



MARKET OVERVIEW >>

South Central Kansas Home Sales Rose in July

Total home sales in South Central Kansas rose by 1.1% last month to 1,038 units, compared to 1,027 units in July 2018. Total sales volume was \$195.1 million, up 10.1% from a year earlier.

The median sale price in July was \$170,000, up from \$148,500 a year earlier. Homes that sold in July were typically on the market for 9 days and sold for 100.0% of their list prices.

South Central Kansas Active Listings Down at End of July

The total number of active listings in South Central Kansas at the end of July was 2,074 units, down from 2,329 at the same point in 2018. This represents a 2.4 months' supply of homes available for sale. The median list price of homes on the market at the end of July was \$199,500.

During July, a total of 1,016 contracts were written up from 923 in July 2018. At the end of the month, there were 1,363 contracts pending, compared to 1,228 at the end of July 2018.

Entire MLS System		July		
Current Month		2019	2018	Change
Summary Statistics		2019	2018	Change
Home Sales		1,038	1,027	1.1%
Active Listings		2,074	2,329	-10.9%
Months' Supply		2.4	2.6	-8.7%
New Listings		1,222	1,144	6.8%
Contracts Written		1,016	923	10.1%
Pending Contracts		1,363	1,228	11.0%
Sales Volume (1,000s)		195,072	177,099	10.1%
Average	Sale Price	187,930	172,443	9.0%
	List Price of Actives	256,102	249,623	2.6%
	Days on Market	31	40	-22.2%
	Percent of List	98.1%	97.9%	0.2%
	Percent of Original	96.6%	96.3%	0.3%
Median	Sale Price	170,000	148,500	14.5%
	List Price of Actives	199,500	189,900	5.1%
	Days on Market	9	15	-40.0%
	Percent of List	100.0%	99.2%	0.8%
	Percent of Original	98.7%	98.2%	0.6%

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THREE-YEAR COMPARISONS

SUMMARY >>

BREAKDOWNS BY HOME TYPE
ENTIRE MLS SYSTEM
AS OF 8/8/2019

July MLS Statistics		2019			2018			2017		
By Property Type		Total	Existing	New	Total	Existing	New	Total	Existing	New
Home Sales		1,038	978	60	1,027	971	56	946	901	45
Change from prior year		1.1%	0.7%	7.1%	8.6%	7.8%	24.4%	-6.2%	-5.6%	-18.2%
Active Listings		2,074	1,809	265	2,329	2,092	237	2,583	2,287	296
Change from prior year		-10.9%	-13.5%	11.8%	-9.8%	-8.5%	-19.9%	-2.9%	-5.3%	20.8%
Months' Supply		2.4	2.3	4.4	2.6	2.5	3.9	3.0	2.8	5.1
Change from prior year		-8.7%	-11.3%	13.1%	-11.8%	-10.4%	-23.1%	-6.1%	-8.2%	12.3%
New Listings		1,222	1,151	71	1,144	1,079	65	1,308	1,222	86
Change from prior year		6.8%	6.7%	9.2%	-12.5%	-11.7%	-24.4%	7.4%	4.4%	79.2%
Contracts Written		1,016	969	47	923	877	46	946	898	48
Change from prior year		10.1%	10.5%	2.2%	-2.4%	-2.3%	-4.2%	5.6%	6.0%	-2.0%
Pending Contracts		1,363	1,197	166	1,228	1,079	149	1,390	1,222	168
Change from prior year		11.0%	10.9%	11.4%	-11.7%	-11.7%	-11.3%	-5.6%	-7.5%	11.3%
Sales Volume (1,000s)		195,072	175,966	19,106	177,099	158,142	18,956	154,773	140,578	14,195
Change from prior year		10.1%	11.3%	0.8%	14.4%	12.5%	33.5%	-9.5%	-8.2%	-20.4%
Average	Sale Price	187,931	179,924	318,438	172,443	162,865	338,504	163,608	156,025	315,435
	Change from prior year	9.0%	10.5%	-5.9%	5.4%	4.4%	7.3%	-3.5%	-2.8%	-2.7%
	List Price of Actives	256,102	245,677	326,047	249,623	240,362	328,757	226,760	216,281	305,913
	Change from prior year	2.6%	2.2%	-0.8%	10.1%	11.1%	7.5%	3.0%	3.1%	-3.9%
	Days on Market	31	30	49	40	36	106	35	34	70
	Change from prior year	-22.3%	-17.2%	-53.5%	12.8%	7.3%	51.7%	-25.9%	-21.7%	-46.6%
Median	Percent of List	98.1%	97.9%	102.5%	97.9%	97.7%	101.7%	97.5%	97.2%	101.4%
	Change from prior year	0.2%	0.2%	0.7%	0.5%	0.4%	0.3%	-0.5%	-0.6%	0.5%
	Percent of Original	96.6%	96.3%	102.8%	96.3%	95.9%	102.8%	95.7%	95.4%	101.1%
	Change from prior year	0.3%	0.3%	0.0%	0.7%	0.6%	1.7%	-0.4%	-0.3%	0.0%
	Sale Price	170,000	164,950	293,030	148,500	143,750	289,139	145,000	142,000	291,531
	Change from prior year	14.5%	14.7%	1.3%	2.4%	1.2%	-0.8%	0.0%	2.2%	3.2%
Median	List Price of Actives	199,500	174,900	291,275	189,900	174,900	287,500	170,000	159,500	274,900
	Change from prior year	5.1%	0.0%	1.3%	11.7%	9.7%	4.6%	6.3%	12.3%	5.0%
	Days on Market	9	9	0	15	15	29	16	15	21
	Change from prior year	-40.0%	-40.0%	-100.0%	-6.3%	0.0%	38.1%	-23.8%	-25.0%	-68.7%
	Percent of List	100.0%	99.4%	100.0%	99.2%	98.9%	100.0%	99.2%	98.9%	100.0%
	Change from prior year	0.8%	0.5%	0.0%	0.1%	0.0%	0.0%	-0.3%	-0.3%	0.0%
Median	Percent of Original	98.7%	98.4%	100.9%	98.2%	97.8%	100.6%	98.0%	97.8%	100.0%
	Change from prior year	0.6%	0.6%	0.2%	0.2%	0.0%	0.6%	-0.1%	0.1%	-0.3%



YEAR-TO-DATE STATISTICS

SUMMARY >>

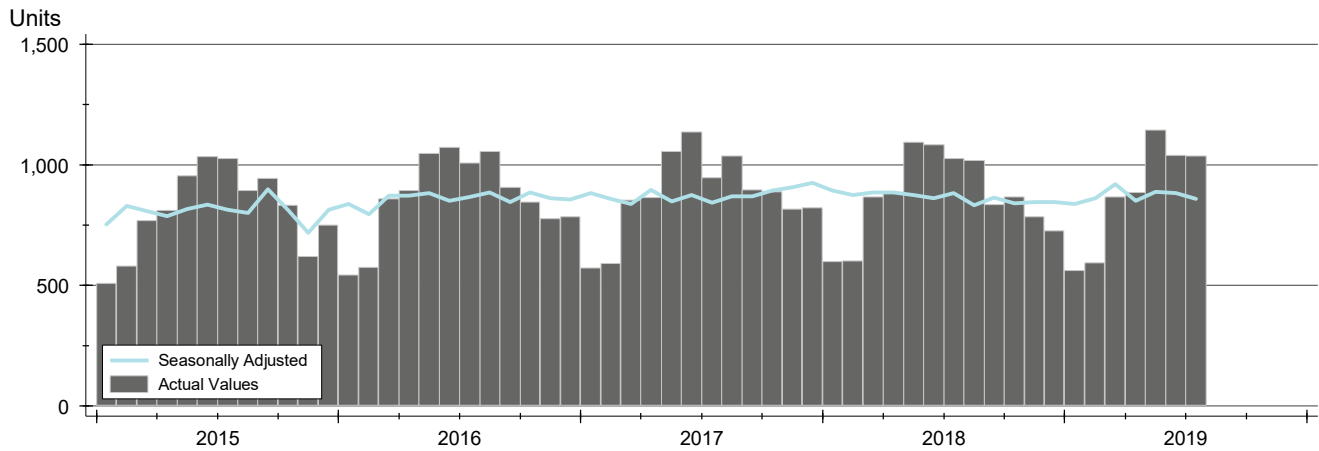
YTD BREAKDOWNS BY HOME TYPE
ENTIRE MLS SYSTEM
AS OF 8/8/2019

Year-to-Date Activity		2019			2018			2017			
By Property Type		Total	Existing	New	Total	Existing	New	Total	Existing	New	
Home Sales		6,126	5,730	396	6,155	5,733	422	6,016	5,639	377	
	Change from prior year	-0.5%	-0.1%	-6.2%	2.3%	1.7%	11.9%	0.3%	0.8%	-6.9%	
New Listings		8,079	7,588	491	8,385	7,855	530	8,638	8,029	609	
	Change from prior year	-3.6%	-3.4%	-7.4%	-2.9%	-2.2%	-13.0%	0.8%	0.0%	12.8%	
Contracts Written		6,673	6,288	385	6,561	6,102	459	6,571	6,106	465	
	Change from prior year	1.7%	3.0%	-16.1%	-0.2%	-0.1%	-1.3%	0.2%	0.4%	-2.7%	
Sales Volume (1,000s)		1,056,199	930,278	125,921	1,009,141	878,844	130,298	947,194	834,076	113,118	
	Change from prior year	4.7%	5.9%	-3.4%	6.5%	5.4%	15.2%	0.5%	1.3%	-5.1%	
Average	Sale Price	172,441	162,381	317,983	163,955	153,296	308,762	157,446	147,912	300,048	
		Change from prior year	5.2%	5.9%	3.0%	4.1%	3.6%	2.9%	0.2%	0.5%	1.9%
	Days on Market	43	42	69	48	43	106	48	46	84	
		Change from prior year	-8.7%	-3.6%	-35.2%	-1.9%	-6.2%	26.1%	-13.5%	-10.3%	-30.4%
	Percent of List	97.8%	97.5%	102.3%	97.8%	97.5%	101.8%	97.4%	97.1%	101.7%	
	Change from prior year	0.0%	0.0%	0.5%	0.4%	0.4%	0.1%	0.0%	0.0%	0.6%	
	Percent of Original	96.1%	95.5%	103.1%	95.9%	95.4%	102.4%	95.3%	94.8%	102.2%	
	Change from prior year	0.1%	0.1%	0.7%	0.7%	0.7%	0.2%	0.0%	0.0%	0.8%	
Median	Sale Price	153,900	146,000	283,348	143,452	135,900	277,423	137,500	131,500	262,026	
		Change from prior year	7.3%	7.4%	2.1%	4.3%	3.3%	5.9%	1.9%	1.7%	2.8%
	Days on Market	15	16	4	19	19	36	21	21	22	
		Change from prior year	-21.1%	-15.8%	-88.9%	-9.5%	-9.5%	63.6%	-16.0%	-16.0%	-60.0%
	Percent of List	99.4%	99.1%	100.0%	99.2%	98.8%	100.0%	99.1%	98.8%	100.0%	
	Change from prior year	0.2%	0.2%	0.0%	0.1%	0.0%	0.0%	0.3%	0.3%	0.0%	
	Percent of Original	98.2%	97.8%	101.0%	97.9%	97.6%	101.1%	97.7%	97.3%	100.0%	
	Change from prior year	0.3%	0.2%	-0.1%	0.2%	0.2%	1.1%	0.1%	0.1%	0.0%	

CLOSED LISTINGS ANALYSIS

**ENTIRE MLS SYSTEM
ALL HOMES (NEW & EXISTING)
AS OF 8/8/2019**

HISTORY >>



SUMMARY >>

Summary Statistics for Closed Listings		July			Year-to-Date		
		2019	2018	Change	2019	2018	Change
Closed Listings		1,038	1,027	1.1%	6,126	6,155	-0.5%
Volume (1,000s)		195,072	177,099	10.1%	1,056,199	1,009,141	4.7%
Average	Sale Price	187,930	172,443	9.0%	172,441	163,955	5.2%
	Days on Market	31	40	-22.3%	43	48	-8.7%
	Percent of List	98.1%	97.9%	0.2%	97.8%	97.8%	0.0%
	Percent of Original	96.6%	96.3%	0.3%	96.1%	95.9%	0.1%
Median	Sale Price	170,000	148,500	14.5%	153,900	143,452	7.3%
	Days on Market	9	15	-40.0%	15	19	-21.1%
	Percent of List	100.0%	99.2%	0.8%	99.4%	99.2%	0.2%
	Percent of Original	98.7%	98.2%	0.6%	98.2%	97.9%	0.3%

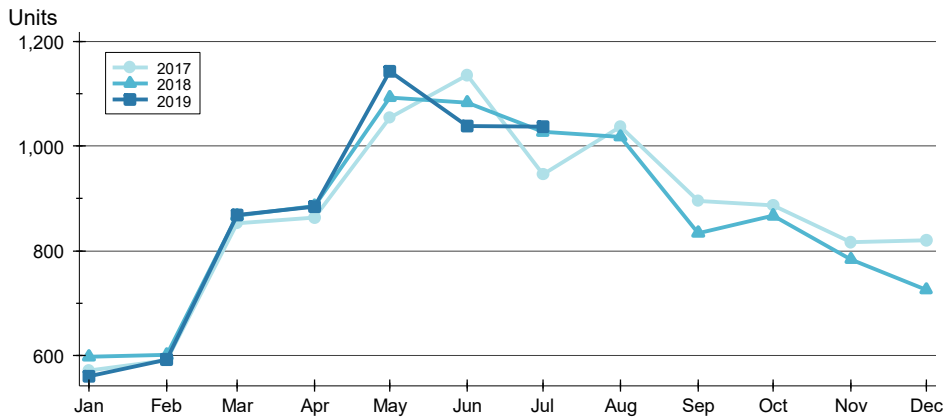
A total of 1,038 homes sold in South Central Kansas in July, up from 1,027 units in July 2018. Total sales volume rose to \$195.1 million compared to \$177.1 million in the previous year.

The median sales price in July was \$170,000, up 14.5% compared to the prior year. Median days on market was 9 days, down from 12 days in June, and down from 15 in July 2018.

CLOSED LISTINGS ANALYSIS

**ENTIRE MLS SYSTEM
ALL HOMES (NEW & EXISTING)
AS OF 8/8/2019**

BY MONTH >>



Month	2017	2018	2019
January	571	598	561
February	591	601	592
March	853	867	868
April	864	886	885
May	1,055	1,093	1,143
June	1,136	1,083	1,039
July	946	1,027	1,038
August	1,038	1,018	896
September	896	834	887
October	887	867	817
November	817	784	821
December	821	726	

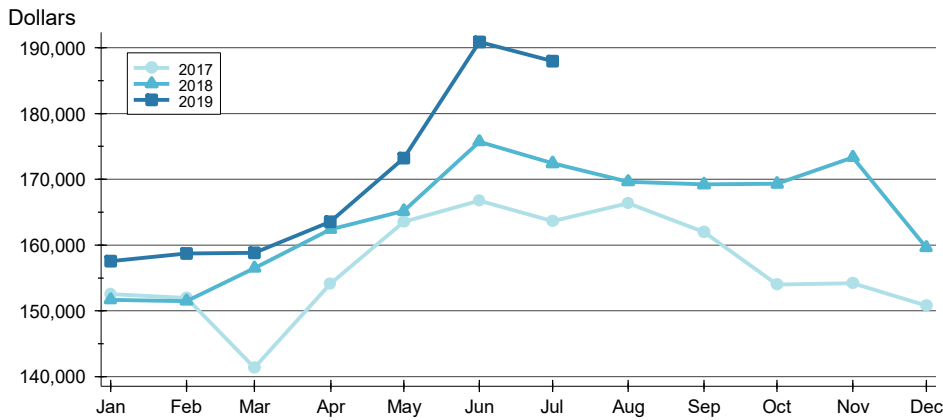
BY PRICE RANGE >>

Price Range	Sales			Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent	Volume	Average	Median	Average	Median	Average	Median	Average	Median
Below \$25,000	23	2.2%	323	14,056	15,500	133	58	86.1%	85.0%	74.6%	75.4%
\$25,000-\$49,999	50	4.8%	1,933	38,650	40,000	30	14	90.8%	90.0%	88.7%	89.6%
\$50,000-\$99,999	169	16.3%	13,112	77,583	79,200	32	17	97.6%	99.4%	95.2%	97.3%
\$100,000-\$124,999	84	8.1%	9,471	112,751	114,400	22	7	98.7%	100.0%	97.4%	98.5%
\$125,000-\$149,999	97	9.3%	13,271	136,810	137,000	19	6	99.8%	100.0%	98.7%	100.0%
\$150,000-\$174,999	116	11.2%	18,799	162,058	162,810	17	4	99.3%	100.0%	98.5%	100.0%
\$175,000-\$199,999	115	11.1%	21,383	185,937	186,000	16	5	99.2%	100.0%	98.6%	100.0%
\$200,000-\$249,999	156	15.0%	35,012	224,433	225,000	24	10	98.8%	100.0%	97.8%	99.3%
\$250,000-\$299,999	96	9.2%	26,217	273,096	272,000	36	12	99.0%	99.6%	98.0%	98.2%
\$300,000-\$399,999	76	7.3%	25,639	337,354	336,286	59	21	99.3%	98.8%	98.1%	98.4%
\$400,000-\$499,999	31	3.0%	13,554	437,222	431,664	46	30	99.3%	99.3%	97.8%	98.9%
\$500,000-\$749,999	20	1.9%	11,668	583,400	566,750	68	20	95.1%	97.4%	93.9%	96.0%
\$750,000-\$999,999	4	0.4%	3,167	791,700	772,000	9	10	97.2%	98.9%	97.2%	98.9%
\$1,000,000 and up	1	0.1%	1,525	1,525,000	1,525,000	43	43	87.1%	87.1%	87.1%	87.1%
All price ranges	1,038	100.0%	195,072	187,930	170,000	31	9	98.1%	100.0%	96.6%	98.7%

CLOSED LISTINGS ANALYSIS

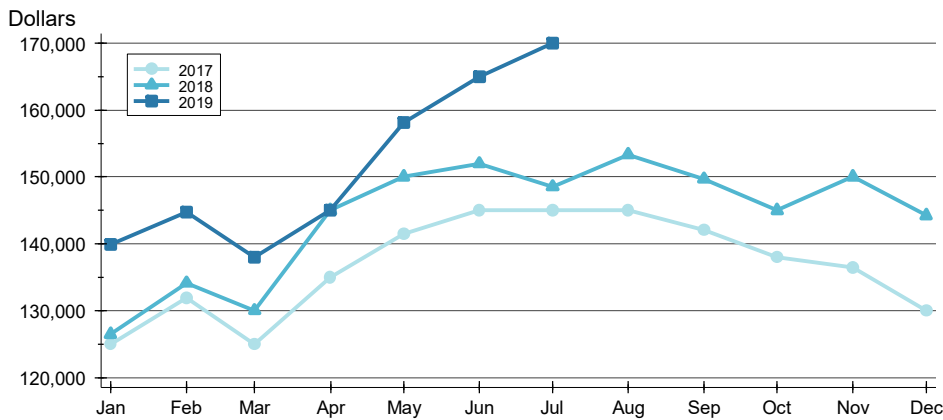
**ENTIRE MLS SYSTEM
ALL HOMES (NEW & EXISTING)
AS OF 8/8/2019**

AVERAGE PRICE >>



Month	2017	2018	2019
January	152,481	151,661	157,563
February	151,891	151,459	158,731
March	141,375	156,465	158,790
April	154,073	162,387	163,545
May	163,487	165,156	173,250
June	166,721	175,695	190,902
July	163,608	172,443	187,930
August	166,367	169,620	
September	161,984	169,187	
October	154,015	169,281	
November	154,162	173,356	
December	150,792	159,588	

MEDIAN PRICE >>

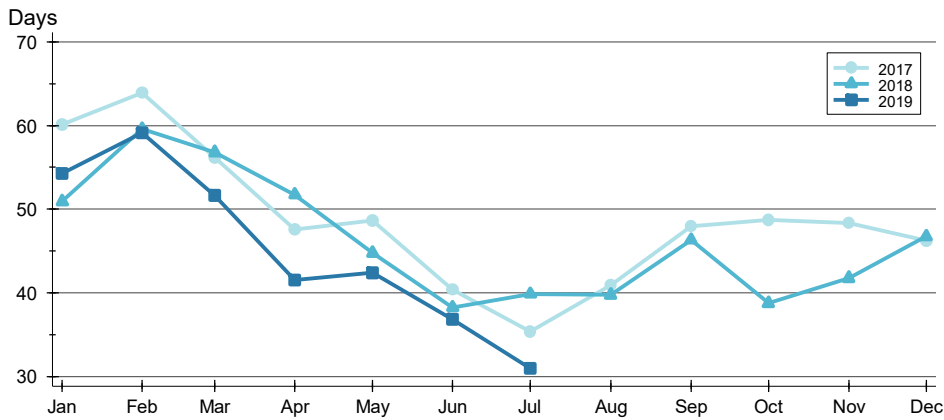


Month	2017	2018	2019
January	125,000	126,500	139,900
February	131,900	134,150	144,750
March	125,000	130,000	138,000
April	135,000	145,000	145,000
May	141,500	150,000	158,125
June	145,000	152,000	165,000
July	145,000	148,500	170,000
August	145,000	153,350	
September	142,000	149,700	
October	138,000	145,000	
November	136,400	150,000	
December	130,000	144,250	

CLOSED LISTINGS ANALYSIS

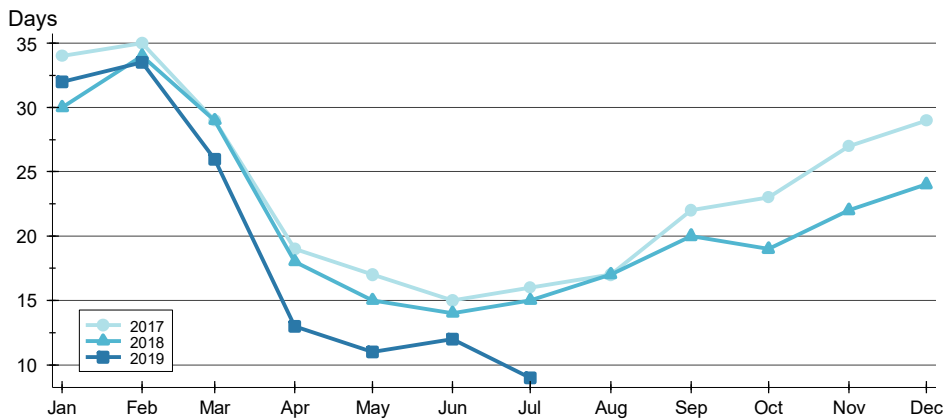
**ENTIRE MLS SYSTEM
ALL HOMES (NEW & EXISTING)
AS OF 8/8/2019**

AVERAGE DOM >>



Month	2017	2018	2019
January	60	51	54
February	64	60	59
March	56	57	52
April	48	52	42
May	49	45	42
June	40	38	37
July	35	40	31
August	41	40	40
September	48	46	46
October	49	39	42
November	48	42	42
December	46	47	47

MEDIAN DOM >>

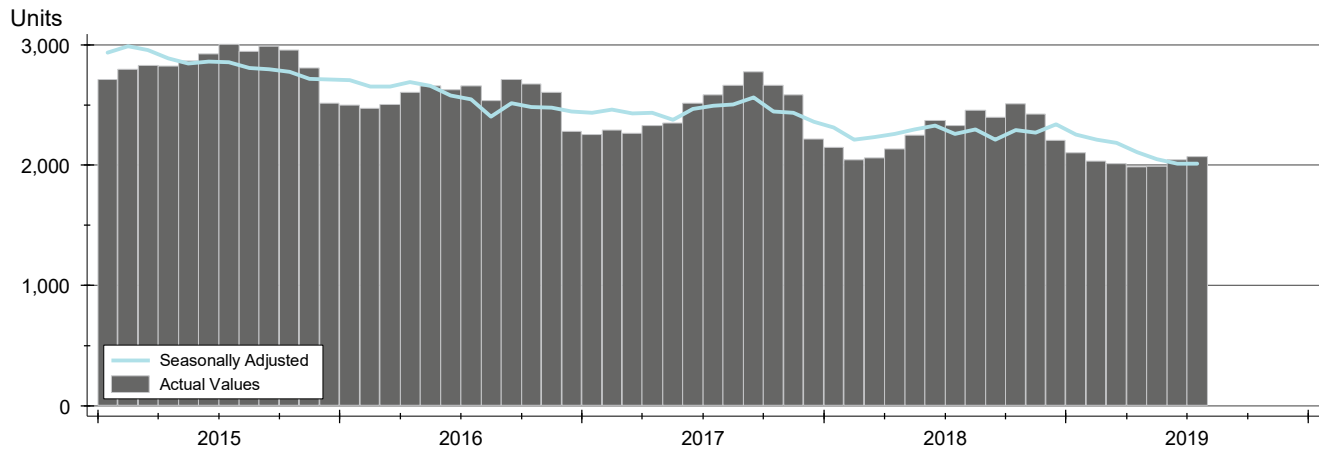


Month	2017	2018	2019
January	34	30	32
February	35	34	34
March	29	29	26
April	19	18	13
May	17	15	11
June	15	14	12
July	16	15	9
August	17	17	17
September	22	20	20
October	23	19	22
November	27	22	22
December	29	24	24

ACTIVE LISTINGS ANALYSIS

**ENTIRE MLS SYSTEM
ALL HOMES (NEW & EXISTING)
AS OF 8/8/2019**

HISTORY >>



SUMMARY >>

Summary Statistics for Active Listings		End of July		
		2019	2018	Change
Active Listings		2,074	2,329	-10.9%
Months' Supply		2.4	2.6	-8.7%
Volume (1,000s)		531,155	581,373	-8.6%
Average	List Price	256,102	249,623	2.6%
	Days on Market	82	94	-13.0%
	Percent of Original	97.4%	97.1%	0.3%
Median	List Price	199,500	189,900	5.1%
	Days on Market	44	55	-20.0%
	Percent of Original	100.0%	100.0%	0.0%

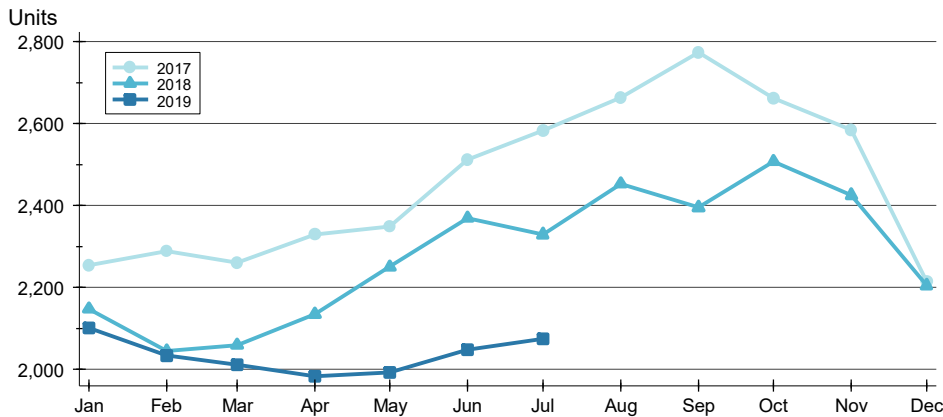
A total of 2,074 homes were available for sale in South Central Kansas at the end of July. This represents a 2.4 months' supply of active listings.

The median list price of homes on the market at the end of July was \$199,500, up 5.1% from 2018. The typical time on market for active listings was 44 days, down from 55 days a year earlier.

ACTIVE LISTINGS ANALYSIS

**ENTIRE MLS SYSTEM
ALL HOMES (NEW & EXISTING)
AS OF 8/8/2019**

BY MONTH >>



Month	2017	2018	2019
January	2,254	2,147	2,102
February	2,289	2,044	2,034
March	2,261	2,059	2,012
April	2,330	2,135	1,984
May	2,348	2,250	1,992
June	2,512	2,369	2,047
July	2,583	2,329	2,074
August	2,663	2,453	
September	2,774	2,395	
October	2,661	2,508	
November	2,584	2,425	
December	2,214	2,205	

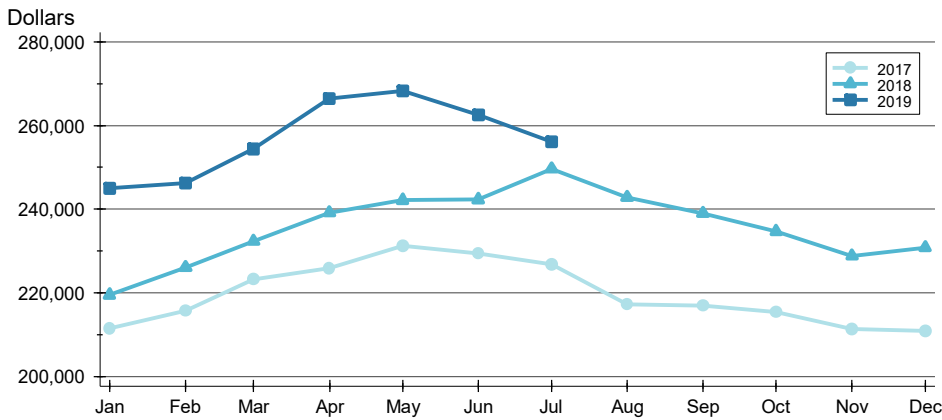
BY PRICE RANGE >>

Price Range	Active Listings			Months' Supply	List Price		Days on Market		List as % Orig.	
	Number	Percent	Volume		Average	Median	Average	Median	Average	Median
Below \$25,000	47	2.3%	700	2.0	14,886	18,000	91	46	94.0%	100.0%
\$25,000-\$49,999	136	6.6%	5,406	2.7	39,748	40,000	123	72	95.0%	100.0%
\$50,000-\$99,999	368	17.7%	27,897	2.2	75,807	75,050	81	50	96.1%	100.0%
\$100,000-\$124,999	123	5.9%	14,006	1.5	113,870	115,000	62	34	98.2%	100.0%
\$125,000-\$149,999	112	5.4%	15,225	1.2	135,941	135,000	56	31	98.0%	100.0%
\$150,000-\$174,999	119	5.7%	19,358	1.0	162,676	162,500	56	33	98.0%	100.0%
\$175,000-\$199,999	142	6.8%	26,798	1.2	188,720	189,250	71	41	98.3%	100.0%
\$200,000-\$249,999	213	10.3%	48,426	1.4	227,353	229,000	59	24	98.1%	100.0%
\$250,000-\$299,999	210	10.1%	57,566	2.2	274,123	274,450	81	35	98.3%	100.0%
\$300,000-\$399,999	262	12.6%	91,985	3.4	351,089	349,000	75	47	99.0%	100.0%
\$400,000-\$499,999	136	6.6%	61,387	4.4	451,376	449,900	95	68	97.6%	99.2%
\$500,000-\$749,999	89	4.3%	55,504	4.5	623,637	625,000	112	76	97.4%	100.0%
\$750,000-\$999,999	52	2.5%	44,207	13.0	850,137	832,500	188	117	93.6%	97.4%
\$1,000,000 and up	34	1.6%	54,749	34.0	1,610,279	1,450,000	173	112	98.0%	100.0%
All price ranges	2,074	100.0%	531,155	2.0	256,102	199,500	82	44	97.4%	100.0%

ACTIVE LISTINGS ANALYSIS

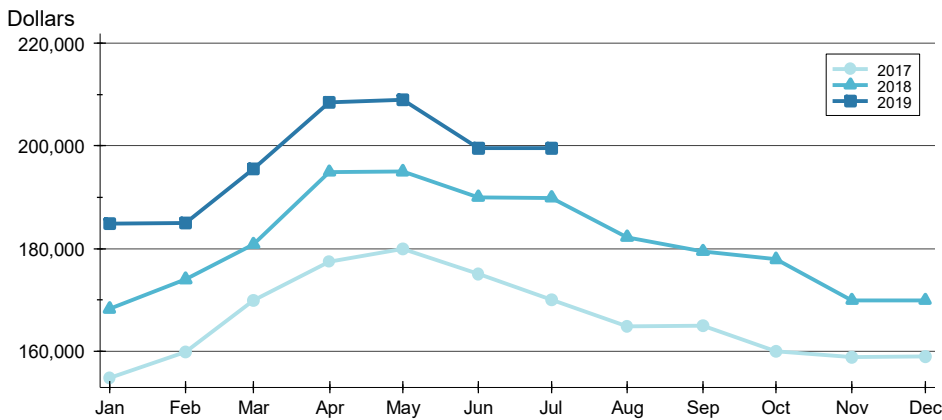
**ENTIRE MLS SYSTEM
ALL HOMES (NEW & EXISTING)
AS OF 8/8/2019**

AVERAGE PRICE >>



Month	2017	2018	2019
January	211,527	219,491	244,933
February	215,732	226,018	246,278
March	223,171	232,365	254,379
April	225,771	239,193	266,443
May	231,189	242,156	268,251
June	229,403	242,311	262,572
July	226,760	249,623	256,102
August	217,266	242,880	243,000
September	216,820	238,982	240,000
October	215,409	234,663	235,000
November	211,349	228,794	230,000
December	210,949	230,828	231,000

MEDIAN PRICE >>

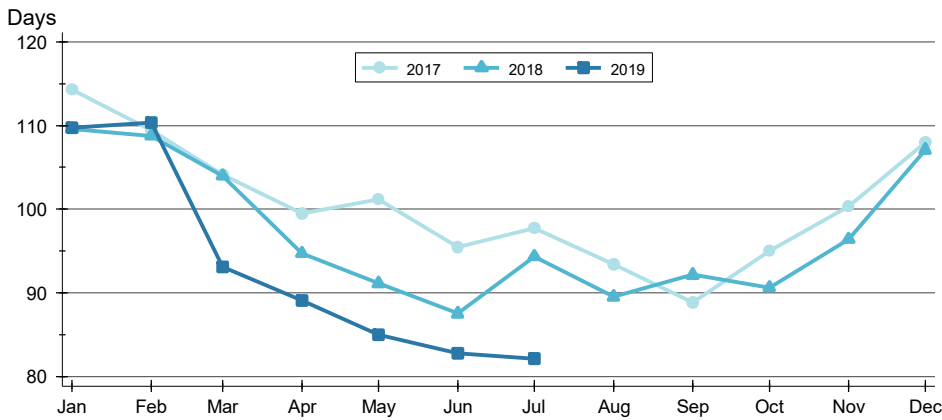


Month	2017	2018	2019
January	154,900	168,248	184,900
February	159,900	174,000	185,000
March	169,900	180,867	195,500
April	177,500	194,900	208,443
May	179,900	195,000	209,000
June	175,000	190,000	199,500
July	170,000	189,900	199,500
August	164,900	182,250	182,000
September	165,000	179,500	180,000
October	160,000	177,900	178,000
November	158,900	169,900	170,000
December	159,000	169,900	170,000

ACTIVE LISTINGS ANALYSIS

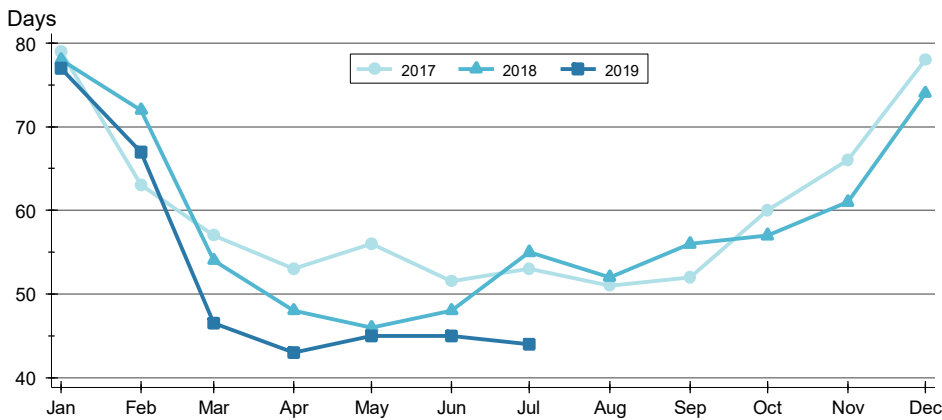
**ENTIRE MLS SYSTEM
ALL HOMES (NEW & EXISTING)
AS OF 8/8/2019**

AVERAGE DOM



Month	2017	2018	2019
January	114	110	110
February	109	109	110
March	104	104	93
April	99	95	89
May	101	91	85
June	95	87	83
July	98	94	82
August	93	90	
September	89	92	
October	95	91	
November	100	96	
December	108	107	

MEDIAN DOM

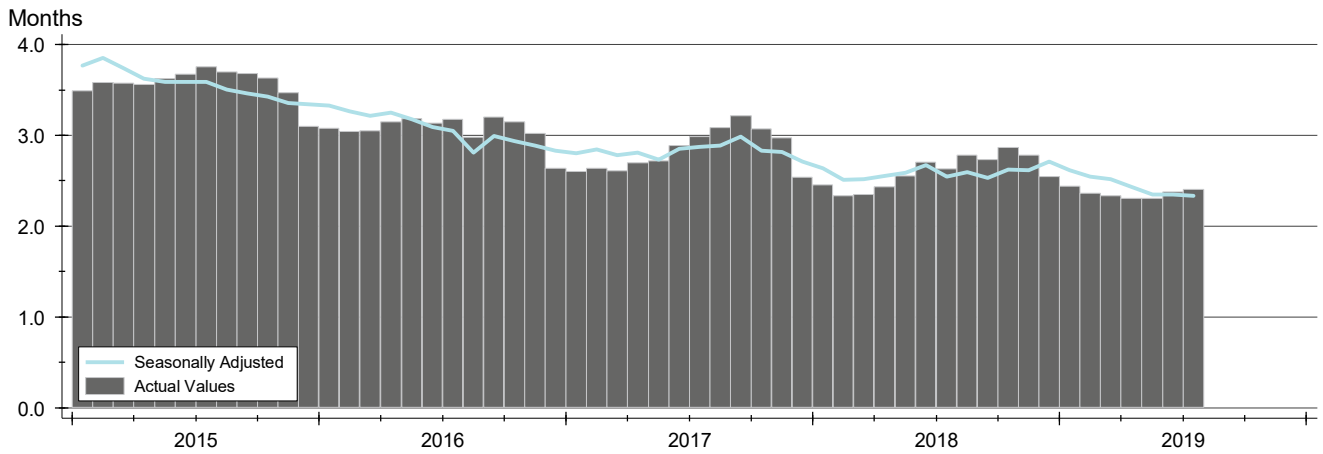


Month	2017	2018	2019
January	79	78	77
February	63	72	67
March	57	54	47
April	53	48	43
May	56	46	45
June	52	48	45
July	53	55	44
August	51	52	
September	52	56	
October	60	57	
November	66	61	
December	78	74	

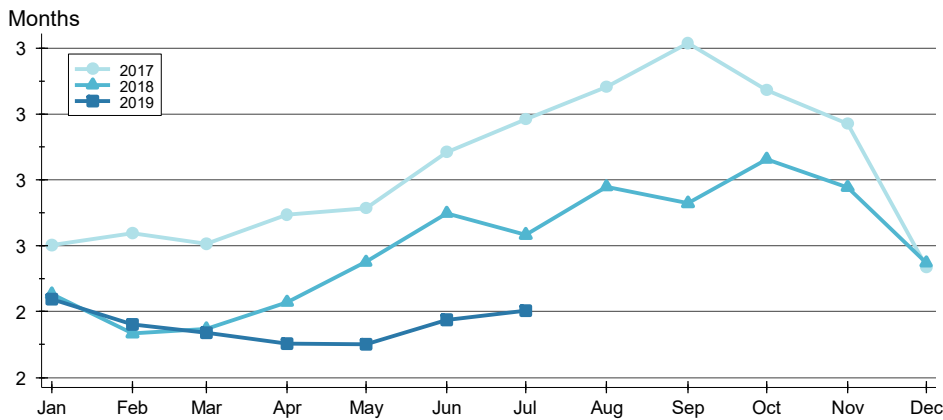
MONTHS' SUPPLY ANALYSIS

**ENTIRE MLS SYSTEM
ALL HOMES (NEW & EXISTING)
AS OF 8/8/2019**

HISTORY >>



BY MONTH >>

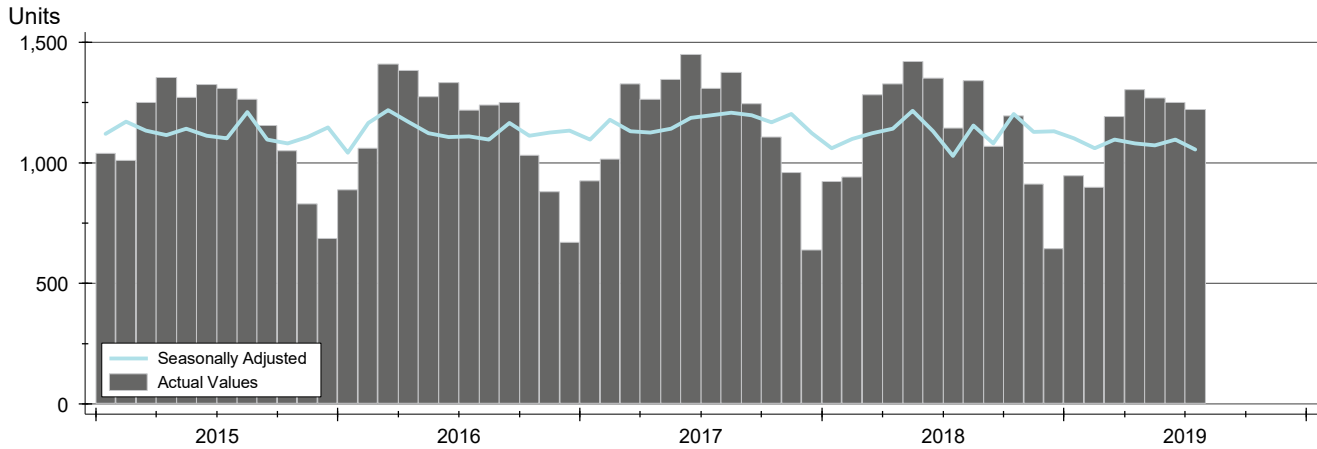


Month	2017	2018	2019
January	2.6	2.5	2.4
February	2.6	2.3	2.4
March	2.6	2.3	2.3
April	2.7	2.4	2.3
May	2.7	2.6	2.3
June	2.9	2.7	2.4
July	3.0	2.6	2.4
August	3.1	2.8	
September	3.2	2.7	
October	3.1	2.9	
November	3.0	2.8	
December	2.5	2.5	

NEW LISTINGS ANALYSIS

**ENTIRE MLS SYSTEM
ALL HOMES (NEW & EXISTING)
AS OF 8/8/2019**

HISTORY >>



SUMMARY >>

Summary Statistics for New Listings		2019	July 2018	Change
Current Month	New Listings	1,222	1,144	6.8%
	Volume (1,000s)	225,722	215,284	4.8%
	Average List Price	184,715	188,185	-1.8%
	Median List Price	159,700	149,950	6.5%
YTD	New Listings	8,079	8,385	-3.6%
	Volume (1,000s)	1,565,466	1,555,943	0.6%
	Average List Price	193,770	185,563	4.4%
	Median List Price	160,000	155,000	3.2%

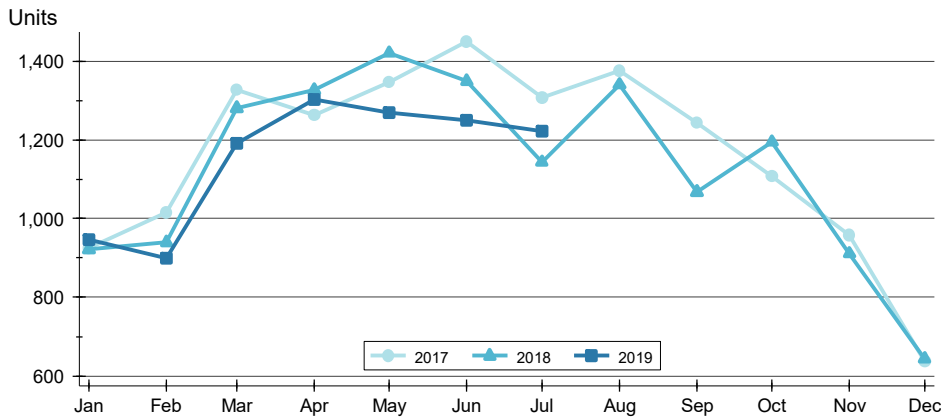
A total of 1,222 new listings were added in South Central Kansas during July, up 6.8% from the same month in 2018. Year-to-date South Central Kansas has seen 8,079 new listings.

The median list price of these homes was \$159,700 up from \$149,950 in 2018.

NEW LISTINGS ANALYSIS

**ENTIRE MLS SYSTEM
ALL HOMES (NEW & EXISTING)
AS OF 8/8/2019**

BY MONTH >>



Month	2017	2018	2019
January	926	922	946
February	1,016	940	899
March	1,327	1,281	1,191
April	1,264	1,327	1,302
May	1,347	1,421	1,269
June	1,450	1,350	1,250
July	1,308	1,144	1,222
August	1,376	1,341	
September	1,244	1,068	
October	1,107	1,195	
November	959	911	
December	637	644	

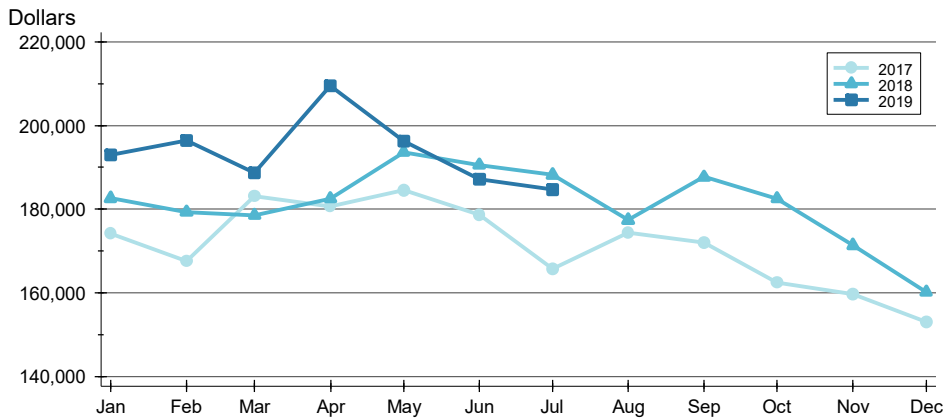
BY PRICE RANGE >>

Price Range	New Listings			List Price	
	Number	Percent	Volume	Average	Median
Below \$25,000	36	2.9%	350	9,735	3,948
\$25,000-\$49,999	64	5.2%	2,581	40,328	40,500
\$50,000-\$99,999	219	17.9%	17,194	78,512	79,900
\$100,000-\$124,999	109	8.9%	12,362	113,414	115,000
\$125,000-\$149,999	140	11.5%	19,140	136,716	135,000
\$150,000-\$174,999	116	9.5%	18,984	163,658	164,900
\$175,000-\$199,999	114	9.3%	21,335	187,153	185,000
\$200,000-\$249,999	134	11.0%	30,230	225,600	225,000
\$250,000-\$299,999	108	8.8%	29,152	269,929	269,900
\$300,000-\$399,999	92	7.5%	31,718	344,757	339,750
\$400,000-\$499,999	34	2.8%	15,352	451,527	450,000
\$500,000-\$749,999	17	1.4%	10,313	606,647	595,000
\$750,000-\$999,999	6	0.5%	4,754	792,329	783,750
\$1,000,000 and up	5	0.4%	7,083	1,416,649	1,425,000
All price ranges	1,222	100.0%	225,722	184,715	159,700

NEW LISTINGS ANALYSIS

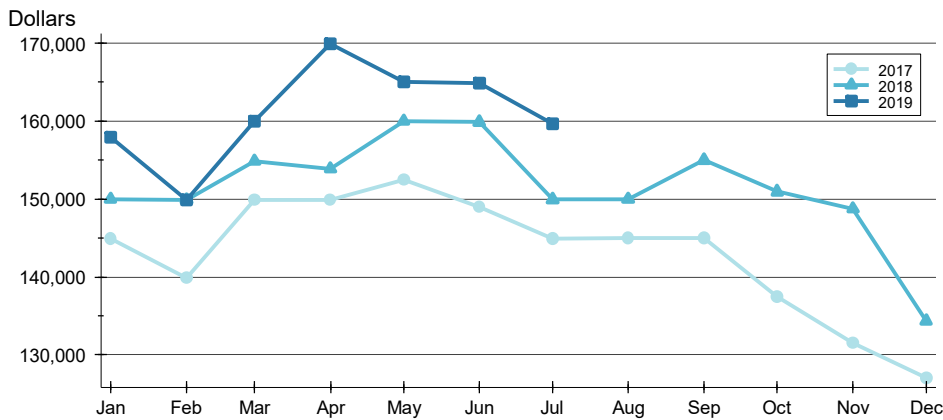
**ENTIRE MLS SYSTEM
ALL HOMES (NEW & EXISTING)
AS OF 8/8/2019**

AVERAGE PRICE >>



Month	2017	2018	2019
January	174,160	182,639	192,960
February	167,466	179,338	196,459
March	183,112	178,574	188,675
April	180,689	182,541	209,547
May	184,549	193,657	196,237
June	178,593	190,611	187,096
July	165,716	188,185	184,715
August	174,383	177,397	177,397
September	172,006	187,687	187,687
October	162,387	182,565	182,565
November	159,649	171,340	171,340
December	153,082	160,167	160,167

MEDIAN PRICE >>

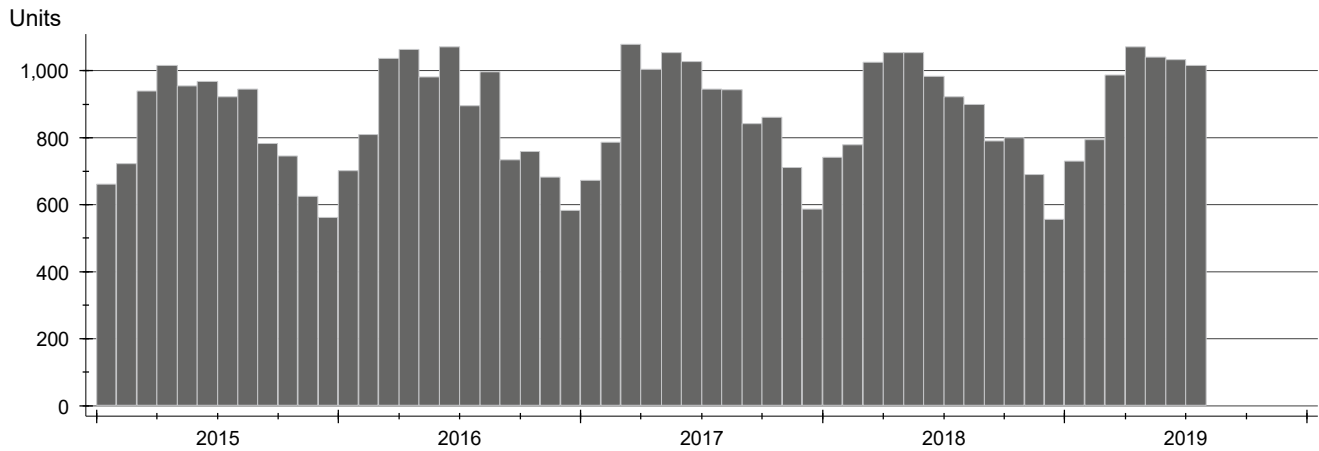


Month	2017	2018	2019
January	144,900	150,000	157,900
February	139,900	149,900	149,900
March	149,900	154,900	160,000
April	149,900	153,900	169,900
May	152,500	160,000	165,000
June	148,950	159,900	164,900
July	144,950	149,950	159,700
August	145,000	150,000	150,000
September	145,000	155,000	155,000
October	137,500	150,950	150,950
November	131,500	148,750	148,750
December	127,100	134,375	134,375

CONTRACTS WRITTEN ANALYSIS

**ENTIRE MLS SYSTEM
ALL HOMES (NEW & EXISTING)
AS OF 8/8/2019**

HISTORY >>



SUMMARY >>

Summary Statistics for Contracts Written		July			Year-to-Date		
		2019	2018	Change	2019	2018	Change
Closed Listings		1,016	923	10.1%	6,673	6,561	1.7%
Volume (1,000s)		179,671	158,973	13.0%	1,185,171	1,129,582	4.9%
Average	Sale Price	176,841	172,235	2.7%	177,607	172,166	3.2%
	Days on Market	35	39	-11.1%	42	46	-8.1%
	Percent of Original	97.5%	95.1%	2.6%	96.4%	96.0%	0.4%
Median	Sale Price	154,900	150,975	2.6%	158,500	149,900	5.7%
	Days on Market	13	18	-27.8%	14	18	-22.2%
	Percent of Original	100.0%	97.4%	2.7%	98.9%	98.0%	0.9%

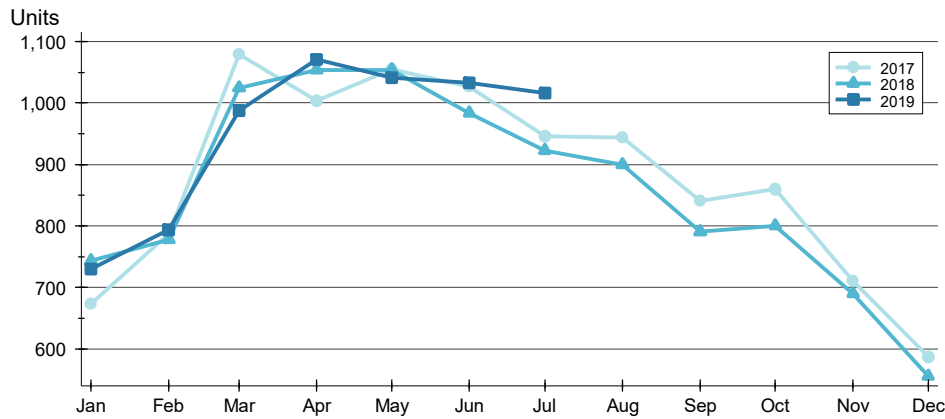
A total of 1,016 contracts for sale were written in South Central Kansas during the month of July, up from 923 in 2018. The median list price of these homes was \$154,900, up from \$150,975 the prior year.

Half of the homes that went under contract in July were on the market less than 13 days, compared to 18 days in July 2018.

CONTRACTS WRITTEN ANALYSIS

BY MONTH >>

**ENTIRE MLS SYSTEM
ALL HOMES (NEW & EXISTING)
AS OF 8/8/2019**



Month	2017	2018	2019
January	673	743	730
February	787	778	794
March	1,079	1,025	988
April	1,004	1,054	1,071
May	1,055	1,054	1,041
June	1,027	984	1,033
July	946	923	1,016
August	944	900	
September	841	791	
October	860	800	
November	711	690	
December	587	556	

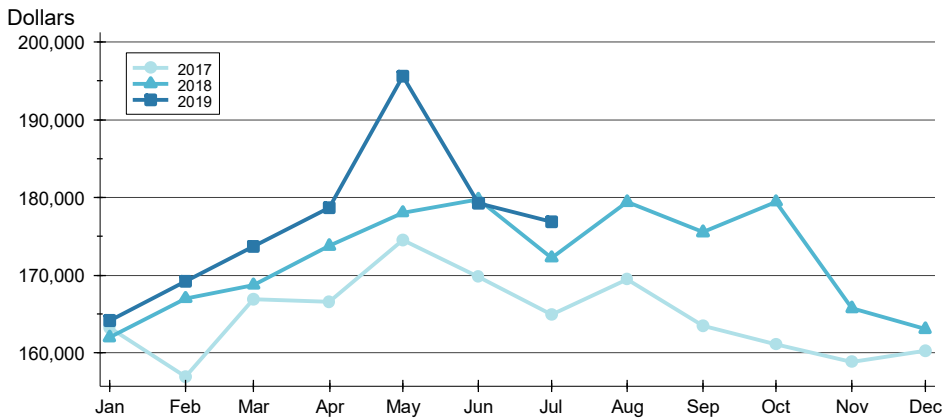
BY PRICE RANGE >>

Price Range	Contracts Written			List Price		Days on Market		List as % Orig.	
	Number	Percent	Volume	Average	Median	Average	Median	Average	Median
Below \$25,000	22	2.2%	377	17,158	18,750	106	42	77.0%	75.7%
\$25,000-\$49,999	44	4.3%	1,757	39,936	42,500	54	18	88.0%	90.4%
\$50,000-\$99,999	190	18.7%	14,901	78,424	79,000	37	17	97.2%	100.0%
\$100,000-\$124,999	85	8.4%	9,638	113,384	115,000	19	5	98.9%	100.0%
\$125,000-\$149,999	124	12.2%	17,210	138,787	139,900	14	5	99.3%	100.0%
\$150,000-\$174,999	109	10.7%	17,895	164,172	165,000	27	8	98.6%	100.0%
\$175,000-\$199,999	116	11.4%	21,672	186,828	185,000	24	10	98.9%	100.0%
\$200,000-\$249,999	104	10.2%	23,559	226,529	226,033	32	23	98.1%	100.0%
\$250,000-\$299,999	74	7.3%	20,219	273,233	272,000	31	12	99.1%	100.0%
\$300,000-\$399,999	46	4.5%	15,628	339,750	339,700	46	25	98.5%	100.0%
\$400,000-\$499,999	20	2.0%	8,936	446,784	449,900	85	44	97.6%	99.6%
\$500,000-\$749,999	11	1.1%	6,772	615,626	579,900	135	104	97.6%	99.2%
\$750,000-\$999,999	2	0.2%	1,568	783,750	783,750	5	5	100.0%	100.0%
\$1,000,000 and up	4	0.4%	8,045	2,011,250	1,410,000	57	47	110.8%	100.0%
All price ranges	1,016	100.0%	179,671	176,841	154,900	35	13	97.5%	100.0%

CONTRACTS WRITTEN ANALYSIS

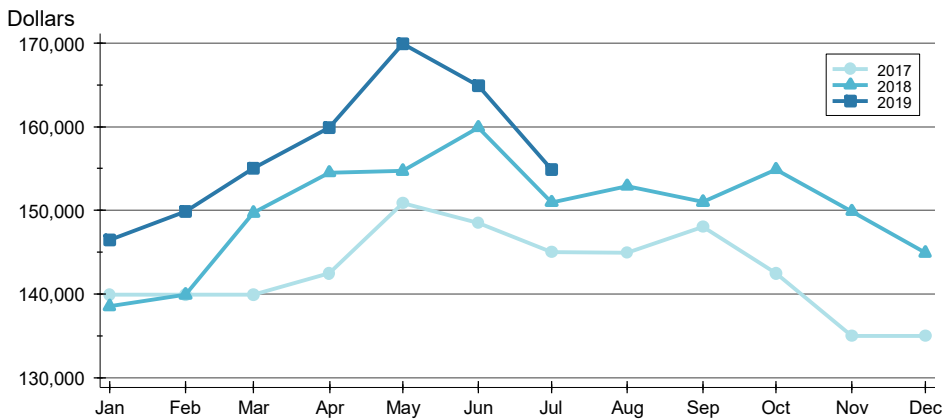
**ENTIRE MLS SYSTEM
ALL HOMES (NEW & EXISTING)
AS OF 8/8/2019**

AVERAGE PRICE >>



Month	2017	2018	2019
January	163,213	161,962	164,152
February	156,975	167,014	169,238
March	166,903	168,727	173,660
April	166,599	173,771	178,665
May	174,525	178,025	195,593
June	169,773	179,738	179,270
July	164,863	172,235	176,841
August	169,454	179,416	179,416
September	163,452	175,509	176,841
October	161,050	179,462	179,416
November	158,872	165,698	166,841
December	160,270	163,067	163,067

MEDIAN PRICE >>

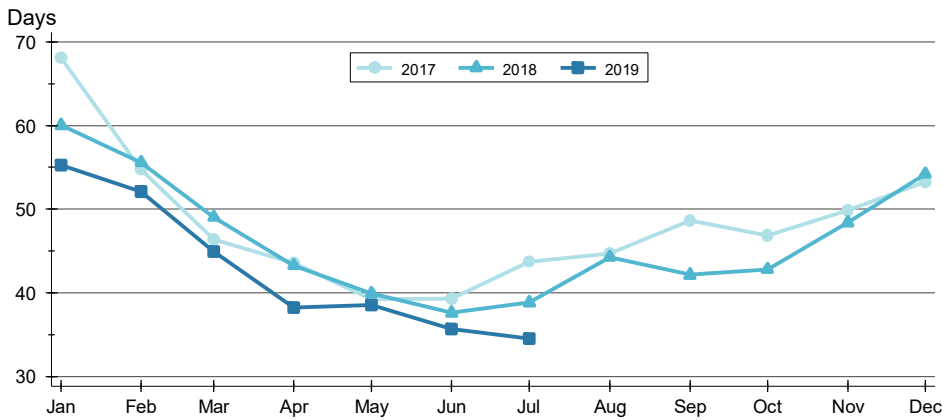


Month	2017	2018	2019
January	139,900	138,500	146,450
February	139,900	139,900	149,900
March	139,900	149,700	155,000
April	142,500	154,500	159,900
May	150,863	154,700	169,900
June	148,450	159,900	164,900
July	145,000	150,975	154,900
August	144,900	152,900	152,900
September	148,000	151,000	151,000
October	142,500	154,900	154,900
November	135,000	149,900	149,900
December	135,000	144,900	144,900

CONTRACTS WRITTEN ANALYSIS

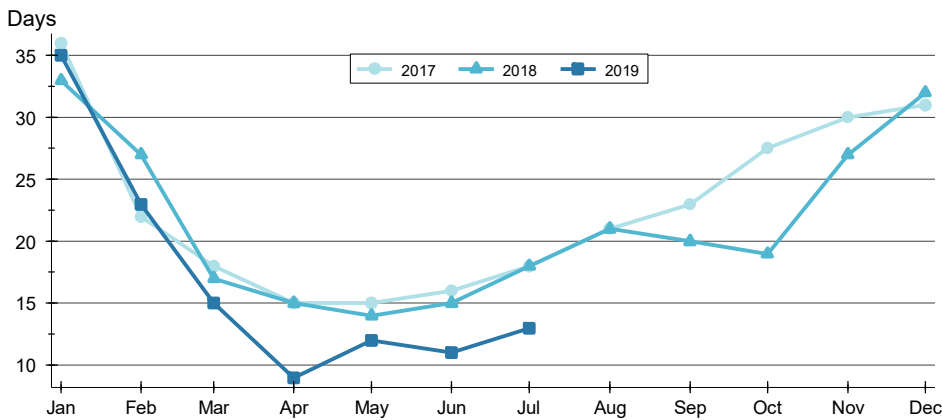
**ENTIRE MLS SYSTEM
ALL HOMES (NEW & EXISTING)
AS OF 8/8/2019**

AVERAGE DOM >>



Month	2017	2018	2019
January	68	60	55
February	55	56	52
March	46	49	45
April	44	43	38
May	39	40	39
June	39	38	36
July	44	39	35
August	45	44	44
September	49	42	49
October	47	43	50
November	50	48	53
December	53	54	55

MEDIAN DOM >>

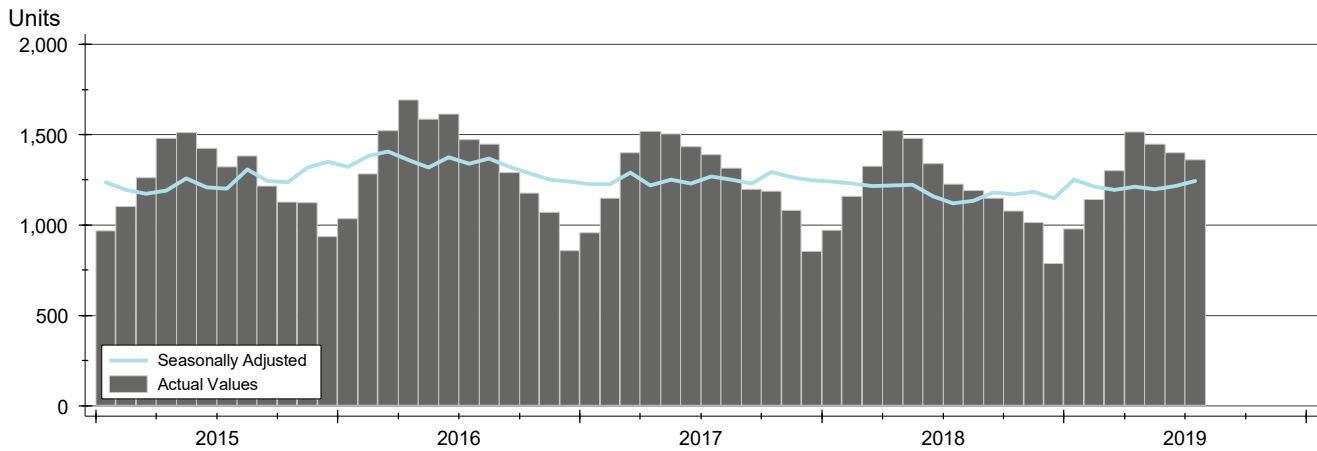


Month	2017	2018	2019
January	36	33	35
February	22	27	23
March	18	17	15
April	15	15	9
May	15	14	12
June	16	15	11
July	18	18	13
August	21	21	21
September	23	20	23
October	28	19	30
November	30	27	31
December	31	32	35

PENDING CONTRACTS ANALYSIS

**ENTIRE MLS SYSTEM
ALL HOMES (NEW & EXISTING)
AS OF 8/8/2019**

HISTORY >>



SUMMARY >>

Summary Statistics for Active Listings		End of July		
		2019	2018	Change
Active Listings		1,363	1,228	11.0%
Volume (1,000s)		264,925	222,808	18.9%
Average	List Price	194,369	181,440	7.1%
	Days on Market	36	41	-12.3%
	Percent of Original	98.4%	98.0%	0.4%
Median	List Price	166,250	160,000	3.9%
	Days on Market	11	16	-31.3%
	Percent of Original	100.0%	100.0%	0.0%

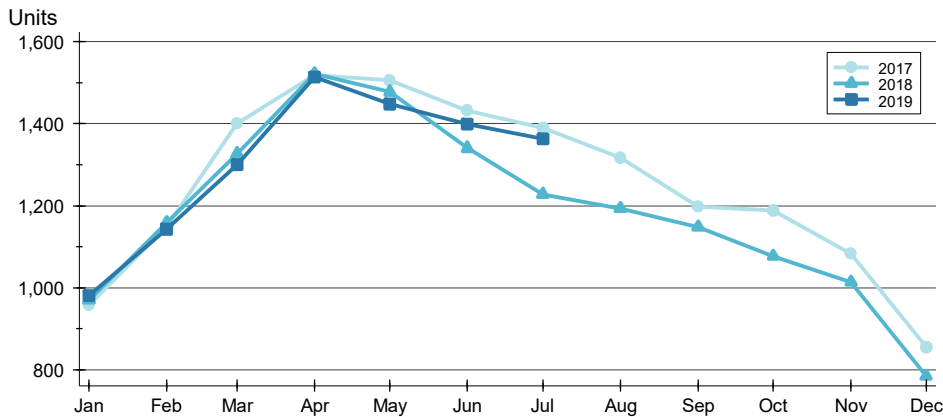
A total of 1,363 listings in South Central Kansas had contracts pending at the end of July, up from 1,228 contracts pending at the end of July 2018.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.

PENDING CONTRACTS ANALYSIS

**ENTIRE MLS SYSTEM
ALL HOMES (NEW & EXISTING)
AS OF 8/8/2019**

BY MONTH >>



Month	2017	2018	2019
January	957	970	980
February	1,149	1,159	1,143
March	1,400	1,326	1,300
April	1,518	1,521	1,514
May	1,505	1,477	1,447
June	1,432	1,340	1,399
July	1,390	1,228	1,363
August	1,317	1,193	
September	1,197	1,148	
October	1,188	1,077	
November	1,083	1,014	
December	855	785	

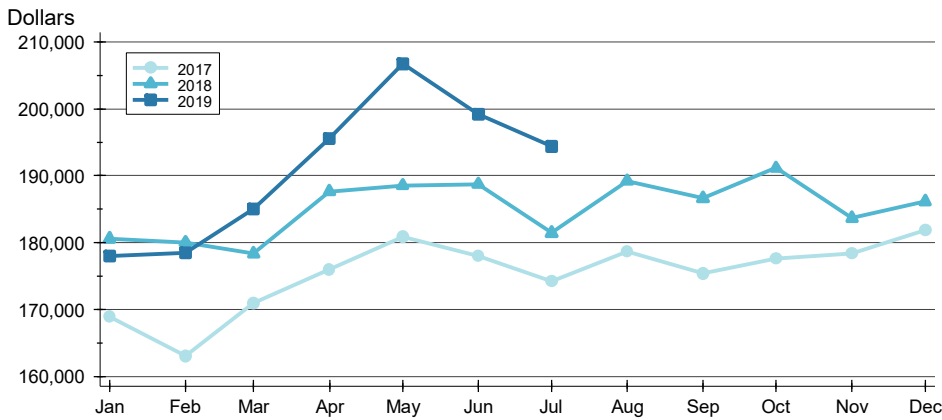
BY PRICE RANGE >>

Price Range	Contracts Written			List Price		Days on Market		List as % Orig.	
	Number	Percent	Volume	Average	Median	Average	Median	Average	Median
Below \$25,000	17	1.2%	292	17,176	19,000	94	46	81.6%	100.0%
\$25,000-\$49,999	44	3.2%	1,726	39,234	40,950	54	17	93.1%	100.0%
\$50,000-\$99,999	235	17.2%	18,292	77,837	79,000	41	15	97.2%	100.0%
\$100,000-\$124,999	112	8.2%	12,651	112,959	114,900	19	6	99.2%	100.0%
\$125,000-\$149,999	153	11.2%	21,276	139,059	139,900	16	5	99.4%	100.0%
\$150,000-\$174,999	140	10.3%	22,933	163,804	164,900	27	9	98.9%	100.0%
\$175,000-\$199,999	158	11.6%	29,634	187,560	186,250	25	7	99.2%	100.0%
\$200,000-\$249,999	148	10.9%	33,383	225,562	225,000	29	13	98.8%	100.0%
\$250,000-\$299,999	109	8.0%	29,861	273,951	272,900	44	11	99.5%	100.0%
\$300,000-\$399,999	100	7.3%	34,616	346,160	346,806	41	10	99.5%	100.0%
\$400,000-\$499,999	50	3.7%	22,386	447,728	446,750	71	19	98.9%	100.0%
\$500,000-\$749,999	21	1.5%	12,545	597,367	569,900	145	104	99.6%	100.0%
\$750,000-\$999,999	4	0.3%	3,190	797,479	783,750	14	5	99.3%	100.0%
\$1,000,000 and up	5	0.4%	9,117	1,823,343	1,395,000	46	27	108.6%	100.0%
All price ranges	1,363	100.0%	264,925	194,369	166,250	36	11	98.4%	100.0%

PENDING CONTRACTS ANALYSIS

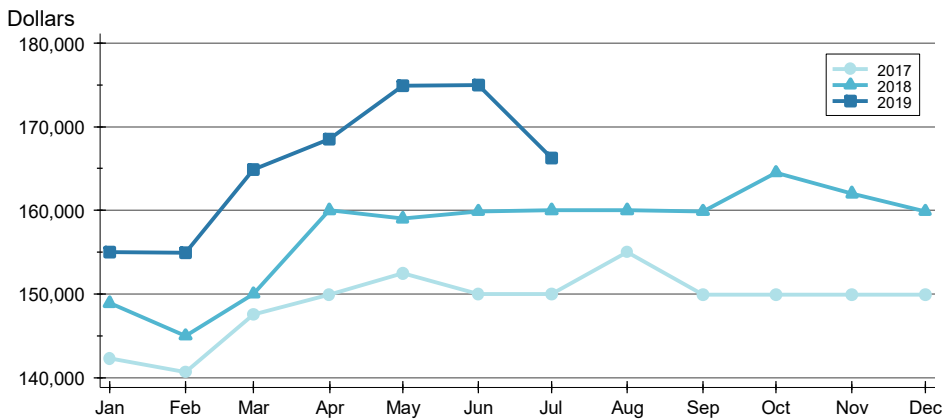
**ENTIRE MLS SYSTEM
ALL HOMES (NEW & EXISTING)
AS OF 8/8/2019**

AVERAGE PRICE »



Month	2017	2018	2019
January	168,915	180,564	177,966
February	163,082	180,022	178,468
March	170,903	178,347	185,022
April	175,952	187,633	195,583
May	180,836	188,503	206,721
June	177,943	188,722	199,174
July	174,214	181,440	194,369
August	178,618	189,213	189,213
September	175,363	186,663	186,663
October	177,592	191,150	187,000
November	178,336	183,647	187,000
December	181,887	186,152	187,000

MEDIAN PRICE »

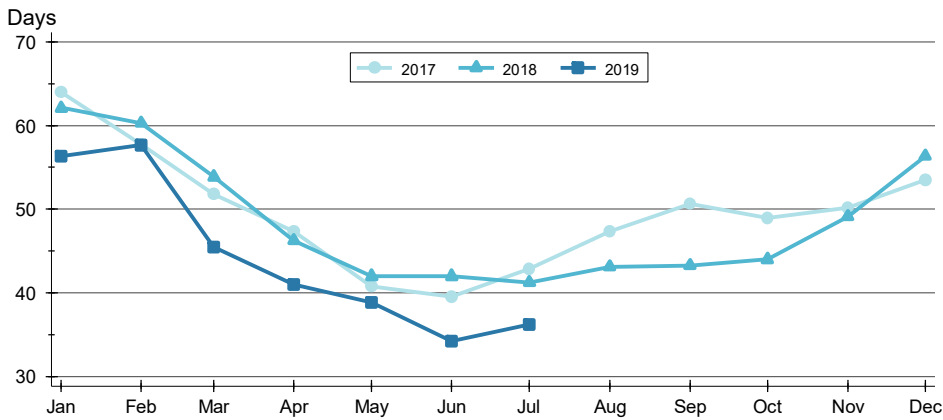


Month	2017	2018	2019
January	142,250	148,900	155,000
February	140,650	145,000	154,900
March	147,500	150,000	164,900
April	149,900	160,000	168,500
May	152,500	159,000	174,900
June	150,000	159,900	175,000
July	150,000	160,000	166,250
August	155,000	160,000	160,000
September	149,900	159,900	160,000
October	149,900	164,500	160,000
November	149,900	162,000	160,000
December	149,950	159,900	160,000

PENDING CONTRACTS ANALYSIS

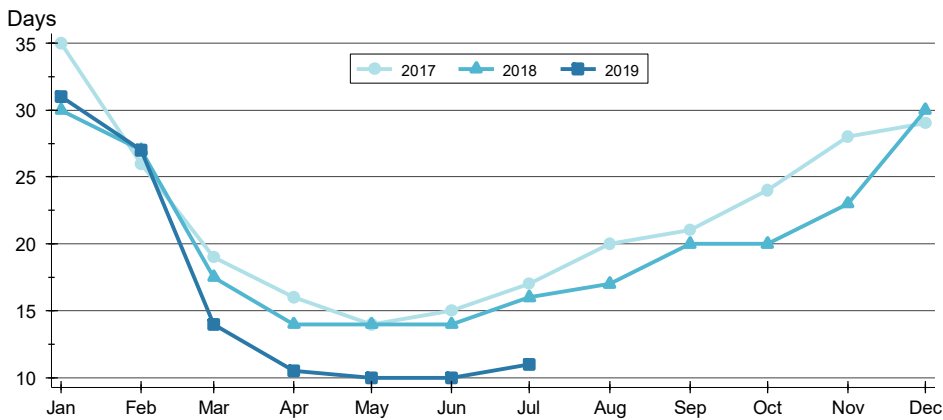
**ENTIRE MLS SYSTEM
ALL HOMES (NEW & EXISTING)
AS OF 8/8/2019**

AVERAGE DOM



Month	2017	2018	2019
January	64	62	56
February	58	60	58
March	52	54	45
April	47	46	41
May	41	42	39
June	40	42	34
July	43	41	36
August	47	43	
September	51	43	
October	49	44	
November	50	49	
December	53	56	

MEDIAN DOM



Month	2017	2018	2019
January	35	30	31
February	26	27	27
March	19	18	14
April	16	14	11
May	14	14	10
June	15	14	10
July	17	16	11
August	20	17	
September	21	20	
October	24	20	
November	28	23	
December	29	30	