

MARKET OVERVIEW >>

South Central Kansas Home Sales Rose in August

Total home sales in South Central Kansas rose by 3.5% last month to 1,054 units, compared to 1,018 units in August 2018. Total sales volume was \$178.6 million, up 3.4% from a year earlier.

The median sale price in August was \$150,000, down from \$153,350 a year earlier. Homes that sold in August were typically on the market for 12 days and sold for 100.0% of their list prices.

South Central Kansas Active Listings Down at End of August

The total number of active listings in South Central Kansas at the end of August was 2,134 units, down from 2,453 at the same point in 2018. This represents a 2.5 months' supply of homes available for sale. The median list price of homes on the market at the end of August was \$194,900.

During August, a total of 935 contracts were written up from 901 in August 2018. At the end of the month, there were 1,236 contracts pending, compared to 1,193 at the end of August 2018.

Your Association Working for You!

The South Central Kansas MLS statistical reports are one of the many benefits you receive from being a member of the REALTORS® of South Central Kansas. Through a partnership with the Kansas Association of REALTORS®, we will send you these reports each month to help you better serve your clients and promote your business.

Entire MLS System				
Current Month		August		
Summary Statistics		2019	2018	Change
Home Sales		1,054	1,018	3.5%
Active Listings		2,134	2,453	-13.0%
Months' Supply		2.5	2.8	-11.4%
New Listings		1,174	1,342	-12.5%
Contracts Written		935	901	3.8%
Pending Contracts		1,236	1,193	3.6%
Sales Volume (1,000s)		178,550	172,673	3.4%
Average	Sale Price	169,402	169,620	-0.1%
	List Price of Actives	253,144	242,880	4.2%
	Days on Market	34	40	-15.4%
	Percent of List	98.2%	97.7%	0.5%
	Percent of Original	96.6%	95.4%	1.3%
Median	Sale Price	150,000	153,350	-2.2%
	List Price of Actives	194,900	182,250	6.9%
	Days on Market	12	17	-29.4%
	Percent of List	100.0%	99.2%	0.8%
	Percent of Original	98.8%	97.6%	1.2%

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THREE-YEAR COMPARISONS

SUMMARY >>

**BREAKDOWNS BY HOME TYPE
ENTIRE MLS SYSTEM
AS OF 9/8/2019**

August MLS Statistics By Property Type		2019			2018			2017		
		Total	Existing	New	Total	Existing	New	Total	Existing	New
Home Sales		1,054	998	56	1,018	934	84	1,038	970	68
Change from prior year		3.5%	6.9%	-33.3%	-1.9%	-3.7%	23.5%	-1.8%	-2.1%	3.0%
Active Listings		2,134	1,856	278	2,453	2,208	245	2,663	2,379	284
Change from prior year		-13.0%	-15.9%	13.5%	-7.9%	-7.2%	-13.7%	5.1%	4.2%	13.6%
Months' Supply		2.5	2.3	4.8	2.8	2.7	4.0	3.1	3.0	4.9
Change from prior year		-11.4%	-14.8%	21.5%	-9.9%	-8.9%	-18.7%	3.4%	2.7%	8.6%
New Listings		1,174	1,113	61	1,342	1,263	79	1,376	1,291	85
Change from prior year		-12.5%	-11.9%	-22.8%	-2.5%	-2.2%	-7.1%	11.1%	11.7%	2.4%
Contracts Written		935	893	42	901	846	55	944	886	58
Change from prior year		3.8%	5.6%	-23.6%	-4.6%	-4.5%	-5.2%	-5.2%	-6.5%	20.8%
Pending Contracts		1,236	1,081	155	1,193	1,036	157	1,317	1,141	176
Change from prior year		3.6%	4.3%	-1.3%	-9.4%	-9.2%	-10.8%	-8.9%	-12.3%	21.4%
Sales Volume (1,000s)		178,550	160,653	17,898	172,673	145,245	27,428	172,689	151,854	20,835
Change from prior year		3.4%	10.6%	-34.7%	0.0%	-4.4%	31.6%	3.8%	3.9%	3.1%
Average	Sale Price	169,402	160,974	319,600	169,620	155,509	326,525	166,367	156,550	306,401
	Change from prior year	-0.1%	3.5%	-2.1%	2.0%	-0.7%	6.6%	5.7%	6.2%	0.0%
	List Price of Actives	253,144	242,592	321,506	242,880	233,042	328,293	217,266	206,212	308,346
	Change from prior year	4.2%	4.1%	-2.1%	11.8%	13.0%	6.5%	0.0%	-0.2%	-1.7%
	Days on Market	34	30	96	40	36	76	41	37	100
	Change from prior year	-15.5%	-17.4%	25.5%	-3.0%	-1.0%	-23.7%	-16.3%	-18.9%	-2.3%
Percent of List		98.2%	97.8%	103.6%	97.7%	97.4%	100.7%	97.8%	97.5%	102.1%
	Change from prior year	0.5%	0.4%	2.8%	-0.1%	0.0%	-1.4%	0.5%	0.6%	0.0%
	Percent of Original	96.6%	96.1%	104.5%	95.4%	94.8%	101.4%	95.7%	95.2%	102.8%
	Change from prior year	1.3%	1.4%	3.1%	-0.3%	-0.4%	-1.4%	0.9%	0.8%	1.7%
Median	Sale Price	150,000	145,000	288,422	153,350	145,000	275,853	145,000	136,200	275,176
	Change from prior year	-2.2%	0.0%	4.6%	5.8%	6.5%	0.2%	5.6%	3.2%	8.3%
	List Price of Actives	194,900	169,900	290,118	182,250	168,000	289,900	164,900	150,000	272,450
	Change from prior year	6.9%	1.1%	0.1%	10.5%	12.0%	6.4%	4.4%	7.2%	5.6%
	Days on Market	12	12	6	17	17	15	17	17	25
	Change from prior year	-29.4%	-29.4%	-58.6%	0.0%	0.0%	-40.8%	-29.2%	-29.2%	-23.4%
Percent of List		100.0%	100.0%	101.0%	99.2%	98.9%	100.0%	99.5%	99.0%	100.3%
	Change from prior year	0.8%	1.1%	1.0%	-0.3%	-0.2%	-0.3%	0.7%	0.6%	0.3%
Percent of Original		98.8%	98.5%	101.1%	97.6%	97.2%	100.0%	97.8%	97.4%	101.3%
	Change from prior year	1.2%	1.3%	1.1%	-0.1%	-0.2%	-1.3%	0.5%	0.5%	0.4%

YEAR-TO-DATE STATISTICS

SUMMARY >>

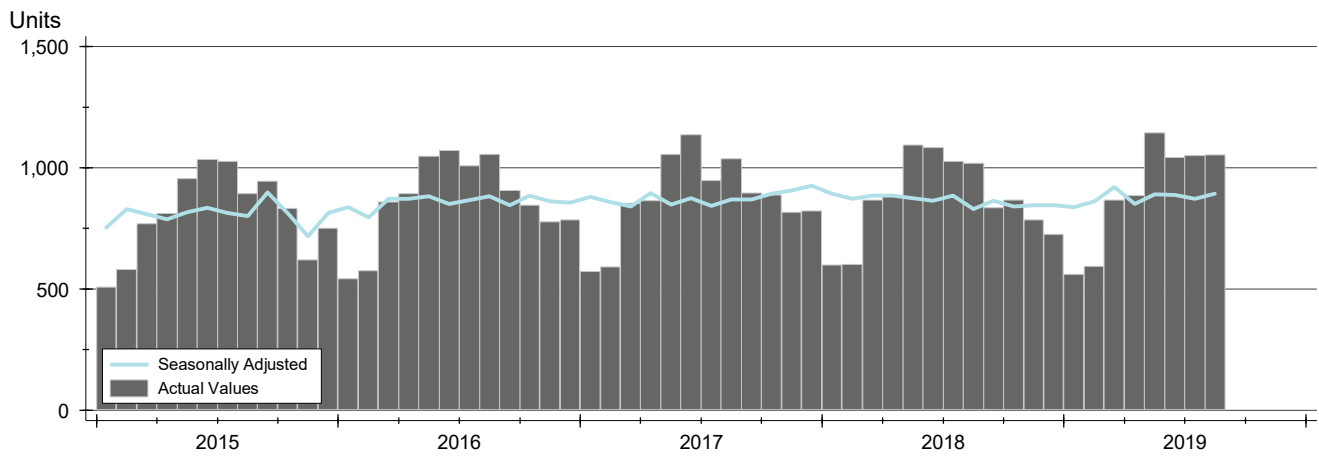
**YTD BREAKDOWNS BY HOME TYPE
ENTIRE MLS SYSTEM
AS OF 9/8/2019**

Year-to-Date Activity By Property Type		2019			2018			2017		
		Total	Existing	New	Total	Existing	New	Total	Existing	New
Home Sales		7,197	6,742	455	7,173	6,667	506	7,054	6,609	445
Change from prior year		0.3%	1.1%	-10.1%	1.7%	0.9%	13.7%	0.0%	0.4%	-5.5%
New Listings		9,303	8,739	564	9,727	9,118	609	10,014	9,320	694
Change from prior year		-4.4%	-4.2%	-7.4%	-2.9%	-2.2%	-12.2%	2.1%	1.5%	11.4%
Contracts Written		7,591	7,157	434	7,462	6,948	514	7,515	6,992	523
Change from prior year		1.7%	3.0%	-15.6%	-0.7%	-0.6%	-1.7%	-0.6%	-0.6%	-0.6%
Sales Volume (1,000s)		1,237,589	1,091,980	145,609	1,181,815	1,024,089	157,726	1,119,882	985,929	133,953
Change from prior year		4.7%	6.6%	-7.7%	5.5%	3.9%	17.7%	1.0%	1.7%	-3.9%
Average	Sale Price	171,983	161,991	320,020	164,759	153,606	311,711	158,759	149,180	301,018
	Change from prior year	4.4%	5.5%	2.7%	3.8%	3.0%	3.6%	1.0%	1.3%	1.7%
	Days on Market	42	40	72	46	42	101	47	45	87
	Change from prior year	-9.5%	-5.4%	-28.7%	-2.0%	-5.5%	16.9%	-13.9%	-11.4%	-26.8%
	Percent of List	97.9%	97.6%	102.5%	97.8%	97.5%	101.6%	97.5%	97.2%	101.8%
Change from prior year	0.1%	0.1%	0.8%	0.3%	0.3%	-0.1%	0.1%	0.1%	0.6%	
Median	Percent of Original	96.1%	95.6%	103.3%	95.9%	95.4%	102.2%	95.3%	94.8%	102.3%
	Change from prior year	0.3%	0.3%	1.1%	0.6%	0.6%	-0.1%	0.2%	0.1%	0.9%
	Sale Price	152,750	145,000	285,000	145,000	137,000	277,015	139,000	132,000	263,900
	Change from prior year	5.3%	5.8%	2.9%	4.3%	3.8%	5.0%	3.0%	1.6%	3.5%
	Days on Market	15	15	4	19	19	32	20	20	23
Change from prior year	-21.1%	-21.1%	-87.5%	-5.0%	-5.0%	39.1%	-20.0%	-16.7%	-54.9%	
Percent of List	Change from prior year	0.3%	0.3%	0.0%	0.0%	0.0%	0.0%	0.4%	0.3%	0.0%
	Percent of Original	98.2%	97.8%	101.1%	97.9%	97.5%	100.7%	97.7%	97.4%	100.2%
	Change from prior year	0.4%	0.3%	0.3%	0.2%	0.2%	0.5%	0.2%	0.2%	0.2%

CLOSED LISTINGS ANALYSIS

HISTORY >>

**ENTIRE MLS SYSTEM
ALL HOMES (NEW & EXISTING)
AS OF 9/8/2019**



SUMMARY >>

Summary Statistics for Closed Listings		August			Year-to-Date		
		2019	2018	Change	2019	2018	Change
Closed Listings		1,054	1,018	3.5%	7,197	7,173	0.3%
Volume (1,000s)		178,550	172,673	3.4%	1,237,589	1,181,815	4.7%
Average	Sale Price	169,402	169,620	-0.1%	171,983	164,759	4.4%
	Days on Market	34	40	-15.5%	42	46	-9.5%
	Percent of List	98.2%	97.7%	0.5%	97.9%	97.8%	0.1%
	Percent of Original	96.6%	95.4%	1.3%	96.1%	95.9%	0.3%
Median	Sale Price	150,000	153,350	-2.2%	152,750	145,000	5.3%
	Days on Market	12	17	-29.4%	15	19	-21.1%
	Percent of List	100.0%	99.2%	0.8%	99.5%	99.2%	0.3%
	Percent of Original	98.8%	97.6%	1.2%	98.2%	97.9%	0.4%

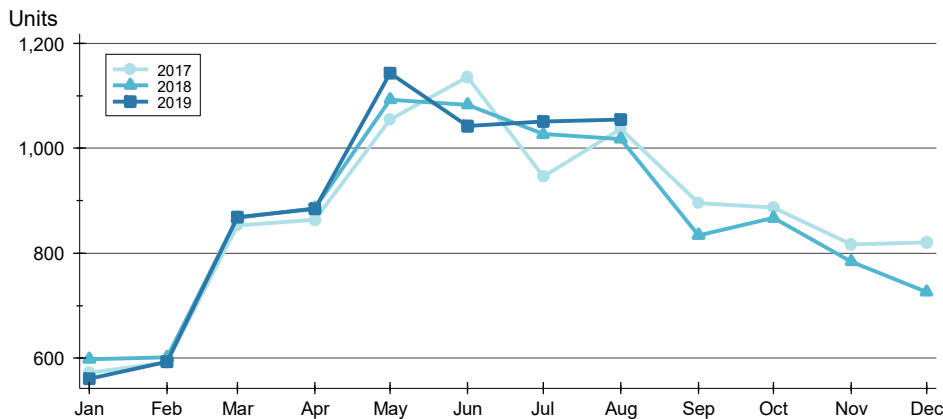
A total of 1,054 homes sold in South Central Kansas in August, up from 1,018 units in August 2018. Total sales volume rose to \$178.6 million compared to \$172.7 million in the previous year.

The median sales price in August was \$150,000, down 2.2% compared to the prior year. Median days on market was 12 days, up from 9 days in July, but down from 17 in August 2018.

CLOSED LISTINGS ANALYSIS

BY MONTH >>

**ENTIRE MLS SYSTEM
ALL HOMES (NEW & EXISTING)
AS OF 9/8/2019**



Month	2017	2018	2019
January	571	598	561
February	591	601	593
March	853	867	868
April	864	886	885
May	1,055	1,093	1,143
June	1,136	1,083	1,042
July	946	1,027	1,051
August	1,038	1,018	1,054
September	896	834	
October	887	867	
November	817	784	
December	821	726	

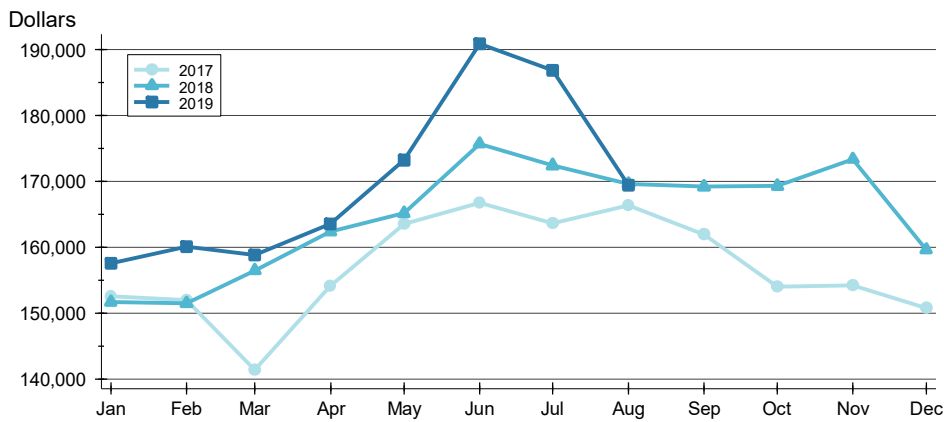
BY PRICE RANGE >>

Price Range	Sales			Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent	Volume	Average	Median	Average	Median	Average	Median	Average	Median
Below \$25,000	38	3.6%	602	15,842	16,750	61	49	89.0%	86.7%	75.8%	76.0%
\$25,000-\$49,999	73	6.9%	2,742	37,561	37,500	38	28	89.4%	88.9%	86.2%	87.8%
\$50,000-\$99,999	205	19.4%	15,261	74,445	75,000	34	17	97.3%	99.1%	94.8%	96.7%
\$100,000-\$124,999	84	8.0%	9,522	113,362	114,900	14	5	99.1%	100.0%	98.6%	100.0%
\$125,000-\$149,999	125	11.9%	17,187	137,493	137,000	20	5	99.4%	100.0%	98.7%	100.0%
\$150,000-\$174,999	123	11.7%	19,950	162,199	162,500	22	7	99.6%	100.0%	98.7%	100.0%
\$175,000-\$199,999	117	11.1%	21,690	185,381	185,000	16	7	99.1%	100.0%	98.4%	100.0%
\$200,000-\$249,999	108	10.2%	24,146	223,570	225,000	35	14	99.2%	100.0%	98.0%	98.2%
\$250,000-\$299,999	76	7.2%	20,654	271,764	272,950	53	17	99.7%	100.0%	98.6%	99.6%
\$300,000-\$399,999	55	5.2%	18,505	336,450	335,000	58	30	99.8%	98.7%	98.9%	98.6%
\$400,000-\$499,999	33	3.1%	14,631	443,364	437,000	74	34	97.9%	97.6%	96.9%	97.3%
\$500,000-\$749,999	13	1.2%	7,666	589,656	560,000	103	38	98.4%	98.0%	96.4%	97.7%
\$750,000-\$999,999	2	0.2%	1,595	797,500	797,500	24	24	97.3%	97.3%	95.9%	95.9%
\$1,000,000 and up	2	0.2%	4,400	2,200,000	2,200,000	97	97	83.2%	83.2%	83.2%	83.2%
All price ranges	1,054	100.0%	178,550	169,402	150,000	34	12	98.2%	100.0%	96.6%	98.8%

CLOSED LISTINGS ANALYSIS

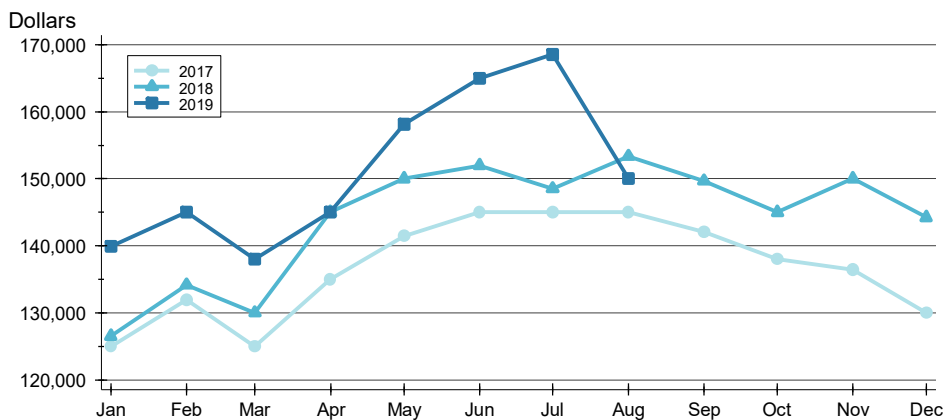
**ENTIRE MLS SYSTEM
ALL HOMES (NEW & EXISTING)
AS OF 9/8/2019**

AVERAGE PRICE



Month	2017	2018	2019
January	152,481	151,661	157,563
February	151,891	151,459	160,108
March	141,375	156,465	158,778
April	154,073	162,387	163,545
May	163,487	165,156	173,250
June	166,721	175,695	190,909
July	163,608	172,443	186,838
August	166,367	169,620	169,402
September	161,984	169,187	
October	154,015	169,281	
November	154,162	173,356	
December	150,792	159,588	

MEDIAN PRICE

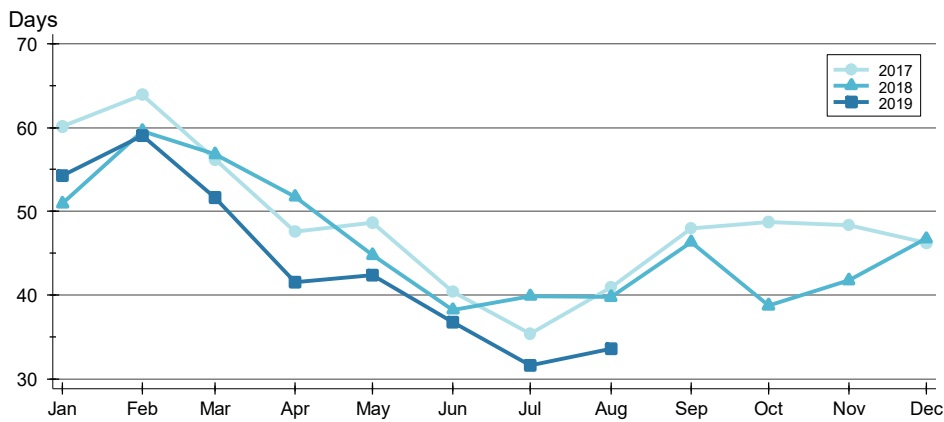


Month	2017	2018	2019
January	125,000	126,500	139,900
February	131,900	134,150	145,000
March	125,000	130,000	138,000
April	135,000	145,000	145,000
May	141,500	150,000	158,125
June	145,000	152,000	165,000
July	145,000	148,500	168,600
August	145,000	153,350	150,000
September	142,000	149,700	
October	138,000	145,000	
November	136,400	150,000	
December	130,000	144,250	

CLOSED LISTINGS ANALYSIS

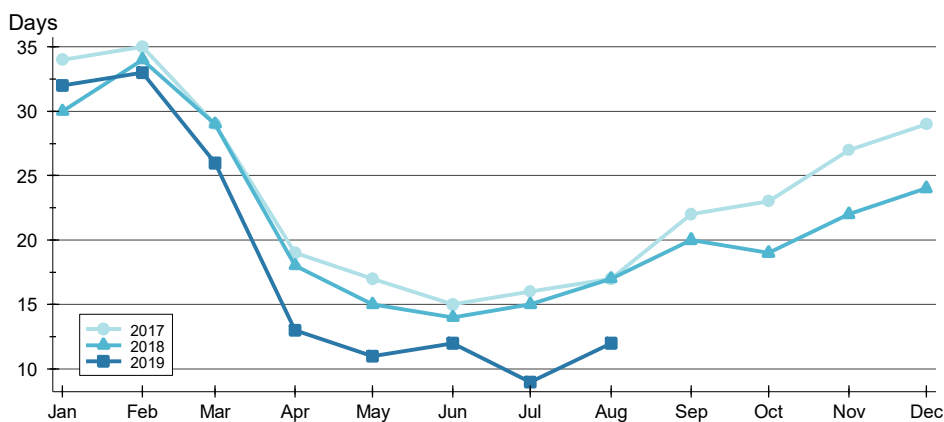
**ENTIRE MLS SYSTEM
ALL HOMES (NEW & EXISTING)
AS OF 9/8/2019**

AVERAGE DOM >>



Month	2017	2018	2019
January	60	51	54
February	64	60	59
March	56	57	52
April	48	52	42
May	49	45	42
June	40	38	37
July	35	40	32
August	41	40	34
September	48	46	
October	49	39	
November	48	42	
December	46	47	

MEDIAN DOM >>

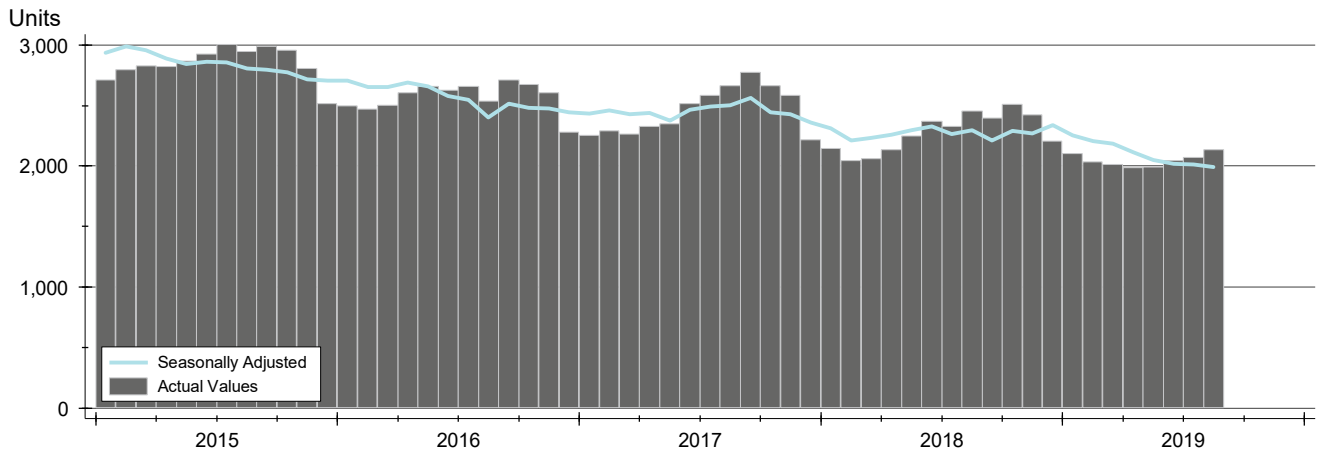


Month	2017	2018	2019
January	34	30	32
February	35	34	33
March	29	29	26
April	19	18	13
May	17	15	11
June	15	14	12
July	16	15	9
August	17	17	12
September	22	20	
October	23	19	
November	27	22	
December	29	24	

ACTIVE LISTINGS ANALYSIS

HISTORY >>

**ENTIRE MLS SYSTEM
ALL HOMES (NEW & EXISTING)
AS OF 9/8/2019**



SUMMARY >>

Summary Statistics for Active Listings		End of August		
		2019	2018	Change
Active Listings		2,134	2,453	-13.0%
Months' Supply		2.5	2.8	-11.4%
Volume (1,000s)		540,209	595,785	-9.3%
Average	List Price	253,144	242,880	4.2%
	Days on Market	82	90	-8.5%
	Percent of Original	97.4%	97.3%	0.1%
Median	List Price	194,900	182,250	6.9%
	Days on Market	44	52	-15.4%
	Percent of Original	100.0%	100.0%	0.0%

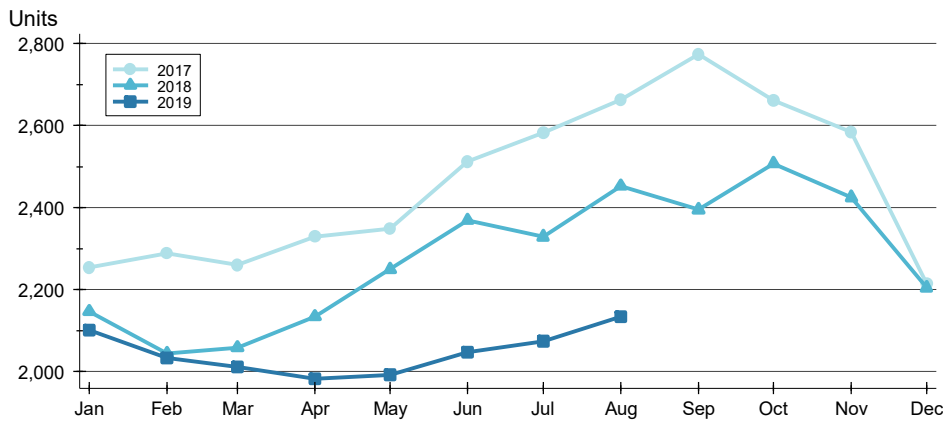
A total of 2,134 homes were available for sale in South Central Kansas at the end of August. This represents a 2.5 months' supply of active listings.

The median list price of homes on the market at the end of August was \$194,900, up 6.9% from 2018. The typical time on market for active listings was 44 days, down from 52 days a year earlier.

ACTIVE LISTINGS ANALYSIS

BY MONTH »

**ENTIRE MLS SYSTEM
ALL HOMES (NEW & EXISTING)
AS OF 9/8/2019**



Month	2017	2018	2019
January	2,254	2,147	2,102
February	2,289	2,044	2,034
March	2,261	2,059	2,012
April	2,330	2,135	1,984
May	2,348	2,250	1,992
June	2,512	2,369	2,047
July	2,583	2,329	2,074
August	2,663	2,453	2,134
September	2,774	2,395	
October	2,661	2,508	
November	2,584	2,425	
December	2,214	2,205	

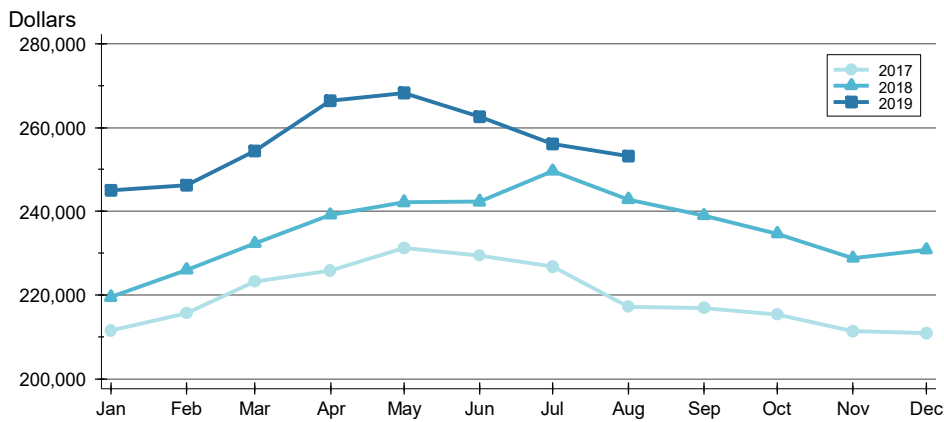
BY PRICE RANGE »

Price Range	Active Listings			Months' Supply	List Price		Days on Market		List as % Orig.	
	Number	Percent	Volume		Average	Median	Average	Median	Average	Median
Below \$25,000	65	3.0%	804	1.7	12,369	14,500	73	32	94.7%	100.0%
\$25,000-\$49,999	141	6.6%	5,519	1.9	39,140	40,000	118	62	95.1%	100.0%
\$50,000-\$99,999	363	17.0%	27,829	1.8	76,665	75,000	81	47	96.4%	100.0%
\$100,000-\$124,999	139	6.5%	15,819	1.7	113,803	115,000	66	34	97.5%	100.0%
\$125,000-\$149,999	113	5.3%	15,394	0.9	136,229	135,000	51	24	98.0%	100.0%
\$150,000-\$174,999	123	5.8%	19,985	1.0	162,480	162,500	62	37	98.1%	100.0%
\$175,000-\$199,999	137	6.4%	25,876	1.2	188,876	189,900	75	44	97.4%	100.0%
\$200,000-\$249,999	215	10.1%	48,940	2.0	227,628	229,000	60	31	98.3%	100.0%
\$250,000-\$299,999	194	9.1%	53,454	2.6	275,537	274,950	79	38	98.5%	100.0%
\$300,000-\$399,999	273	12.8%	96,266	5.0	352,624	349,925	78	51	99.3%	100.0%
\$400,000-\$499,999	141	6.6%	63,387	4.3	449,552	448,500	100	73	97.1%	98.2%
\$500,000-\$749,999	86	4.0%	53,471	6.6	621,752	625,000	127	92	96.8%	98.5%
\$750,000-\$999,999	56	2.6%	47,760	28.0	852,850	850,000	158	125	94.3%	99.3%
\$1,000,000 and up	33	1.5%	51,783	16.5	1,569,197	1,380,000	192	139	97.0%	100.0%
All price ranges	2,134	100.0%	540,209	2.0	253,144	194,900	82	44	97.4%	100.0%

ACTIVE LISTINGS ANALYSIS

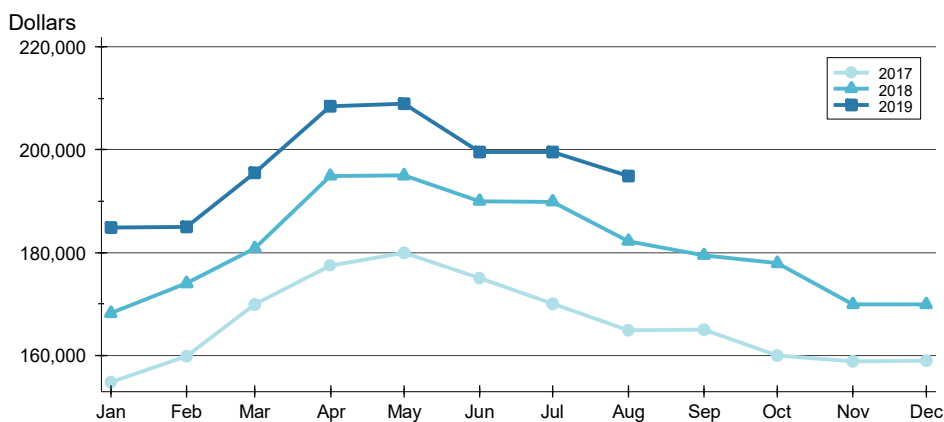
**ENTIRE MLS SYSTEM
ALL HOMES (NEW & EXISTING)
AS OF 9/8/2019**

AVERAGE PRICE >>



Month	2017	2018	2019
January	211,527	219,491	244,933
February	215,732	226,018	246,278
March	223,171	232,365	254,379
April	225,771	239,193	266,443
May	231,189	242,156	268,251
June	229,403	242,311	262,572
July	226,760	249,623	256,102
August	217,266	242,880	253,144
September	216,820	238,982	
October	215,409	234,663	
November	211,349	228,794	
December	210,949	230,828	

MEDIAN PRICE >>

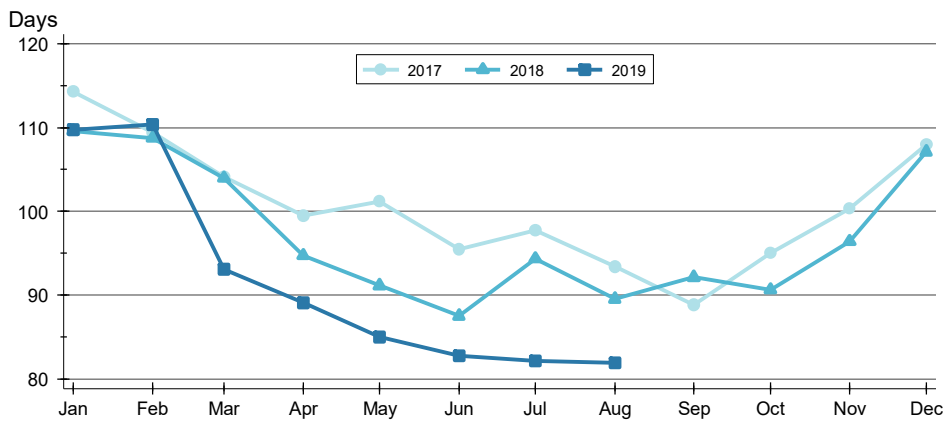


Month	2017	2018	2019
January	154,900	168,248	184,900
February	159,900	174,000	185,000
March	169,900	180,867	195,500
April	177,500	194,900	208,443
May	179,900	195,000	209,000
June	175,000	190,000	199,500
July	170,000	189,900	199,500
August	164,900	182,250	194,900
September	165,000	179,500	
October	160,000	177,900	
November	158,900	169,900	
December	159,000	169,900	

ACTIVE LISTINGS ANALYSIS

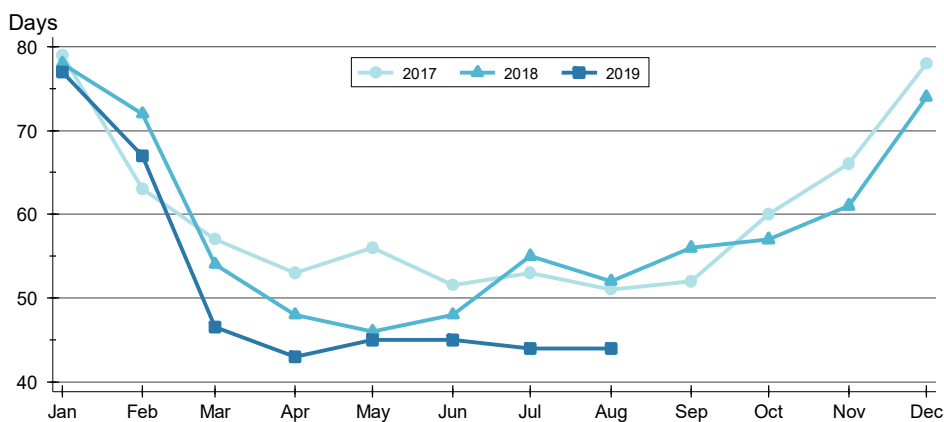
**ENTIRE MLS SYSTEM
ALL HOMES (NEW & EXISTING)
AS OF 9/8/2019**

AVERAGE DOM



Month	2017	2018	2019
January	114	110	110
February	109	109	110
March	104	104	93
April	99	95	89
May	101	91	85
June	95	87	83
July	98	94	82
August	93	90	82
September	89	92	
October	95	91	
November	100	96	
December	108	107	

MEDIAN DOM

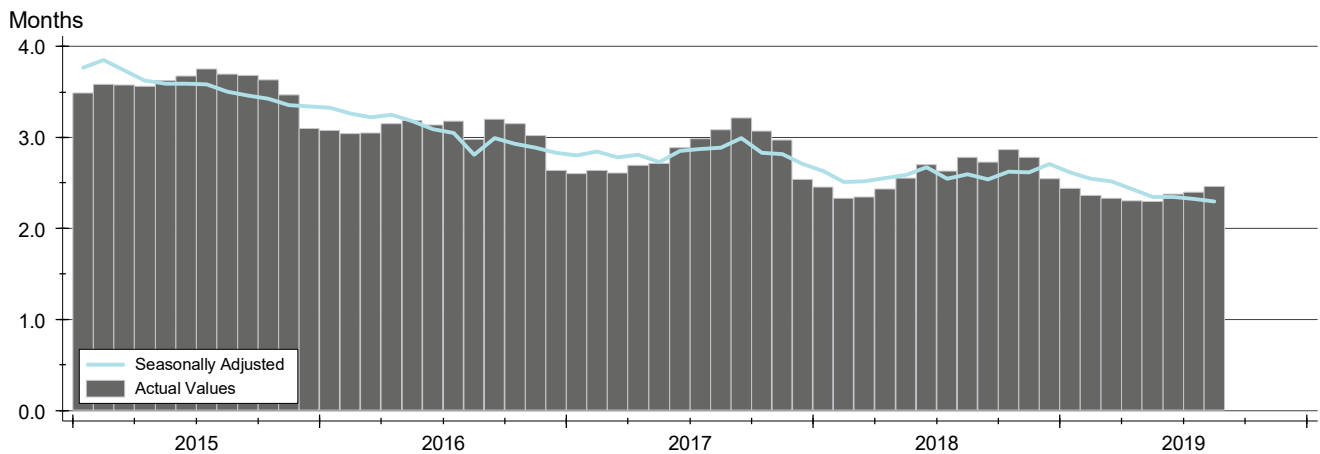


Month	2017	2018	2019
January	79	78	77
February	63	72	67
March	57	54	47
April	53	48	43
May	56	46	45
June	52	48	45
July	53	55	44
August	51	52	44
September	52	56	
October	60	57	
November	66	61	
December	78	74	

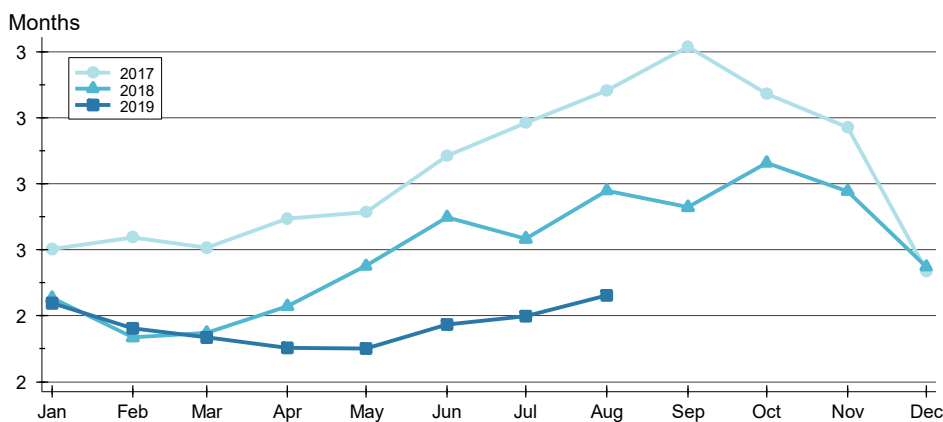
MONTHS' SUPPLY ANALYSIS

HISTORY >>

**ENTIRE MLS SYSTEM
ALL HOMES (NEW & EXISTING)
AS OF 9/8/2019**



BY MONTH >>

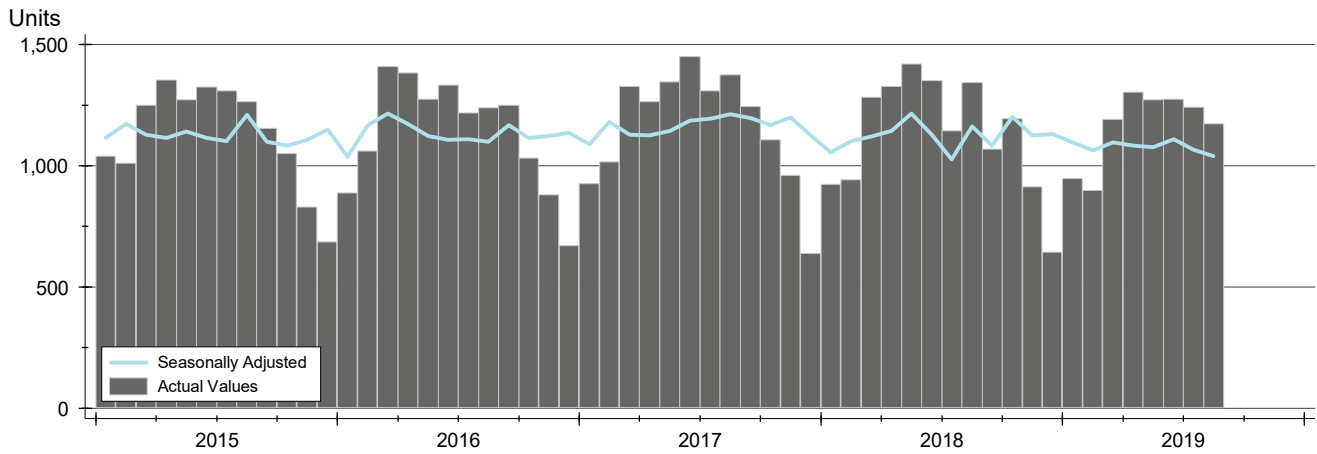


Month	2017	2018	2019
January	2.6	2.5	2.4
February	2.6	2.3	2.4
March	2.6	2.3	2.3
April	2.7	2.4	2.3
May	2.7	2.6	2.3
June	2.9	2.7	2.4
July	3.0	2.6	2.4
August	3.1	2.8	2.5
September	3.2	2.7	
October	3.1	2.9	
November	3.0	2.8	
December	2.5	2.5	

NEW LISTINGS ANALYSIS

HISTORY >>

**ENTIRE MLS SYSTEM
ALL HOMES (NEW & EXISTING)
AS OF 9/8/2019**



SUMMARY >>

Summary Statistics for New Listings		August		
		2019	2018	Change
Current Month	New Listings	1,174	1,342	-12.5%
	Volume (1,000s)	219,622	238,018	-7.7%
	Average List Price	187,072	177,361	5.5%
	Median List Price	153,431	150,000	2.3%
YTD	New Listings	9,303	9,727	-4.4%
	Volume (1,000s)	1,789,599	1,793,941	-0.2%
	Average List Price	192,368	184,429	4.3%
	Median List Price	159,900	154,900	3.2%

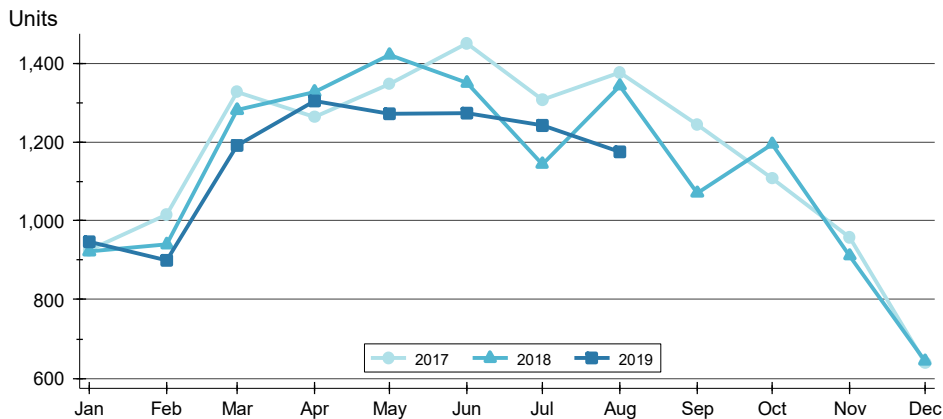
A total of 1,174 new listings were added in South Central Kansas during August, down 12.5% from the same month in 2018. Year-to-date South Central Kansas has seen 9,303 new listings.

The median list price of these homes was \$153,431 up from \$150,000 in 2018.

NEW LISTINGS ANALYSIS

BY MONTH >>

**ENTIRE MLS SYSTEM
ALL HOMES (NEW & EXISTING)
AS OF 9/8/2019**



Month	2017	2018	2019
January	926	922	947
February	1,016	940	900
March	1,327	1,281	1,191
April	1,264	1,327	1,304
May	1,347	1,421	1,272
June	1,450	1,350	1,273
July	1,308	1,144	1,242
August	1,376	1,342	1,174
September	1,244	1,070	
October	1,107	1,195	
November	959	911	
December	638	644	

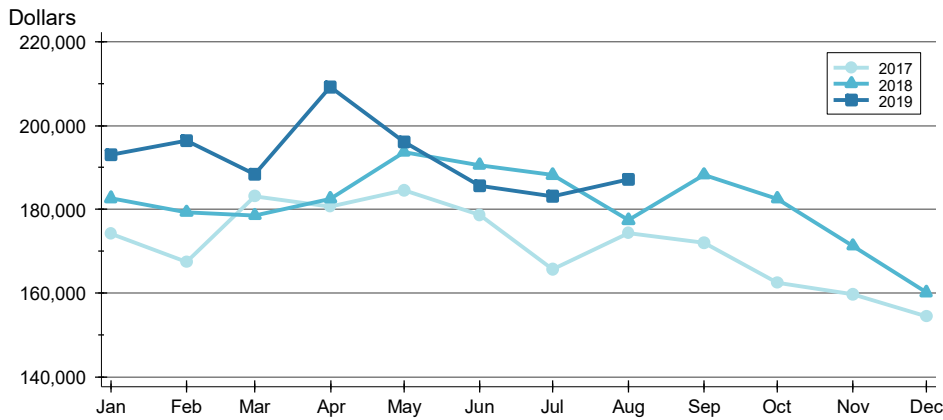
BY PRICE RANGE >>

Price Range	New Listings			List Price	
	Number	Percent	Volume	Average	Median
Below \$25,000	40	3.4%	317	7,923	1,713
\$25,000-\$49,999	57	4.9%	2,234	39,201	39,900
\$50,000-\$99,999	223	19.0%	17,376	77,920	75,100
\$100,000-\$124,999	98	8.3%	11,094	113,200	115,000
\$125,000-\$149,999	127	10.8%	17,440	137,322	139,500
\$150,000-\$174,999	104	8.9%	16,852	162,037	160,000
\$175,000-\$199,999	101	8.6%	18,943	187,555	187,900
\$200,000-\$249,999	129	11.0%	28,943	224,368	225,000
\$250,000-\$299,999	80	6.8%	22,157	276,965	275,000
\$300,000-\$399,999	89	7.6%	30,834	346,449	349,900
\$400,000-\$499,999	37	3.2%	16,461	444,895	437,000
\$500,000-\$749,999	14	1.2%	8,513	608,104	587,500
\$750,000-\$999,999	14	1.2%	11,961	854,347	870,000
\$1,000,000 and up	5	0.4%	6,020	1,204,000	1,200,000
All price ranges	1,174	100.0%	219,622	187,072	153,431

NEW LISTINGS ANALYSIS

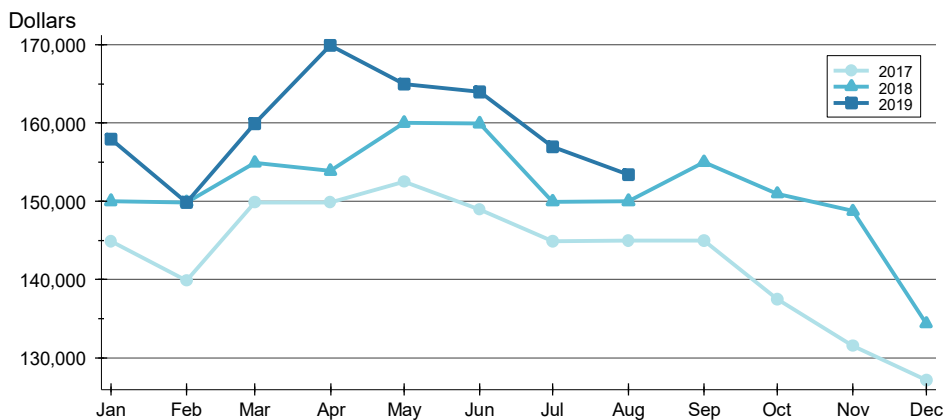
**ENTIRE MLS SYSTEM
ALL HOMES (NEW & EXISTING)
AS OF 9/8/2019**

AVERAGE PRICE



Month	2017	2018	2019
January	174,160	182,605	192,953
February	167,440	179,331	196,362
March	183,116	178,570	188,327
April	180,681	182,549	209,257
May	184,549	193,642	196,072
June	178,592	190,592	185,583
July	165,716	188,167	183,161
August	174,383	177,361	187,072
September	172,006	188,244	188,244
October	162,387	182,565	183,000
November	159,649	171,304	183,000
December	154,423	160,113	160,000

MEDIAN PRICE

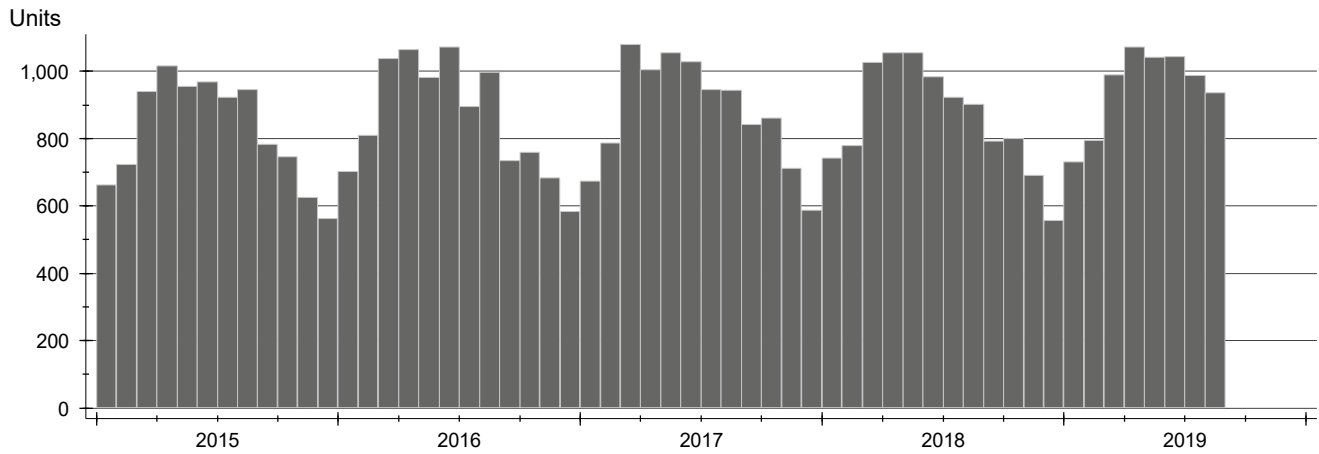


Month	2017	2018	2019
January	144,900	150,000	157,950
February	139,900	149,900	149,900
March	149,900	154,900	159,950
April	149,900	153,900	169,900
May	152,500	160,000	165,000
June	148,950	159,900	163,950
July	144,950	149,950	157,000
August	145,000	150,000	153,431
September	145,000	155,000	155,000
October	137,500	150,950	151,000
November	131,500	148,750	149,000
December	127,200	134,375	134,000

CONTRACTS WRITTEN ANALYSIS

HISTORY >>

**ENTIRE MLS SYSTEM
ALL HOMES (NEW & EXISTING)
AS OF 9/8/2019**



SUMMARY >>

Summary Statistics for Contracts Written		August			Year-to-Date		
		2019	2018	Change	2019	2018	Change
Closed Listings		935	901	3.8%	7,591	7,462	1.7%
Volume (1,000s)		167,777	161,625	3.8%	1,352,217	1,291,113	4.7%
Average	Sale Price	179,440	179,384	0.0%	178,134	173,025	3.0%
	Days on Market	36	44	-18.6%	41	45	-9.8%
	Percent of Original	97.3%	95.3%	2.2%	96.4%	95.9%	0.4%
Median	Sale Price	155,000	152,900	1.4%	159,000	149,900	6.1%
	Days on Market	14	21	-33.3%	14	18	-22.2%
	Percent of Original	100.0%	97.7%	2.4%	98.8%	98.0%	0.8%

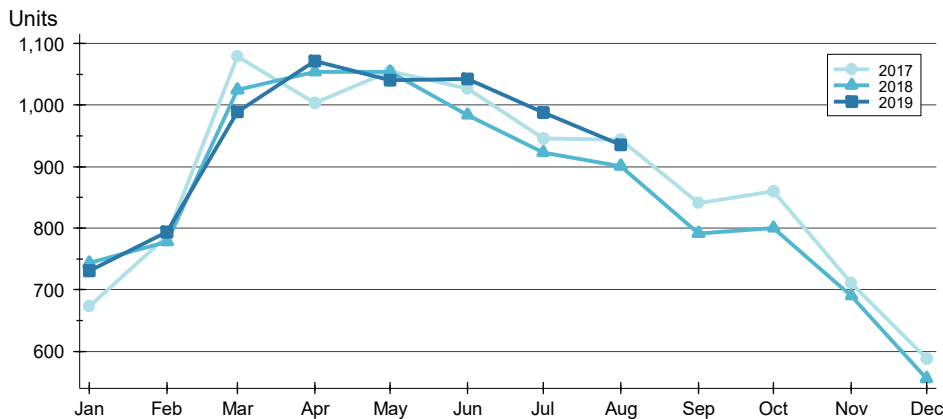
A total of 935 contracts for sale were written in South Central Kansas during the month of August, up from 901 in 2018. The median list price of these homes was \$155,000, up from \$152,900 the prior year.

Half of the homes that went under contract in August were on the market less than 14 days, compared to 21 days in August 2018.

CONTRACTS WRITTEN ANALYSIS

BY MONTH

**ENTIRE MLS SYSTEM
ALL HOMES (NEW & EXISTING)
AS OF 9/8/2019**



Month	2017	2018	2019
January	673	743	731
February	787	778	794
March	1,079	1,025	989
April	1,004	1,054	1,072
May	1,055	1,054	1,040
June	1,027	984	1,042
July	946	923	988
August	944	901	935
September	841	792	
October	860	800	
November	711	690	
December	588	556	

BY PRICE RANGE

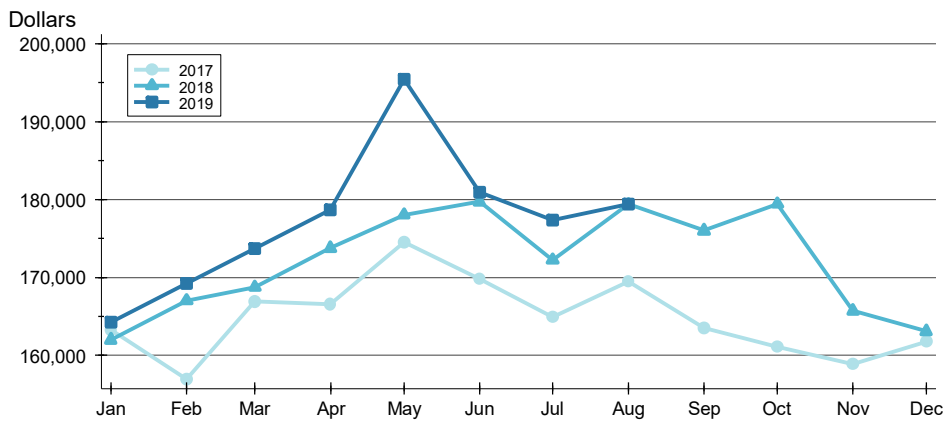
Price Range	Contracts Written			List Price		Days on Market		List as % Orig.	
	Number	Percent	Volume	Average	Median	Average	Median	Average	Median
Below \$25,000	8	0.9%	144	17,950	20,450	58	46	74.2%	69.9%
\$25,000-\$49,999	51	5.5%	2,014	39,500	39,900	57	23	92.7%	100.0%
\$50,000-\$99,999	190	20.3%	15,030	79,108	79,900	36	14	95.9%	100.0%
\$100,000-\$124,999	82	8.8%	9,277	113,140	114,950	21	7	98.7%	100.0%
\$125,000-\$149,999	109	11.7%	14,865	136,372	135,000	22	8	98.7%	100.0%
\$150,000-\$174,999	102	10.9%	16,517	161,933	160,000	20	9	98.9%	100.0%
\$175,000-\$199,999	98	10.5%	18,312	186,857	185,000	25	13	98.7%	100.0%
\$200,000-\$249,999	104	11.1%	23,311	224,146	224,950	28	14	97.9%	100.0%
\$250,000-\$299,999	76	8.1%	20,642	271,602	269,900	54	30	97.1%	100.0%
\$300,000-\$399,999	58	6.2%	19,611	338,118	330,600	54	18	99.0%	100.0%
\$400,000-\$499,999	22	2.4%	9,959	452,683	450,000	63	26	98.5%	100.0%
\$500,000-\$749,999	10	1.1%	5,815	581,530	577,400	110	74	96.5%	97.6%
\$750,000-\$999,999	5	0.5%	4,093	818,540	789,900	258	105	94.6%	100.0%
\$1,000,000 and up	4	0.4%	5,315	1,328,750	1,345,000	86	65	97.1%	100.0%
All price ranges	935	100.0%	167,777	179,440	155,000	36	14	97.3%	100.0%



CONTRACTS WRITTEN ANALYSIS

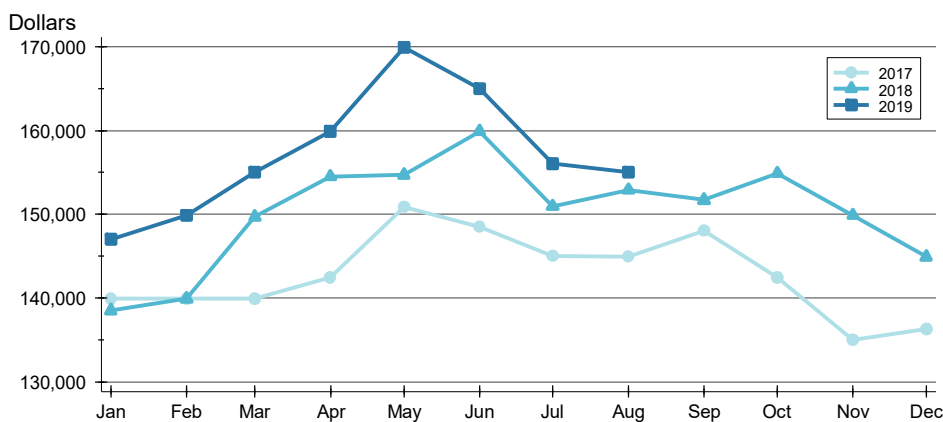
**ENTIRE MLS SYSTEM
ALL HOMES (NEW & EXISTING)
AS OF 9/8/2019**

AVERAGE PRICE >>



Month	2017	2018	2019
January	163,213	161,962	164,254
February	156,975	167,014	169,240
March	166,903	168,727	173,703
April	166,599	173,771	178,675
May	174,525	178,025	195,470
June	169,773	179,738	180,902
July	164,863	172,235	177,347
August	169,454	179,384	179,440
September	163,452	175,985	
October	161,050	179,462	
November	158,872	165,698	
December	161,778	163,067	

MEDIAN PRICE >>

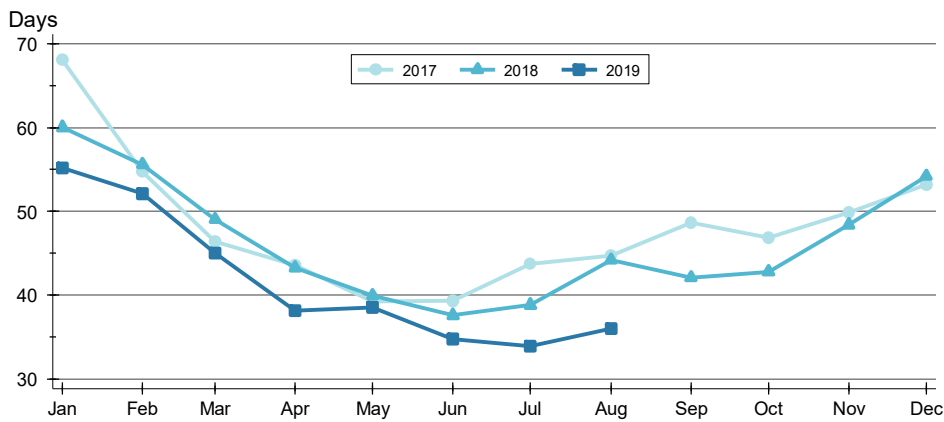


Month	2017	2018	2019
January	139,900	138,500	147,000
February	139,900	139,900	149,900
March	139,900	149,700	155,000
April	142,500	154,500	159,900
May	150,863	154,700	169,900
June	148,450	159,900	165,000
July	145,000	150,975	156,000
August	144,900	152,900	155,000
September	148,000	151,700	
October	142,500	154,900	
November	135,000	149,900	
December	136,250	144,900	

CONTRACTS WRITTEN ANALYSIS

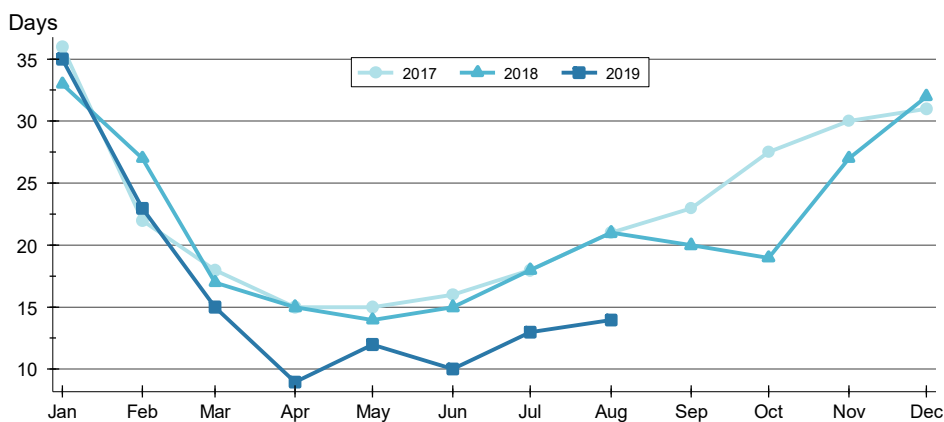
**ENTIRE MLS SYSTEM
ALL HOMES (NEW & EXISTING)
AS OF 9/8/2019**

AVERAGE DOM



Month	2017	2018	2019
January	68	60	55
February	55	56	52
March	46	49	45
April	44	43	38
May	39	40	38
June	39	38	35
July	44	39	34
August	45	44	36
September	49	42	
October	47	43	
November	50	48	
December	53	54	

MEDIAN DOM

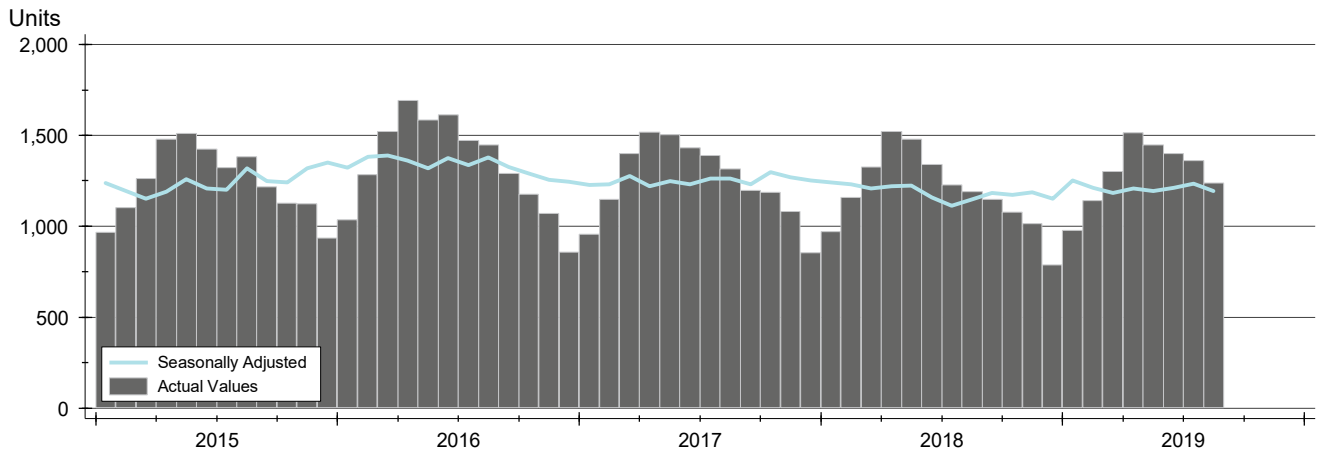


Month	2017	2018	2019
January	36	33	35
February	22	27	23
March	18	17	15
April	15	15	9
May	15	14	12
June	16	15	10
July	18	18	13
August	21	21	14
September	23	20	
October	28	19	
November	30	27	
December	31	32	

PENDING CONTRACTS ANALYSIS

HISTORY >>

**ENTIRE MLS SYSTEM
ALL HOMES (NEW & EXISTING)
AS OF 9/8/2019**



SUMMARY >>

Summary Statistics for Active Listings		End of August		
		2019	2018	Change
Active Listings		1,236	1,193	3.6%
Volume (1,000s)		239,638	225,731	6.2%
Average	List Price	193,882	189,213	2.5%
	Days on Market	39	43	-10.2%
	Percent of Original	98.3%	98.0%	0.3%
Median	List Price	164,900	160,000	3.1%
	Days on Market	13	17	-23.5%
	Percent of Original	100.0%	100.0%	0.0%

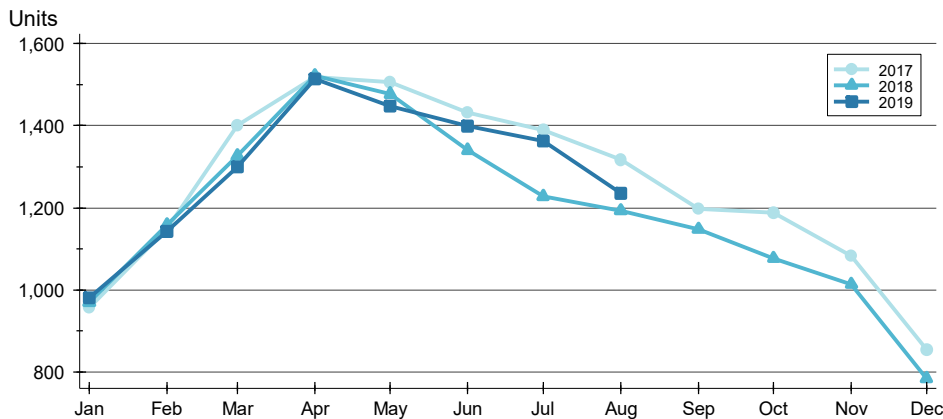
A total of 1,236 listings in South Central Kansas had contracts pending at the end of August, up from 1,193 contracts pending at the end of August 2018.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

PENDING CONTRACTS ANALYSIS

BY MONTH >>

**ENTIRE MLS SYSTEM
ALL HOMES (NEW & EXISTING)
AS OF 9/8/2019**



Month	2017	2018	2019
January	957	970	980
February	1,149	1,159	1,143
March	1,400	1,326	1,300
April	1,518	1,521	1,514
May	1,505	1,477	1,447
June	1,432	1,340	1,399
July	1,390	1,228	1,363
August	1,317	1,193	1,236
September	1,197	1,148	1,188
October	1,188	1,077	1,083
November	1,083	1,014	1,014
December	855	785	785

BY PRICE RANGE >>

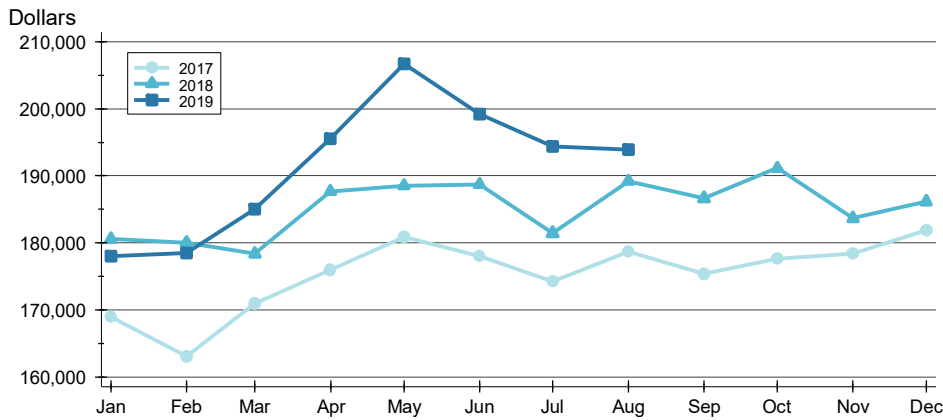
Price Range	Contracts Written			List Price		Days on Market		List as % Orig.	
	Number	Percent	Volume	Average	Median	Average	Median	Average	Median
Below \$25,000	8	0.6%	131	16,375	18,450	78	46	85.2%	86.1%
\$25,000-\$49,999	36	2.9%	1,462	40,602	44,700	82	41	95.3%	100.0%
\$50,000-\$99,999	241	19.5%	18,957	78,658	79,900	49	15	96.8%	100.0%
\$100,000-\$124,999	112	9.1%	12,652	112,966	114,950	20	6	99.2%	100.0%
\$125,000-\$149,999	135	10.9%	18,591	137,709	138,415	20	11	98.9%	100.0%
\$150,000-\$174,999	130	10.5%	21,114	162,412	160,250	26	11	98.8%	100.0%
\$175,000-\$199,999	136	11.0%	25,501	187,506	185,550	31	11	99.0%	100.0%
\$200,000-\$249,999	137	11.1%	30,576	223,179	220,000	27	14	98.5%	100.0%
\$250,000-\$299,999	109	8.8%	29,859	273,937	272,733	41	19	98.4%	100.0%
\$300,000-\$399,999	104	8.4%	35,745	343,705	339,900	46	3	99.8%	100.0%
\$400,000-\$499,999	39	3.2%	17,266	442,723	440,000	57	20	98.8%	100.0%
\$500,000-\$749,999	17	1.4%	10,068	592,208	574,900	135	72	98.6%	100.0%
\$750,000-\$999,999	6	0.5%	4,873	812,117	784,950	216	67	95.5%	100.0%
\$1,000,000 and up	7	0.6%	9,162	1,308,817	1,350,000	54	10	104.5%	100.0%
All price ranges	1,236	100.0%	239,638	193,882	164,900	39	13	98.3%	100.0%



PENDING CONTRACTS ANALYSIS

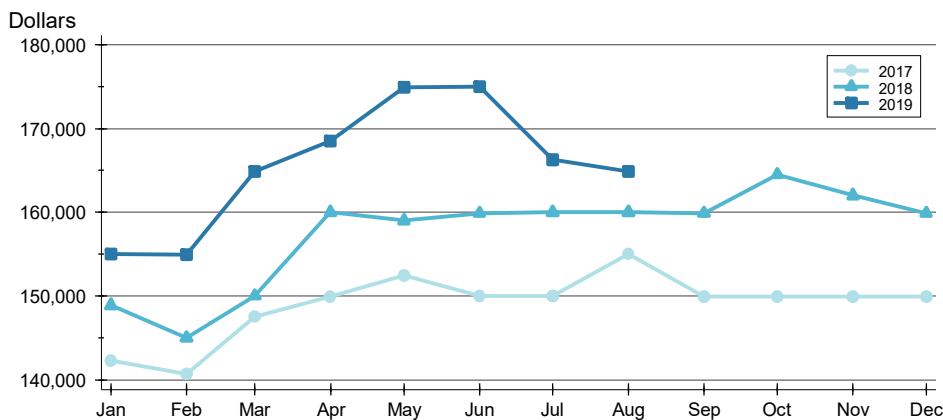
**ENTIRE MLS SYSTEM
ALL HOMES (NEW & EXISTING)
AS OF 9/8/2019**

AVERAGE PRICE »



Month	2017	2018	2019
January	168,915	180,564	177,966
February	163,082	180,022	178,468
March	170,903	178,347	185,022
April	175,952	187,633	195,583
May	180,836	188,503	206,721
June	177,943	188,722	199,174
July	174,214	181,440	194,369
August	178,618	189,213	193,882
September	175,363	186,663	
October	177,592	191,150	
November	178,336	183,647	
December	181,887	186,152	

MEDIAN PRICE »

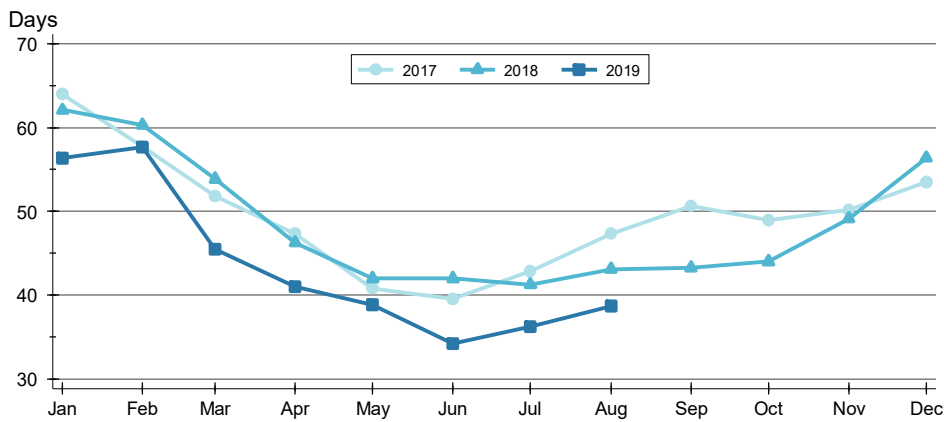


Month	2017	2018	2019
January	142,250	148,900	155,000
February	140,650	145,000	154,900
March	147,500	150,000	164,900
April	149,900	160,000	168,500
May	152,500	159,000	174,900
June	150,000	159,900	175,000
July	150,000	160,000	166,250
August	155,000	160,000	164,900
September	149,900	159,900	
October	149,900	164,500	
November	149,900	162,000	
December	149,950	159,900	

PENDING CONTRACTS ANALYSIS

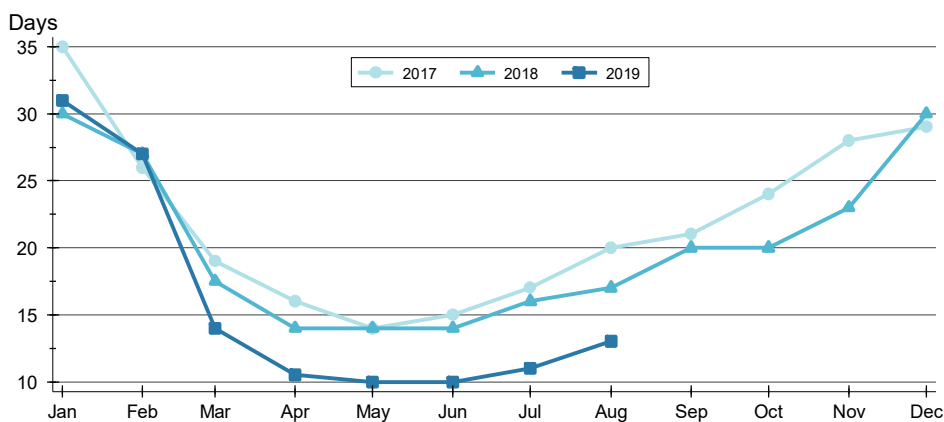
AVERAGE DOM >>

**ENTIRE MLS SYSTEM
ALL HOMES (NEW & EXISTING)
AS OF 9/8/2019**



Month	2017	2018	2019
January	64	62	56
February	58	60	58
March	52	54	45
April	47	46	41
May	41	42	39
June	40	42	34
July	43	41	36
August	47	43	39
September	51	43	
October	49	44	
November	50	49	
December	53	56	

MEDIAN DOM >>



Month	2017	2018	2019
January	35	30	31
February	26	27	27
March	19	18	14
April	16	14	11
May	14	14	10
June	15	14	10
July	17	16	11
August	20	17	13
September	21	20	
October	24	20	
November	28	23	
December	29	30	