Change
Sold Listings		879	810	8.5%	2,833	2,665	6.3%
Volume (1,000s)		131,694	119,314	10.4%	420,051	383,580	9.5%
Average	Sale Price	149,823	147,301	1.7%	148,271	143,932	3.0%
	Days on Market	55	63	-13.2%	63	69	-9.0%
	Percent of List	97.2%	97.3%	-0.1%	96.8%	96.9%	-0.1%
	Percent of Original	95.0%	95.1%	-0.1%	94.0%	94.1%	-0.1%
Median	Sale Price	133,900	130,000	3.0%	127,999	125,000	2.4%
	Days on Market	22	31	-29.0%	33	42	-21.4%
	Percent of List	98.8%	98.2%	0.6%	98.3%	98.0%	0.3%
	Percent of Original	97.7%	97.1%	0.6%	96.8%	96.3%	0.5%

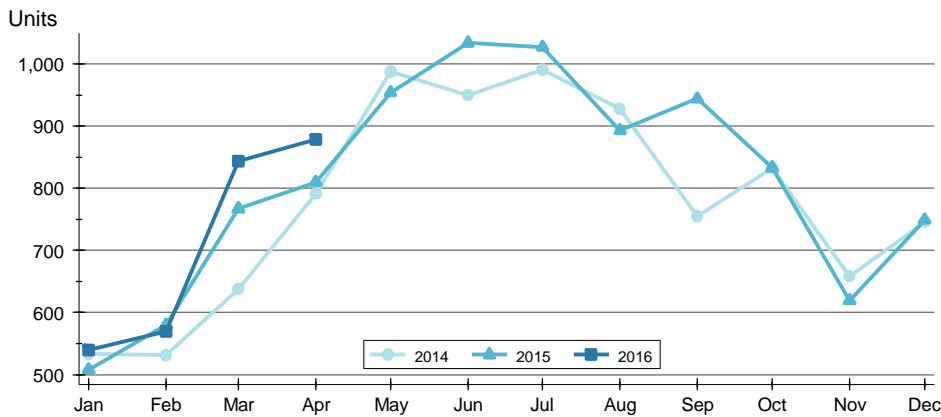
A total of 879 homes sold in South Central Kansas in April, up from 810 units in April 2015. Total sales volume rose to \$131.7 million compared to \$119.3 million in the previous year.

The median sales price in April was \$133,900, up 3.0% compared to the prior year. Median days on market was 22 days, down from 40 days in March, and down from 31 in April 2015.

SOLD LISTINGS ANALYSIS

BY MONTH >>

**ENTIRE MLS SYSTEM
ALL HOMES
AS OF 5/15/2016**



Month	2014	2015	2016
January	534	508	540
February	531	580	570
March	638	767	844
April	791	810	879
May	988	954	
June	950	1,034	
July	991	1,027	
August	928	893	
September	755	944	
October	832	833	
November	658	619	
December	746	749	

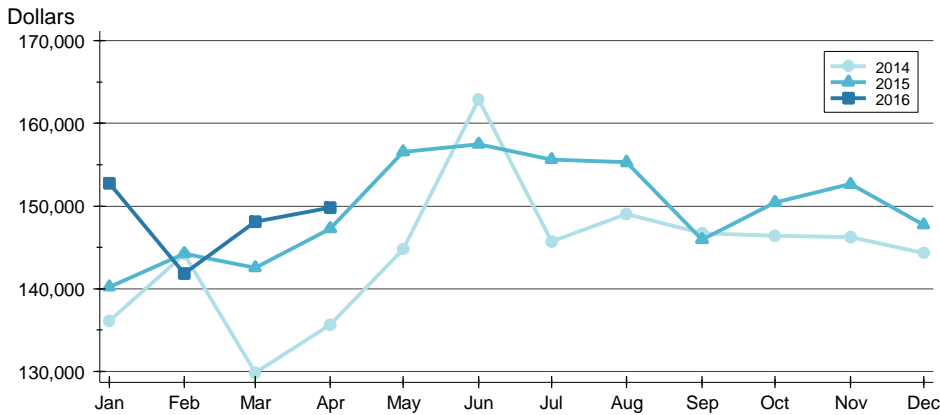
BY PRICE RANGE >>

Price Range	Sales			Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent	Volume	Average	Median	Average	Median	Average	Median	Average	Median
Below \$25,000	36	4.1%	511	14,205	13,375	68	34	85.1%	90.5%	73.9%	78.0%
\$25,000-\$49,999	80	9.1%	2,981	37,259	37,500	55	30	90.6%	92.4%	86.0%	90.6%
\$50,000-\$99,999	190	21.6%	14,107	74,248	74,950	60	28	97.6%	98.5%	94.2%	96.3%
\$100,000-\$124,999	91	10.4%	10,261	112,753	113,500	48	13	97.8%	98.4%	96.0%	97.7%
\$125,000-\$149,999	116	13.2%	15,887	136,957	137,000	29	10	98.5%	100.0%	98.2%	100.0%
\$150,000-\$174,999	103	11.7%	16,666	161,805	162,250	35	11	98.6%	100.0%	96.7%	98.8%
\$175,000-\$199,999	68	7.7%	12,648	186,002	186,250	48	20	98.8%	99.8%	98.0%	98.6%
\$200,000-\$249,999	72	8.2%	16,072	223,229	220,750	68	27	98.3%	99.2%	96.8%	97.9%
\$250,000-\$299,999	67	7.6%	18,340	273,730	275,000	64	22	98.8%	99.2%	97.3%	98.1%
\$300,000 and up	56	6.4%	24,221	432,522	376,000	108	58	97.4%	98.0%	95.9%	97.0%
All price ranges	879	100.0%	131,694	149,823	133,900	55	22	97.2%	98.8%	95.0%	97.7%

SOLD LISTINGS ANALYSIS

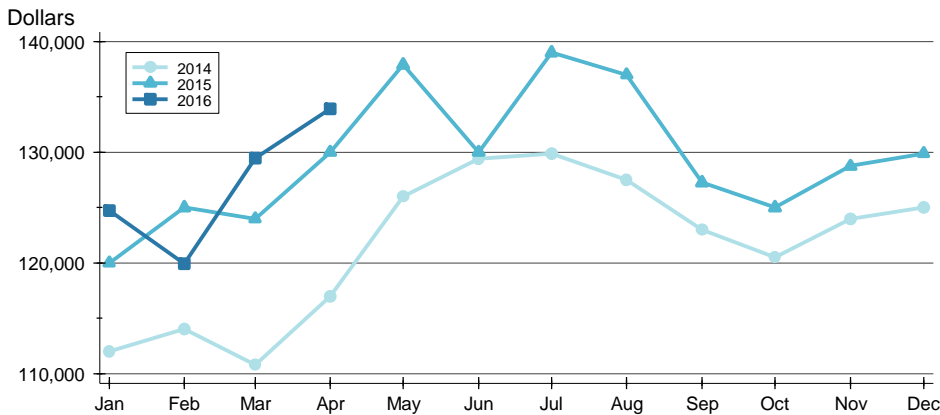
**ENTIRE MLS SYSTEM
ALL HOMES
AS OF 5/15/2016**

AVERAGE PRICE >>



Month	2014	2015	2016
January	136,123	140,224	152,760
February	144,192	144,271	141,871
March	129,893	142,575	148,104
April	135,690	147,301	149,823
May	144,809	156,574	
June	162,882	157,482	
July	145,715	155,639	
August	149,074	155,285	
September	146,735	145,953	
October	146,408	150,456	
November	146,228	152,640	
December	144,300	147,727	

MEDIAN PRICE >>

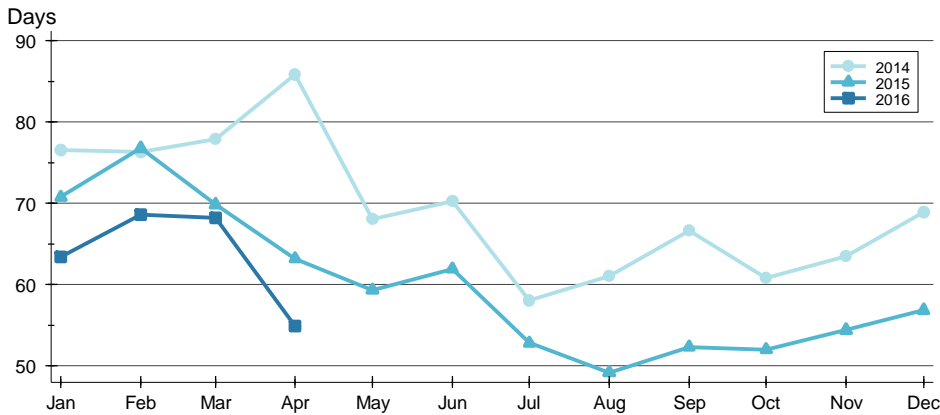


Month	2014	2015	2016
January	112,000	120,000	124,750
February	114,000	125,000	119,900
March	110,785	124,000	129,450
April	117,000	130,000	133,900
May	126,000	137,900	
June	129,400	130,000	
July	129,900	139,000	
August	127,500	137,000	
September	123,000	127,250	
October	120,500	125,000	
November	124,000	128,750	
December	125,000	129,900	

SOLD LISTINGS ANALYSIS

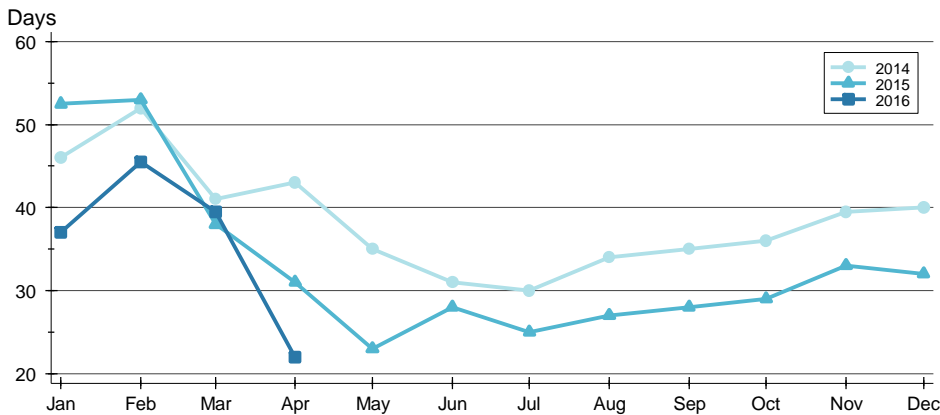
**ENTIRE MLS SYSTEM
ALL HOMES
AS OF 5/15/2016**

AVERAGE DOM >>



Month	2014	2015	2016
January	77	71	63
February	76	77	69
March	78	70	68
April	86	63	55
May	68	59	60
June	70	62	63
July	58	53	53
August	61	49	50
September	67	52	53
October	61	52	52
November	63	54	55
December	69	57	57

MEDIAN DOM >>

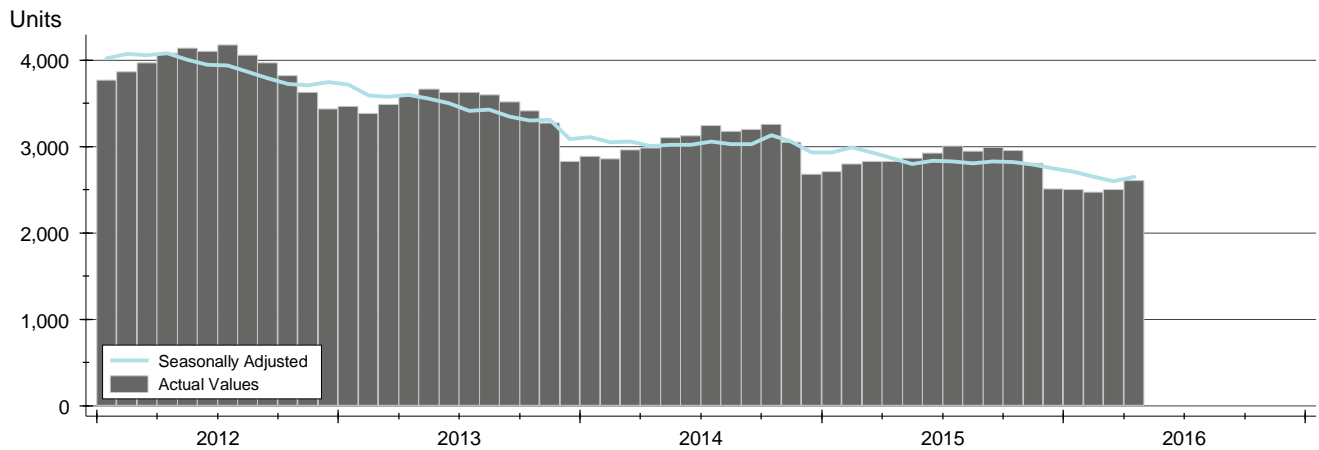


Month	2014	2015	2016
January	46	53	37
February	52	53	46
March	41	38	40
April	43	31	22
May	35	23	23
June	31	28	28
July	30	25	25
August	34	27	27
September	35	28	28
October	36	29	29
November	40	33	33
December	40	32	32

ACTIVE LISTINGS ANALYSIS

HISTORY >>

**ENTIRE MLS SYSTEM
ALL HOMES
AS OF 5/15/2016**



SUMMARY >>

Summary Statistics for Active Listings		End of April		
		2016	2015	Change
Active Listings		2,603	2,825	-7.9%
Months' Supply		3.0	3.5	-15.1%
Volume (1,000s)		556,647	583,142	-4.5%
Average	List Price	213,848	206,422	3.6%
	Days on Market	104	103	0.7%
	Percent of Original	97.5%	97.7%	-0.2%
Median	List Price	149,900	149,900	0.0%
	Days on Market	53	57	-7.0%
	Percent of Original	100.0%	100.0%	0.0%

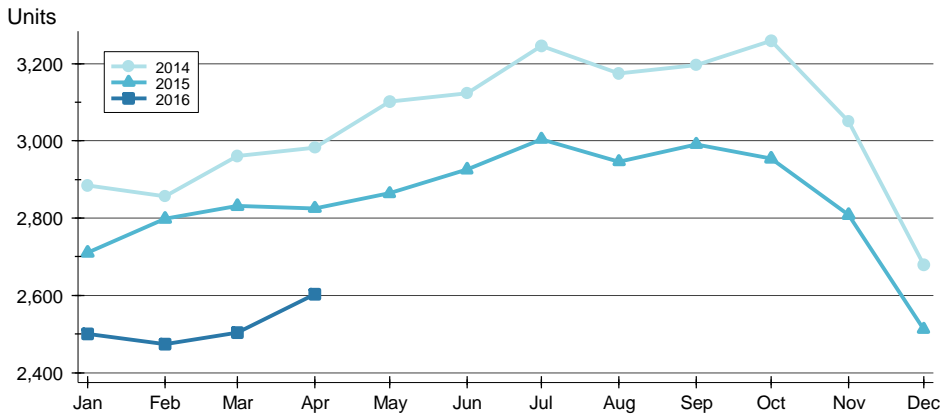
A total of 2,603 homes were available for sale in South Central Kansas at the end of April. This represents a 3.0 months' supply of active listings.

The median list price of homes on the market at the end of April was \$149,900, showing little change from the same point in 2015. The typical time on market for active listings was 53 days, down from 57 days a year earlier.

ACTIVE LISTINGS ANALYSIS

BY MONTH >>

**ENTIRE MLS SYSTEM
ALL HOMES
AS OF 5/15/2016**



Month	2014	2015	2016
January	2,885	2,710	2,500
February	2,857	2,798	2,473
March	2,961	2,831	2,503
April	2,982	2,825	2,603
May	3,101	2,864	
June	3,123	2,926	
July	3,245	3,004	
August	3,175	2,946	
September	3,196	2,991	
October	3,259	2,954	
November	3,051	2,808	
December	2,680	2,512	

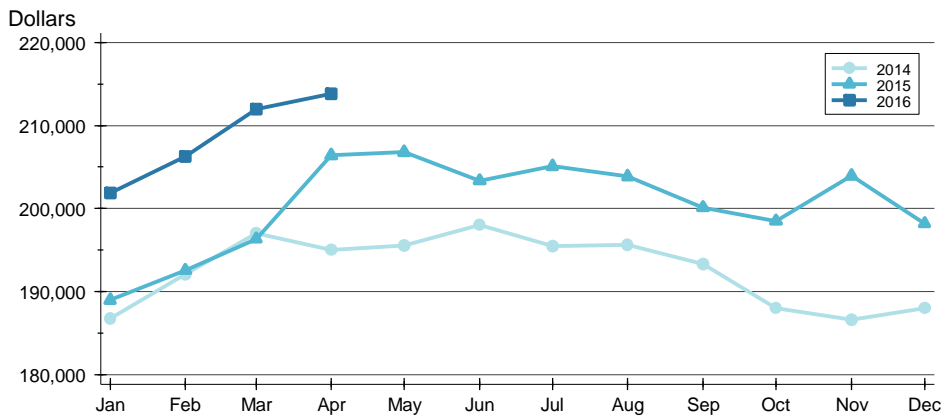
BY PRICE RANGE >>

Price Range	Active Listings			Months' Supply	List Price		Days on Market		List as % Orig.	
	Number	Percent	Volume		Average	Median	Average	Median	Average	Median
Below \$25,000	50	1.9%	688	1.4	13,767	15,000	121	71	92.4%	100.0%
\$25,000-\$49,999	240	9.2%	9,572	3.0	39,885	40,000	114	72	95.0%	100.0%
\$50,000-\$99,999	664	25.5%	48,771	3.5	73,450	74,250	112	60	96.6%	100.0%
\$100,000-\$124,999	154	5.9%	17,420	1.7	113,119	114,900	80	38	97.4%	100.0%
\$125,000-\$149,999	176	6.8%	24,282	1.5	137,967	138,450	81	41	98.5%	100.0%
\$150,000-\$174,999	151	5.8%	24,620	1.5	163,045	162,500	65	36	98.5%	100.0%
\$175,000-\$199,999	169	6.5%	31,825	2.5	188,311	189,500	78	45	98.6%	100.0%
\$200,000-\$249,999	243	9.3%	55,319	3.4	227,650	226,100	89	45	98.3%	100.0%
\$250,000-\$299,999	202	7.8%	55,806	3.0	276,267	275,000	111	51	98.6%	100.0%
\$300,000 and up	512	19.7%	279,362	9.1	545,628	419,450	133	63	98.3%	100.0%
All price ranges	2,603	100.0%	556,647	3.0	213,848	149,900	104	53	97.5%	100.0%

ACTIVE LISTINGS ANALYSIS

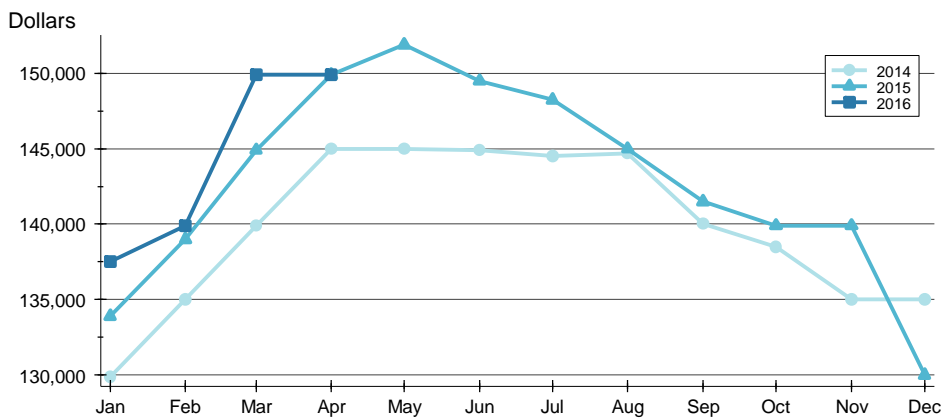
**ENTIRE MLS SYSTEM
ALL HOMES
AS OF 5/15/2016**

AVERAGE PRICE >>



Month	2014	2015	2016
January	186,754	188,970	201,896
February	192,103	192,547	206,300
March	197,034	196,355	211,960
April	194,992	206,422	213,848
May	195,523	206,806	
June	198,032	203,356	
July	195,462	205,102	
August	195,631	203,861	
September	193,291	200,121	
October	188,003	198,492	
November	186,628	203,927	
December	187,982	198,170	

MEDIAN PRICE >>

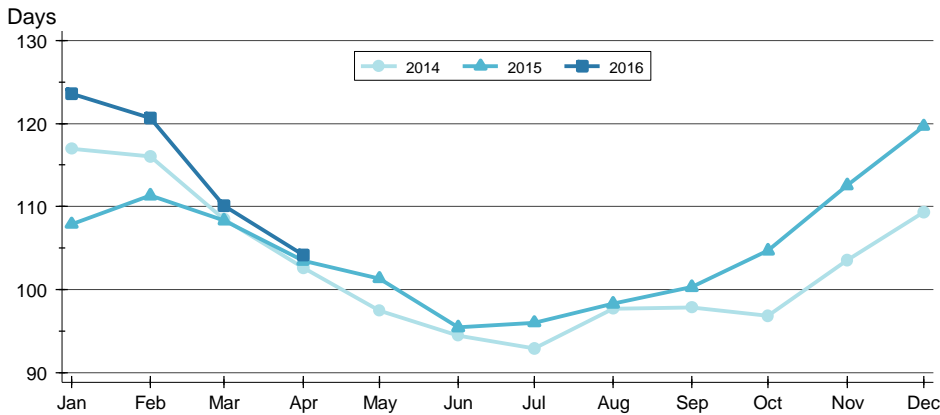


Month	2014	2015	2016
January	129,900	133,900	137,500
February	135,000	139,000	139,900
March	139,900	144,900	149,900
April	145,000	149,900	149,900
May	145,000	151,900	
June	144,900	149,500	
July	144,500	148,250	
August	144,700	145,000	
September	140,000	141,500	
October	138,500	139,900	
November	135,000	139,900	
December	135,000	130,000	

ACTIVE LISTINGS ANALYSIS

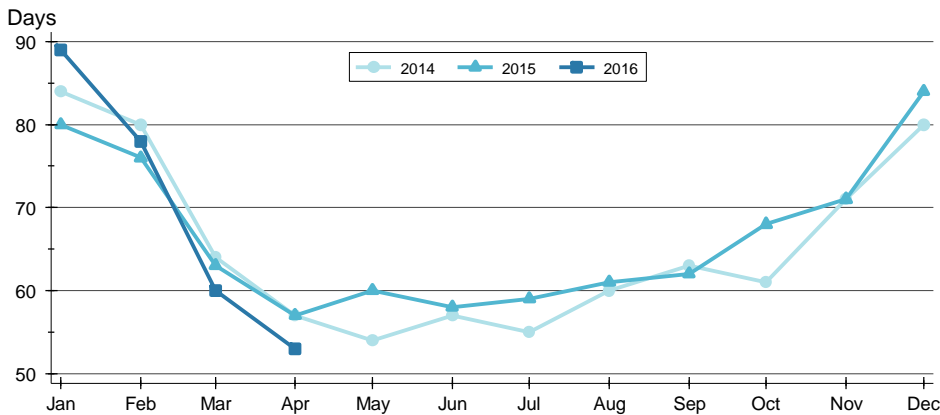
**ENTIRE MLS SYSTEM
ALL HOMES
AS OF 5/15/2016**

AVERAGE DOM >>



Month	2014	2015	2016
January	117	108	124
February	116	111	121
March	109	108	110
April	103	103	104
May	97	101	
June	94	95	
July	93	96	
August	98	98	
September	98	100	
October	97	105	
November	104	113	
December	109	120	

MEDIAN DOM >>

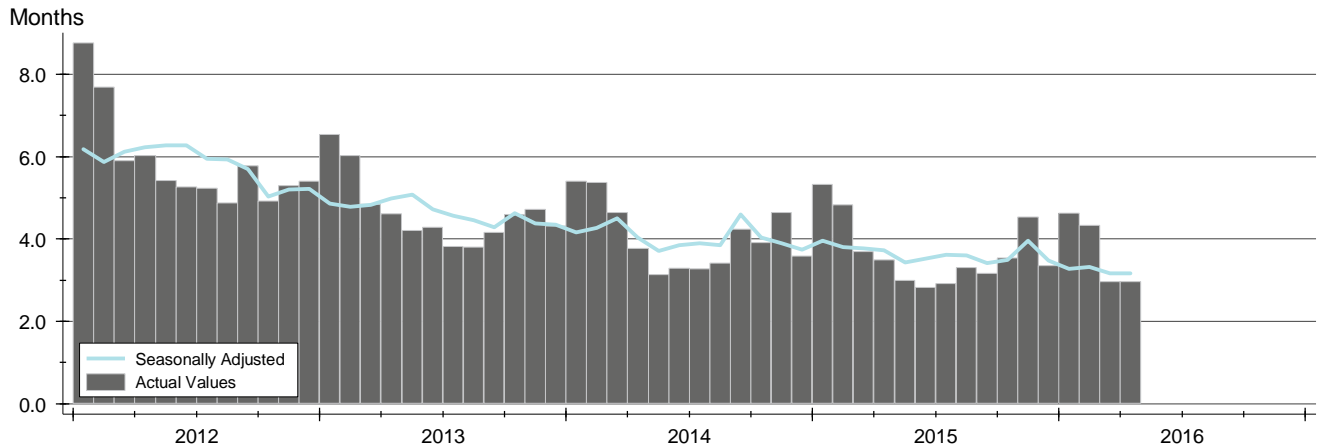


Month	2014	2015	2016
January	84	80	89
February	80	76	78
March	64	63	60
April	57	57	53
May	54	60	
June	57	58	
July	55	59	
August	60	61	
September	63	62	
October	61	68	
November	71	71	
December	80	84	

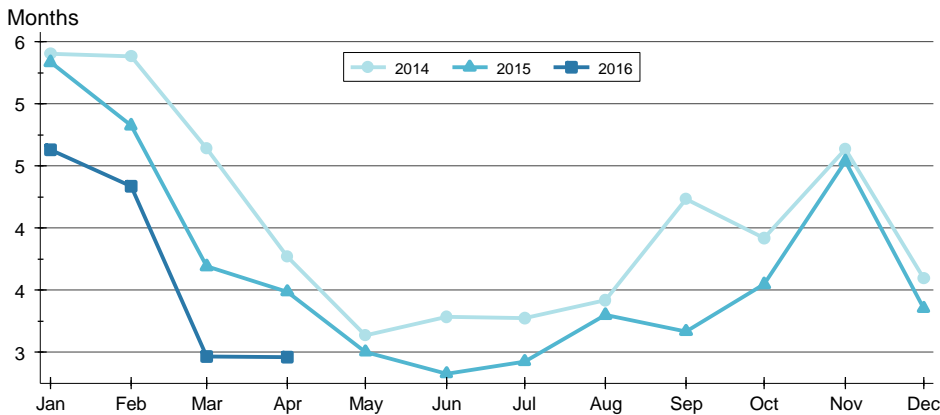
MONTHS' SUPPLY ANALYSIS

HISTORY >>

**ENTIRE MLS SYSTEM
ALL HOMES
AS OF 5/15/2016**



BY MONTH >>

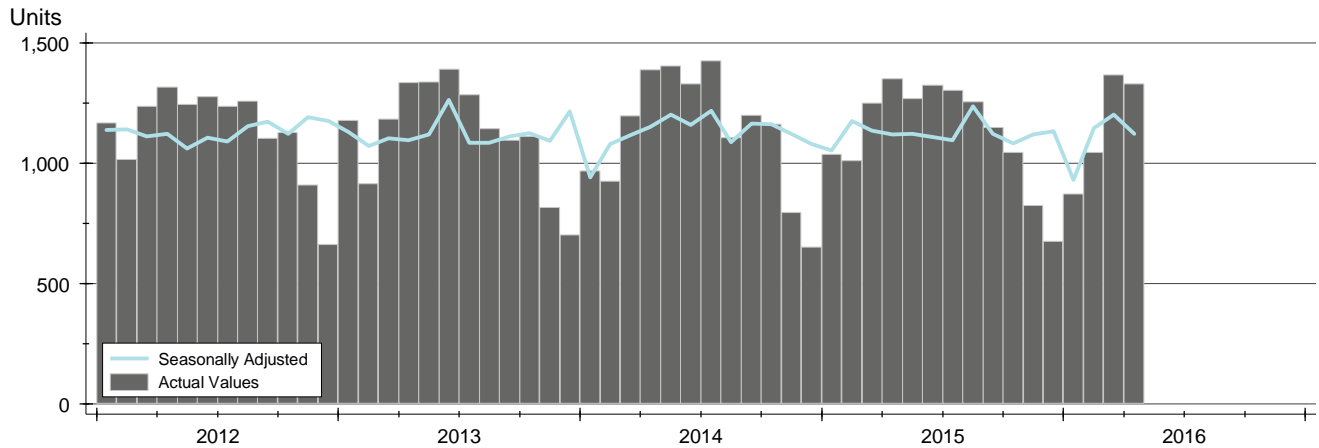


Month	2014	2015	2016
January	5.4	5.3	4.6
February	5.4	4.8	4.3
March	4.6	3.7	3.0
April	3.8	3.5	3.0
May	3.1	3.0	
June	3.3	2.8	
July	3.3	2.9	
August	3.4	3.3	
September	4.2	3.2	
October	3.9	3.5	
November	4.6	4.5	
December	3.6	3.4	

NEW LISTINGS ANALYSIS

HISTORY >>

**ENTIRE MLS SYSTEM
ALL HOMES
AS OF 5/15/2016**



SUMMARY >>

Summary Statistics for New Listings		2016	April 2015	Change
Current Month	New Listings	1,330	1,351	-1.6%
	Volume (1,000s)	241,363	245,913	-1.9%
	Average List Price	181,476	182,023	-0.3%
	Median List Price	145,900	143,000	2.0%
YTD	New Listings	4,613	4,651	-0.8%
	Volume (1,000s)	804,657	805,569	-0.1%
	Average List Price	174,433	173,203	0.7%
	Median List Price	141,148	139,900	0.9%

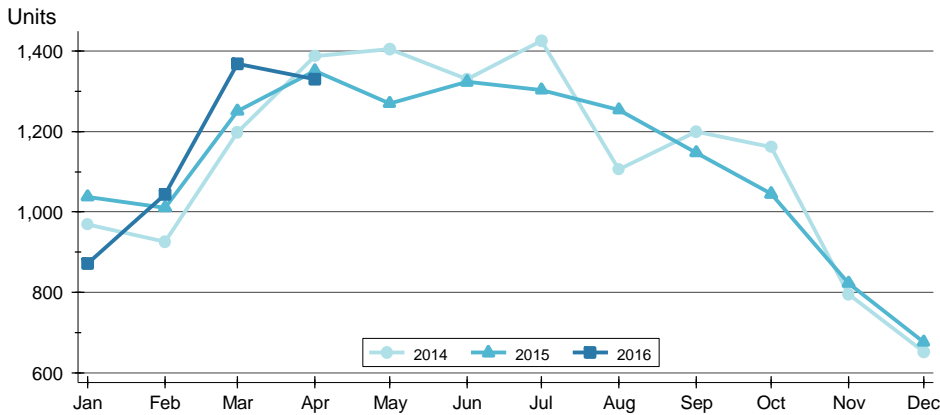
A total of 1,330 new listings were added in South Central Kansas during April, down 1.6% from the same month in 2015. Year-to-date South Central Kansas has seen 4,613 new listings.

The median list price of these homes was \$145,900 up from \$143,000 in 2015.

NEW LISTINGS ANALYSIS

**ENTIRE MLS SYSTEM
ALL HOMES
AS OF 5/15/2016**

BY MONTH >>



Month	2014	2015	2016
January	969	1,038	871
February	926	1,011	1,044
March	1,198	1,251	1,368
April	1,388	1,351	1,330
May	1,405	1,270	
June	1,330	1,324	
July	1,426	1,304	
August	1,106	1,254	
September	1,200	1,148	
October	1,161	1,045	
November	795	823	
December	651	676	

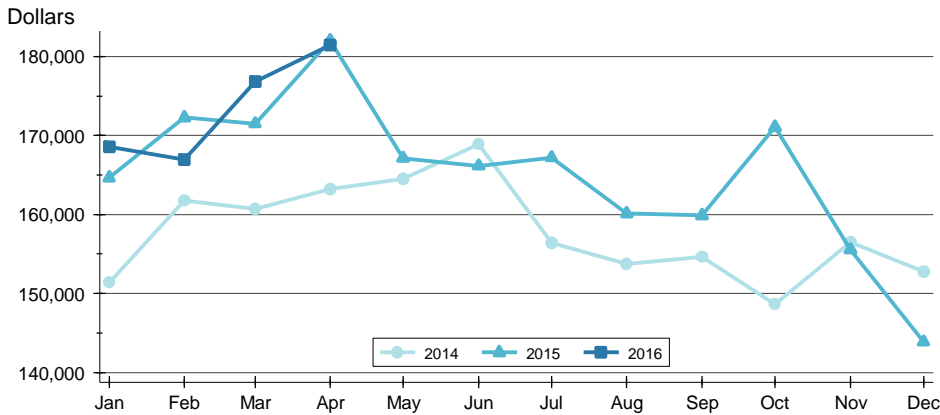
BY PRICE RANGE >>

Price Range	New Listings			List Price	
	Number	Percent	Volume	Average	Median
Below \$25,000	25	1.9%	364	14,546	15,000
\$25,000-\$49,999	74	5.6%	2,890	39,050	39,900
\$50,000-\$99,999	295	22.2%	22,716	77,002	79,000
\$100,000-\$124,999	126	9.5%	14,369	114,042	114,950
\$125,000-\$149,999	153	11.5%	21,141	138,177	139,000
\$150,000-\$174,999	143	10.8%	23,142	161,829	160,000
\$175,000-\$199,999	105	7.9%	19,565	186,336	185,000
\$200,000-\$249,999	123	9.2%	28,038	227,951	225,000
\$250,000-\$299,999	88	6.6%	24,187	274,850	274,900
\$300,000 and up	165	12.4%	78,963	478,565	394,500
All price ranges	1,330	100.0%	241,363	181,476	145,900

NEW LISTINGS ANALYSIS

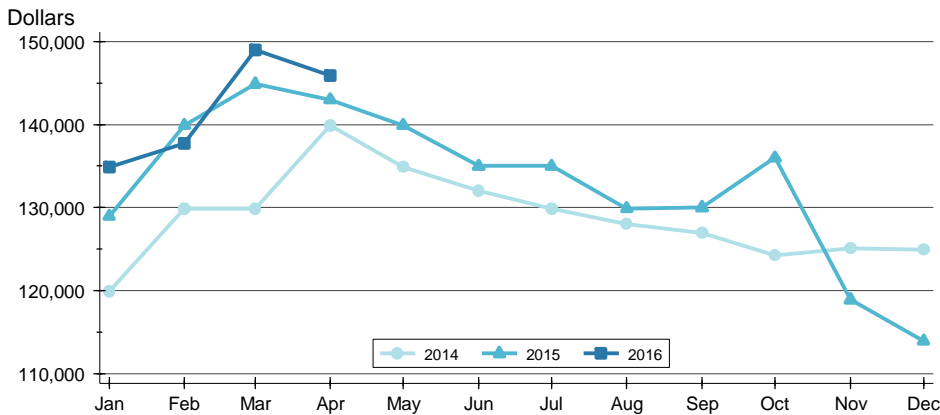
**ENTIRE MLS SYSTEM
ALL HOMES
AS OF 5/15/2016**

AVERAGE PRICE >>



Month	2014	2015	2016
January	151,397	164,665	168,600
February	161,751	172,280	166,960
March	160,744	171,487	176,876
April	163,228	182,023	181,476
May	164,541	167,154	
June	168,890	166,146	
July	156,393	167,210	
August	153,743	160,109	
September	154,638	159,875	
October	148,673	171,077	
November	156,523	155,564	
December	152,774	143,859	

MEDIAN PRICE >>

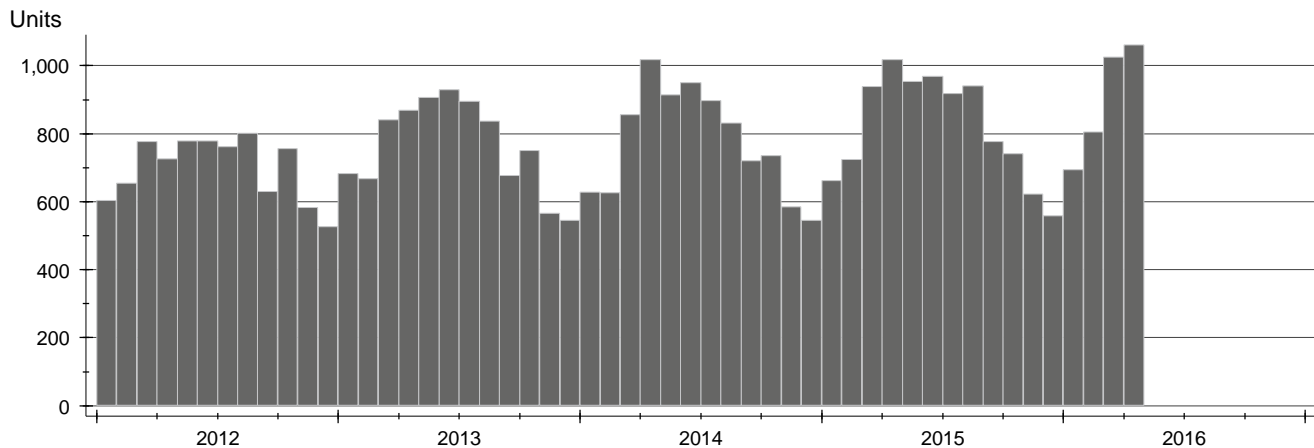


Month	2014	2015	2016
January	119,950	128,950	134,900
February	129,900	139,900	137,750
March	129,900	144,900	149,000
April	139,900	143,000	145,900
May	134,900	139,900	
June	132,000	135,000	
July	129,900	135,000	
August	128,000	129,900	
September	126,900	130,000	
October	124,250	136,000	
November	125,080	118,900	
December	124,900	113,900	

CONTRACTS WRITTEN ANALYSIS

HISTORY >>

**ENTIRE MLS SYSTEM
ALL HOMES
AS OF 5/15/2016**



SUMMARY >>

Summary Statistics for Contracts Written		April			Year-to-Date		
		2016	2015	Change	2016	2015	Change
Contracts Written		1,061	1,017	4.3%	3,587	3,342	7.3%
Volume (1,000s)		172,936	169,363	2.1%	573,410	540,299	6.1%
Average	List Price	162,994	166,532	-2.1%	159,858	161,669	-1.1%
	Days on Market	49	58	-15.4%	58	64	-9.7%
	Percent of Original	97.3%	96.0%	1.3%	95.7%	95.1%	0.6%
Median	List Price	139,900	142,000	-1.5%	137,900	137,700	0.1%
	Days on Market	17	24	-29.2%	25	32	-21.9%
	Percent of Original	100.0%	97.8%	2.2%	98.9%	97.1%	1.8%

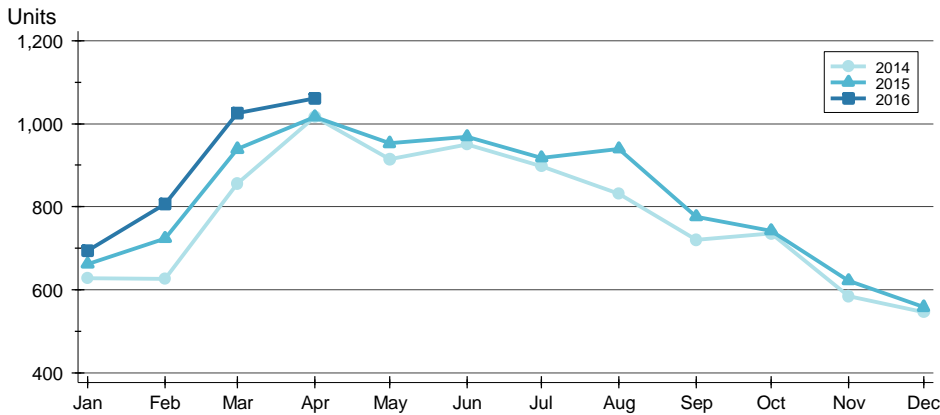
A total of 1,061 contracts for sale were written in South Central Kansas during the month of April, up from 1,017 in 2015. The median list price of these homes was \$139,900, down from \$142,000 the prior year.

Half of the homes that went under contract in April were on the market less than 17 days, compared to 24 days in April 2015.

CONTRACTS WRITTEN ANALYSIS

BY MONTH >>

**ENTIRE MLS SYSTEM
ALL HOMES
AS OF 5/15/2016**



Month	2014	2015	2016
January	628	662	694
February	626	724	806
March	856	939	1,026
April	1,017	1,017	1,061
May	915	953	
June	950	969	
July	897	918	
August	832	940	
September	720	776	
October	735	742	
November	585	622	
December	546	558	

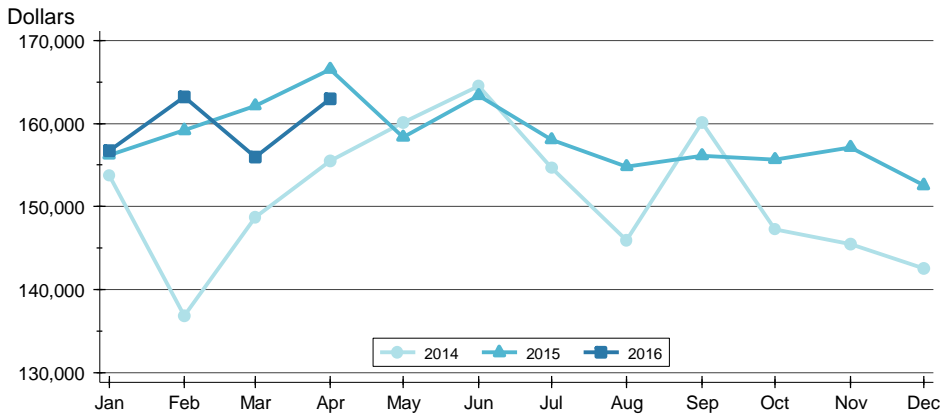
BY PRICE RANGE >>

Price Range	Contracts Written			List Price		Days on Market		List as % Orig.	
	Number	Percent	Volume	Average	Median	Average	Median	Average	Median
Below \$25,000	20	1.9%	383	19,128	18,950	62	23	90.0%	100.0%
\$25,000-\$49,999	64	6.0%	2,404	37,565	36,000	57	27	90.5%	94.2%
\$50,000-\$99,999	237	22.3%	18,593	78,453	79,900	50	21	96.2%	100.0%
\$100,000-\$124,999	103	9.7%	11,819	114,745	114,900	32	7	97.9%	100.0%
\$125,000-\$149,999	136	12.8%	18,807	138,288	139,250	30	9	98.8%	100.0%
\$150,000-\$174,999	111	10.5%	17,940	161,620	160,000	27	8	98.9%	100.0%
\$175,000-\$199,999	110	10.4%	20,553	186,841	185,000	47	18	98.3%	100.0%
\$200,000-\$249,999	112	10.6%	25,458	227,300	225,000	58	34	99.0%	100.0%
\$250,000-\$299,999	61	5.7%	16,674	273,349	269,900	73	21	98.1%	100.0%
\$300,000 and up	71	6.7%	34,439	485,050	397,000	96	46	97.9%	100.0%
All price ranges	1,061	100.0%	172,936	162,994	139,900	49	17	97.3%	100.0%

CONTRACTS WRITTEN ANALYSIS

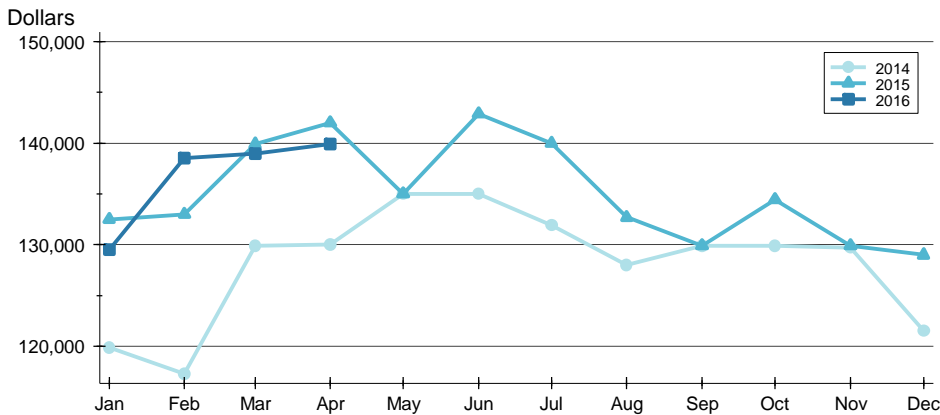
**ENTIRE MLS SYSTEM
ALL HOMES
AS OF 5/15/2016**

AVERAGE PRICE »



Month	2014	2015	2016
January	153,756	156,216	156,771
February	136,796	159,199	163,217
March	148,693	162,140	155,954
April	155,505	166,532	162,994
May	160,105	158,377	
June	164,515	163,368	
July	154,627	158,057	
August	145,938	154,807	
September	160,116	156,145	
October	147,207	155,688	
November	145,455	157,144	
December	142,560	152,540	

MEDIAN PRICE »

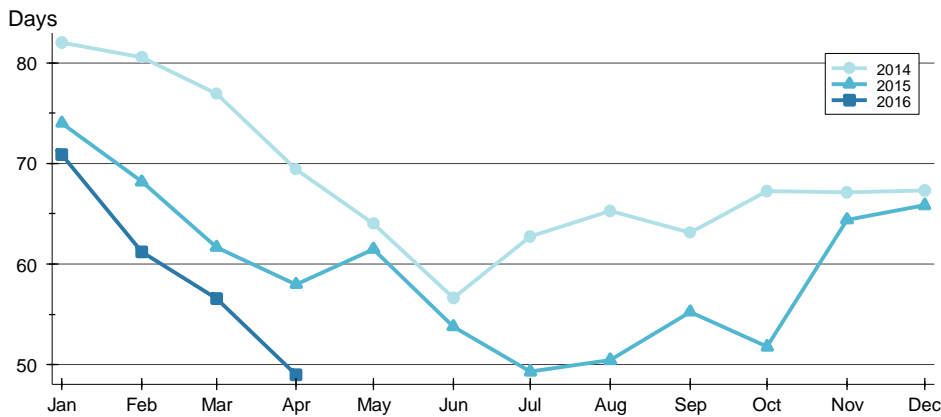


Month	2014	2015	2016
January	119,900	132,500	129,500
February	117,315	133,000	138,500
March	129,900	139,900	139,000
April	130,000	142,000	139,900
May	135,000	135,000	
June	135,000	142,900	
July	131,900	140,000	
August	128,000	132,700	
September	129,900	129,900	
October	129,900	134,450	
November	129,675	129,900	
December	121,500	129,000	

CONTRACTS WRITTEN ANALYSIS

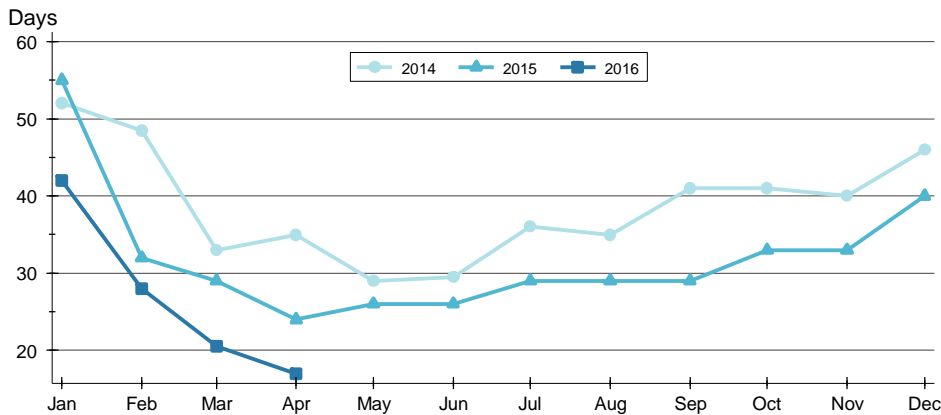
**ENTIRE MLS SYSTEM
ALL HOMES
AS OF 5/15/2016**

AVERAGE DOM >>



Month	2014	2015	2016
January	82	74	71
February	81	68	61
March	77	62	57
April	69	58	49
May	64	61	
June	57	54	
July	63	49	
August	65	50	
September	63	55	
October	67	52	
November	67	64	
December	67	66	

MEDIAN DOM >>

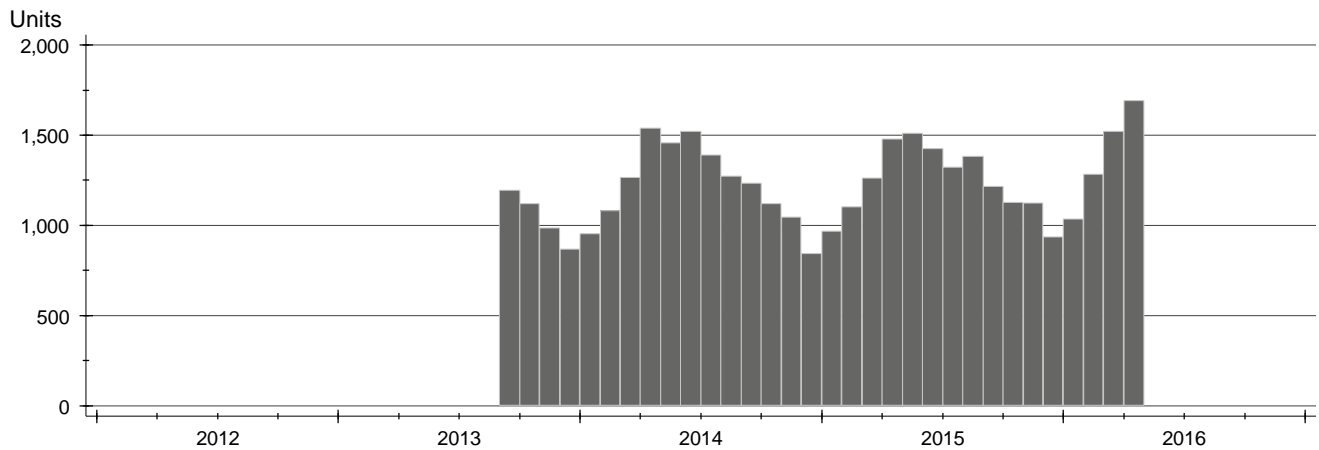


Month	2014	2015	2016
January	52	55	42
February	49	32	28
March	33	29	21
April	35	24	17
May	29	26	
June	30	26	
July	36	29	
August	35	29	
September	41	29	
October	41	33	
November	40	33	
December	46	40	

PENDING CONTRACTS ANALYSIS

HISTORY >>

**ENTIRE MLS SYSTEM
ALL HOMES
AS OF 5/15/2016**



SUMMARY >>

Summary Statistics for Pending Contracts		End of April		
		2016	2015	Change
Pending Contracts		1,693	1,480	14.4%
Volume (1,000s)		291,059	252,476	15.3%
Average	List Price	171,919	170,592	0.8%
	Days on Market	52	61	-14.5%
	Percent of Original	98.3%	98.0%	0.3%
Median	List Price	147,500	142,500	3.5%
	Days on Market	16	25	-36.0%
	Percent of Original	100.0%	100.0%	0.0%

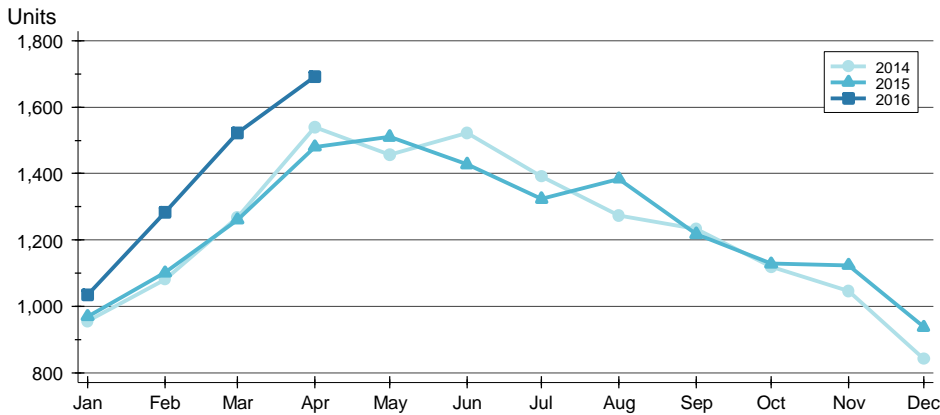
A total of 1,693 listings in South Central Kansas had contracts pending at the end of April, up from 1,480 contracts pending at the end of April 2015.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

PENDING CONTRACTS ANALYSIS

BY MONTH >>

**ENTIRE MLS SYSTEM
ALL HOMES
AS OF 5/15/2016**



Month	2014	2015	2016
January	955	969	1,034
February	1,080	1,101	1,284
March	1,267	1,261	1,522
April	1,539	1,480	1,693
May	1,456	1,510	
June	1,522	1,427	
July	1,391	1,323	
August	1,273	1,384	
September	1,233	1,217	
October	1,120	1,128	
November	1,046	1,123	
December	842	937	

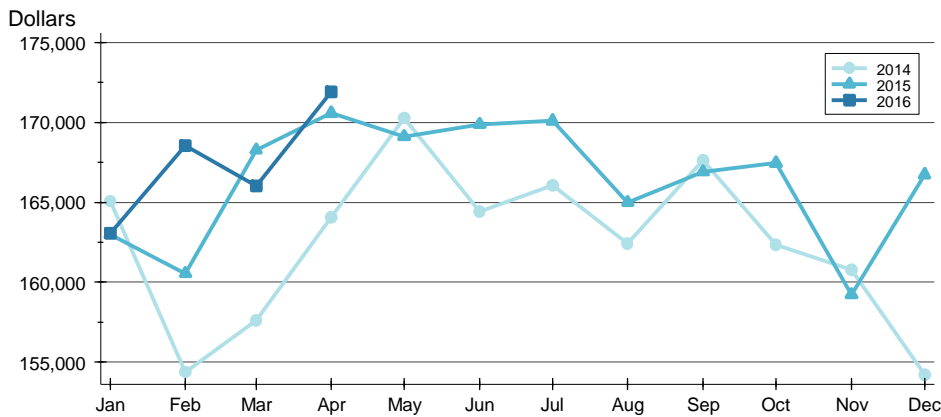
BY PRICE RANGE >>

Price Range	Contracts Pending			List Price		Days on Market		List as % Orig.	
	Number	Percent	Volume	Average	Median	Average	Median	Average	Median
Below \$25,000	14	0.8%	256	18,279	18,950	52	18	96.8%	100.0%
\$25,000-\$49,999	80	4.7%	3,184	39,805	40,000	73	29	94.2%	100.0%
\$50,000-\$99,999	357	21.1%	28,088	78,678	79,900	56	25	97.4%	100.0%
\$100,000-\$124,999	178	10.5%	20,286	113,969	114,900	36	9	98.5%	100.0%
\$125,000-\$149,999	228	13.5%	31,495	138,136	138,950	33	11	99.1%	100.0%
\$150,000-\$174,999	168	9.9%	27,165	161,694	160,000	35	9	98.7%	100.0%
\$175,000-\$199,999	179	10.6%	33,415	186,678	185,000	44	14	98.7%	100.0%
\$200,000-\$249,999	183	10.8%	41,538	226,986	226,789	61	26	99.4%	100.0%
\$250,000-\$299,999	118	7.0%	32,378	274,387	274,900	61	15	98.7%	100.0%
\$300,000 and up	143	8.4%	65,517	458,161	389,900	92	22	98.6%	100.0%
All price ranges	1,693	100.0%	291,059	171,919	147,500	52	16	98.3%	100.0%

PENDING CONTRACTS ANALYSIS

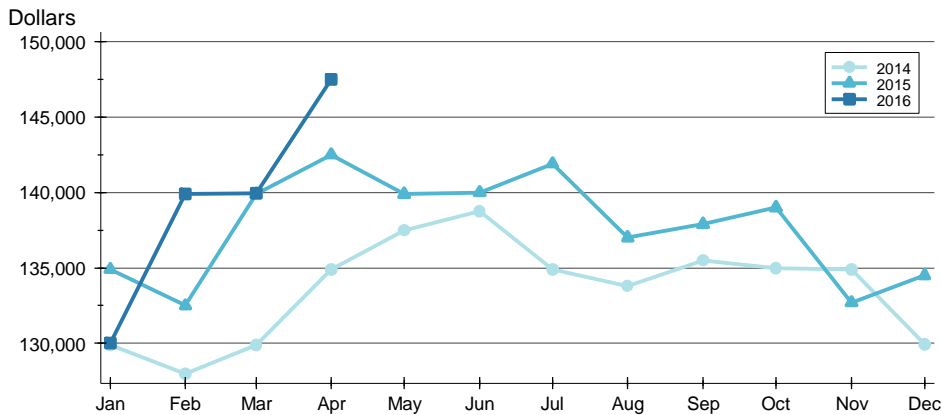
**ENTIRE MLS SYSTEM
ALL HOMES
AS OF 5/15/2016**

AVERAGE PRICE >>



Month	2014	2015	2016
January	165,083	162,993	163,080
February	154,377	160,550	168,555
March	157,614	168,272	166,010
April	164,050	170,592	171,919
May	170,276	169,126	
June	164,441	169,887	
July	166,067	170,100	
August	162,437	164,997	
September	167,647	166,919	
October	162,333	167,456	
November	160,785	159,226	
December	154,229	166,746	

MEDIAN PRICE >>

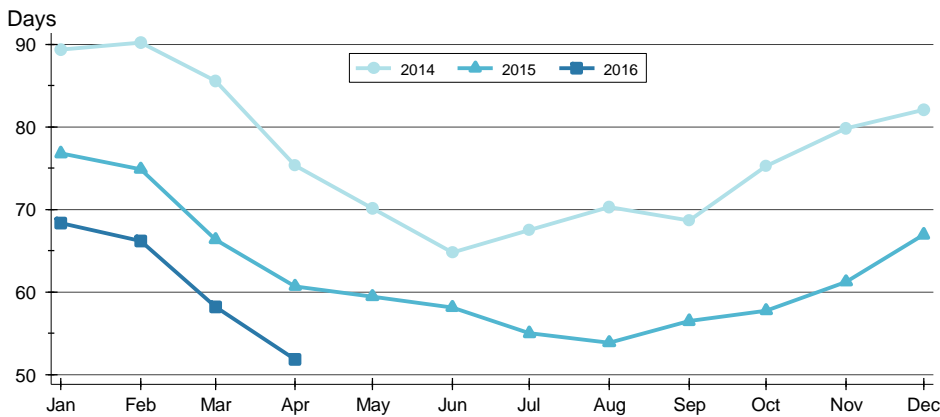


Month	2014	2015	2016
January	129,900	134,900	130,000
February	128,000	132,500	139,900
March	129,900	139,900	139,950
April	134,900	142,500	147,500
May	137,500	139,900	
June	138,750	140,000	
July	134,900	141,900	
August	133,800	137,000	
September	135,500	137,900	
October	135,000	139,000	
November	134,900	132,700	
December	129,950	134,500	

PENDING CONTRACTS ANALYSIS

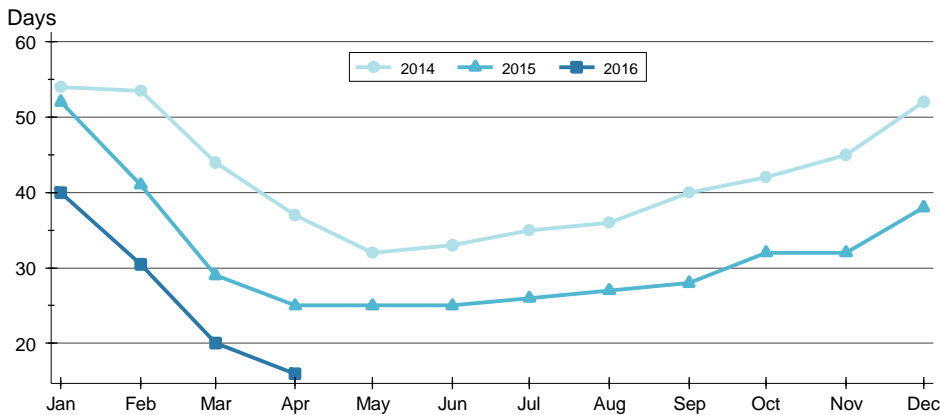
**ENTIRE MLS SYSTEM
ALL HOMES
AS OF 5/15/2016**

AVERAGE DOM >>



Month	2014	2015	2016
January	89	77	68
February	90	75	66
March	86	66	58
April	75	61	52
May	70	59	
June	65	58	
July	67	55	
August	70	54	
September	69	56	
October	75	58	
November	80	61	
December	82	67	

MEDIAN DOM >>



Month	2014	2015	2016
January	54	52	40
February	54	41	31
March	44	29	20
April	37	25	16
May	32	25	
June	33	25	
July	35	26	
August	36	27	
September	40	28	
October	42	32	
November	45	32	
December	52	38	



South Central Kansas MLS

South Central Kansas MLS

170 W. Dewey, Wichita, KS 67202

www.sckrealtors.com

May 18, 2016

South Central Kansas Multiple Listing Service Releases Home Sales Figures for April 2016

Homes sales in South Central Kansas rose by 8.5% in April compared to the prior year. Sales in April 2016 totaled 879 units, up from 810 in 2015.

Among existing homes, 820 units sold in April, an increase of 8.3% from 757 units that sold in 2015. The average sale price of existing homes was \$142,046. This represents an increase of 2.0% from the April 2015 average price of \$139,322.

For new construction, 59 sales occurred in April, up from 53 units the prior year, an increase of 11.3%. The average sale price of new homes in April was \$257,914, down 1.3% from the same period last year.

A total of 1,061 contracts for sale were written in April 2016, up from 1,017 in April 2015. This is an increase of 4.3%. Contracts written during the month reflect, in part, sales that are set to close in the near future.

The inventory of active listings in South Central Kansas stood at 2,603 units at the end of April, which is down from 2,825 homes that were on the market at the end of April last year. At the current rate of sales, this figure represents 3.0 months' supply of homes on the market.

Note: This information is based on information provided by the REALTORS® of South Central Kansas or South Central Kansas Multiple Listing Service, Inc. for the period indicated. Neither the REALTORS® of South Central Kansas nor the South Central Kansas Multiple Listing Service, Inc. guarantee or are in any way responsible for the accuracy of the data and the data that is provided may not reflect all real estate activity in the market.

