



The Standard for Excellence.™



MARKET OVERVIEW >>

South Central Kansas Home Sales Fell in October

Total home sales in South Central Kansas fell last month to 802 units, compared to 832 units in October 2014. Total sales volume was \$119.1 million, down from a year earlier.

The median sale price in October was \$124,950, up from \$120,500 a year earlier. Homes that sold in October were typically on the market for 29 days and sold for 98.2% of their list prices.

South Central Kansas Active Listings Down at End of October

The total number of active listings in South Central Kansas at the end of October was 2,954 units, down from 3,259 at the same point in 2014. This represents a 3.7 months' supply of homes available for sale. The median list price of homes on the market at the end of October was \$139,900.

During October, a total of 756 contracts were written up from 734 in October 2014. At the end of the month, there were 1,128 contracts pending, compared to 1,120 at the end of October 2014.

Your Association Working for You!

The South Central Kansas MLS statistical reports are one of the many benefits you receive from being a member of the REALTORS® of South Central Kansas. Through a partnership with the Kansas Association of REALTORS®, we will send you these reports each month to help you better serve your clients and promote your business.

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Entire MLS System		October		
Summary Statistics		2015	2014	Change
Home Sales		802	832	-3.6%
Active Listings		2,954	3,259	-9.4%
Months' Supply		3.7	3.9	-6.0%
New Listings		1,016	1,160	-12.4%
Contracts Written		756	734	3.0%
Pending Contracts		1,128	1,120	0.7%
Sales Volume (1,000s)		119,062	121,811	-2.3%
Average	Sale Price	148,457	146,408	1.4%
	List Price of Actives	198,492	188,003	5.6%
	Days on Market	53	61	-12.7%
	Percent of List	96.8%	96.8%	0.0%
	Percent of Original	93.9%	94.2%	-0.4%
Median	Sale Price	124,950	120,500	3.7%
	List Price of Actives	139,900	138,500	1.0%
	Days on Market	29	36	-19.4%
	Percent of List	98.2%	98.0%	0.2%
	Percent of Original	96.4%	96.2%	0.1%

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MARKET OVERVIEW STATISTICS

SUMMARY >>

ENTIRE MLS SYSTEM
BREAKDOWNS BY HOME TYPE
AS OF 11/15/2015

October MLS Statistics By Property Type		2015			2014			2013		
		Total	Existing	New	Total	Existing	New	Total	Existing	New
Home Sales		802	763	39	832	777	55	743	690	53
Change from prior year		-3.6%	-1.8%	-29.1%	12.0%	12.6%	3.8%	-3.8%	-6.1%	43.2%
Active Listings		2,954	2,648	306	3,259	2,970	289	3,411	3,145	266
Change from prior year		-9.4%	-10.8%	5.9%	-4.5%	-5.6%	8.6%	-10.7%	-12.0%	8.1%
Months' Supply		3.7	3.5	7.8	3.9	3.8	5.3	4.6	4.6	5.0
Change from prior year		-6.0%	-9.2%	49.3%	-14.7%	-16.1%	4.7%	-7.2%	-6.2%	-24.5%
New Listings		1,016	950	66	1,160	1,096	64	1,113	1,059	54
Change from prior year		-12.4%	-13.3%	3.1%	4.2%	3.5%	18.5%	-1.2%	-0.8%	-8.5%
Contracts Written		756	720	36	734	698	36	750	709	41
Change from prior year		3.0%	3.2%	0.0%	-2.1%	-1.6%	-12.2%	-0.8%	0.0%	-12.8%
Pending Contracts		1,128	1,018	110	1,120	998	122	1,121	1,017	104
Change from prior year		0.7%	2.0%	-9.8%	-0.1%	-1.9%	17.3%	N/A	N/A	N/A
Sales Volume (1,000s)		119,062	107,481	11,581	121,811	104,434	17,377	96,646	81,397	15,249
Change from prior year		-2.3%	2.9%	-33.4%	26.0%	28.3%	14.0%	-3.6%	-9.8%	52.1%
Average	Sale Price	148,457	140,866	296,958	146,408	134,407	315,953	130,076	117,967	287,724
	Change from prior year	1.4%	4.8%	-6.0%	12.6%	13.9%	9.8%	0.2%	-3.9%	6.2%
	List Price of Actives	198,492	183,090	330,311	188,003	176,604	303,027	185,385	178,317	267,967
	Change from prior year	5.6%	3.7%	9.0%	1.4%	-1.0%	13.1%	N/A	N/A	N/A
	Days on Market	53	51	94	61	59	84	70	68	88
	Change from prior year	-12.7%	-13.8%	11.4%	-12.8%	-13.5%	-4.1%	-9.8%	-11.2%	4.1%
Median	Percent of List	96.8%	96.5%	101.7%	96.8%	96.4%	102.2%	96.4%	96.0%	101.7%
	Change from prior year	0.0%	0.1%	-0.5%	0.4%	0.5%	0.5%	0.5%	0.3%	1.2%
	Percent of Original	93.9%	93.4%	102.0%	94.2%	93.6%	102.1%	93.1%	92.4%	102.3%
	Change from prior year	-0.4%	-0.2%	-0.1%	1.2%	1.4%	-0.2%	0.9%	0.6%	2.1%
	Sale Price	124,950	120,000	259,900	120,500	115,000	276,000	112,650	104,875	261,379
	Change from prior year	3.7%	4.3%	-5.8%	7.0%	9.7%	5.6%	-4.7%	-8.7%	8.0%
Median	List Price of Actives	139,900	129,500	277,954	138,500	125,250	255,000	129,900	123,250	215,585
	Change from prior year	1.0%	3.4%	9.0%	6.6%	1.6%	18.3%	N/A	N/A	N/A
	Days on Market	29	29	9	36	36	24	41	42	5
	Change from prior year	-19.4%	-19.4%	-62.5%	-12.2%	-14.3%	380.0%	-12.8%	-10.6%	-77.3%
	Percent of List	98.2%	98.0%	100.0%	98.0%	97.9%	100.4%	97.7%	97.4%	100.0%
	Change from prior year	0.2%	0.2%	-0.4%	0.3%	0.4%	0.4%	0.2%	0.1%	0.0%
Median	Percent of Original	96.4%	96.1%	100.0%	96.2%	95.9%	100.7%	95.7%	95.2%	101.0%
	Change from prior year	0.1%	0.2%	-0.7%	0.5%	0.7%	-0.3%	0.4%	0.2%	1.0%

YEAR-TO-DATE STATISTICS

SUMMARY >>

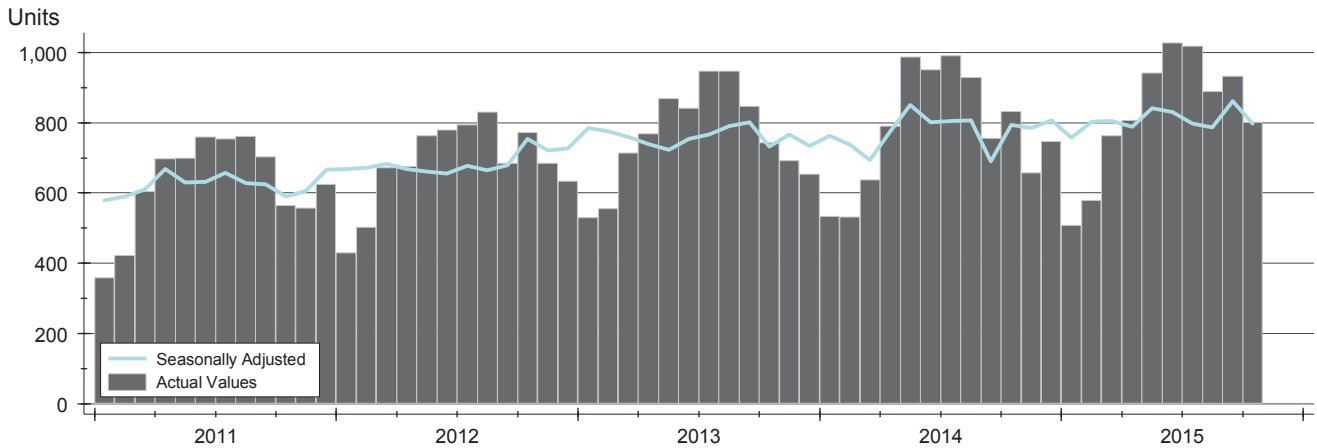
**ENTIRE MLS SYSTEM
YTD BREAKDOWNS BY HOME TYPE
AS OF 11/15/2015**

Year-to-Date Activity		2015			2014			2013			
By Property Type		Total	Existing	New	Total	Existing	New	Total	Existing	New	
Home Sales		8,266	7,807	459	7,937	7,454	483	7,761	7,345	416	
	Change from prior year	4.1%	4.7%	-5.0%	2.3%	1.5%	16.1%	12.4%	11.7%	26.1%	
New Listings		11,861	11,225	636	12,106	11,480	626	11,953	11,444	509	
	Change from prior year	-2.0%	-2.2%	1.6%	1.3%	0.3%	23.0%	-0.1%	-1.1%	28.5%	
Contracts Written		8,577	8,128	449	8,176	7,702	474	8,028	7,538	490	
	Change from prior year	4.9%	5.5%	-5.3%	1.8%	2.2%	-3.3%	10.7%	9.6%	29.6%	
Sales Volume (1,000s)		1,241,586	1,109,682	131,904	1,152,566	1,011,569	140,998	1,078,499	964,874	113,625	
	Change from prior year	7.7%	9.7%	-6.4%	6.9%	4.8%	24.1%	18.8%	17.3%	32.3%	
Average	Sale Price	150,204	142,139	287,373	145,214	135,708	291,921	138,964	131,365	273,137	
		Change from prior year	3.4%	4.7%	-1.6%	4.5%	3.3%	6.9%	5.6%	5.0%	5.0%
	Days on Market	60	58	94	69	67	97	77	76	91	
		Change from prior year	-13.3%	-13.9%	-3.9%	-10.5%	-11.9%	6.6%	-5.4%	-5.7%	-2.0%
Percent of List		97.1%	96.8%	102.2%	96.8%	96.5%	102.1%	96.5%	96.2%	101.8%	
		Change from prior year	0.3%	0.4%	0.2%	0.3%	0.3%	0.2%	0.4%	0.4%	0.3%
Percent of Original		94.6%	94.1%	102.7%	94.3%	93.7%	102.7%	93.5%	93.0%	102.5%	
		Change from prior year	0.4%	0.4%	0.1%	0.8%	0.8%	0.2%	1.0%	1.0%	0.6%
Median	Sale Price	130,000	125,000	245,000	123,000	117,500	251,500	120,000	115,000	237,750	
		Change from prior year	5.7%	6.4%	-2.6%	2.5%	2.2%	5.8%	3.4%	3.3%	5.9%
	Days on Market	31	31	38	37	36	42	43	44	35	
		Change from prior year	-16.2%	-13.9%	-9.5%	-14.0%	-18.2%	20.0%	-8.5%	-6.4%	-25.5%
Percent of List		98.3%	98.1%	100.0%	98.0%	97.7%	100.0%	97.8%	97.6%	100.0%	
		Change from prior year	0.4%	0.4%	0.0%	0.2%	0.1%	0.0%	0.4%	0.4%	0.0%
Percent of Original		96.9%	96.5%	100.8%	96.4%	96.0%	100.7%	96.0%	95.5%	100.7%	
		Change from prior year	0.5%	0.5%	0.1%	0.5%	0.5%	0.0%	0.9%	0.9%	0.7%

SOLD LISTINGS ANALYSIS

HISTORY >>

**ENTIRE MLS SYSTEM
ALL HOMES
AS OF 11/15/2015**



SUMMARY >>

Summary Statistics for Sold Listings		October			Year-to-Date		
		2015	2014	Change	2015	2014	Change
Sold Listings		802	832	-3.6%	8,266	7,937	4.1%
Volume (1,000s)		119,062	121,811	-2.3%	1,241,586	1,152,566	7.7%
Average	Sale Price	148,457	146,408	1.4%	150,204	145,214	3.4%
	Days on Market	53	61	-12.7%	60	69	-13.3%
	Percent of List	96.8%	96.8%	0.0%	97.1%	96.8%	0.3%
	Percent of Original	93.9%	94.2%	-0.4%	94.6%	94.3%	0.4%
Median	Sale Price	124,950	120,500	3.7%	130,000	123,000	5.7%
	Days on Market	29	36	-19.4%	31	37	-16.2%
	Percent of List	98.2%	98.0%	0.2%	98.3%	98.0%	0.4%
	Percent of Original	96.4%	96.2%	0.1%	96.9%	96.4%	0.5%

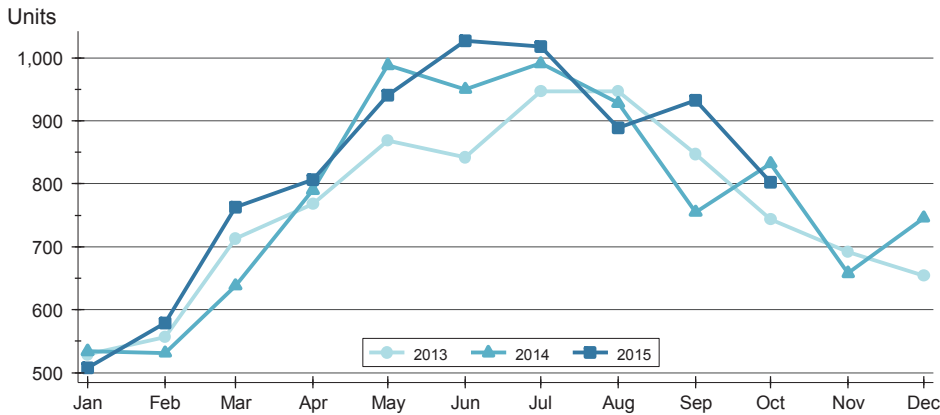
A total of 802 homes sold in South Central Kansas in October, down from 832 units in October 2014. Total sales volume fell to \$119.1 million compared to \$121.8 million in the previous year.

The median sales price in October was \$124,950, up 3.7% compared to the prior year. Median days on market was 29 days, up from 28 days in September, but down from 36 in October 2014.

SOLD LISTINGS ANALYSIS

BY MONTH >>

**ENTIRE MLS SYSTEM
ALL HOMES
AS OF 11/15/2015**



Month	2013	2014	2015
January	529	534	508
February	556	531	579
March	713	638	763
April	768	790	807
May	869	988	941
June	842	950	1,027
July	947	991	1,018
August	947	928	889
September	847	755	932
October	743	832	802
November	692	658	
December	654	746	

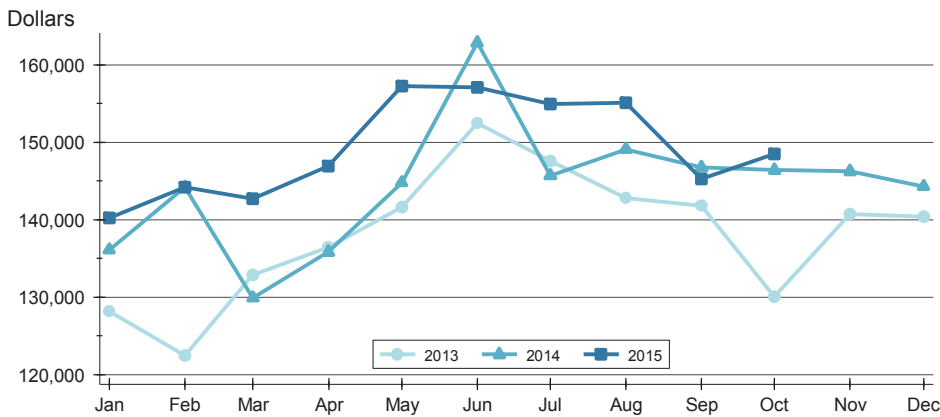
BY PRICE RANGE >>

Price Range	Sales			Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent	Volume	Average	Median	Average	Median	Average	Median	Average	Median
Below \$25,000	34	4.2%	528	15,515	17,625	39	28	92.8%	100.0%	87.3%	95.9%
\$25,000-\$49,999	86	10.7%	3,165	36,799	36,850	69	36	91.4%	92.4%	85.2%	85.9%
\$50,000-\$99,999	187	23.3%	14,044	75,100	75,000	54	33	96.4%	97.4%	93.2%	94.6%
\$100,000-\$124,999	94	11.7%	10,705	113,885	115,000	43	28	96.9%	98.3%	94.4%	95.0%
\$125,000-\$149,999	95	11.8%	12,974	136,572	135,000	37	23	97.7%	98.5%	96.2%	97.1%
\$150,000-\$174,999	80	10.0%	13,014	162,674	163,250	39	19	98.1%	98.8%	96.7%	97.5%
\$175,000-\$199,999	53	6.6%	9,758	184,114	182,500	34	21	99.2%	99.2%	96.1%	97.5%
\$200,000-\$249,999	68	8.5%	15,203	223,575	224,250	61	31	99.2%	99.1%	96.9%	97.5%
\$250,000-\$299,999	39	4.9%	10,533	270,081	269,900	72	33	98.4%	98.1%	96.5%	97.1%
\$300,000 and up	66	8.2%	29,139	441,493	375,500	89	44	97.5%	97.7%	94.1%	96.3%
All price ranges	802	100.0%	119,062	148,457	124,950	53	29	96.8%	98.2%	93.9%	96.4%

SOLD LISTINGS ANALYSIS

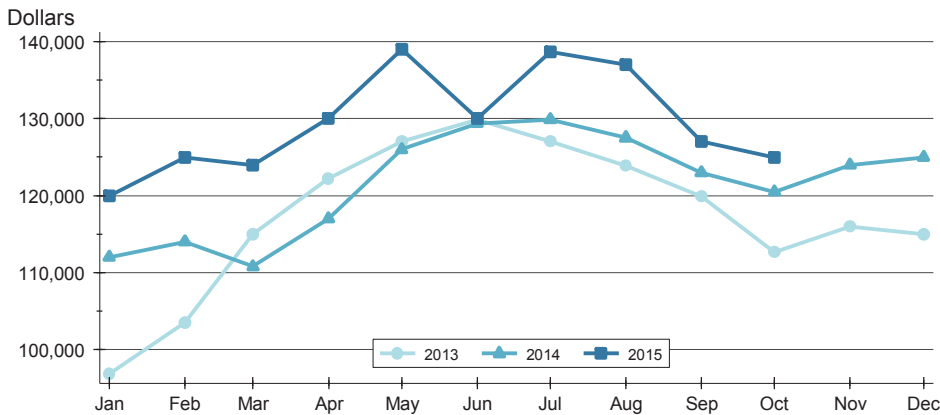
**ENTIRE MLS SYSTEM
ALL HOMES
AS OF 11/15/2015**

AVERAGE PRICE >>



Month	2013	2014	2015
January	128,141	136,123	140,223
February	122,474	144,192	144,173
March	132,825	129,893	142,706
April	136,412	135,809	146,921
May	141,607	144,809	157,282
June	152,441	162,882	157,082
July	147,613	145,715	154,931
August	142,764	149,074	155,124
September	141,798	146,735	145,295
October	130,076	146,408	148,457
November	140,713	146,228	
December	140,403	144,300	

MEDIAN PRICE >>

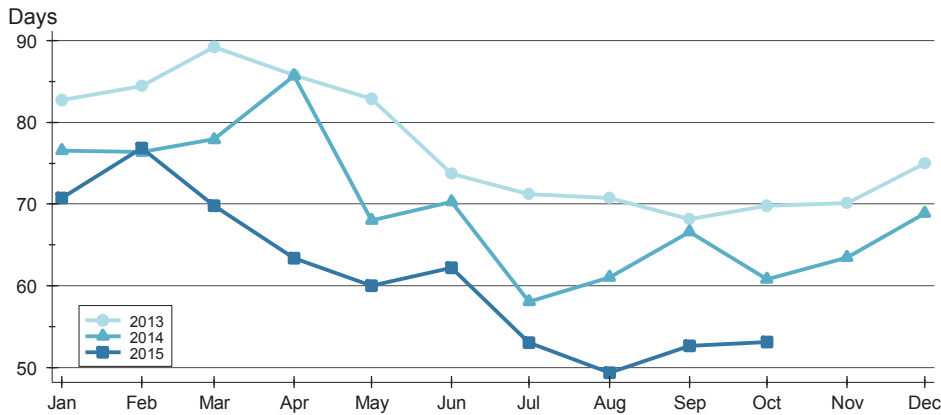


Month	2013	2014	2015
January	96,900	112,000	120,000
February	103,500	114,000	125,000
March	115,000	110,785	124,000
April	122,250	117,000	130,000
May	127,000	126,000	139,000
June	129,900	129,400	130,000
July	127,000	129,900	138,700
August	123,900	127,500	137,000
September	119,900	123,000	127,000
October	112,650	120,500	124,950
November	116,000	124,000	
December	115,000	125,000	

SOLD LISTINGS ANALYSIS

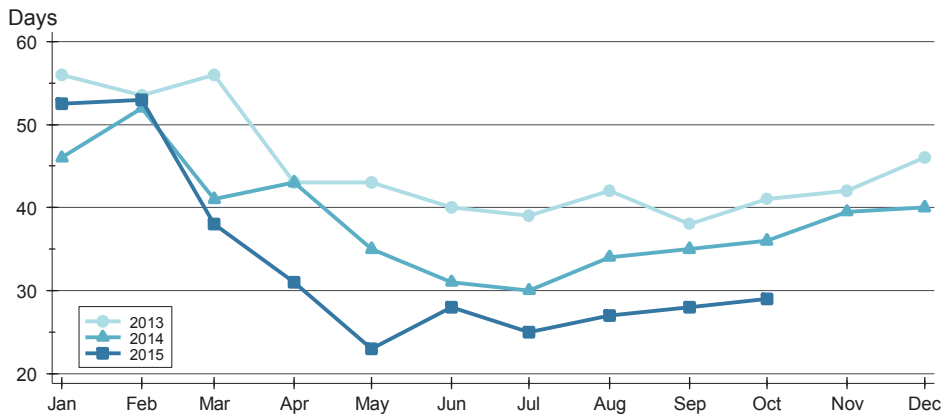
**ENTIRE MLS SYSTEM
ALL HOMES
AS OF 11/15/2015**

AVERAGE DOM >>



Month	2013	2014	2015
January	83	77	71
February	84	76	77
March	89	78	70
April	86	86	63
May	83	68	60
June	74	70	62
July	71	58	53
August	71	61	49
September	68	67	53
October	70	61	53
November	70	63	53
December	75	69	53

MEDIAN DOM >>



Month	2013	2014	2015
January	56	46	53
February	54	52	53
March	56	41	38
April	43	43	31
May	43	35	23
June	40	31	28
July	39	30	25
August	42	34	27
September	38	35	28
October	41	36	29
November	42	40	29
December	46	40	29



OCTOBER 2015 >>

SOUTH CENTRAL KANSAS MLS STATISTICS

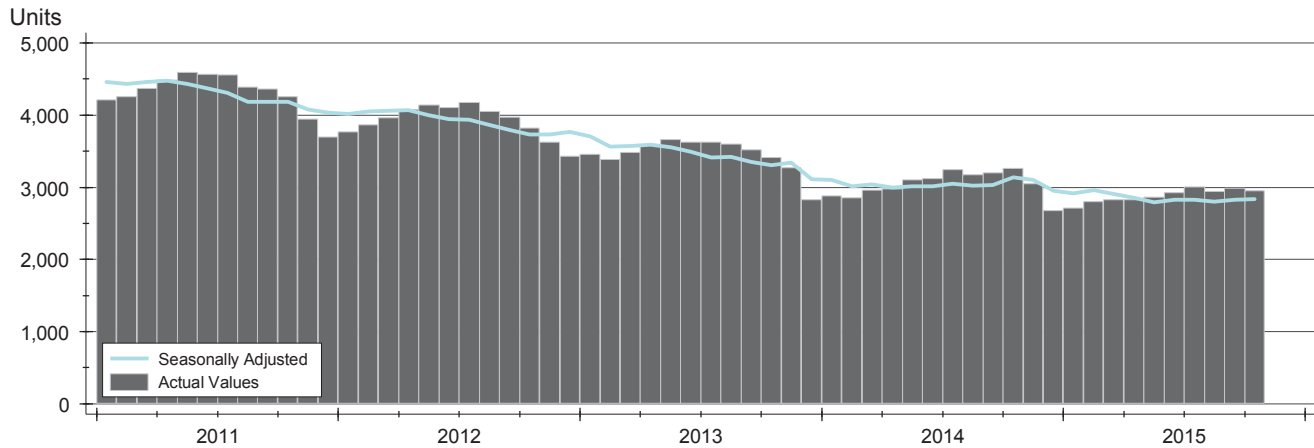


South Central Kansas MLS

ACTIVE LISTINGS ANALYSIS

HISTORY >>

ENTIRE MLS SYSTEM
ALL HOMES
AS OF 11/15/2015



SUMMARY >>

Summary Statistics for Active Listings		End of October		
		2015	2014	Change
Active Listings		2,954	3,259	-9.4%
Months' Supply		3.7	3.9	-6.0%
Volume (1,000s)		586,344	612,703	-4.3%
Average	List Price	198,492	188,003	5.6%
	Days on Market	105	97	8.1%
	Percent of Original	97.0%	97.3%	-0.3%
Median	List Price	139,900	138,500	1.0%
	Days on Market	68	61	11.5%
	Percent of Original	100.0%	100.0%	0.0%

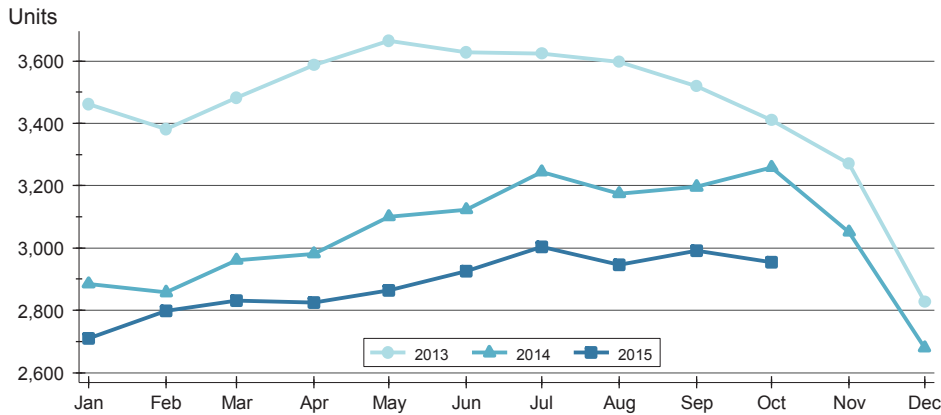
A total of 2,954 homes were available for sale in South Central Kansas at the end of October. This represents a 3.7 months' supply of active listings.

The median list price of homes on the market at the end of October was \$139,900, up 1.0% from 2014. The typical time on market for active listings was 68 days, up from 61 days a year earlier.

ACTIVE LISTINGS ANALYSIS

**ENTIRE MLS SYSTEM
ALL HOMES
AS OF 11/15/2015**

BY MONTH >>



Month	2013	2014	2015
January	3,461	2,885	2,710
February	3,382	2,857	2,798
March	3,483	2,961	2,831
April	3,586	2,982	2,825
May	3,665	3,101	2,864
June	3,628	3,123	2,926
July	3,624	3,245	3,004
August	3,597	3,175	2,946
September	3,519	3,196	2,991
October	3,411	3,259	2,954
November	3,270	3,051	
December	2,827	2,680	

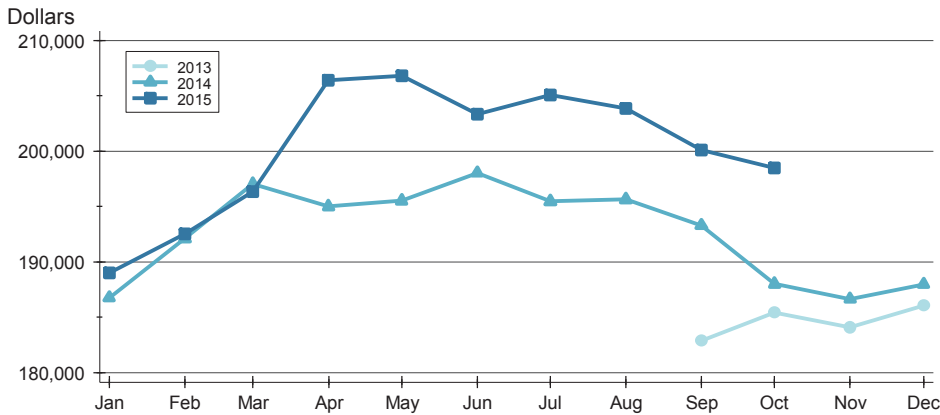
BY PRICE RANGE >>

Price Range	Active Listings			Months' Supply	List Price		Days on Market		List as % Orig.	
	Number	Percent	Volume		Average	Median	Average	Median	Average	Median
Below \$25,000	63	2.1%	799	1.9	12,676	15,000	99	65	92.5%	100.0%
\$25,000-\$49,999	231	7.8%	9,266	2.7	40,114	40,000	113	71	92.5%	100.0%
\$50,000-\$99,999	789	26.7%	58,684	4.2	74,377	74,900	95	67	96.8%	100.0%
\$100,000-\$124,999	198	6.7%	22,487	2.1	113,572	113,950	78	52	97.3%	100.0%
\$125,000-\$149,999	268	9.1%	36,711	2.8	136,980	135,900	82	46	97.3%	100.0%
\$150,000-\$174,999	201	6.8%	32,851	2.5	163,440	164,500	87	54	97.6%	100.0%
\$175,000-\$199,999	195	6.6%	36,737	3.7	188,396	189,800	108	80	98.0%	100.0%
\$200,000-\$249,999	280	9.5%	63,505	4.1	226,802	225,000	98	73	98.4%	100.0%
\$250,000-\$299,999	229	7.8%	62,995	5.9	275,088	275,000	123	81	97.9%	100.0%
\$300,000 and up	471	15.9%	256,553	7.1	544,698	423,500	148	98	97.8%	100.0%
All price ranges	2,954	100.0%	586,344	3.7	198,492	139,900	105	68	97.0%	100.0%

ACTIVE LISTINGS ANALYSIS

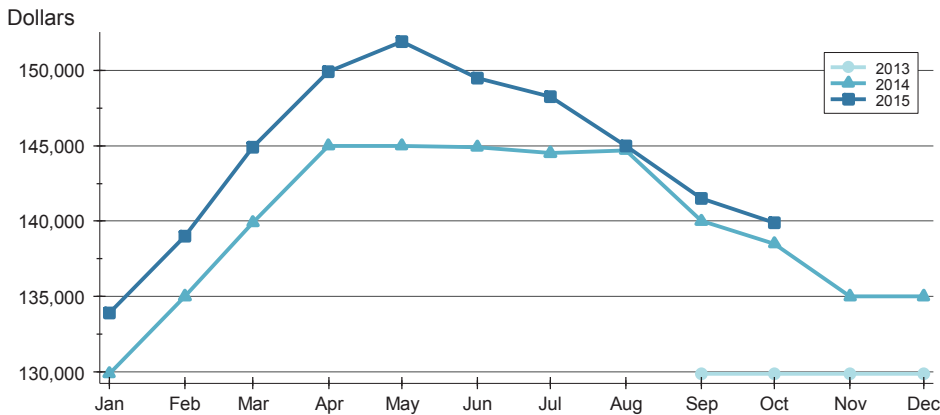
**ENTIRE MLS SYSTEM
ALL HOMES
AS OF 11/15/2015**

AVERAGE PRICE >>



Month	2013	2014	2015
January	N/A	186,754	188,970
February	N/A	192,103	192,547
March	N/A	197,034	196,355
April	N/A	194,992	206,422
May	N/A	195,523	206,806
June	N/A	198,032	203,356
July	N/A	195,462	205,102
August	N/A	195,631	203,861
September	182,882	193,291	200,121
October	185,385	188,003	198,492
November	184,051	186,628	
December	186,034	187,982	

MEDIAN PRICE >>

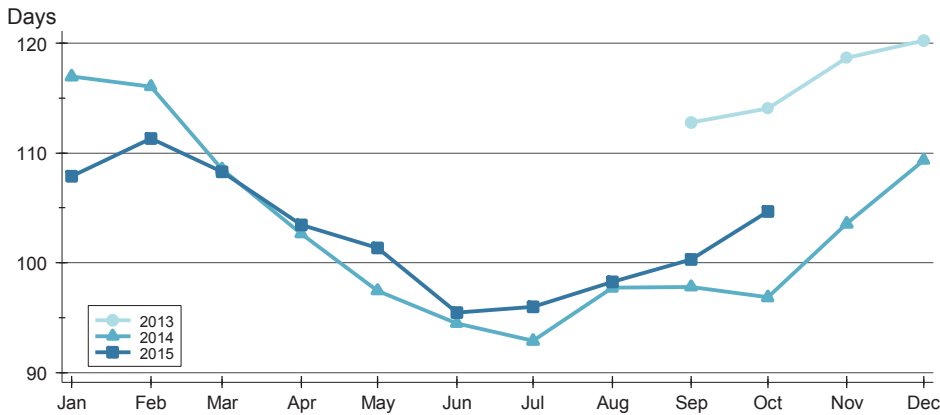


Month	2013	2014	2015
January	N/A	129,900	133,900
February	N/A	135,000	139,000
March	N/A	139,900	144,900
April	N/A	145,000	149,900
May	N/A	145,000	151,900
June	N/A	144,900	149,500
July	N/A	144,500	148,250
August	N/A	144,700	145,000
September	129,900	140,000	141,500
October	129,900	138,500	139,900
November	129,900	135,000	
December	129,900	135,000	

ACTIVE LISTINGS ANALYSIS

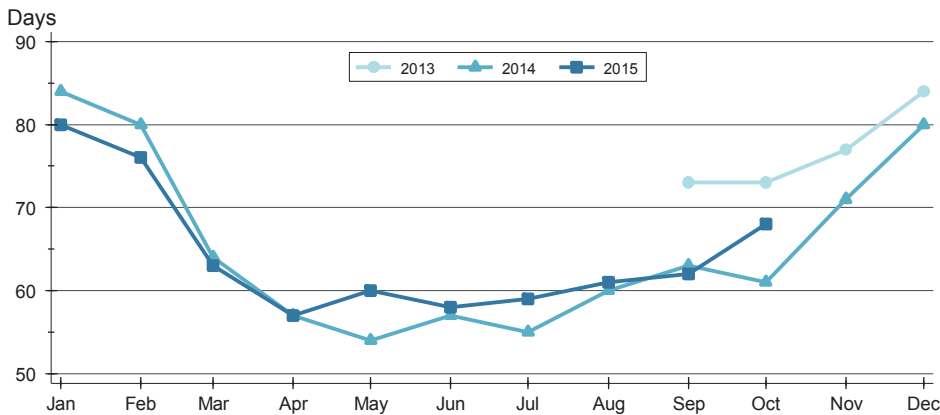
**ENTIRE MLS SYSTEM
ALL HOMES
AS OF 11/15/2015**

AVERAGE DOM >>



Month	2013	2014	2015
January	N/A	117	108
February	N/A	116	111
March	N/A	109	108
April	N/A	103	103
May	N/A	97	101
June	N/A	94	95
July	N/A	93	96
August	N/A	98	98
September	113	98	100
October	114	97	105
November	119	104	
December	120	109	

MEDIAN DOM >>

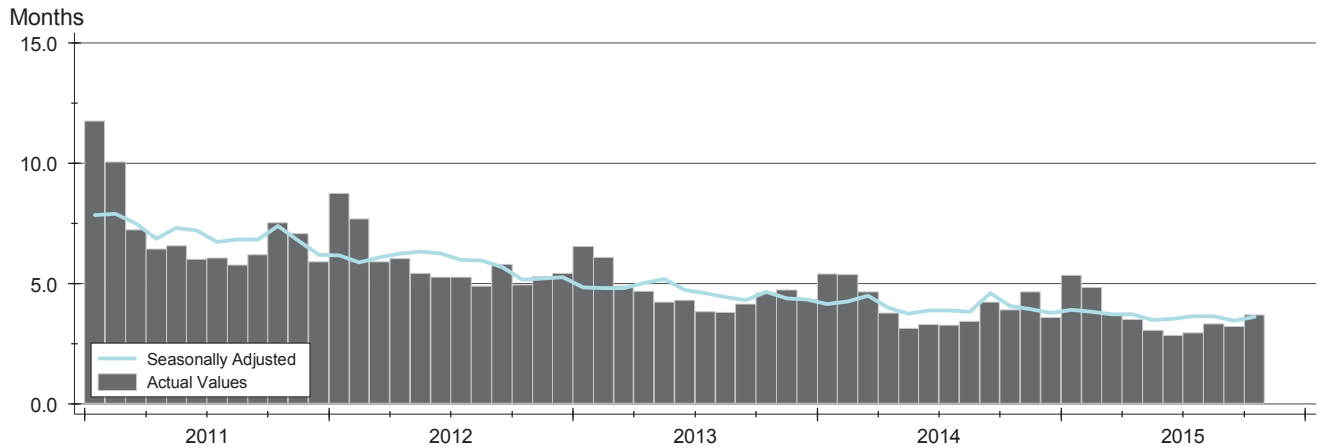


Month	2013	2014	2015
January	N/A	84	80
February	N/A	80	76
March	N/A	64	63
April	N/A	57	57
May	N/A	54	60
June	N/A	57	58
July	N/A	55	59
August	N/A	60	61
September	73	63	62
October	73	61	68
November	77	71	
December	84	80	

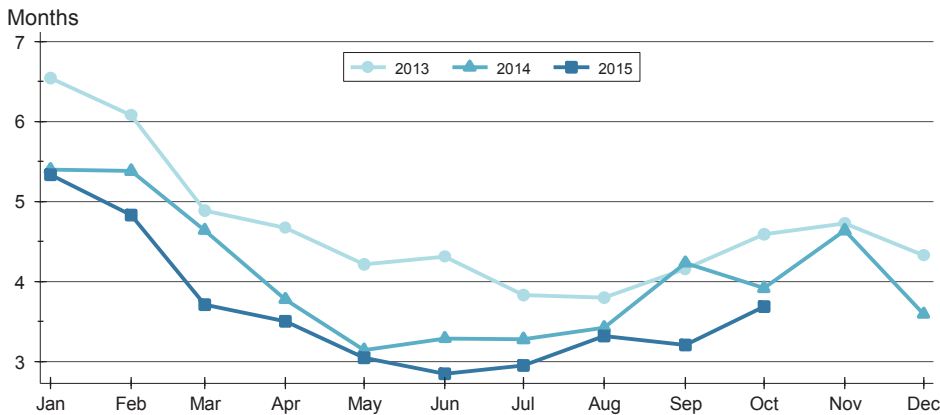
MONTHS' SUPPLY ANALYSIS

HISTORY >>

**ENTIRE MLS SYSTEM
ALL HOMES
AS OF 11/15/2015**



BY MONTH >>

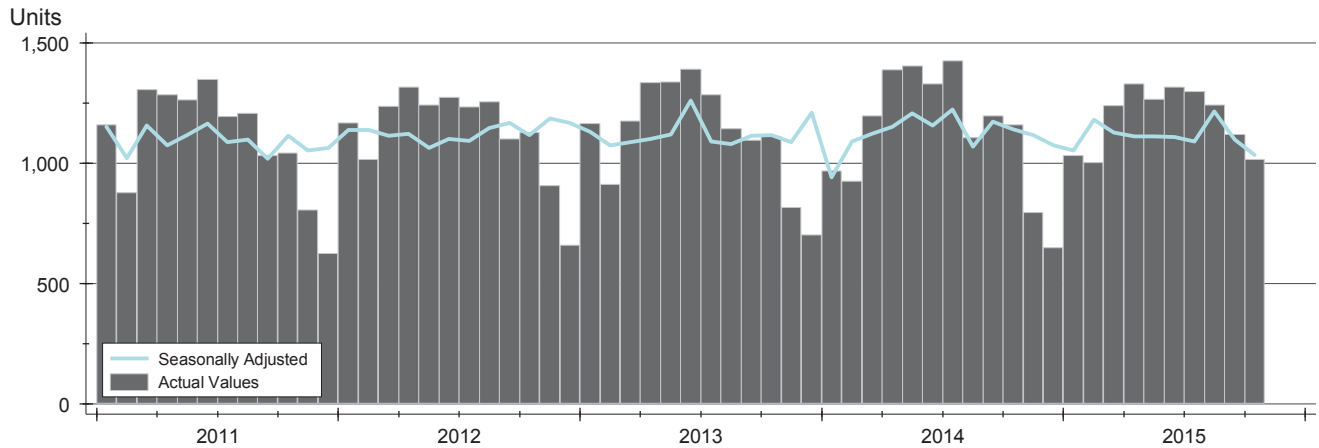


Month	2013	2014	2015
January	6.5	5.4	5.3
February	6.1	5.4	4.8
March	4.9	4.6	3.7
April	4.7	3.8	3.5
May	4.2	3.1	3.0
June	4.3	3.3	2.8
July	3.8	3.3	3.0
August	3.8	3.4	3.3
September	4.2	4.2	3.2
October	4.6	3.9	3.7
November	4.7	4.6	
December	4.3	3.6	

NEW LISTINGS ANALYSIS

HISTORY >>

**ENTIRE MLS SYSTEM
ALL HOMES
AS OF 11/15/2015**



SUMMARY >>

Summary Statistics for New Listings		October		
		2015	2014	Change
Current Month	New Listings	1,016	1,160	-12.4%
	Volume (1,000s)	175,284	172,045	1.9%
	Average List Price	172,524	148,315	16.3%
	Median List Price	138,900	124,000	12.0%
YTD	New Listings	11,861	12,106	-2.0%
	Volume (1,000s)	1,995,328	1,922,459	3.8%
	Average List Price	168,226	158,802	5.9%
	Median List Price	135,000	129,900	3.9%

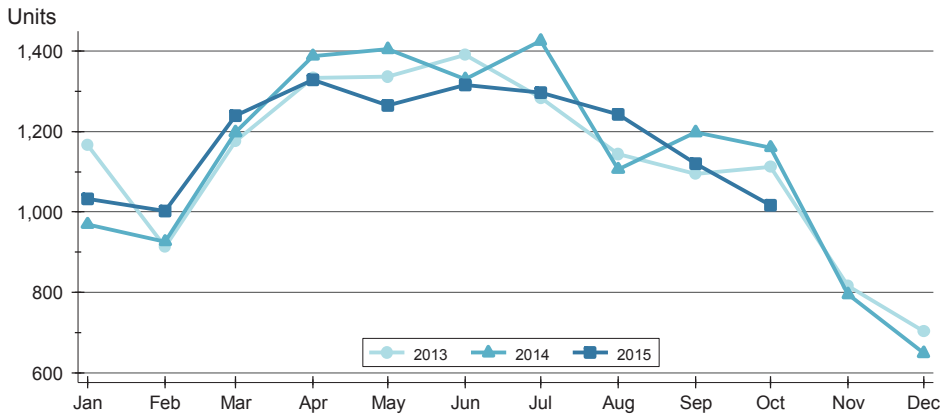
A total of 1,016 new listings were added in South Central Kansas during October, down 12.4% from the same month in 2014. Year-to-date South Central Kansas has seen 11,861 new listings.

The median list price of these homes was \$138,900 up from \$124,000 in 2014.

NEW LISTINGS ANALYSIS

BY MONTH >>

**ENTIRE MLS SYSTEM
ALL HOMES
AS OF 11/15/2015**



Month	2013	2014	2015
January	1,166	969	1,032
February	913	926	1,002
March	1,176	1,198	1,240
April	1,334	1,388	1,329
May	1,337	1,405	1,265
June	1,391	1,330	1,316
July	1,284	1,426	1,297
August	1,144	1,106	1,243
September	1,095	1,198	1,121
October	1,113	1,160	1,016
November	816	795	
December	703	648	

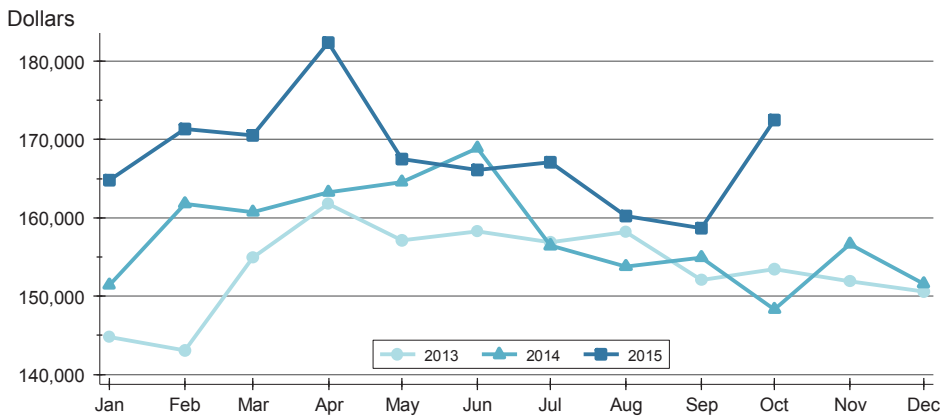
BY PRICE RANGE >>

Price Range	New Listings			List Price	
	Number	Percent	Volume	Average	Median
Below \$25,000	18	1.8%	173	9,586	10,750
\$25,000-\$49,999	63	6.2%	2,534	40,229	40,000
\$50,000-\$99,999	262	25.8%	19,702	75,200	75,000
\$100,000-\$124,999	84	8.3%	9,524	113,385	114,900
\$125,000-\$149,999	129	12.7%	17,694	137,165	135,000
\$150,000-\$174,999	90	8.9%	14,613	162,369	163,250
\$175,000-\$199,999	72	7.1%	13,536	187,996	189,000
\$200,000-\$249,999	96	9.4%	21,765	226,724	225,000
\$250,000-\$299,999	73	7.2%	19,992	273,857	274,798
\$300,000 and up	109	10.7%	52,300	479,814	399,000
All price ranges	1,016	100.0%	175,284	172,524	138,900

NEW LISTINGS ANALYSIS

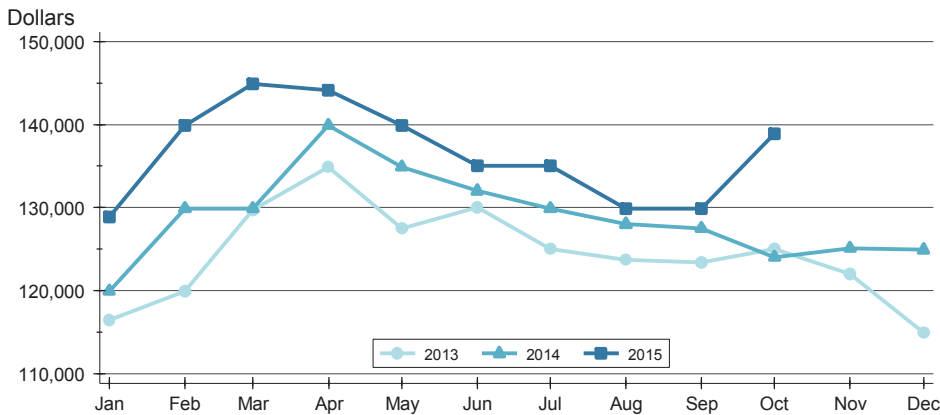
**ENTIRE MLS SYSTEM
ALL HOMES
AS OF 11/15/2015**

AVERAGE PRICE >>



Month	2013	2014	2015
January	144,755	151,407	164,833
February	143,028	161,777	171,339
March	154,938	160,755	170,523
April	161,783	163,288	182,372
May	157,087	164,562	167,529
June	158,306	168,919	166,105
July	156,863	156,434	167,085
August	158,186	153,772	160,236
September	152,097	154,947	158,680
October	153,482	148,315	172,524
November	151,850	156,653	-
December	150,617	151,589	-

MEDIAN PRICE >>

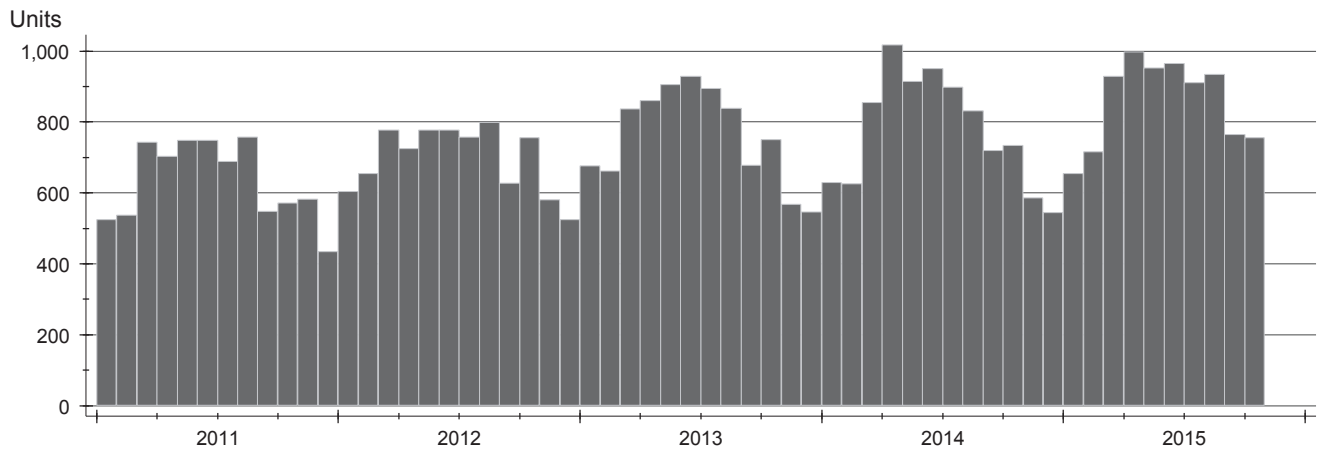


Month	2013	2014	2015
January	116,450	119,950	128,900
February	119,950	129,900	139,900
March	129,700	129,900	144,900
April	134,900	139,900	144,125
May	127,500	134,900	139,900
June	130,000	132,000	135,000
July	125,000	129,900	135,000
August	123,700	128,000	129,900
September	123,350	127,500	129,900
October	125,000	124,000	138,900
November	122,000	125,080	-
December	114,900	124,900	-

CONTRACTS WRITTEN ANALYSIS

HISTORY >>

**ENTIRE MLS SYSTEM
ALL HOMES
AS OF 11/15/2015**



SUMMARY >>

Summary Statistics for Contracts Written		October			Year-to-Date		
		2015	2014	Change	2015	2014	Change
Contracts Written		756	734	3.0%	8,577	8,176	4.9%
Volume (1,000s)		114,864	107,559	6.8%	1,354,222	1,253,329	8.1%
Average	List Price	151,936	146,538	3.7%	157,890	153,294	3.0%
	Days on Market	54	67	-19.1%	59	68	-13.6%
	Percent of Original	95.4%	93.1%	2.4%	94.9%	94.4%	0.5%
Median	List Price	129,900	129,900	0.0%	135,000	129,900	3.9%
	Days on Market	36	41	-12.2%	30	37	-18.9%
	Percent of Original	100.0%	95.2%	5.0%	97.2%	96.4%	0.8%

A total of 756 contracts for sale were written in South Central Kansas during the month of October, up from 734 in 2014. The median list price of these homes was \$129,900, the same as the prior year.

Half of the homes that went under contract in October were on the market less than 36 days, compared to 41 days in October 2014.



OCTOBER 2015 >>

SOUTH CENTRAL KANSAS MLS STATISTICS

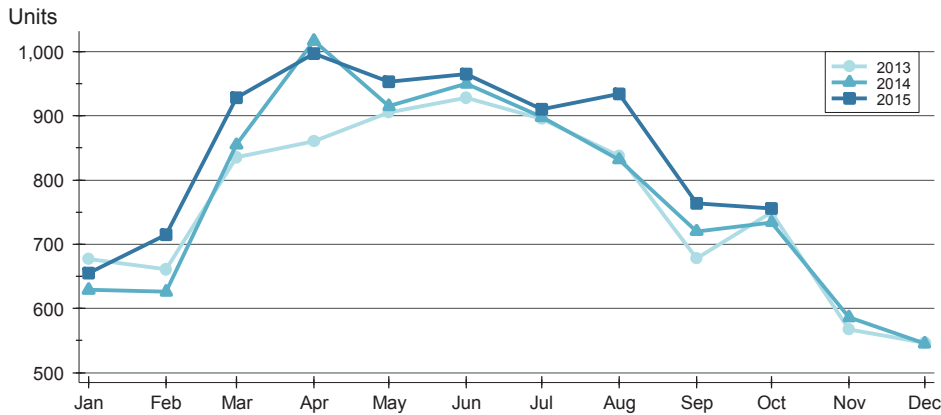


South Central Kansas MLS

CONTRACTS WRITTEN ANALYSIS

ENTIRE MLS SYSTEM
ALL HOMES
AS OF 11/15/2015

BY MONTH >>



Month	2013	2014	2015
January	677	629	655
February	661	626	715
March	836	855	928
April	860	1,017	997
May	905	915	953
June	928	950	965
July	895	898	910
August	838	832	934
September	678	720	764
October	750	734	756
November	567	586	
December	546	545	

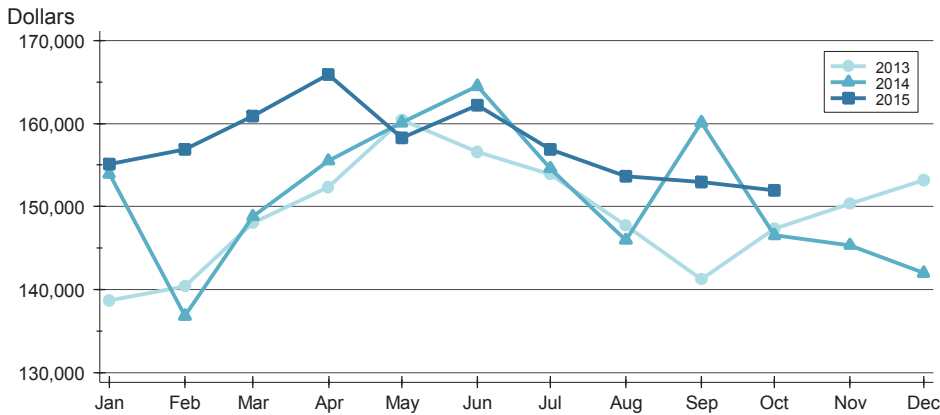
BY PRICE RANGE >>

Price Range	Contracts Written			List Price		Days on Market		List as % Orig.	
	Number	Percent	Volume	Average	Median	Average	Median	Average	Median
Below \$25,000	20	2.6%	335	16,763	18,071	51	37	85.1%	91.9%
\$25,000-\$49,999	62	8.2%	2,428	39,166	39,900	58	45	86.6%	89.3%
\$50,000-\$99,999	182	24.1%	13,869	76,202	77,750	61	38	95.0%	100.0%
\$100,000-\$124,999	68	9.0%	7,802	114,738	115,000	55	34	95.8%	100.0%
\$125,000-\$149,999	99	13.1%	13,564	137,007	134,900	40	24	95.9%	100.0%
\$150,000-\$174,999	69	9.1%	11,168	161,856	160,000	37	21	98.1%	100.0%
\$175,000-\$199,999	60	7.9%	11,307	188,452	189,700	41	29	98.4%	100.0%
\$200,000-\$249,999	59	7.8%	13,428	227,591	229,103	54	33	98.4%	100.0%
\$250,000-\$299,999	42	5.6%	11,633	276,972	274,900	72	41	97.3%	98.3%
\$300,000 and up	51	6.7%	22,645	444,012	398,900	90	56	97.1%	100.0%
All price ranges	756	100.0%	114,864	151,936	129,900	54	36	95.4%	100.0%

CONTRACTS WRITTEN ANALYSIS

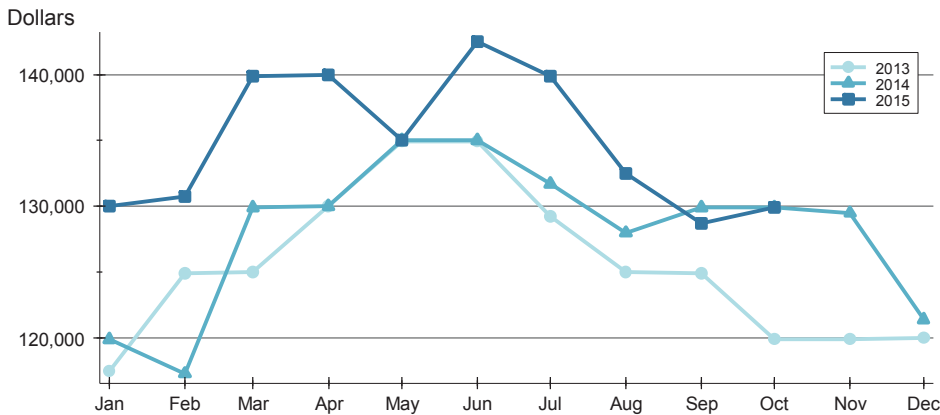
**ENTIRE MLS SYSTEM
ALL HOMES
AS OF 11/15/2015**

AVERAGE PRICE >>



Month	2013	2014	2015
January	138,682	153,926	155,124
February	140,360	136,796	156,887
March	148,003	148,820	160,930
April	152,310	155,505	165,912
May	160,431	160,105	158,268
June	156,561	164,515	162,236
July	153,882	154,571	156,898
August	147,737	145,938	153,643
September	141,208	160,120	152,991
October	147,349	146,538	151,936
November	150,340	145,336	145,936
December	153,149	141,990	141,990

MEDIAN PRICE >>

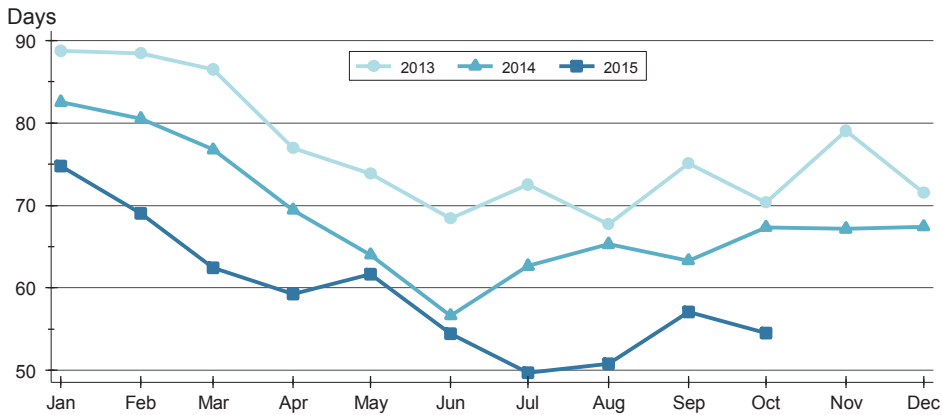


Month	2013	2014	2015
January	117,500	119,900	130,000
February	124,900	117,315	130,750
March	125,000	129,900	139,900
April	130,000	130,000	140,000
May	134,900	135,000	135,000
June	134,900	135,000	142,500
July	129,250	131,700	139,900
August	125,000	128,000	132,500
September	124,900	129,900	128,700
October	119,900	129,900	129,900
November	119,900	129,500	129,500
December	120,000	121,400	121,400

CONTRACTS WRITTEN ANALYSIS

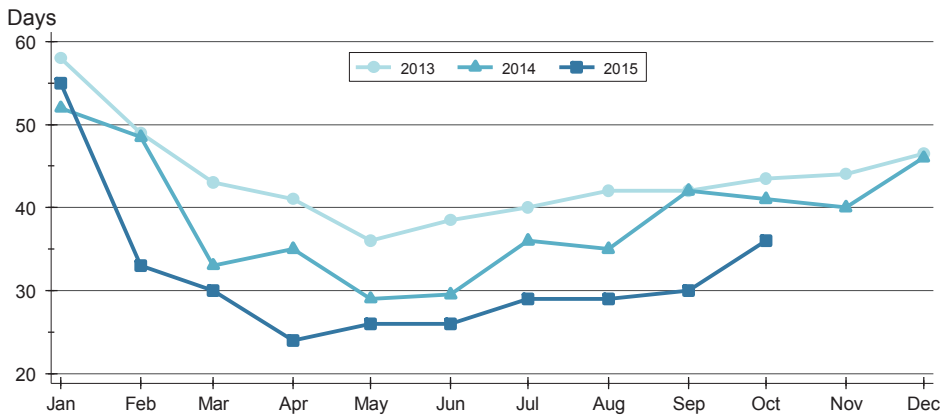
**ENTIRE MLS SYSTEM
ALL HOMES
AS OF 11/15/2015**

AVERAGE DOM >>



Month	2013	2014	2015
January	89	83	75
February	88	81	69
March	86	77	62
April	77	69	59
May	74	64	62
June	68	57	54
July	73	63	50
August	68	65	51
September	75	63	57
October	70	67	54
November	79	67	67
December	72	67	67

MEDIAN DOM >>

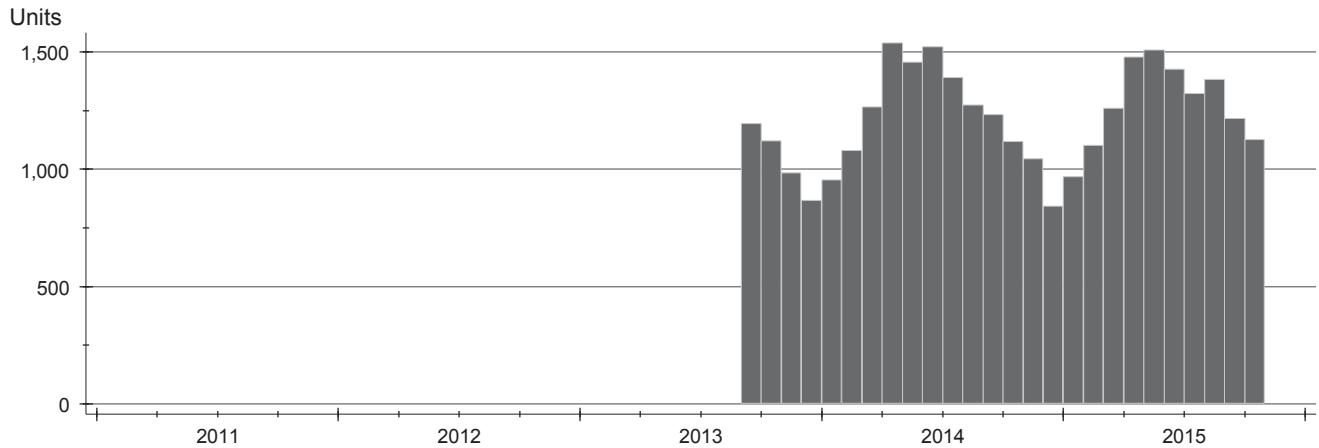


Month	2013	2014	2015
January	58	52	55
February	49	49	33
March	43	33	30
April	41	35	24
May	36	29	26
June	39	30	26
July	40	36	29
August	42	35	29
September	42	42	30
October	44	41	36
November	44	40	40
December	47	46	46

PENDING CONTRACTS ANALYSIS

HISTORY >>

**ENTIRE MLS SYSTEM
ALL HOMES
AS OF 11/15/2015**



SUMMARY >>

Summary Statistics for Pending Contracts		End of October		
		2015	2014	Change
Pending Contracts		1,128	1,120	0.7%
Volume (1,000s)		188,890	181,813	3.9%
Average	List Price	167,456	162,333	3.2%
	Days on Market	58	75	-23.3%
	Percent of Original	97.2%	97.2%	0.0%
Median	List Price	139,000	135,000	3.0%
	Days on Market	32	42	-23.8%
	Percent of Original	100.0%	100.0%	0.0%

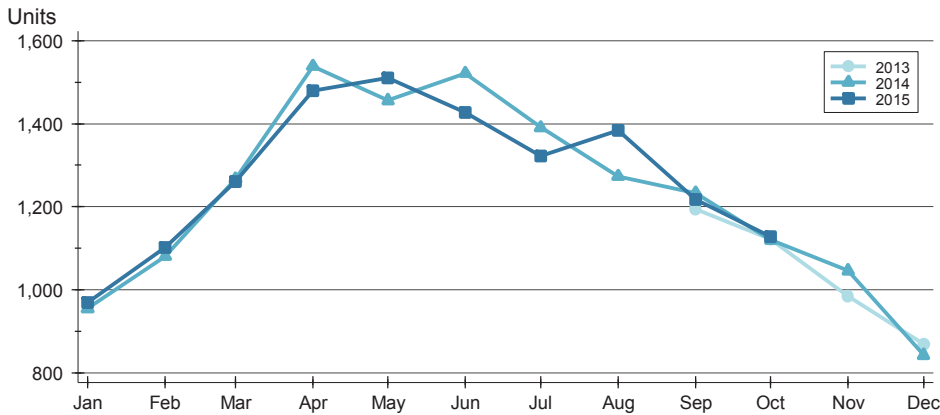
A total of 1,128 listings in South Central Kansas had contracts pending at the end of October, up from 1,120 contracts pending at the end of October 2014.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

PENDING CONTRACTS ANALYSIS

**ENTIRE MLS SYSTEM
ALL HOMES
AS OF 11/15/2015**

BY MONTH >>



Month	2013	2014	2015
January		955	969
February		1,080	1,101
March		1,267	1,261
April		1,539	1,480
May		1,456	1,510
June		1,522	1,427
July		1,391	1,323
August		1,273	1,384
September	1,195	1,233	1,217
October	1,121	1,120	1,128
November	985	1,046	1,046
December	868	842	842

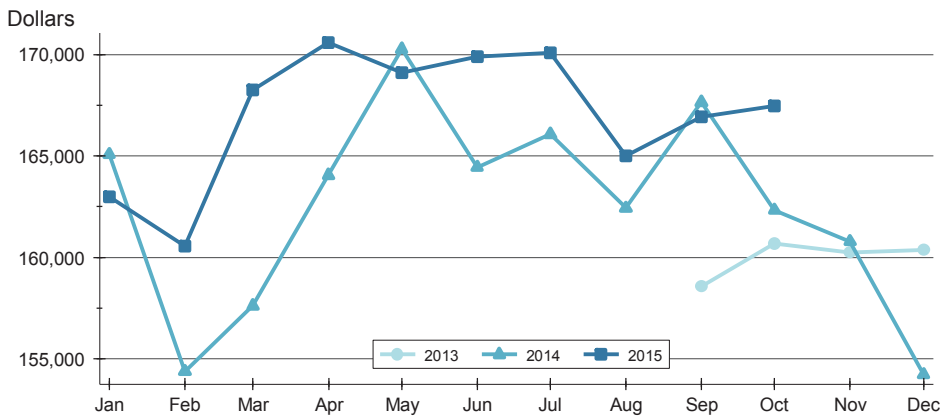
BY PRICE RANGE >>

Price Range	Contracts Pending			List Price		Days on Market		List as % Orig.	
	Number	Percent	Volume	Average	Median	Average	Median	Average	Median
Below \$25,000	14	1.2%	221	15,809	18,536	68	45	91.7%	100.0%
\$25,000-\$49,999	75	6.6%	3,022	40,296	40,000	71	61	90.5%	100.0%
\$50,000-\$99,999	264	23.4%	20,090	76,097	78,000	63	36	96.2%	100.0%
\$100,000-\$124,999	108	9.6%	12,210	113,059	114,900	68	32	96.9%	100.0%
\$125,000-\$149,999	150	13.3%	20,575	137,170	136,200	44	26	97.9%	100.0%
\$150,000-\$174,999	107	9.5%	17,334	162,000	160,250	48	21	98.9%	100.0%
\$175,000-\$199,999	90	8.0%	16,917	187,966	189,000	41	28	99.1%	100.0%
\$200,000-\$249,999	104	9.2%	23,671	227,609	228,788	51	30	98.9%	100.0%
\$250,000-\$299,999	64	5.7%	17,606	275,098	274,649	62	27	98.5%	100.0%
\$300,000 and up	108	9.6%	49,875	461,802	399,250	75	25	98.4%	100.0%
All price ranges	1,128	100.0%	188,890	167,456	139,000	58	32	97.2%	100.0%

PENDING CONTRACTS ANALYSIS

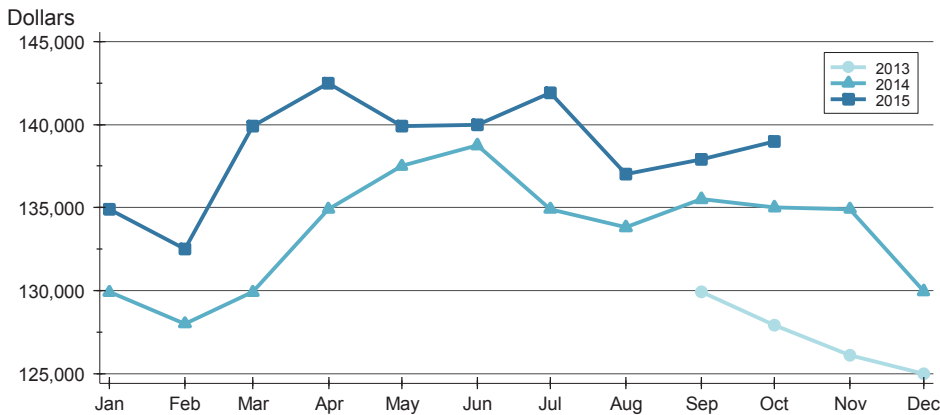
**ENTIRE MLS SYSTEM
ALL HOMES
AS OF 11/15/2015**

AVERAGE PRICE >>



Month	2013	2014	2015
January	N/A	165,083	162,993
February	N/A	154,377	160,550
March	N/A	157,614	168,272
April	N/A	164,050	170,592
May	N/A	170,276	169,126
June	N/A	164,441	169,887
July	N/A	166,067	170,100
August	N/A	162,437	164,997
September	158,561	167,647	166,919
October	160,673	162,333	167,456
November	160,249	160,785	
December	160,381	154,229	

MEDIAN PRICE >>

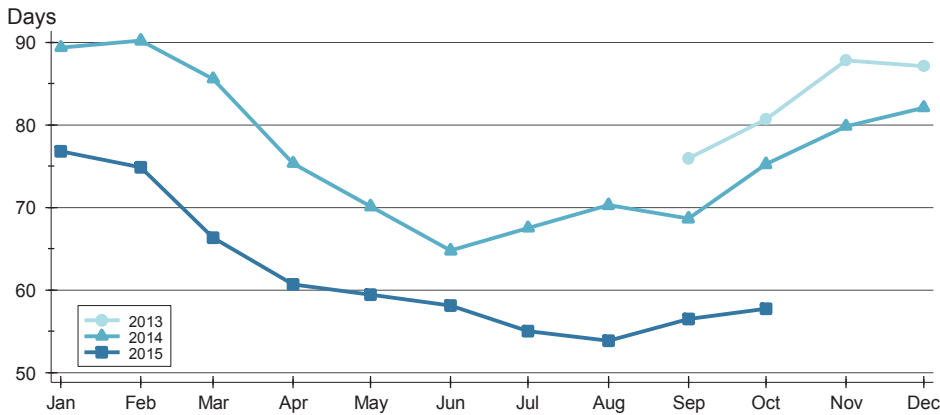


Month	2013	2014	2015
January	N/A	129,900	134,900
February	N/A	128,000	132,500
March	N/A	129,900	139,900
April	N/A	134,900	142,500
May	N/A	137,500	139,900
June	N/A	138,750	140,000
July	N/A	134,900	141,900
August	N/A	133,800	137,000
September	129,900	135,500	137,900
October	127,900	135,000	139,000
November	126,083	134,900	
December	125,000	129,950	

PENDING CONTRACTS ANALYSIS

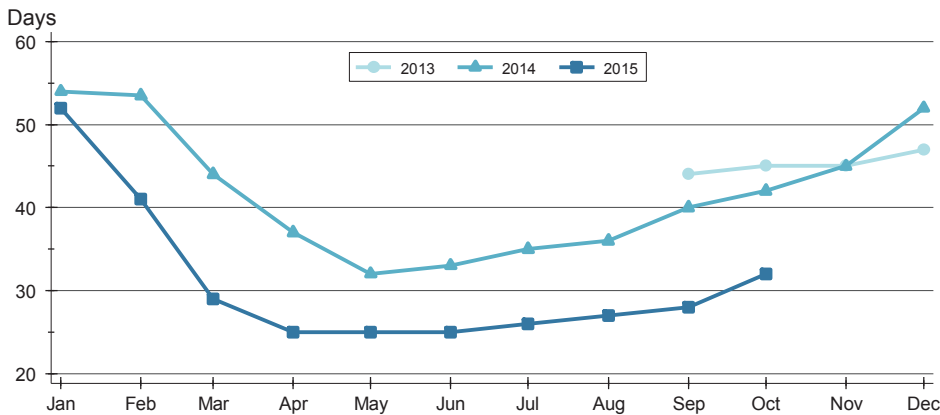
**ENTIRE MLS SYSTEM
ALL HOMES
AS OF 11/15/2015**

AVERAGE DOM >>



Month	2013	2014	2015
January	N/A	89	77
February	N/A	90	75
March	N/A	86	66
April	N/A	75	61
May	N/A	70	59
June	N/A	65	58
July	N/A	67	55
August	N/A	70	54
September	76	69	56
October	81	75	58
November	88	80	
December	87	82	

MEDIAN DOM >>



Month	2013	2014	2015
January	N/A	54	52
February	N/A	54	41
March	N/A	44	29
April	N/A	37	25
May	N/A	32	25
June	N/A	33	25
July	N/A	35	26
August	N/A	36	27
September	44	40	28
October	45	42	32
November	45	45	
December	47	52	



South Central Kansas MLS

South Central Kansas MLS

170 W. Dewey, Wichita, KS 67202

www.sckrealtors.com

November 15, 2015

South Central Kansas Multiple Listing Service Releases Home Sales Figures for October 2015

Homes sales in South Central Kansas fell by 3.6% in October compared to the prior year. Sales in October 2015 totaled 802 units, down from 832 in 2014.

Among existing homes, 763 units sold in October, a decrease of 1.8% from 777 units that sold in 2014. The average sale price of existing homes was \$140,866. This represents an increase of 4.8% from the October 2014 average price of \$134,407.

For new construction, 39 sales occurred in October, down from 55 units the prior year, a decrease of 29.1%. The average sale price of new homes in October was \$296,958, down 6.0% from the same period last year.

A total of 756 contracts for sale were written in October 2015, up from 734 in October 2014. This is an increase of 3.0%. Contracts written during the month reflect, in part, sales that are set to close in the near future.

The inventory of active listings in South Central Kansas stood at 2,954 units at the end of October, which is down from 3,259 homes that were on the market at the end of October last year. At the current rate of sales, this figure represents 3.7 months' supply of homes on the market.

Note: This information is based on information provided by the REALTORS® of South Central Kansas or South Central Kansas Multiple Listing Service, Inc. for the period indicated. Neither the REALTORS® of South Central Kansas nor the South Central Kansas Multiple Listing Service, Inc. guarantee or are in any way responsible for the accuracy of the data and the data that is provided may not reflect all real estate activity in the market.

