



The Standard for Excellence.™

MARKET OVERVIEW >>

South Central Kansas Home Sales Rose in March

Total home sales in South Central Kansas rose by 8.9% last month to 835 units, compared to 767 units in March 2015. Total sales volume was \$123.9 million, up 13.3% from a year earlier.

The median sale price in March was \$129,900, up from \$124,000 a year earlier. Homes that sold in March were typically on the market for 40 days and sold for 98.3% of their list prices.

South Central Kansas Active Listings Down at End of March

The total number of active listings in South Central Kansas at the end of March was 2,503 units, down from 2,831 at the same point in 2015. This represents a 3.0 months' supply of homes available for sale. The median list price of homes on the market at the end of March was \$149,900.

During March, a total of 1,038 contracts were written up from 940 in March 2015. At the end of the month, there were 1,522 contracts pending, compared to 1,261 at the end of March 2015.

Your Association Working for You!

The South Central Kansas MLS statistical reports are one of the many benefits you receive from being a member of the REALTORS® of South Central Kansas. Through a partnership with the Kansas Association of REALTORS®, we will send you these reports each month to help you better serve your clients and promote your business.

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Entire MLS System		March		
Summary Statistics		2016	2015	Change
Home Sales		835	767	8.9%
Active Listings		2,503	2,831	-11.6%
Months' Supply		3.0	3.7	-18.8%
New Listings		1,340	1,251	7.1%
Contracts Written		1,038	940	10.4%
Pending Contracts		1,522	1,261	20.7%
Sales Volume (1,000s)		123,908	109,355	13.3%
Average	Sale Price	148,393	142,575	4.1%
	List Price of Actives	211,960	196,355	7.9%
	Days on Market	69	70	-1.6%
	Percent of List	96.8%	97.2%	-0.4%
	Percent of Original	93.9%	94.5%	-0.6%
Median	Sale Price	129,900	124,000	4.8%
	List Price of Actives	149,900	144,900	3.5%
	Days on Market	40	38	5.3%
	Percent of List	98.3%	98.3%	0.0%
	Percent of Original	96.8%	96.5%	0.3%

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MARKET OVERVIEW STATISTICS

**ENTIRE MLS SYSTEM
BREAKDOWNS BY HOME TYPE
AS OF 4/15/2016**

SUMMARY >>

March MLS Statistics By Property Type		2016			2015			2014		
		Total	Existing	New	Total	Existing	New	Total	Existing	New
Home Sales		835	789	46	767	723	44	638	597	41
Change from prior year		8.9%	9.1%	4.5%	20.2%	21.1%	7.3%	-11.4%	-12.7%	13.9%
Active Listings		2,503	2,265	238	2,831	2,555	276	2,961	2,721	240
Change from prior year		-11.6%	-11.4%	-13.8%	-4.4%	-6.1%	15.0%	-15.0%	-15.1%	-13.4%
Months' Supply		3.0	2.9	5.2	3.7	3.5	6.3	4.6	4.6	5.9
Change from prior year		-18.8%	-18.8%	-17.5%	-20.5%	-22.5%	7.2%	-4.1%	-2.8%	-23.9%
New Listings		1,340	1,252	88	1,251	1,183	68	1,198	1,154	44
Change from prior year		7.1%	5.8%	29.4%	4.4%	2.5%	54.5%	1.2%	2.5%	-24.1%
Contracts Written		1,038	984	54	940	877	63	856	804	52
Change from prior year		10.4%	12.2%	-14.3%	9.8%	9.1%	21.2%	1.8%	1.8%	2.0%
Pending Contracts		1,522	1,397	125	1,261	1,161	100	1,267	1,163	104
Change from prior year		20.7%	20.3%	25.0%	-0.5%	-0.2%	-3.8%	N/A	N/A	N/A
Sales Volume (1,000s)		123,908	111,608	12,300	109,355	96,426	12,930	82,872	71,500	11,372
Change from prior year		13.3%	15.7%	-4.9%	32.0%	34.9%	13.7%	-12.9%	-17.1%	27.9%
Average	Sale Price	148,393	141,455	267,397	142,575	133,369	293,854	129,893	119,765	277,369
	Change from prior year	4.1%	6.1%	-9.0%	9.8%	11.4%	5.9%	-1.7%	-5.1%	12.3%
	List Price of Actives	211,960	199,427	328,972	196,355	184,380	305,732	197,034	187,499	302,240
	Change from prior year	7.9%	8.2%	7.6%	-0.3%	-1.7%	1.2%	N/A	N/A	N/A
	Days on Market	69	69	61	70	69	78	78	77	86
	Change from prior year	-1.7%	-0.3%	-22.0%	-10.3%	-10.3%	-9.2%	-12.2%	-12.7%	-6.2%
Percent of List	96.8%	96.6%	101.2%	97.2%	96.8%	104.2%	96.7%	96.3%	102.1%	
	Change from prior year	-0.4%	-0.2%	-2.8%	0.5%	0.5%	2.0%	0.1%	0.0%	-1.1%
	Percent of Original	93.9%	93.4%	101.9%	94.5%	94.0%	102.7%	93.9%	93.3%	102.7%
Change from prior year	-0.6%	-0.6%	-0.8%	0.6%	0.7%	0.0%	1.3%	1.3%	-1.4%	
Median	Sale Price	129,900	124,462	229,528	124,000	118,000	253,994	110,785	105,300	265,699
	Change from prior year	4.8%	5.5%	-9.6%	11.9%	12.1%	-4.4%	-1.7%	-2.5%	19.0%
	List Price of Actives	149,900	134,875	267,178	144,900	129,900	252,584	139,900	129,900	252,057
	Change from prior year	3.5%	3.8%	5.8%	3.6%	0.0%	0.2%	N/A	N/A	N/A
	Days on Market	40	40	13	38	39	22	41	41	2
	Change from prior year	5.3%	2.6%	-40.9%	-7.3%	-4.9%	1000.0%	-26.8%	-25.5%	-97.4%
Percent of List	98.3%	98.0%	100.6%	98.3%	98.0%	102.3%	98.0%	97.6%	100.0%	
	Change from prior year	0.0%	0.0%	-1.7%	0.3%	0.4%	2.3%	0.1%	0.0%	-1.5%
Percent of Original	96.8%	96.4%	101.5%	96.5%	96.1%	102.6%	96.3%	95.9%	100.7%	
Change from prior year	0.3%	0.3%	-1.0%	0.2%	0.2%	1.8%	1.4%	1.5%	-1.0%	

YEAR-TO-DATE STATISTICS

SUMMARY >>

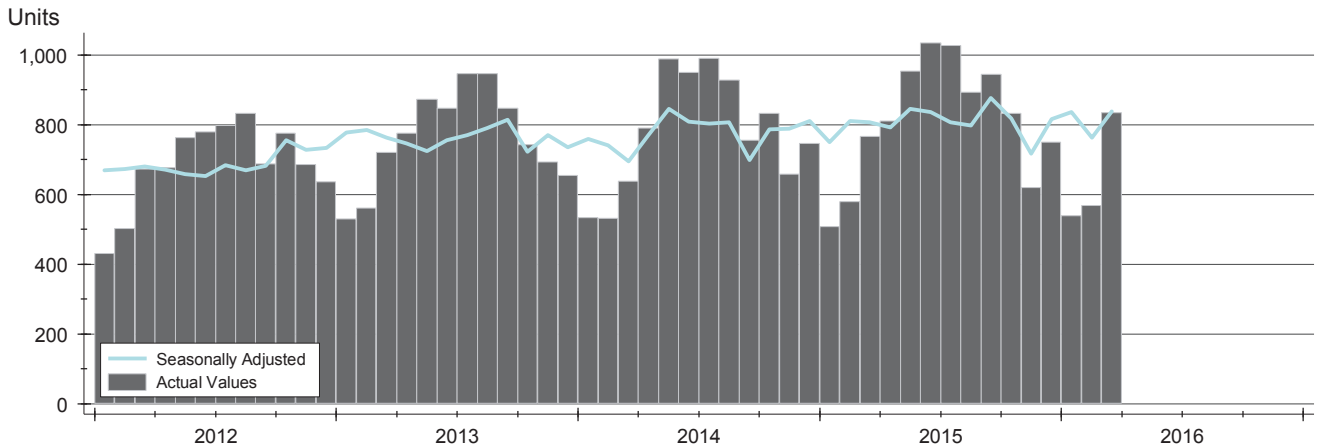
**ENTIRE MLS SYSTEM
YTD BREAKDOWNS BY HOME TYPE
AS OF 4/15/2016**

Year-to-Date Activity By Property Type		2016			2015			2014		
		Total	Existing	New	Total	Existing	New	Total	Existing	New
Home Sales		1,943	1,833	110	1,855	1,755	100	1,703	1,584	119
Change from prior year		4.7%	4.4%	10.0%	8.9%	10.8%	-16.0%	-5.9%	-8.6%	54.5%
New Listings		3,242	3,044	198	3,300	3,114	186	3,093	2,975	118
Change from prior year		-1.8%	-2.2%	6.5%	6.7%	4.7%	57.6%	-5.6%	-5.4%	-9.2%
Contracts Written		2,536	2,389	147	2,325	2,176	149	2,110	1,985	125
Change from prior year		9.1%	9.8%	-1.3%	10.2%	9.6%	19.2%	-3.7%	-3.9%	-0.8%
Sales Volume (1,000s)		286,902	256,706	30,196	264,266	234,112	30,154	232,127	197,862	34,266
Change from prior year		8.6%	9.7%	0.1%	13.8%	18.3%	-12.0%	0.3%	-6.6%	74.2%
Average	Sale Price	147,659	140,047	274,512	142,462	133,397	301,545	136,305	124,913	287,945
	Change from prior year	3.6%	5.0%	-9.0%	4.5%	6.8%	4.7%	6.6%	2.2%	12.7%
	Days on Market	67	67	69	72	71	88	77	77	79
	Change from prior year	-7.0%	-6.0%	-21.1%	-6.1%	-7.1%	11.7%	-10.0%	-10.7%	7.8%
Percent of List	Percent of List	96.6%	96.3%	101.4%	96.7%	96.3%	103.1%	96.3%	95.8%	101.9%
	Change from prior year	-0.1%	0.0%	-1.6%	0.4%	0.5%	1.1%	0.5%	0.4%	-0.6%
	Percent of Original	93.6%	93.1%	102.0%	93.7%	93.2%	103.2%	92.9%	92.1%	102.6%
	Change from prior year	-0.1%	-0.1%	-1.1%	0.9%	1.1%	0.6%	1.3%	1.1%	-0.7%
Median	Sale Price	124,900	119,000	229,197	124,000	118,000	263,645	112,000	106,000	255,703
	Change from prior year	0.7%	0.8%	-13.1%	10.7%	11.3%	3.1%	6.7%	6.0%	14.6%
	Days on Market	40	40	19	46	47	28	46	47	7
	Change from prior year	-13.0%	-14.9%	-33.9%	0.0%	0.0%	300.0%	-16.4%	-14.5%	-80.0%
Percent of List	Percent of List	98.1%	97.9%	100.0%	97.9%	97.6%	100.6%	97.6%	97.2%	100.0%
	Change from prior year	0.2%	0.3%	-0.6%	0.3%	0.4%	0.6%	0.2%	0.1%	-0.7%
	Percent of Original	96.4%	96.0%	100.8%	95.9%	95.6%	101.6%	95.8%	95.2%	100.6%
	Change from prior year	0.5%	0.4%	-0.9%	0.1%	0.4%	1.0%	1.3%	1.1%	-0.8%

SOLD LISTINGS ANALYSIS

HISTORY >>

**ENTIRE MLS SYSTEM
ALL HOMES
AS OF 4/15/2016**



SUMMARY >>

Summary Statistics for Sold Listings		March			Year-to-Date		
		2016	2015	Change	2016	2015	Change
Sold Listings		835	767	8.9%	1,943	1,855	4.7%
Volume (1,000s)		123,908	109,355	13.3%	286,902	264,266	8.6%
Average	Sale Price	148,393	142,575	4.1%	147,659	142,462	3.6%
	Days on Market	69	70	-1.7%	67	72	-7.0%
	Percent of List	96.8%	97.2%	-0.4%	96.6%	96.7%	-0.1%
	Percent of Original	93.9%	94.5%	-0.6%	93.6%	93.7%	-0.1%
Median	Sale Price	129,900	124,000	4.8%	124,900	124,000	0.7%
	Days on Market	40	38	5.3%	40	46	-13.0%
	Percent of List	98.3%	98.3%	0.0%	98.1%	97.9%	0.2%
	Percent of Original	96.8%	96.5%	0.3%	96.4%	95.9%	0.5%

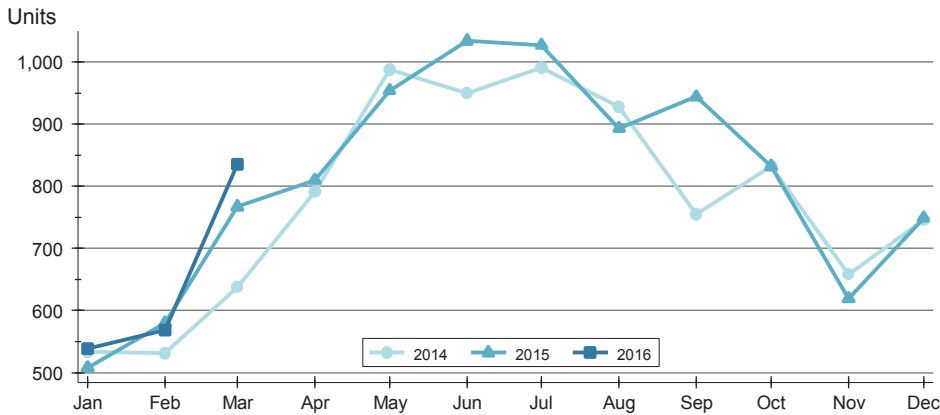
A total of 835 homes sold in South Central Kansas in March, up from 767 units in March 2015. Total sales volume rose to \$123.9 million compared to \$109.4 million in the previous year.

The median sales price in March was \$129,900, up 4.8% compared to the prior year. Median days on market was 40 days, down from 46 days in February, but up from 38 in March 2015.

SOLD LISTINGS ANALYSIS

BY MONTH >>

**ENTIRE MLS SYSTEM
ALL HOMES
AS OF 4/15/2016**



Month	2014	2015	2016
January	534	508	539
February	531	580	569
March	638	767	835
April	791	810	
May	988	954	
June	950	1,034	
July	991	1,027	
August	928	893	
September	755	944	
October	832	832	
November	658	619	
December	746	749	

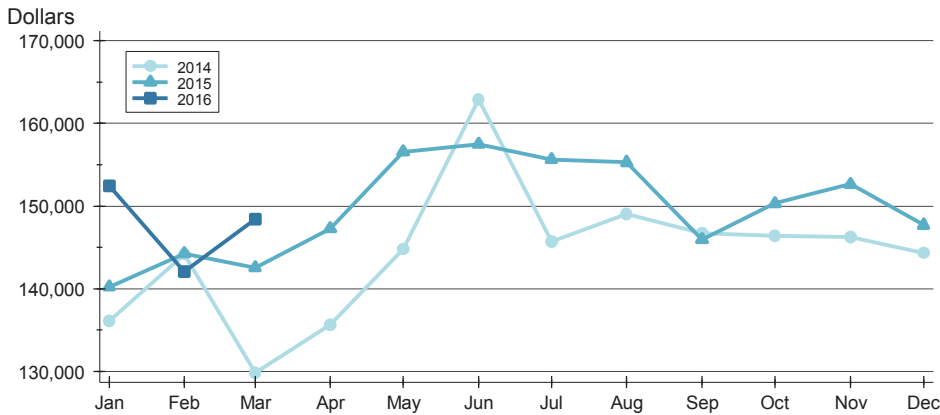
BY PRICE RANGE >>

Price Range	Sales			Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent	Volume	Average	Median	Average	Median	Average	Median	Average	Median
Below \$25,000	39	4.7%	653	16,744	18,000	56	31	82.5%	86.4%	72.2%	78.2%
\$25,000-\$49,999	71	8.5%	2,685	37,811	39,900	63	45	94.0%	94.1%	85.0%	85.5%
\$50,000-\$99,999	205	24.6%	15,370	74,977	75,000	68	42	96.5%	97.7%	93.2%	95.7%
\$100,000-\$124,999	86	10.3%	9,732	113,167	112,500	57	27	96.3%	97.9%	94.3%	96.6%
\$125,000-\$149,999	105	12.6%	14,310	136,288	135,000	56	33	98.7%	99.1%	97.6%	98.1%
\$150,000-\$174,999	88	10.5%	14,202	161,384	161,250	62	28	98.3%	99.3%	97.0%	98.5%
\$175,000-\$199,999	65	7.8%	12,051	185,393	185,000	58	21	98.6%	99.7%	97.2%	99.3%
\$200,000-\$249,999	75	9.0%	16,590	221,204	219,800	80	48	98.8%	98.1%	97.2%	97.0%
\$250,000-\$299,999	41	4.9%	11,015	268,668	265,000	114	84	97.7%	98.1%	93.7%	94.6%
\$300,000 and up	60	7.2%	27,300	454,992	370,000	100	43	97.8%	97.6%	95.8%	96.5%
All price ranges	835	100.0%	123,908	148,393	129,900	69	40	96.8%	98.3%	93.9%	96.8%

SOLD LISTINGS ANALYSIS

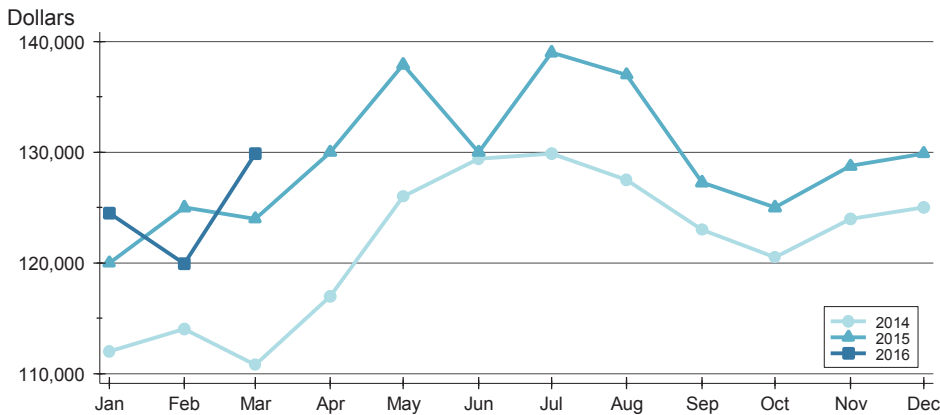
**ENTIRE MLS SYSTEM
ALL HOMES
AS OF 4/15/2016**

AVERAGE PRICE >>



Month	2014	2015	2016
January	136,123	140,224	152,442
February	144,192	144,271	142,053
March	129,893	142,575	148,393
April	135,690	147,301	
May	144,809	156,574	
June	162,882	157,482	
July	145,715	155,639	
August	149,074	155,285	
September	146,735	145,953	
October	146,408	150,318	
November	146,228	152,640	
December	144,300	147,706	

MEDIAN PRICE >>

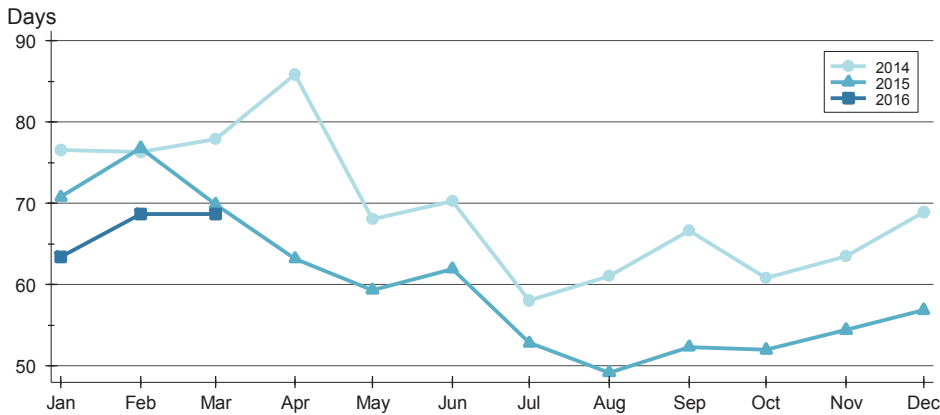


Month	2014	2015	2016
January	112,000	120,000	124,500
February	114,000	125,000	119,900
March	110,785	124,000	129,900
April	117,000	130,000	
May	126,000	137,900	
June	129,400	130,000	
July	129,900	139,000	
August	127,500	137,000	
September	123,000	127,250	
October	120,500	125,000	
November	124,000	128,750	
December	125,000	129,900	

SOLD LISTINGS ANALYSIS

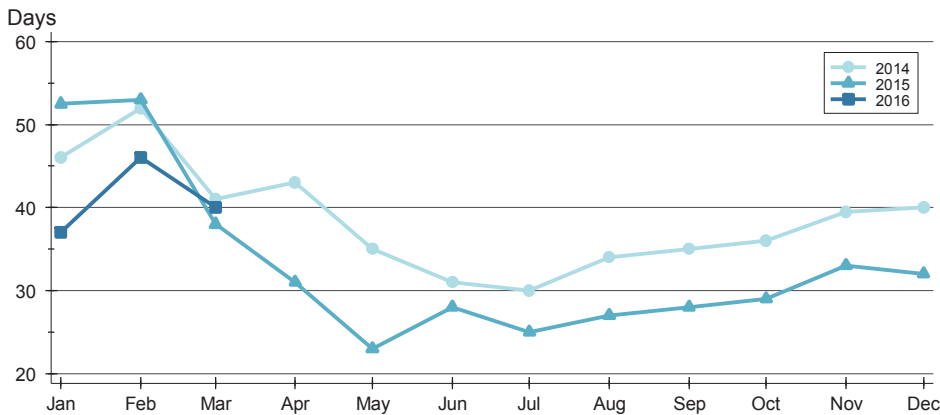
**ENTIRE MLS SYSTEM
ALL HOMES
AS OF 4/15/2016**

AVERAGE DOM >>



Month	2014	2015	2016
January	77	71	63
February	76	77	69
March	78	70	69
April	86	63	
May	68	59	
June	70	62	
July	58	53	
August	61	49	
September	67	52	
October	61	52	
November	63	54	
December	69	57	

MEDIAN DOM >>

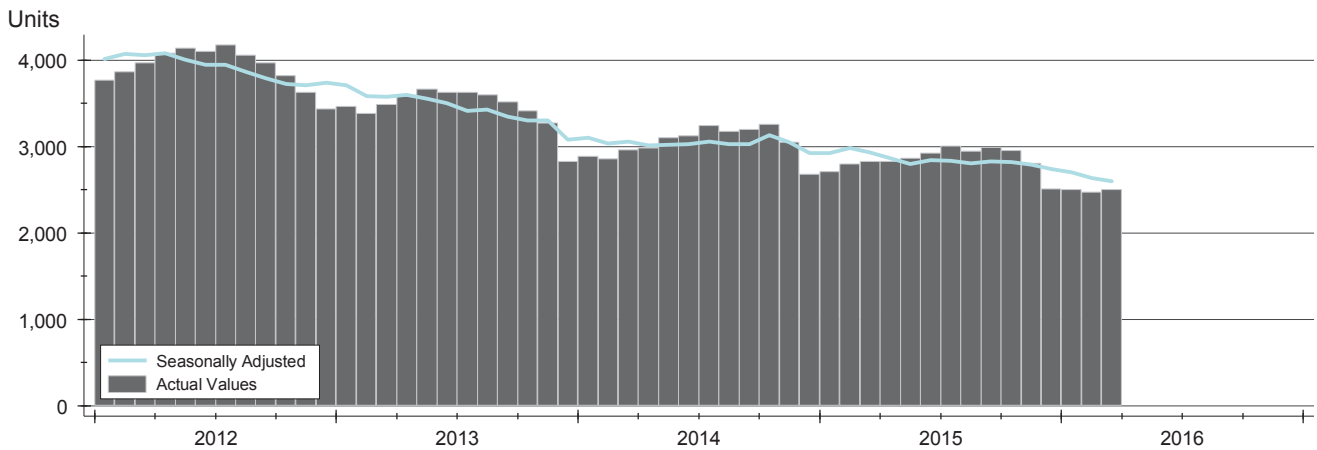


Month	2014	2015	2016
January	46	53	37
February	52	53	46
March	41	38	40
April	43	31	
May	35	23	
June	31	28	
July	30	25	
August	34	27	
September	35	28	
October	36	29	
November	40	33	
December	40	32	

ACTIVE LISTINGS ANALYSIS

HISTORY >>

**ENTIRE MLS SYSTEM
ALL HOMES
AS OF 4/15/2016**



SUMMARY >>

Summary Statistics for Active Listings		End of March		
		2016	2015	Change
Active Listings		2,503	2,831	-11.6%
Months' Supply		3.0	3.7	-18.8%
Volume (1,000s)		530,537	555,880	-4.6%
Average	List Price	211,960	196,355	7.9%
	Days on Market	110	108	1.7%
	Percent of Original	97.5%	97.7%	-0.2%
Median	List Price	149,900	144,900	3.5%
	Days on Market	60	63	-4.8%
	Percent of Original	100.0%	100.0%	0.0%

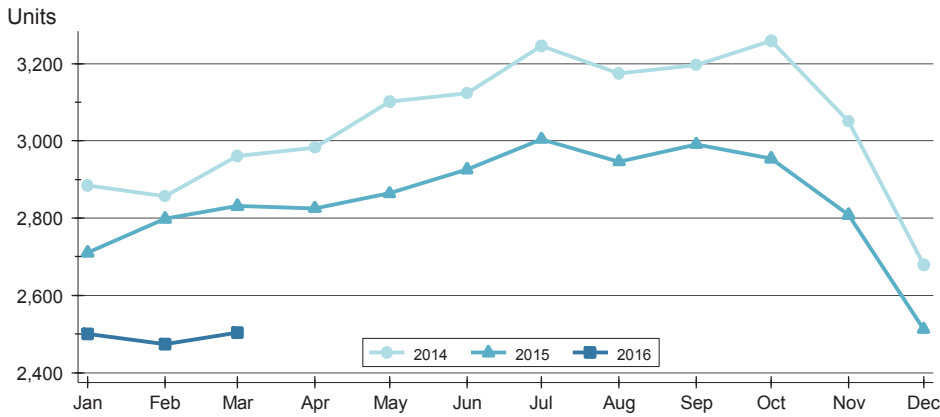
A total of 2,503 homes were available for sale in South Central Kansas at the end of March. This represents a 3.0 months' supply of active listings.

The median list price of homes on the market at the end of March was \$149,900, up 3.5% from 2015. The typical time on market for active listings was 60 days, down from 63 days a year earlier.

ACTIVE LISTINGS ANALYSIS

BY MONTH >>

**ENTIRE MLS SYSTEM
ALL HOMES
AS OF 4/15/2016**



Month	2014	2015	2016
January	2,885	2,710	2,500
February	2,857	2,798	2,473
March	2,961	2,831	2,503
April	2,982	2,825	
May	3,101	2,864	
June	3,123	2,926	
July	3,245	3,004	
August	3,175	2,946	
September	3,196	2,991	
October	3,259	2,954	
November	3,051	2,808	
December	2,680	2,512	

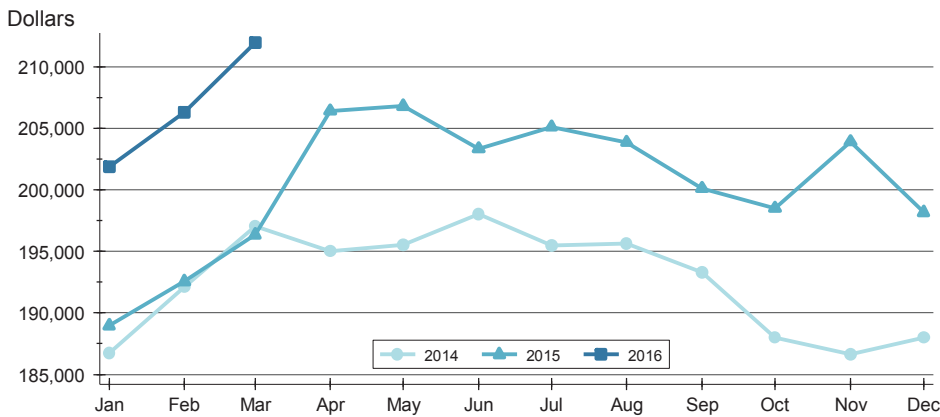
BY PRICE RANGE >>

Price Range	Active Listings			Months' Supply	List Price		Days on Market		List as % Orig.	
	Number	Percent	Volume		Average	Median	Average	Median	Average	Median
Below \$25,000	50	2.0%	621	1.3	12,428	14,650	135	74	95.5%	100.0%
\$25,000-\$49,999	230	9.2%	9,114	3.2	39,626	40,000	107	67	95.4%	100.0%
\$50,000-\$99,999	649	25.9%	47,325	3.2	72,920	72,500	115	67	96.5%	100.0%
\$100,000-\$124,999	137	5.5%	15,491	1.6	113,071	113,900	90	49	97.4%	100.0%
\$125,000-\$149,999	175	7.0%	24,171	1.7	138,122	139,000	93	50	98.0%	100.0%
\$150,000-\$174,999	138	5.5%	22,502	1.6	163,061	162,975	75	32	98.5%	100.0%
\$175,000-\$199,999	182	7.3%	34,316	2.8	188,550	189,125	81	39	99.0%	100.0%
\$200,000-\$249,999	243	9.7%	55,302	3.2	227,580	229,000	96	49	98.8%	100.0%
\$250,000-\$299,999	191	7.6%	52,682	4.7	275,820	275,000	114	59	98.4%	100.0%
\$300,000 and up	465	18.6%	259,898	7.8	558,921	425,000	150	84	98.2%	100.0%
All price ranges	2,503	100.0%	530,537	3.0	211,960	149,900	110	60	97.5%	100.0%

ACTIVE LISTINGS ANALYSIS

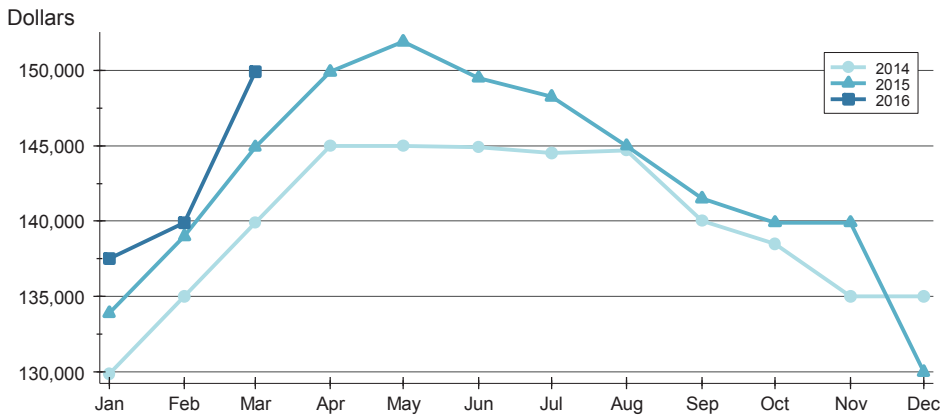
**ENTIRE MLS SYSTEM
ALL HOMES
AS OF 4/15/2016**

AVERAGE PRICE >>



Month	2014	2015	2016
January	186,754	188,970	201,896
February	192,103	192,547	206,300
March	197,034	196,355	211,960
April	194,992	206,422	
May	195,523	206,806	
June	198,032	203,356	
July	195,462	205,102	
August	195,631	203,861	
September	193,291	200,121	
October	188,003	198,492	
November	186,628	203,927	
December	187,982	198,170	

MEDIAN PRICE >>

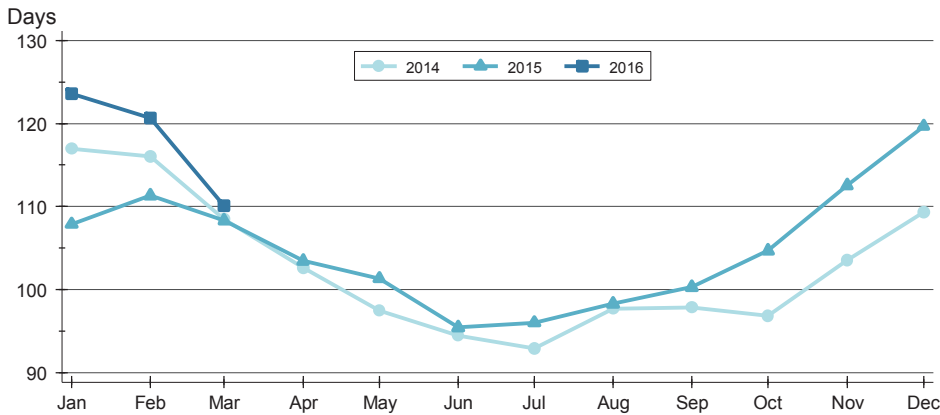


Month	2014	2015	2016
January	129,900	133,900	137,500
February	135,000	139,000	139,900
March	139,900	144,900	149,900
April	145,000	149,900	
May	145,000	151,900	
June	144,900	149,500	
July	144,500	148,250	
August	144,700	145,000	
September	140,000	141,500	
October	138,500	139,900	
November	135,000	139,900	
December	135,000	130,000	

ACTIVE LISTINGS ANALYSIS

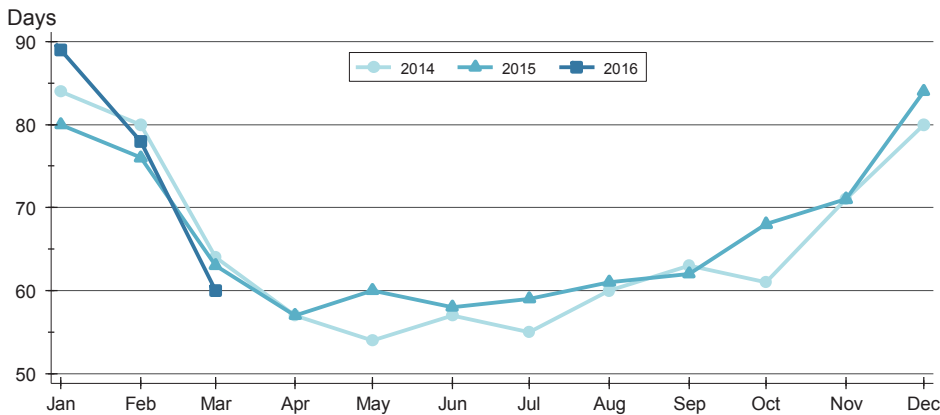
**ENTIRE MLS SYSTEM
ALL HOMES
AS OF 4/15/2016**

AVERAGE DOM >>



Month	2014	2015	2016
January	117	108	124
February	116	111	121
March	109	108	110
April	103	103	
May	97	101	
June	94	95	
July	93	96	
August	98	98	
September	97	100	
October	104	113	
November	109	120	
December	124	121	120

MEDIAN DOM >>

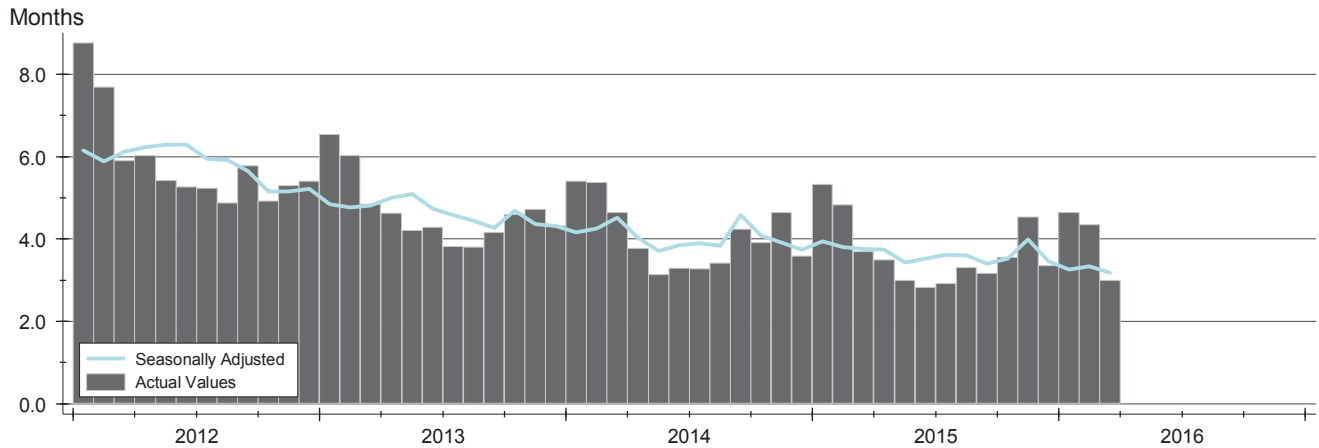


Month	2014	2015	2016
January	84	80	89
February	80	76	78
March	64	63	60
April	57	57	
May	54	60	
June	57	58	
July	55	59	
August	60	61	
September	63	62	
October	61	68	
November	71	71	
December	80	84	84

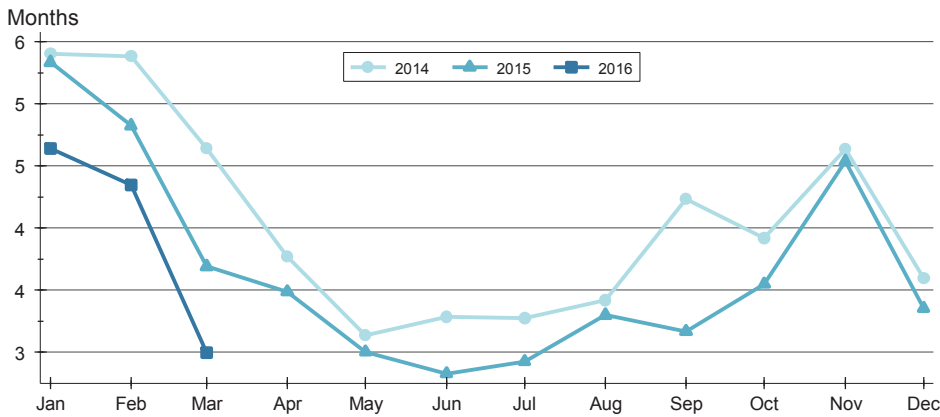
MONTHS' SUPPLY ANALYSIS

HISTORY >>

**ENTIRE MLS SYSTEM
ALL HOMES
AS OF 4/15/2016**



BY MONTH >>

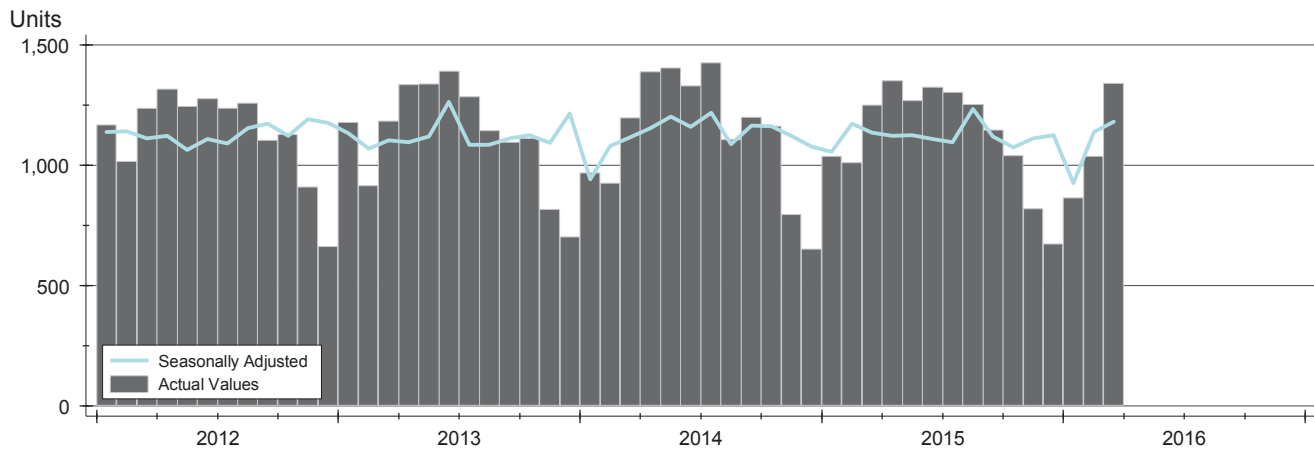


Month	2014	2015	2016
January	5.4	5.3	4.6
February	5.4	4.8	4.3
March	4.6	3.7	3.0
April	3.8	3.5	
May	3.1	3.0	
June	3.3	2.8	
July	3.3	2.9	
August	3.4	3.3	
September	4.2	3.2	
October	3.9	3.6	
November	4.6	4.5	
December	3.6	3.4	

NEW LISTINGS ANALYSIS

HISTORY >>

**ENTIRE MLS SYSTEM
ALL HOMES
AS OF 4/15/2016**



SUMMARY

Summary Statistics for New Listings		2016	March 2015	Change
Current Month	New Listings	1,340	1,251	7.1%
	Volume (1,000s)	238,835	214,559	11.3%
	Average List Price	178,235	171,510	3.9%
	Median List Price	149,900	144,900	3.5%
YTD	New Listings	3,242	3,300	-1.8%
	Volume (1,000s)	558,718	559,650	-0.2%
	Average List Price	172,337	169,591	1.6%
	Median List Price	139,900	137,500	1.7%

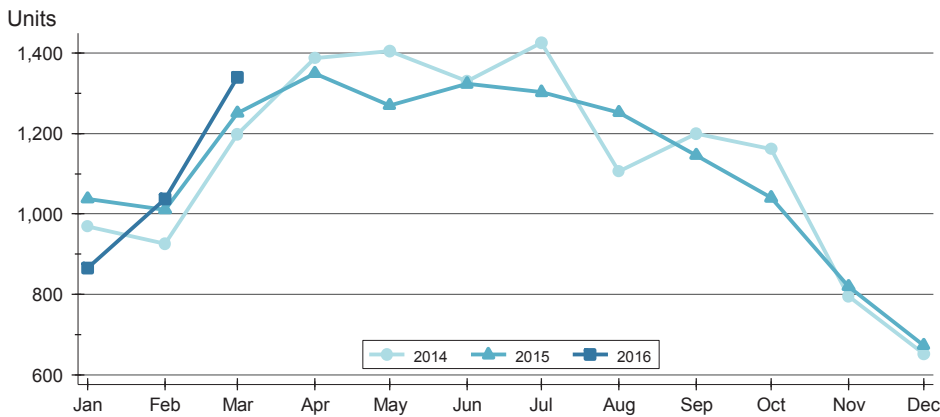
A total of 1,340 new listings were added in South Central Kansas during March, up 7.1% from the same month in 2015. Year-to-date South Central Kansas has seen 3,242 new listings.

The median list price of these homes was \$149,900 up from \$144,900 in 2015.

NEW LISTINGS ANALYSIS

**ENTIRE MLS SYSTEM
ALL HOMES
AS OF 4/15/2016**

BY MONTH >>



Month	2014	2015	2016
January	969	1,038	865
February	926	1,011	1,037
March	1,198	1,251	1,340
April	1,388	1,350	
May	1,405	1,270	
June	1,330	1,324	
July	1,426	1,303	
August	1,106	1,253	
September	1,200	1,146	
October	1,161	1,040	
November	795	819	
December	651	673	

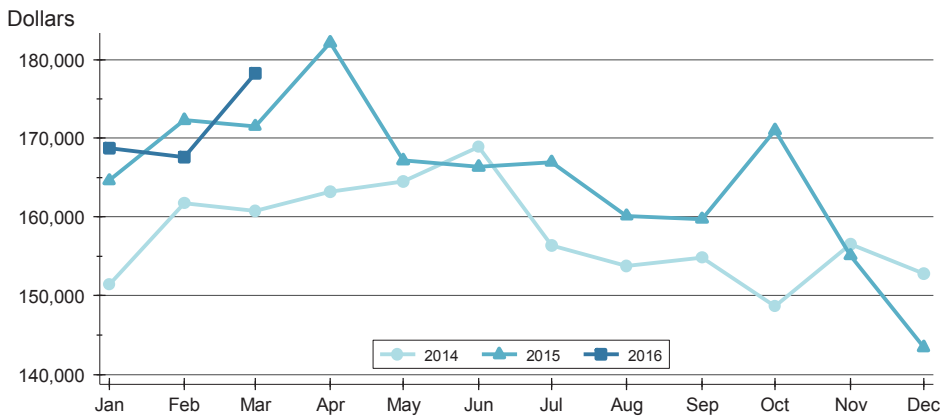
BY PRICE RANGE >>

Price Range	New Listings			List Price	
	Number	Percent	Volume	Average	Median
Below \$25,000	27	2.0%	305	11,291	15,000
\$25,000-\$49,999	84	6.3%	3,321	39,530	39,900
\$50,000-\$99,999	282	21.0%	21,598	76,587	77,000
\$100,000-\$124,999	112	8.4%	12,725	113,614	114,900
\$125,000-\$149,999	163	12.2%	22,427	137,590	137,900
\$150,000-\$174,999	126	9.4%	20,503	162,723	163,175
\$175,000-\$199,999	129	9.6%	24,028	186,264	185,000
\$200,000-\$249,999	140	10.4%	31,589	225,637	225,000
\$250,000-\$299,999	100	7.5%	27,612	276,116	275,000
\$300,000 and up	140	10.4%	68,133	486,666	387,000
All price ranges	1,340	100.0%	238,835	178,235	149,900

NEW LISTINGS ANALYSIS

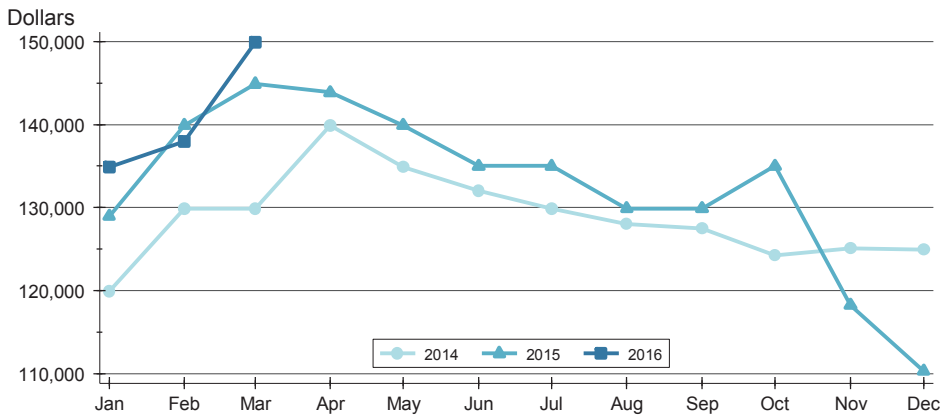
**ENTIRE MLS SYSTEM
ALL HOMES
AS OF 4/15/2016**

AVERAGE PRICE >>



Month	2014	2015	2016
January	151,397	164,637	168,783
February	161,751	172,287	167,565
March	160,744	171,510	178,235
April	163,246	182,152	
May	164,541	167,176	
June	168,890	166,370	
July	156,393	166,979	
August	153,743	160,119	
September	154,811	159,739	
October	148,673	170,998	
November	156,523	155,096	
December	152,778	143,445	

MEDIAN PRICE >>

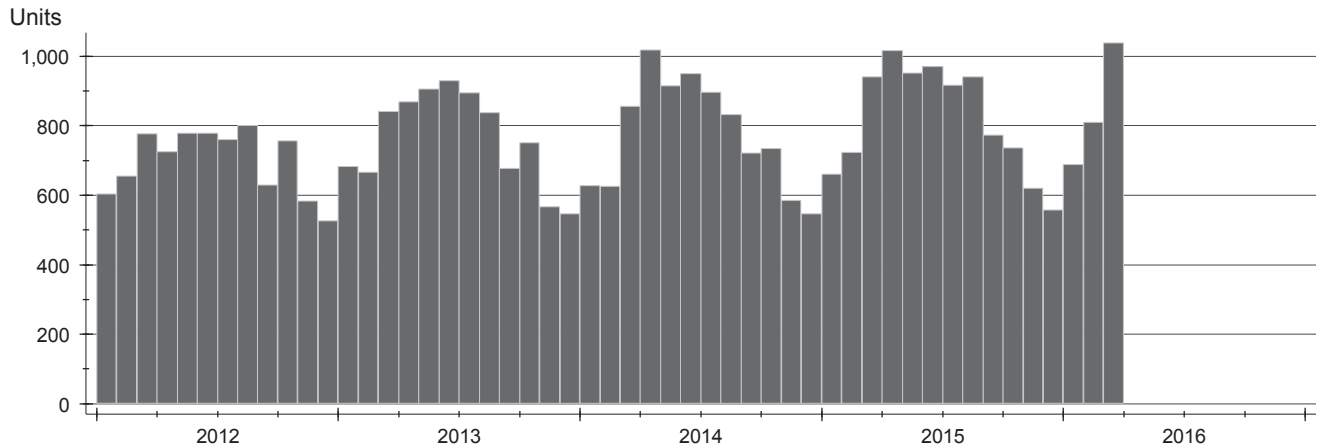


Month	2014	2015	2016
January	119,950	128,950	134,900
February	129,900	139,900	138,000
March	129,900	144,900	149,900
April	139,900	143,875	
May	134,900	139,900	
June	132,000	135,000	
July	129,900	135,000	
August	128,000	129,900	
September	127,500	129,900	
October	124,250	135,000	
November	125,080	118,250	
December	124,900	110,300	

CONTRACTS WRITTEN ANALYSIS

HISTORY >>

**ENTIRE MLS SYSTEM
ALL HOMES
AS OF 4/15/2016**



SUMMARY >>

Summary Statistics for Contracts Written		March			Year-to-Date		
		2016	2015	Change	2016	2015	Change
Contracts Written		1,038	940	10.4%	2,536	2,325	9.1%
Volume (1,000s)		159,299	152,411	4.5%	399,027	370,709	7.6%
Average	List Price	153,467	162,140	-5.3%	157,345	159,445	-1.3%
	Days on Market	56	62	-9.6%	62	67	-7.9%
	Percent of Original	96.9%	95.3%	1.6%	95.5%	94.7%	0.8%
Median	List Price	135,000	139,900	-3.5%	134,900	135,000	-0.1%
	Days on Market	21	29	-27.6%	29	36	-19.4%
	Percent of Original	100.0%	97.4%	2.7%	99.2%	96.9%	2.4%

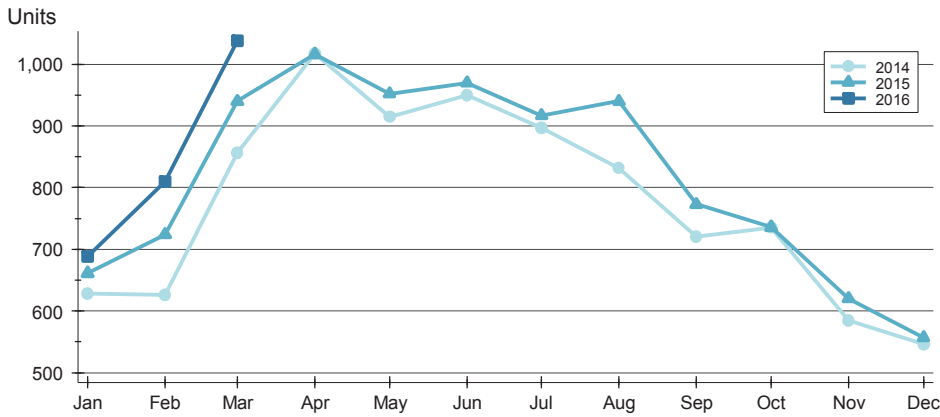
A total of 1,038 contracts for sale were written in South Central Kansas during the month of March, up from 940 in 2015. The median list price of these homes was \$135,000, down from \$139,900 the prior year.

Half of the homes that went under contract in March were on the market less than 21 days, compared to 29 days in March 2015.

CONTRACTS WRITTEN ANALYSIS

BY MONTH >>

**ENTIRE MLS SYSTEM
ALL HOMES
AS OF 4/15/2016**



Month	2014	2015	2016
January	628	661	688
February	626	724	810
March	856	940	1,038
April	1,017	1,016	
May	915	952	
June	950	970	
July	897	917	
August	832	940	
September	721	773	
October	735	736	
November	585	620	
December	546	557	

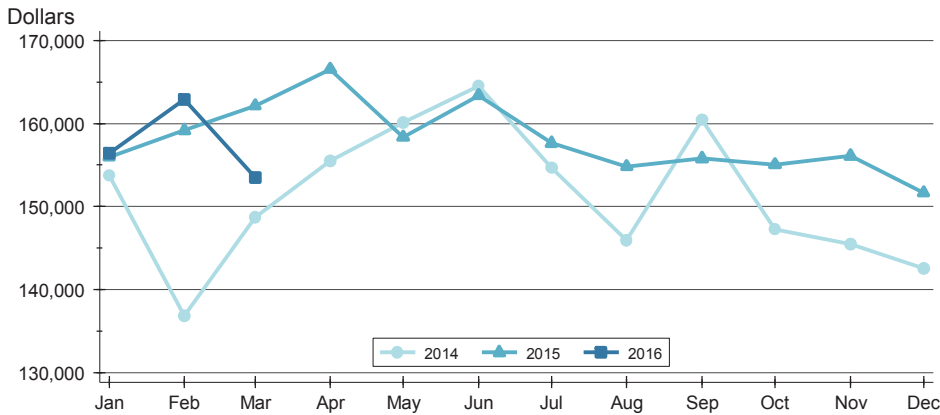
BY PRICE RANGE >>

Price Range	Contracts Written			List Price		Days on Market		List as % Orig.	
	Number	Percent	Volume	Average	Median	Average	Median	Average	Median
Below \$25,000	20	1.9%	324	16,203	17,200	77	37	82.4%	87.9%
\$25,000-\$49,999	70	6.7%	2,832	40,463	39,950	65	29	89.7%	92.4%
\$50,000-\$99,999	218	21.0%	16,609	76,190	77,700	60	24	96.0%	100.0%
\$100,000-\$124,999	111	10.7%	12,640	113,877	114,900	52	13	97.6%	100.0%
\$125,000-\$149,999	144	13.9%	19,831	137,713	136,700	35	13	99.0%	100.0%
\$150,000-\$174,999	104	10.0%	16,978	163,252	164,150	31	12	98.2%	100.0%
\$175,000-\$199,999	84	8.1%	15,677	186,634	185,000	41	18	98.9%	100.0%
\$200,000-\$249,999	99	9.5%	22,265	224,897	225,000	72	27	98.7%	100.0%
\$250,000-\$299,999	59	5.7%	16,318	276,571	278,900	57	26	97.7%	100.0%
\$300,000 and up	62	6.0%	25,541	411,958	367,450	129	58	97.5%	100.0%
All price ranges	1,038	100.0%	159,299	153,467	135,000	56	21	96.9%	100.0%

CONTRACTS WRITTEN ANALYSIS

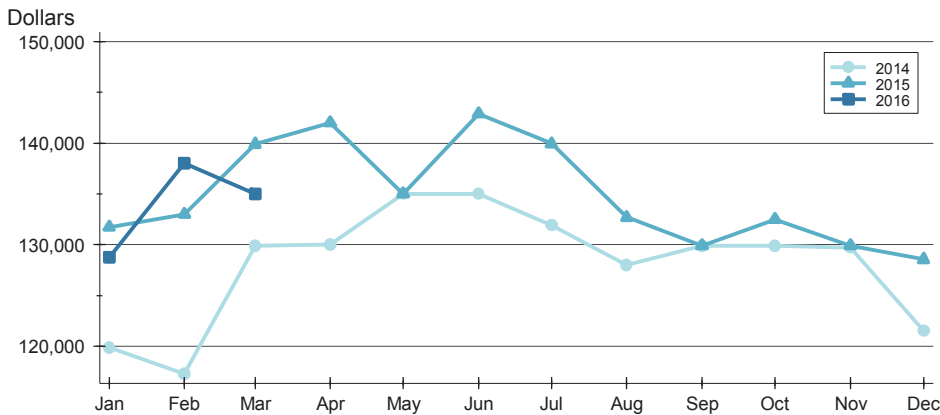
**ENTIRE MLS SYSTEM
ALL HOMES
AS OF 4/15/2016**

AVERAGE PRICE »



Month	2014	2015	2016
January	153,756	155,975	156,410
February	136,796	159,199	162,873
March	148,693	162,140	153,467
April	155,505	166,532	
May	160,105	158,379	
June	164,515	163,375	
July	154,627	157,648	
August	145,938	154,807	
September	160,429	155,795	
October	147,207	155,047	
November	145,455	156,108	
December	142,560	151,664	

MEDIAN PRICE »

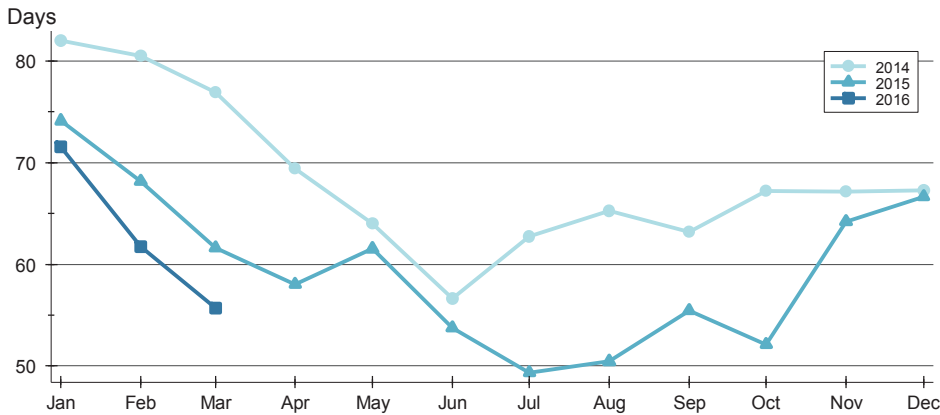


Month	2014	2015	2016
January	119,900	131,750	128,750
February	117,315	133,000	138,000
March	129,900	139,900	135,000
April	130,000	142,000	
May	135,000	135,000	
June	135,000	142,900	
July	131,900	139,950	
August	128,000	132,700	
September	129,900	129,900	
October	129,900	132,500	
November	129,675	129,900	
December	121,500	128,550	

CONTRACTS WRITTEN ANALYSIS

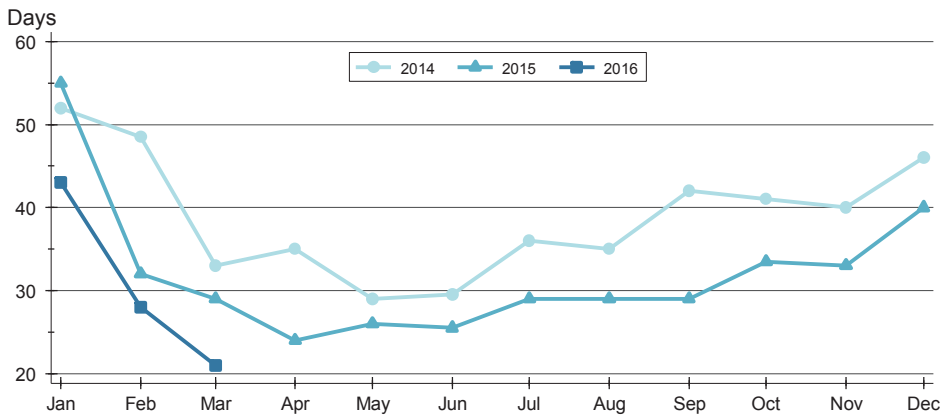
**ENTIRE MLS SYSTEM
ALL HOMES
AS OF 4/15/2016**

AVERAGE DOM >>



Month	2014	2015	2016
January	82	74	72
February	81	68	62
March	77	62	56
April	69	58	
May	64	62	
June	57	54	
July	63	49	
August	65	50	
September	63	55	
October	67	52	
November	67	64	
December	67	67	

MEDIAN DOM >>

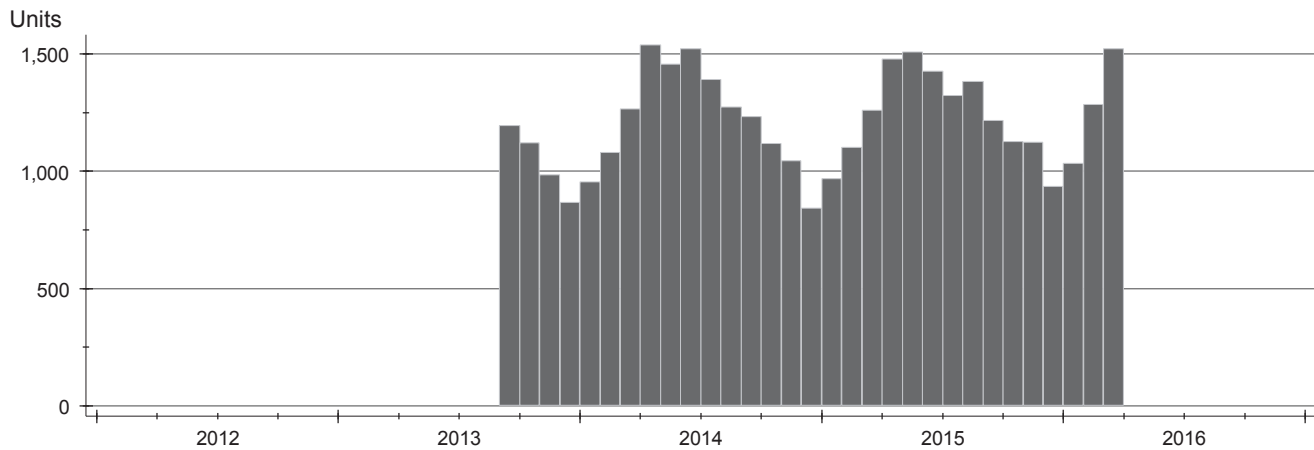


Month	2014	2015	2016
January	52	55	43
February	49	32	28
March	33	29	21
April	35	24	
May	29	26	
June	30	26	
July	36	29	
August	35	29	
September	42	29	
October	41	34	
November	40	33	
December	46	40	

PENDING CONTRACTS ANALYSIS

HISTORY >>

**ENTIRE MLS SYSTEM
ALL HOMES
AS OF 4/15/2016**



SUMMARY >>

Summary Statistics for Pending Contracts		End of March		
		2016	2015	Change
Pending Contracts		1,522	1,261	20.7%
Volume (1,000s)		252,667	212,191	19.1%
Average	List Price	166,010	168,272	-1.3%
	Days on Market	58	66	-12.3%
	Percent of Original	97.9%	97.8%	0.0%
Median	List Price	139,950	139,900	0.0%
	Days on Market	20	29	-31.0%
	Percent of Original	100.0%	100.0%	0.0%

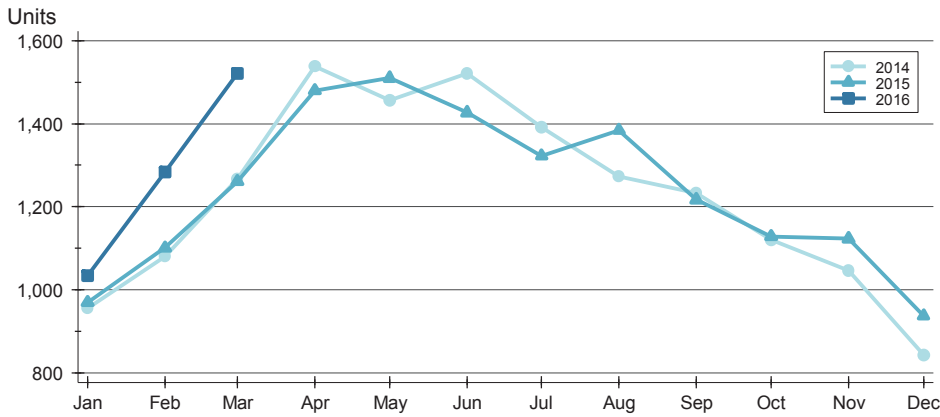
A total of 1,522 listings in South Central Kansas had contracts pending at the end of March, up from 1,261 contracts pending at the end of March 2015.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

PENDING CONTRACTS ANALYSIS

**ENTIRE MLS SYSTEM
ALL HOMES
AS OF 4/15/2016**

BY MONTH >>



Month	2014	2015	2016
January	955	969	1,034
February	1,080	1,101	1,284
March	1,267	1,261	1,522
April	1,539	1,480	
May	1,456	1,510	
June	1,522	1,427	
July	1,391	1,323	
August	1,273	1,384	
September	1,233	1,217	
October	1,120	1,128	
November	1,046	1,123	
December	842	937	

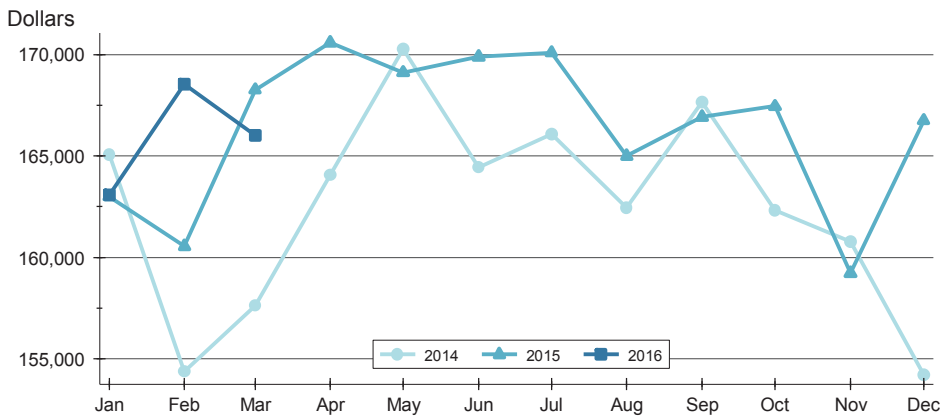
BY PRICE RANGE >>

Price Range	Contracts Pending			List Price		Days on Market		List as % Orig.	
	Number	Percent	Volume	Average	Median	Average	Median	Average	Median
Below \$25,000	15	1.0%	275	18,307	20,000	79	40	87.6%	100.0%
\$25,000-\$49,999	80	5.3%	3,176	39,694	39,900	66	24	93.0%	100.0%
\$50,000-\$99,999	347	22.8%	26,818	77,284	79,000	64	27	97.0%	100.0%
\$100,000-\$124,999	161	10.6%	18,293	113,621	114,000	52	18	98.2%	100.0%
\$125,000-\$149,999	215	14.1%	29,649	137,903	137,000	37	13	99.1%	100.0%
\$150,000-\$174,999	147	9.7%	24,022	163,412	163,800	42	11	98.6%	100.0%
\$175,000-\$199,999	130	8.5%	24,245	186,497	185,000	46	17	98.6%	100.0%
\$200,000-\$249,999	139	9.1%	31,202	224,471	225,000	72	20	99.4%	100.0%
\$250,000-\$299,999	112	7.4%	30,865	275,582	276,608	65	21	98.3%	100.0%
\$300,000 and up	128	8.4%	56,156	438,715	384,666	96	22	98.5%	100.0%
All price ranges	1,522	100.0%	252,667	166,010	139,950	58	20	97.9%	100.0%

PENDING CONTRACTS ANALYSIS

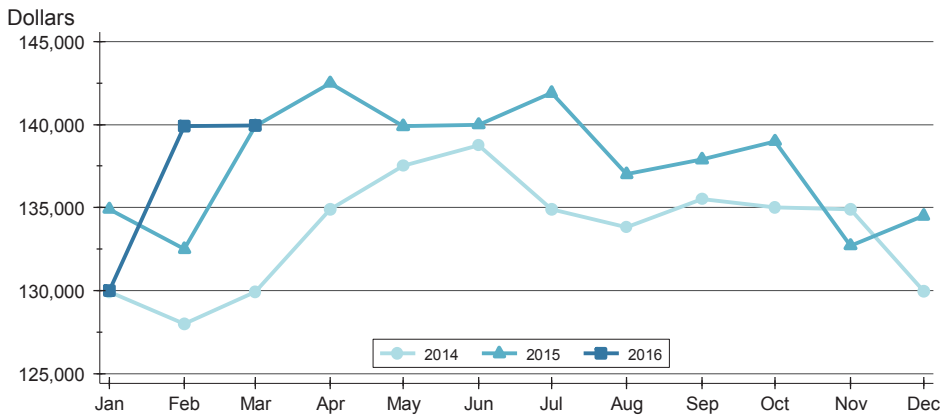
**ENTIRE MLS SYSTEM
ALL HOMES
AS OF 4/15/2016**

AVERAGE PRICE >>



Month	2014	2015	2016
January	165,083	162,993	163,080
February	154,377	160,550	168,555
March	157,614	168,272	166,010
April	164,050	170,592	
May	170,276	169,126	
June	164,441	169,887	
July	166,067	170,100	
August	162,437	164,997	
September	167,647	166,919	
October	162,333	167,456	
November	160,785	159,226	
December	154,229	166,746	

MEDIAN PRICE >>

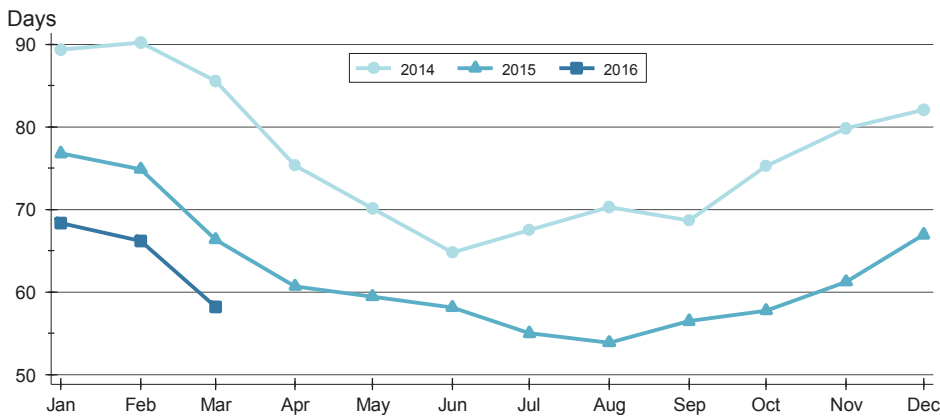


Month	2014	2015	2016
January	129,900	134,900	130,000
February	128,000	132,500	139,900
March	129,900	139,900	139,950
April	134,900	142,500	
May	137,500	139,900	
June	138,750	140,000	
July	134,900	141,900	
August	133,800	137,000	
September	135,500	137,900	
October	135,000	139,000	
November	134,900	132,700	
December	129,950	134,500	

PENDING CONTRACTS ANALYSIS

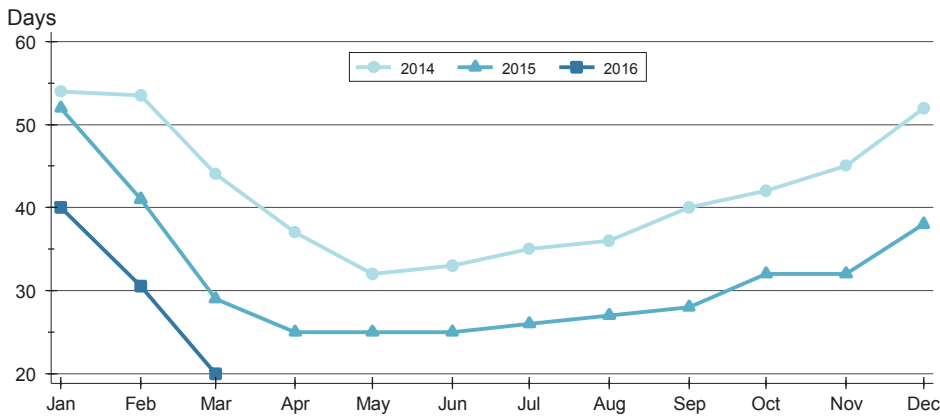
**ENTIRE MLS SYSTEM
ALL HOMES
AS OF 4/15/2016**

AVERAGE DOM >>



Month	2014	2015	2016
January	89	77	68
February	90	75	66
March	86	66	58
April	75	61	
May	70	59	
June	65	58	
July	67	55	
August	70	54	
September	69	56	
October	75	58	
November	80	61	
December	82	67	

MEDIAN DOM >>



Month	2014	2015	2016
January	54	52	40
February	54	41	31
March	44	29	20
April	37	25	
May	32	25	
June	33	25	
July	35	26	
August	36	27	
September	40	28	
October	42	32	
November	45	32	
December	52	38	



South Central Kansas MLS

South Central Kansas MLS

170 W. Dewey, Wichita, KS 67202

www.sckrealtors.com

April 18, 2016

South Central Kansas Multiple Listing Service Releases Home Sales Figures for March 2016

Homes sales in South Central Kansas rose by 8.9% in March compared to the prior year. Sales in March 2016 totaled 835 units, up from 767 in 2015.

Among existing homes, 789 units sold in March, an increase of 9.1% from 723 units that sold in 2015. The average sale price of existing homes was \$141,455. This represents an increase of 6.1% from the March 2015 average price of \$133,369.

For new construction, 46 sales occurred in March, up from 44 units the prior year, an increase of 4.5%. The average sale price of new homes in March was \$267,397, down 9.0% from the same period last year.

A total of 1,038 contracts for sale were written in March 2016, up from 940 in March 2015. This is an increase of 10.4%. Contracts written during the month reflect, in part, sales that are set to close in the near future.

The inventory of active listings in South Central Kansas stood at 2,503 units at the end of March, which is down from 2,831 homes that were on the market at the end of March last year. At the current rate of sales, this figure represents 3.0 months' supply of homes on the market.

Note: This information is based on information provided by the REALTORS® of South Central Kansas or South Central Kansas Multiple Listing Service, Inc. for the period indicated. Neither the REALTORS® of South Central Kansas nor the South Central Kansas Multiple Listing Service, Inc. guarantee or are in any way responsible for the accuracy of the data and the data that is provided may not reflect all real estate activity in the market.

