



MARKET OVERVIEW >>

South Central Kansas Home Sales Fell in February

Total home sales in South Central Kansas fell last month to 587 units, compared to 601 units in February 2018. Total sales volume was \$92.4 million, up from a year earlier.

The median sale price in February was \$142,000, up from \$134,150 a year earlier. Homes that sold in February were typically on the market for 34 days and sold for 98.7% of their list prices.

South Central Kansas Active Listings Down at End of February

The total number of active listings in South Central Kansas at the end of February was 2,034 units, down from 2,044 at the same point in 2018. This represents a 2.4 months' supply of homes available for sale. The median list price of homes on the market at the end of February was \$185,000.

During February, a total of 798 contracts were written up from 778 in February 2018. At the end of the month, there were 1,143 contracts pending, compared to 1,159 at the end of February 2018.

Your Association Working for You!

The South Central Kansas MLS statistical reports are one of the many benefits you receive from being a member of the REALTORS® of South Central Kansas. Through a partnership with the Kansas Association of REALTORS®, we will send you these reports each month to help you better serve your clients and promote your business.

Entire MLS System				
Current Month		February		
Summary Statistics		2019	2018	Change
Home Sales		587	601	-2.3%
Active Listings		2,034	2,044	-0.5%
Months' Supply		2.4	2.3	1.3%
New Listings		857	940	-8.8%
Contracts Written		798	778	2.6%
Pending Contracts		1,143	1,159	-1.4%
Sales Volume (1,000s)		92,411	91,027	1.5%
Average	Sale Price	157,430	151,459	3.9%
	List Price of Actives	246,278	226,018	9.0%
	Days on Market	60	60	0.0%
	Percent of List	97.3%	97.1%	0.2%
	Percent of Original	94.7%	94.5%	0.2%
Median	Sale Price	142,000	134,150	5.9%
	List Price of Actives	185,000	174,000	6.3%
	Days on Market	34	34	0.0%
	Percent of List	98.7%	98.5%	0.3%
	Percent of Original	96.8%	96.5%	0.3%

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FEBRUARY 2019 >>

SOUTH CENTRAL KANSAS MLS STATISTICS



South Central Kansas MLS

THREE-YEAR COMPARISONS

SUMMARY >>

BREAKDOWNS BY HOME TYPE
ENTIRE MLS SYSTEM
AS OF 3/8/2019

February MLS Statistics		2019			2018			2017		
By Property Type		Total	Existing	New	Total	Existing	New	Total	Existing	New
Home Sales		587	552	35	601	560	41	591	547	44
Change from prior year		-2.3%	-1.4%	-14.6%	1.7%	2.4%	-6.8%	3.1%	3.0%	4.8%
Active Listings		2,034	1,740	294	2,044	1,776	268	2,289	2,027	262
Change from prior year		-0.5%	-2.0%	9.7%	-10.7%	-12.4%	2.3%	-7.4%	-9.6%	13.4%
Months' Supply		2.4	2.2	4.8	2.3	2.2	4.7	2.6	2.5	4.3
Change from prior year		1.3%	0.4%	1.8%	-11.5%	-13.7%	9.3%	-13.4%	-15.1%	-3.9%
New Listings		857	802	55	940	872	68	1,016	938	78
Change from prior year		-8.8%	-8.0%	-19.1%	-7.5%	-7.0%	-12.8%	-4.2%	-5.3%	13.0%
Contracts Written		798	758	40	778	712	66	787	724	63
Change from prior year		2.6%	6.5%	-39.4%	-1.1%	-1.7%	4.8%	-2.7%	-1.9%	-11.3%
Pending Contracts		1,143	997	146	1,159	999	160	1,149	1,059	90
Change from prior year		-1.4%	-0.2%	-8.7%	0.9%	-5.7%	77.8%	-10.5%	-9.5%	-21.1%
Sales Volume (1,000s)		92,411	81,398	11,014	91,027	79,237	11,790	89,768	76,170	13,597
Change from prior year		1.5%	2.7%	-6.6%	1.4%	4.0%	-13.3%	10.1%	8.3%	20.9%
Average	Sale Price	157,430	147,459	314,674	151,459	141,496	287,551	151,891	139,251	309,031
	Change from prior year	3.9%	4.2%	9.4%	-0.3%	1.6%	-7.0%	6.7%	5.2%	15.4%
	List Price of Actives	246,278	230,619	335,381	226,018	210,475	326,636	215,732	201,316	322,480
	Change from prior year	9.0%	9.6%	2.7%	4.8%	4.5%	1.3%	4.6%	4.2%	-2.0%
	Days on Market	60	58	88	60	55	123	64	63	78
	Change from prior year	0.0%	5.1%	-28.0%	-6.8%	-12.4%	57.1%	-6.3%	-0.9%	-40.0%
Percent of List		97.3%	96.9%	103.5%	97.1%	96.7%	102.6%	96.9%	96.6%	101.0%
	Change from prior year	0.2%	0.2%	0.9%	0.3%	0.2%	1.6%	0.4%	0.4%	0.5%
	Percent of Original	94.7%	94.1%	104.4%	94.5%	93.8%	103.2%	94.3%	93.6%	101.7%
Change from prior year	0.2%	0.3%	1.2%	0.2%	0.2%	1.5%	0.9%	0.9%	1.1%	
Median	Sale Price	142,000	130,500	298,138	134,150	128,625	270,000	131,900	127,500	272,648
	Change from prior year	5.9%	1.5%	10.4%	1.7%	0.9%	-1.0%	10.0%	13.8%	17.0%
	List Price of Actives	185,000	159,000	295,432	174,000	155,000	286,625	159,900	137,000	273,544
	Change from prior year	6.3%	2.6%	3.1%	8.8%	13.1%	4.8%	14.3%	9.7%	6.1%
	Days on Market	34	35	0	34	32	61	35	36	14
	Change from prior year	0.0%	9.4%	-100.0%	-2.9%	-11.1%	335.7%	-22.2%	-16.3%	-83.0%
Percent of List		98.7%	98.4%	101.9%	98.5%	98.2%	100.1%	98.5%	98.3%	100.0%
	Change from prior year	0.3%	0.2%	1.8%	0.0%	-0.1%	0.1%	0.5%	0.7%	0.0%
Percent of Original		96.8%	96.3%	103.0%	96.5%	96.1%	101.7%	96.6%	96.1%	100.0%
Change from prior year		0.3%	0.2%	1.3%	-0.1%	0.0%	1.7%	0.6%	0.6%	0.0%



FEBRUARY 2019 >>

SOUTH CENTRAL KANSAS MLS STATISTICS



South Central Kansas MLS

YEAR-TO-DATE STATISTICS

SUMMARY >>

YTD BREAKDOWNS BY HOME TYPE
ENTIRE MLS SYSTEM
AS OF 3/8/2019

Year-to-Date Activity		2019			2018			2017			
By Property Type		Total	Existing	New	Total	Existing	New	Total	Existing	New	
Home Sales		1,146	1,066	80	1,199	1,111	88	1,162	1,075	87	
	Change from prior year	-4.4%	-4.1%	-9.1%	3.2%	3.3%	1.1%	4.1%	4.1%	4.8%	
New Listings		1,781	1,651	130	1,860	1,715	145	1,942	1,765	177	
	Change from prior year	-4.2%	-3.7%	-10.3%	-4.2%	-2.8%	-18.1%	-0.3%	-2.3%	25.5%	
Contracts Written		1,518	1,434	84	1,519	1,393	126	1,460	1,335	125	
	Change from prior year	-0.1%	2.9%	-33.3%	4.0%	4.3%	0.8%	-3.4%	-3.6%	-1.6%	
Sales Volume (1,000s)		179,834	156,158	23,676	181,720	155,105	26,615	176,834	150,807	26,027	
	Change from prior year	-1.0%	0.7%	-11.0%	2.8%	2.8%	2.3%	7.3%	7.1%	8.4%	
Average	Sale Price	156,923	146,490	295,948	151,560	139,608	302,446	152,181	140,286	299,158	
		Change from prior year	3.5%	4.9%	-2.1%	-0.4%	-0.5%	1.1%	3.0%	2.9%	3.4%
	Days on Market	57	56	75	55	52	101	62	61	79	
		Change from prior year	3.3%	7.9%	-25.9%	-10.9%	-14.9%	27.6%	-5.8%	-1.9%	-31.7%
	Percent of List	97.3%	96.8%	102.8%	97.1%	96.7%	102.2%	96.5%	96.1%	101.6%	
	Change from prior year	0.1%	0.1%	0.6%	0.7%	0.7%	0.7%	0.0%	0.0%	0.4%	
	Percent of Original	94.6%	93.8%	104.0%	94.4%	93.7%	103.0%	93.8%	93.1%	102.1%	
	Change from prior year	0.2%	0.2%	0.9%	0.7%	0.7%	0.9%	0.3%	0.3%	0.6%	
Median	Sale Price	140,000	130,000	270,295	131,700	125,000	267,450	130,000	124,000	267,979	
		Change from prior year	6.3%	4.0%	1.1%	1.3%	0.8%	-0.2%	8.3%	8.8%	16.9%
	Days on Market	33	34	3	31	31	43	35	36	10	
		Change from prior year	6.5%	9.7%	-93.0%	-10.1%	-13.9%	330.0%	-13.8%	-7.7%	-82.1%
	Percent of List	98.5%	98.1%	100.2%	98.6%	98.3%	100.0%	98.3%	98.0%	100.0%	
	Change from prior year	-0.2%	-0.2%	0.2%	0.3%	0.2%	0.0%	0.2%	0.3%	0.0%	
	Percent of Original	96.7%	96.2%	102.2%	96.6%	96.2%	101.3%	96.5%	96.1%	100.3%	
	Change from prior year	0.1%	0.0%	0.8%	0.2%	0.1%	1.1%	0.4%	0.6%	0.3%	



FEBRUARY 2019 >>

SOUTH CENTRAL KANSAS MLS STATISTICS

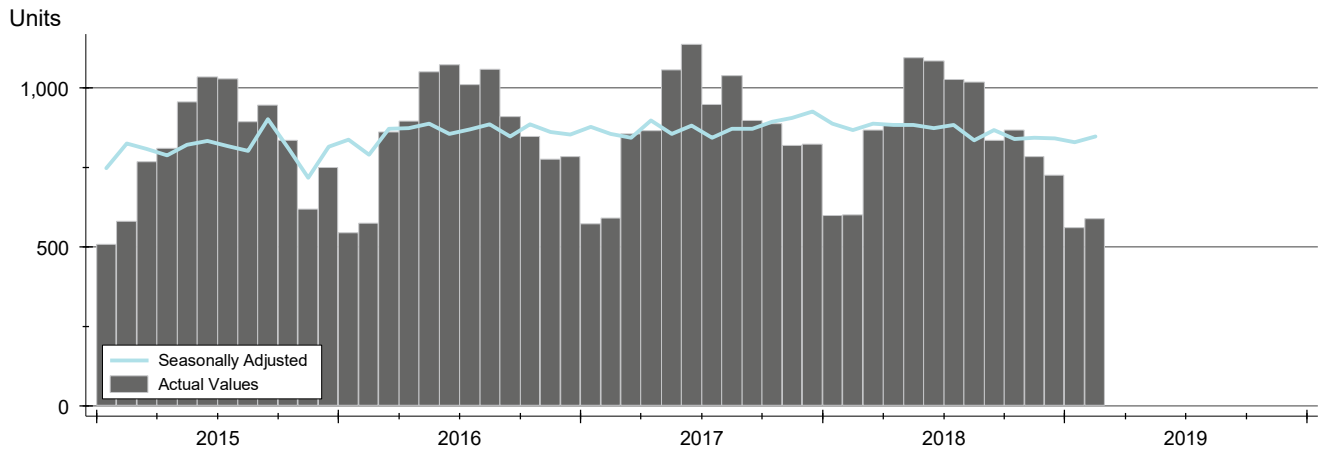


South Central Kansas MLS

CLOSED LISTINGS ANALYSIS

HISTORY >>

ENTIRE MLS SYSTEM
ALL HOMES (NEW & EXISTING)
AS OF 3/8/2019



SUMMARY >>

Summary Statistics for Closed Listings		February			Year-to-Date		
		2019	2018	Change	2019	2018	Change
Closed Listings		587	601	-2.3%	1,146	1,199	-4.4%
Volume (1,000s)		92,411	91,027	1.5%	179,834	181,720	-1.0%
Average	Sale Price	157,430	151,459	3.9%	156,923	151,560	3.5%
	Days on Market	60	60	0.0%	57	55	3.3%
	Percent of List	97.3%	97.1%	0.2%	97.3%	97.1%	0.1%
	Percent of Original	94.7%	94.5%	0.2%	94.6%	94.4%	0.2%
Median	Sale Price	142,000	134,150	5.9%	140,000	131,700	6.3%
	Days on Market	34	34	0.0%	33	31	6.5%
	Percent of List	98.7%	98.5%	0.3%	98.5%	98.6%	-0.2%
	Percent of Original	96.8%	96.5%	0.3%	96.7%	96.6%	0.1%

A total of 587 homes sold in South Central Kansas in February, down from 601 units in February 2018. Total sales volume rose to \$92.4 million compared to \$91.0 million in the previous year.

The median sales price in February was \$142,000, up 5.9% compared to the prior year. Median days on market was 34 days, up from 32 days in January, but similar to February 2018.



FEBRUARY 2019 >>

SOUTH CENTRAL KANSAS MLS STATISTICS

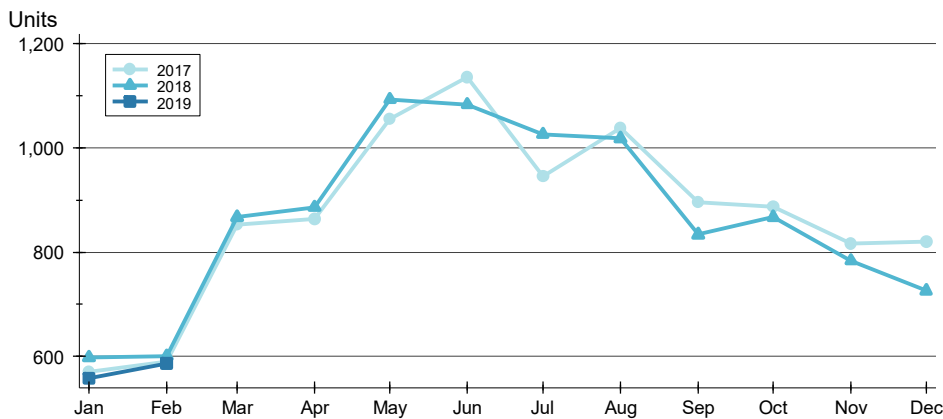


South Central Kansas MLS

CLOSED LISTINGS ANALYSIS

BY MONTH >>

ENTIRE MLS SYSTEM
ALL HOMES (NEW & EXISTING)
AS OF 3/8/2019



Month	2017	2018	2019
January	571	598	559
February	591	601	587
March	853	867	
April	864	886	
May	1,055	1,093	
June	1,136	1,083	
July	946	1,026	
August	1,038	1,018	
September	896	834	
October	887	867	
November	817	784	
December	821	726	

BY PRICE RANGE >>

Price Range	Sales			Sale Price		Days on Market		Price as % of List		Price as % of Orig.	
	Number	Percent	Volume	Average	Median	Average	Median	Average	Median	Average	Median
Below \$25,000	12	2.0%	209	17,410	16,750	122	29	82.0%	76.9%	75.4%	68.8%
\$25,000-\$49,999	48	8.2%	1,791	37,320	36,803	71	40	91.1%	90.3%	85.8%	86.0%
\$50,000-\$99,999	131	22.3%	9,995	76,295	78,900	50	27	97.4%	98.9%	94.7%	96.8%
\$100,000-\$124,999	58	9.9%	6,556	113,037	114,950	55	34	98.6%	100.0%	95.1%	95.7%
\$125,000-\$149,999	66	11.2%	8,995	136,283	135,000	53	43	97.8%	98.7%	94.8%	96.2%
\$150,000-\$174,999	81	13.8%	12,993	160,405	159,900	41	17	98.8%	98.8%	97.8%	97.9%
\$175,000-\$199,999	66	11.2%	12,266	185,855	185,050	59	47	98.1%	98.9%	95.7%	96.8%
\$200,000-\$249,999	54	9.2%	12,128	224,599	226,750	64	37	98.4%	98.9%	96.4%	98.2%
\$250,000-\$299,999	26	4.4%	7,137	274,501	270,000	60	40	100.1%	100.0%	97.1%	97.8%
\$300,000-\$399,999	31	5.3%	10,658	343,798	331,000	94	42	97.8%	99.6%	96.2%	99.6%
\$400,000-\$499,999	4	0.7%	1,786	446,414	451,500	71	40	103.0%	100.0%	101.6%	100.0%
\$500,000-\$749,999	7	1.2%	4,574	653,470	675,000	119	88	98.6%	98.3%	98.1%	98.3%
\$750,000-\$999,999	1	0.2%	893	893,000	893,000	217	217	94.0%	94.0%	94.0%	94.0%
\$1,000,000 and up	2	0.3%	2,430	1,215,000	1,215,000	160	160	95.8%	95.8%	95.8%	95.8%
All price ranges	587	100.0%	92,411	157,430	142,000	60	34	97.3%	98.7%	94.7%	96.8%



FEBRUARY 2019 >>

SOUTH CENTRAL KANSAS MLS STATISTICS

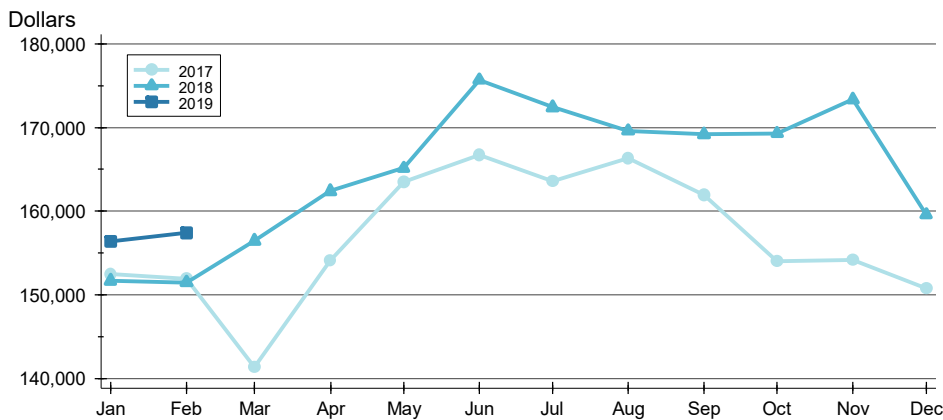


South Central Kansas MLS

CLOSED LISTINGS ANALYSIS

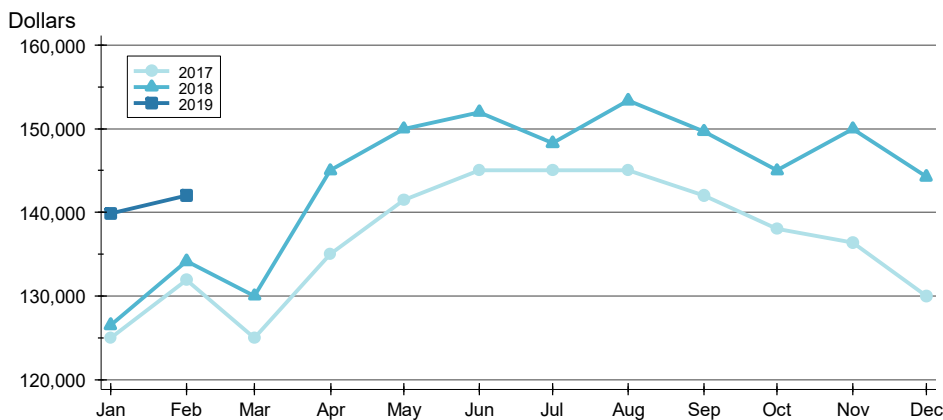
AVERAGE PRICE >>

ENTIRE MLS SYSTEM
ALL HOMES (NEW & EXISTING)
AS OF 3/8/2019



Month	2017	2018	2019
January	152,481	151,661	156,391
February	151,891	151,459	157,430
March	141,375	156,465	
April	154,073	162,387	
May	163,487	165,156	
June	166,721	175,695	
July	163,608	172,428	
August	166,367	169,620	
September	161,984	169,187	
October	154,015	169,281	
November	154,162	173,356	
December	150,792	159,588	

MEDIAN PRICE >>



Month	2017	2018	2019
January	125,000	126,500	139,900
February	131,900	134,150	142,000
March	125,000	130,000	
April	135,000	145,000	
May	141,500	150,000	
June	145,000	152,000	
July	145,000	148,250	
August	145,000	153,350	
September	142,000	149,700	
October	138,000	145,000	
November	136,400	150,000	
December	130,000	144,250	



FEBRUARY 2019 >>

SOUTH CENTRAL KANSAS MLS STATISTICS

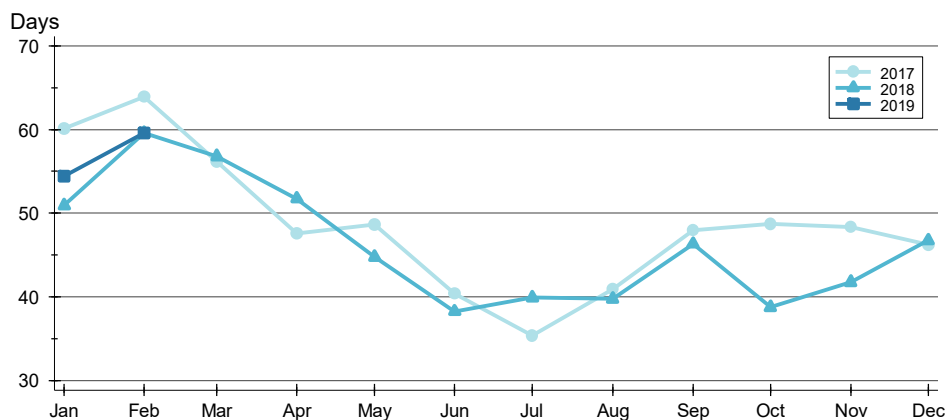


South Central Kansas MLS

CLOSED LISTINGS ANALYSIS

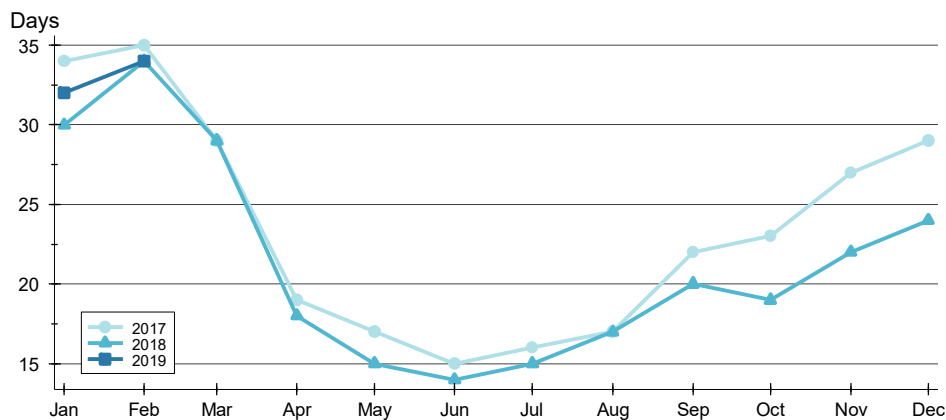
AVERAGE DOM >>

ENTIRE MLS SYSTEM
ALL HOMES (NEW & EXISTING)
AS OF 3/8/2019



Month	2017	2018	2019
January	60	51	54
February	64	60	60
March	56	57	57
April	48	52	52
May	49	45	45
June	40	38	38
July	35	40	40
August	41	40	40
September	48	46	46
October	49	39	39
November	48	42	42
December	46	47	47

MEDIAN DOM >>



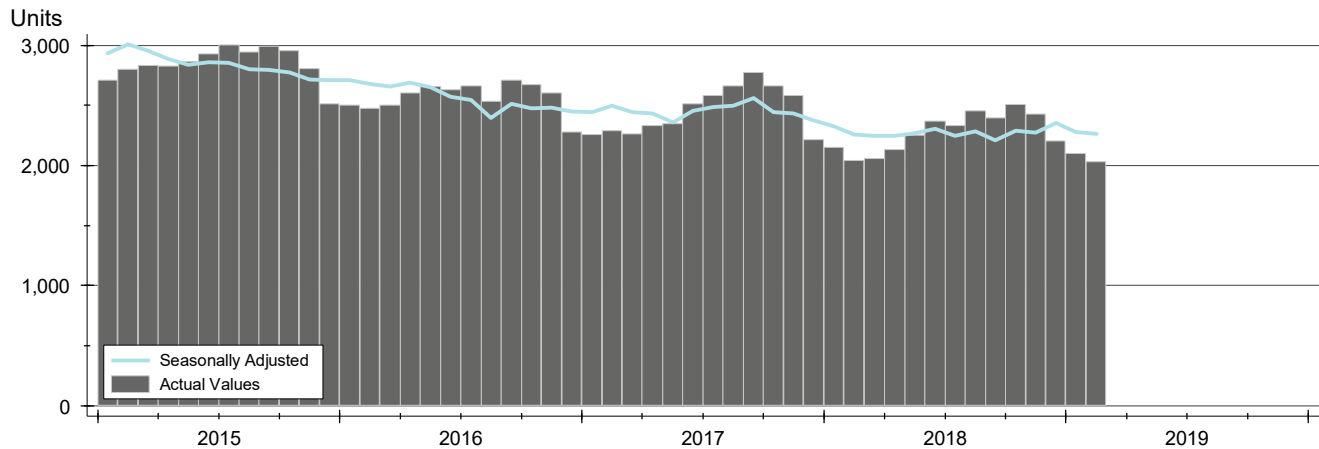
Month	2017	2018	2019
January	34	30	32
February	35	34	34
March	29	29	29
April	19	18	18
May	17	15	15
June	15	14	14
July	16	15	15
August	17	17	17
September	22	20	20
October	23	19	19
November	27	22	22
December	29	24	24



ACTIVE LISTINGS ANALYSIS

HISTORY >>

ENTIRE MLS SYSTEM
ALL HOMES (NEW & EXISTING)
AS OF 3/8/2019



SUMMARY >>

Summary Statistics for Active Listings		End of February		
		2019	2018	Change
Active Listings		2,034	2,044	-0.5%
Months' Supply		2.4	2.3	1.3%
Volume (1,000s)		500,929	461,980	8.4%
Average	List Price	246,278	226,018	9.0%
	Days on Market	110	109	1.5%
	Percent of Original	97.7%	97.5%	0.2%
Median	List Price	185,000	174,000	6.3%
	Days on Market	67	72	-6.9%
	Percent of Original	100.0%	100.0%	0.0%

A total of 2,034 homes were available for sale in South Central Kansas at the end of February. This represents a 2.4 months' supply of active listings.

The median list price of homes on the market at the end of February was \$185,000, up 6.3% from 2018. The typical time on market for active listings was 67 days, down from 72 days a year earlier.



FEBRUARY 2019 >>

SOUTH CENTRAL KANSAS MLS STATISTICS

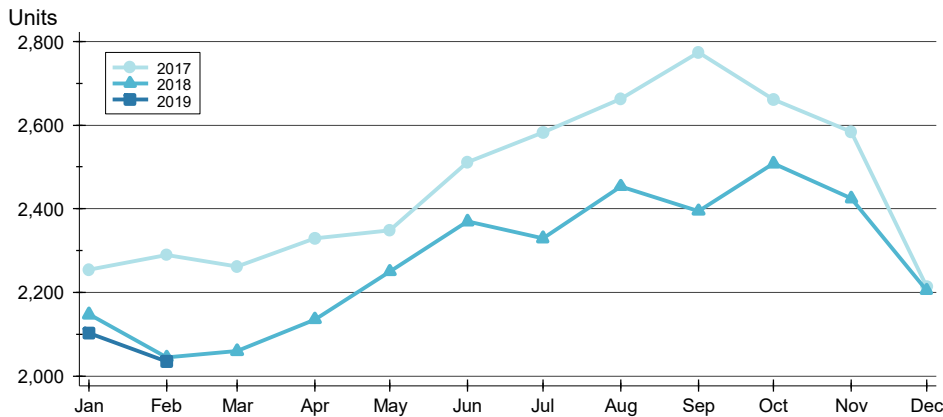


South Central Kansas MLS

ACTIVE LISTINGS ANALYSIS

BY MONTH >>

ENTIRE MLS SYSTEM
ALL HOMES (NEW & EXISTING)
AS OF 3/8/2019



Month	2017	2018	2019
January	2,254	2,147	2,102
February	2,289	2,044	2,034
March	2,261	2,059	
April	2,330	2,135	
May	2,348	2,250	
June	2,512	2,369	
July	2,583	2,329	
August	2,663	2,453	
September	2,774	2,395	
October	2,661	2,508	
November	2,584	2,425	
December	2,214	2,205	

BY PRICE RANGE >>

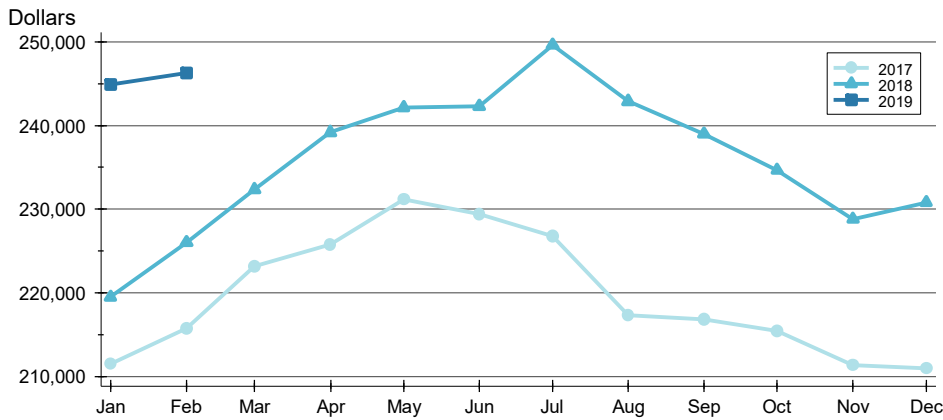
Price Range	Active Listings			Months' Supply	List Price		Days on Market		List as % Orig.	
	Number	Percent	Volume		Average	Median	Average	Median	Average	Median
Below \$25,000	53	2.6%	572	4.4	10,783	10,000	143	60	95.1%	100.0%
\$25,000-\$49,999	145	7.1%	5,641	3.0	38,906	39,900	141	84	92.7%	100.0%
\$50,000-\$99,999	372	18.3%	27,843	2.8	74,848	74,900	93	58	97.2%	100.0%
\$100,000-\$124,999	116	5.7%	13,216	2.0	113,933	114,900	79	52	97.6%	100.0%
\$125,000-\$149,999	134	6.6%	18,408	2.0	137,376	135,900	74	50	98.1%	100.0%
\$150,000-\$174,999	104	5.1%	16,969	1.3	163,159	164,450	73	47	98.3%	100.0%
\$175,000-\$199,999	142	7.0%	26,713	2.2	188,118	187,900	103	73	98.6%	100.0%
\$200,000-\$249,999	199	9.8%	44,823	3.7	225,242	224,900	100	70	98.3%	100.0%
\$250,000-\$299,999	202	9.9%	55,779	7.8	276,132	275,845	118	70	99.3%	100.0%
\$300,000-\$399,999	229	11.3%	79,885	7.4	348,841	344,900	128	88	99.0%	100.0%
\$400,000-\$499,999	111	5.5%	50,041	27.8	450,818	449,500	143	115	98.4%	100.0%
\$500,000-\$749,999	82	4.0%	49,757	11.7	606,799	599,900	163	113	97.9%	100.0%
\$750,000-\$999,999	45	2.2%	39,418	45.0	875,953	859,000	164	175	95.1%	100.0%
\$1,000,000 and up	33	1.6%	55,363	16.5	1,677,682	1,399,000	187	106	98.8%	100.0%
All price ranges	2,034	100.0%	500,929	3.5	246,278	185,000	110	67	97.7%	100.0%



ACTIVE LISTINGS ANALYSIS

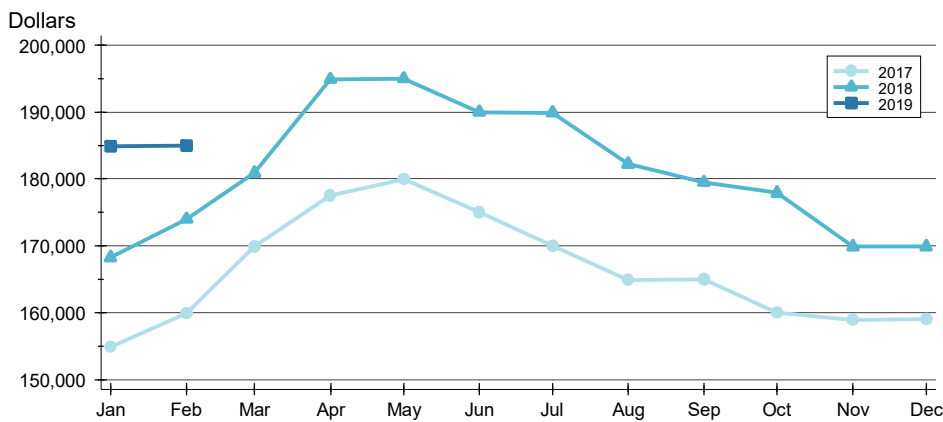
**ENTIRE MLS SYSTEM
ALL HOMES (NEW & EXISTING)
AS OF 3/8/2019**

AVERAGE PRICE >>



Month	2017	2018	2019
January	211,527	219,491	244,933
February	215,732	226,018	246,278
March	223,171	232,365	
April	225,771	239,193	
May	231,189	242,156	
June	229,403	242,311	
July	226,760	249,623	
August	217,266	242,880	
September	216,820	238,982	
October	215,409	234,663	
November	211,349	228,794	
December	210,949	230,828	

MEDIAN PRICE >>



Month	2017	2018	2019
January	154,900	168,248	184,900
February	159,900	174,000	185,000
March	169,900	180,867	
April	177,500	194,900	
May	179,900	195,000	
June	175,000	190,000	
July	170,000	189,900	
August	164,900	182,250	
September	165,000	179,500	
October	160,000	177,900	
November	158,900	169,900	
December	159,000	169,900	



FEBRUARY 2019 >>

SOUTH CENTRAL KANSAS MLS STATISTICS

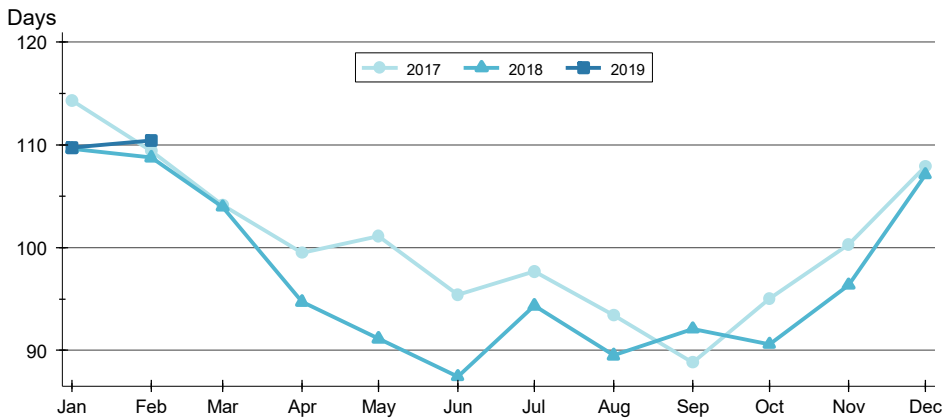


South Central Kansas MLS

ACTIVE LISTINGS ANALYSIS

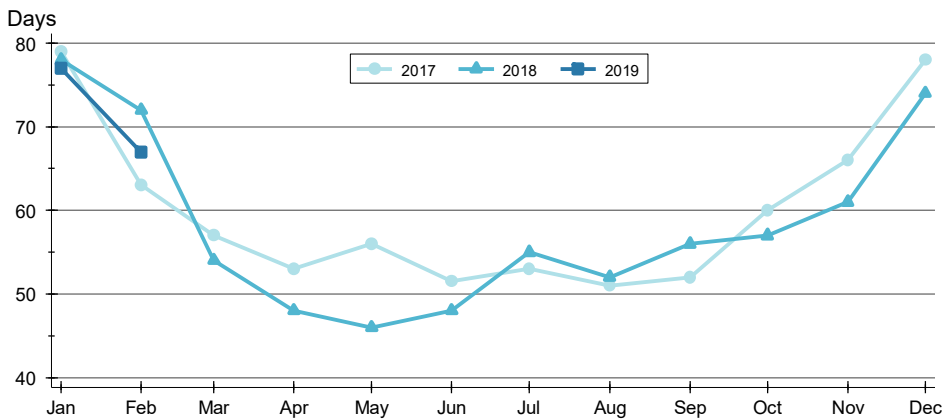
ENTIRE MLS SYSTEM
ALL HOMES (NEW & EXISTING)
AS OF 3/8/2019

AVERAGE DOM >>



Month	2017	2018	2019
January	114	110	110
February	109	109	110
March	104	104	104
April	99	95	95
May	101	91	91
June	95	87	87
July	98	94	94
August	93	90	90
September	89	92	92
October	95	91	91
November	100	96	96
December	108	107	107

MEDIAN DOM >>



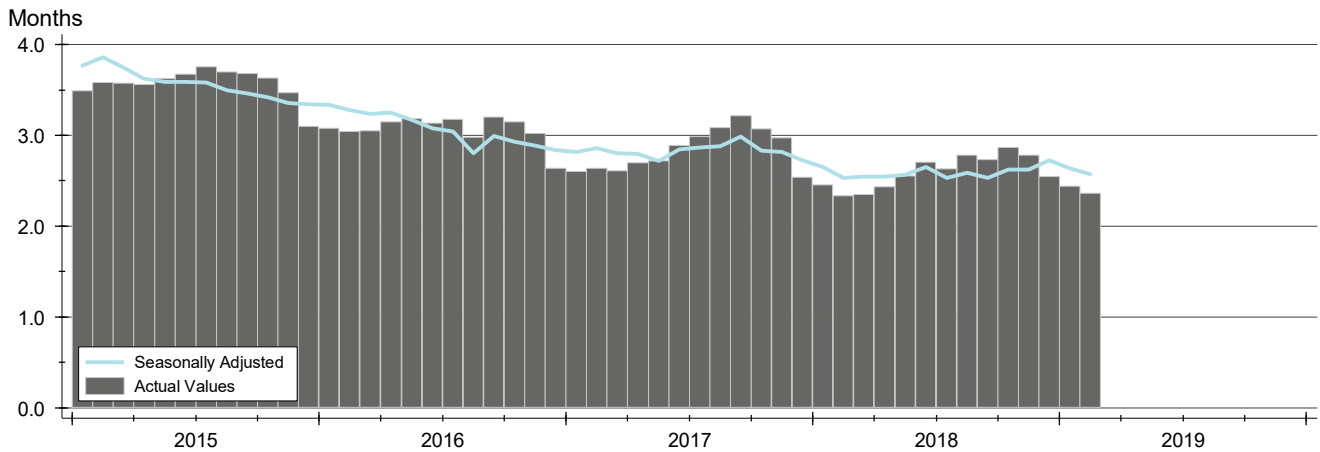
Month	2017	2018	2019
January	79	78	77
February	63	72	67
March	57	54	54
April	53	48	48
May	56	46	46
June	52	48	48
July	53	55	55
August	51	52	52
September	52	56	56
October	60	57	57
November	66	61	61
December	78	74	74



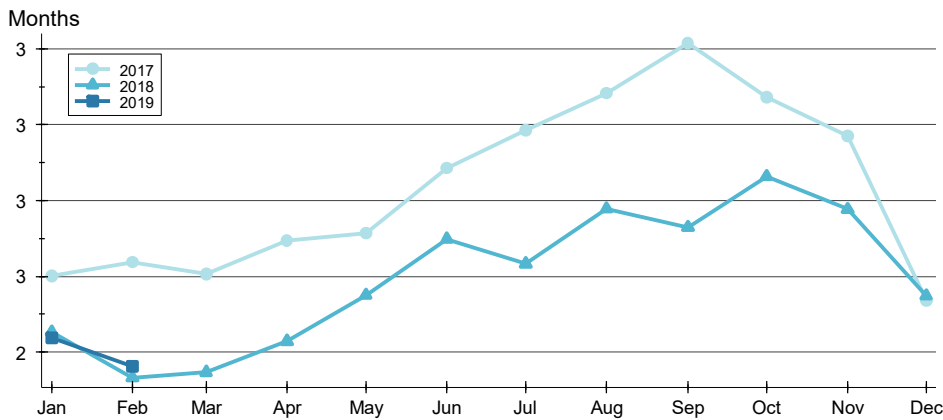
MONTHS' SUPPLY ANALYSIS

ENTIRE MLS SYSTEM
ALL HOMES (NEW & EXISTING)
AS OF 3/8/2019

HISTORY >>



BY MONTH >>



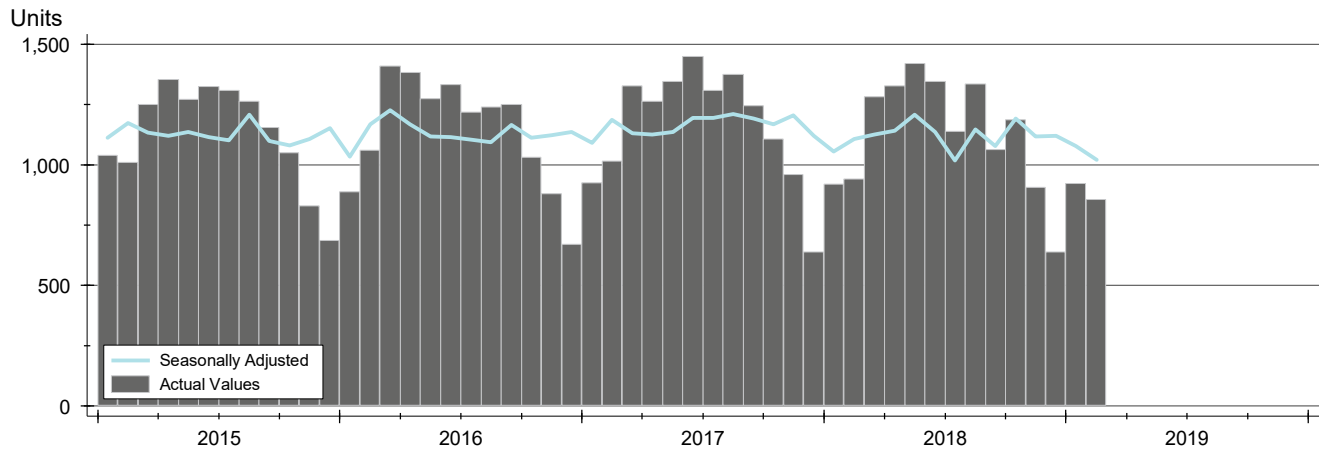
Month	2017	2018	2019
January	2.6	2.5	2.4
February	2.6	2.3	2.4
March	2.6	2.3	
April	2.7	2.4	
May	2.7	2.6	
June	2.9	2.7	
July	3.0	2.6	
August	3.1	2.8	
September	3.2	2.7	
October	3.1	2.9	
November	3.0	2.8	
December	2.5	2.5	



NEW LISTINGS ANALYSIS

HISTORY >>

ENTIRE MLS SYSTEM
ALL HOMES (NEW & EXISTING)
AS OF 3/8/2019



SUMMARY >>

Summary Statistics for New Listings		February		
		2019	2018	Change
Current Month	New Listings	857	940	-8.8%
	Volume (1,000s)	167,180	168,606	-0.8%
	Average List Price	195,076	179,368	8.8%
	Median List Price	149,900	149,900	0.0%
YTD	New Listings	1,781	1,860	-4.2%
	Volume (1,000s)	347,655	336,043	3.5%
	Average List Price	195,202	180,668	8.0%
	Median List Price	154,900	150,000	3.3%

A total of 857 new listings were added in South Central Kansas during February, down 8.8% from the same month in 2018. Year-to-date South Central Kansas has seen 1,781 new listings.

The median list price of these homes was \$149,900 showing no change from 2018.



FEBRUARY 2019 >>

SOUTH CENTRAL KANSAS MLS STATISTICS

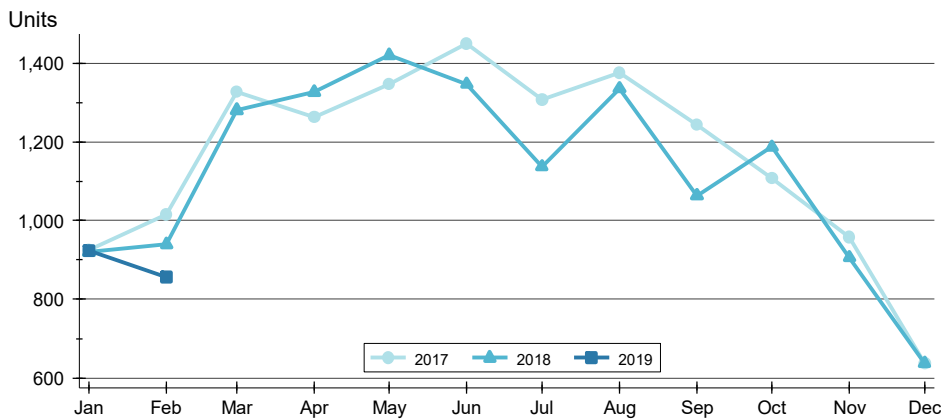


South Central Kansas MLS

NEW LISTINGS ANALYSIS

BY MONTH >>

ENTIRE MLS SYSTEM
ALL HOMES (NEW & EXISTING)
AS OF 3/8/2019



Month	2017	2018	2019
January	926	920	924
February	1,016	940	857
March	1,327	1,281	
April	1,264	1,327	
May	1,347	1,420	
June	1,450	1,347	
July	1,308	1,137	
August	1,376	1,336	
September	1,244	1,064	
October	1,107	1,187	
November	959	906	
December	637	637	

BY PRICE RANGE >>

Price Range	New Listings			List Price	
	Number	Percent	Volume	Average	Median
Below \$25,000	27	3.2%	204	7,556	1,600
\$25,000-\$49,999	45	5.3%	1,701	37,800	36,000
\$50,000-\$99,999	198	23.1%	15,241	76,974	76,900
\$100,000-\$124,999	70	8.2%	7,956	113,651	114,900
\$125,000-\$149,999	89	10.4%	12,247	137,612	135,000
\$150,000-\$174,999	73	8.5%	11,898	162,981	164,000
\$175,000-\$199,999	76	8.9%	14,121	185,797	184,950
\$200,000-\$249,999	77	9.0%	17,381	225,727	224,900
\$250,000-\$299,999	62	7.2%	17,037	274,792	275,000
\$300,000-\$399,999	63	7.4%	21,811	346,211	344,970
\$400,000-\$499,999	32	3.7%	14,024	438,257	431,250
\$500,000-\$749,999	20	2.3%	12,331	616,574	612,400
\$750,000-\$999,999	7	0.8%	5,753	821,829	799,000
\$1,000,000 and up	8	0.9%	13,524	1,690,500	1,385,000
All price ranges	857	100.0%	167,180	195,076	149,900



FEBRUARY 2019 >>

SOUTH CENTRAL KANSAS MLS STATISTICS

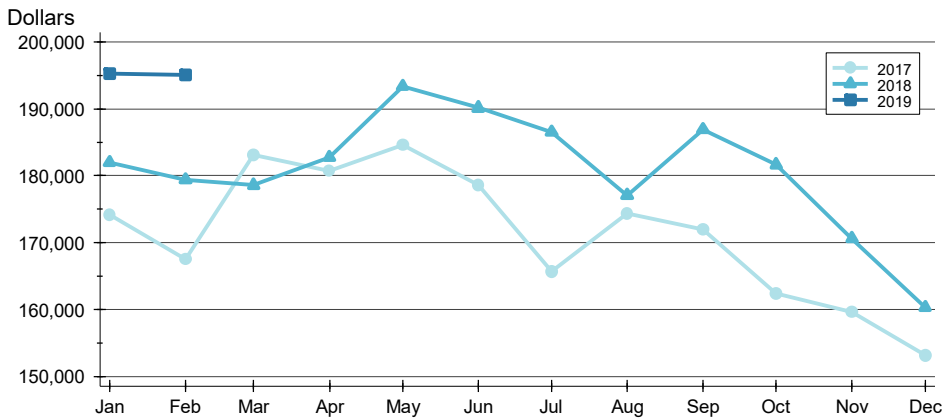


South Central Kansas MLS

NEW LISTINGS ANALYSIS

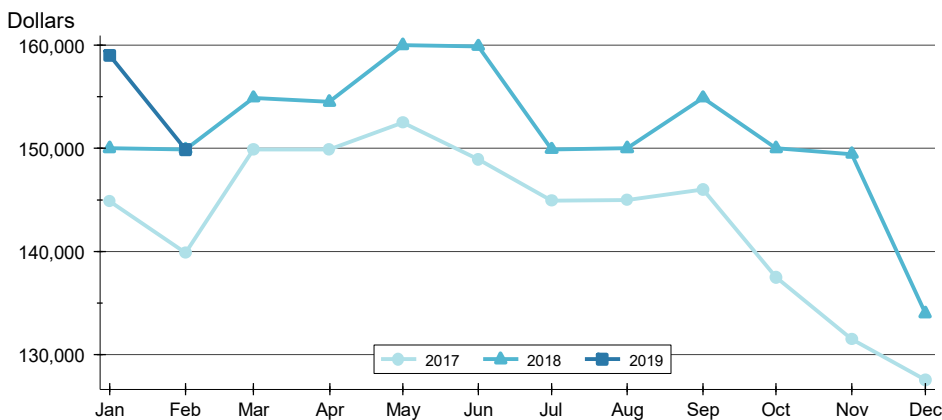
AVERAGE PRICE >>

ENTIRE MLS SYSTEM
ALL HOMES (NEW & EXISTING)
AS OF 3/8/2019



Month	2017	2018	2019
January	174,160	182,009	195,326
February	167,501	179,368	195,076
March	183,112	178,578	
April	180,689	182,768	
May	184,549	193,377	
June	178,594	190,145	
July	165,716	186,543	
August	174,389	177,099	
September	171,990	186,887	
October	162,387	181,651	
November	159,644	170,594	
December	153,110	160,308	

MEDIAN PRICE >>



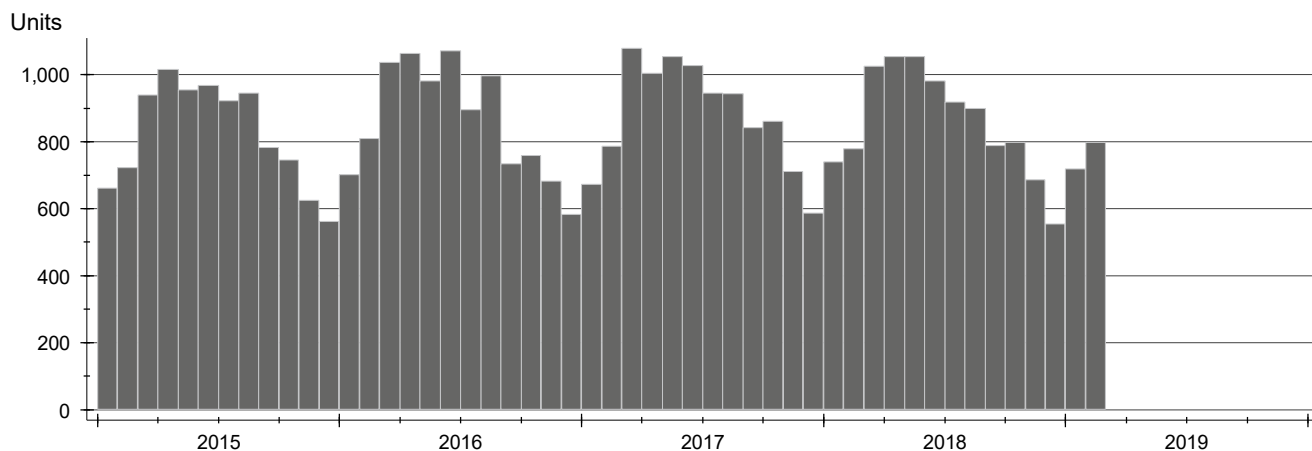
Month	2017	2018	2019
January	144,900	150,000	159,000
February	139,900	149,900	149,900
March	149,900	154,900	
April	149,900	154,500	
May	152,500	160,000	
June	148,950	159,900	
July	144,950	149,900	
August	145,000	150,000	
September	146,000	154,900	
October	137,500	150,000	
November	131,500	149,450	
December	127,600	134,000	



CONTRACTS WRITTEN ANALYSIS

HISTORY >>

ENTIRE MLS SYSTEM
ALL HOMES (NEW & EXISTING)
AS OF 3/8/2019



SUMMARY >>

Summary Statistics for Contracts Written		February			Year-to-Date		
		2019	2018	Change	2019	2018	Change
Closed Listings		798	778	2.6%	1,518	1,519	-0.1%
Volume (1,000s)		131,000	129,937	0.8%	248,381	249,134	-0.3%
Average	Sale Price	164,160	167,014	-1.7%	163,624	164,012	-0.2%
	Days on Market	54	56	-2.8%	55	58	-4.8%
	Percent of Original	97.1%	95.6%	1.6%	96.2%	95.3%	1.0%
Median	Sale Price	148,250	139,900	6.0%	145,450	139,700	4.1%
	Days on Market	26	27	-3.7%	31	30	3.3%
	Percent of Original	100.0%	97.6%	2.4%	100.0%	97.3%	2.8%

A total of 798 contracts for sale were written in South Central Kansas during the month of February, up from 778 in 2018. The median list price of these homes was \$148,250, up from \$139,900 the prior year.

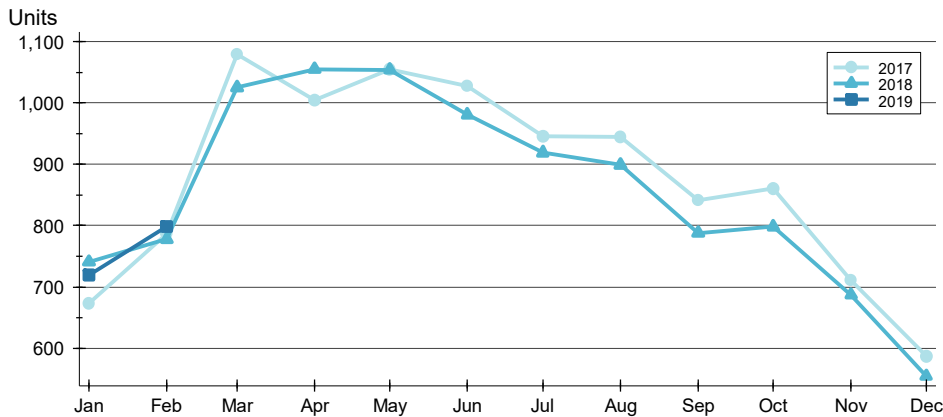
Half of the homes that went under contract in February were on the market less than 26 days, compared to 27 days in February 2018.



CONTRACTS WRITTEN ANALYSIS

ENTIRE MLS SYSTEM
ALL HOMES (NEW & EXISTING)
AS OF 3/8/2019

BY MONTH >>



Month	2017	2018	2019
January	673	741	720
February	787	778	798
March	1,079	1,025	
April	1,004	1,055	
May	1,055	1,054	
June	1,027	981	
July	946	919	
August	944	899	
September	841	788	
October	860	798	
November	711	687	
December	587	555	

BY PRICE RANGE >>

Price Range	Contracts Written			List Price		Days on Market		List as % Orig.	
	Number	Percent	Volume	Average	Median	Average	Median	Average	Median
Below \$25,000	8	1.0%	134	16,700	19,000	199	112	62.5%	55.0%
\$25,000-\$49,999	43	5.4%	1,655	38,492	39,900	76	35	88.1%	90.2%
\$50,000-\$99,999	189	23.7%	14,585	77,168	75,000	45	20	97.3%	100.0%
\$100,000-\$124,999	69	8.6%	7,763	112,512	112,500	48	25	98.4%	100.0%
\$125,000-\$149,999	88	11.0%	12,206	138,701	138,200	39	14	98.4%	100.0%
\$150,000-\$174,999	94	11.8%	15,328	163,059	163,000	37	15	98.4%	100.0%
\$175,000-\$199,999	84	10.5%	15,718	187,117	186,950	40	19	97.9%	100.0%
\$200,000-\$249,999	65	8.1%	14,855	228,537	228,475	52	19	98.2%	100.0%
\$250,000-\$299,999	43	5.4%	11,637	270,627	269,000	72	50	99.4%	100.0%
\$300,000-\$399,999	49	6.1%	16,618	339,146	334,000	83	44	97.8%	100.0%
\$400,000-\$499,999	21	2.6%	9,454	450,184	440,000	140	92	98.2%	100.0%
\$500,000-\$749,999	6	0.8%	3,815	635,814	639,450	169	102	97.5%	98.6%
\$750,000-\$999,999	1	0.1%	995	995,000	995,000	29	29	100.0%	100.0%
\$1,000,000 and up	0	0.0%	0	N/A	N/A	N/A	N/A	N/A	N/A
All price ranges	798	100.0%	131,000	164,160	148,250	54	26	97.1%	100.0%



FEBRUARY 2019 >>

SOUTH CENTRAL KANSAS MLS STATISTICS

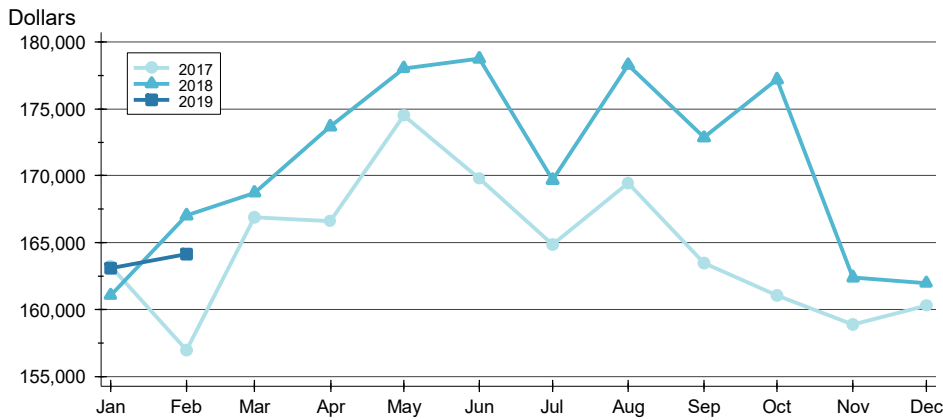


South Central Kansas MLS

CONTRACTS WRITTEN ANALYSIS

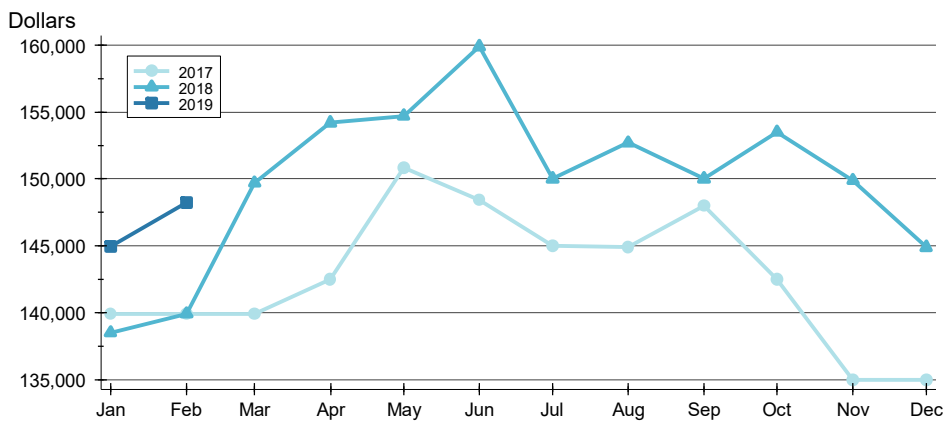
ENTIRE MLS SYSTEM
ALL HOMES (NEW & EXISTING)
AS OF 3/8/2019

AVERAGE PRICE >>



Month	2017	2018	2019
January	163,213	161,075	163,055
February	156,975	167,014	164,160
March	166,903	168,727	
April	166,599	173,676	
May	174,525	178,025	
June	169,773	178,729	
July	164,863	169,681	
August	169,454	178,290	
September	163,452	172,842	
October	161,050	177,190	
November	158,872	162,395	
December	160,270	161,974	

MEDIAN PRICE >>



Month	2017	2018	2019
January	139,900	138,500	144,950
February	139,900	139,900	148,250
March	139,900	149,700	
April	142,500	154,200	
May	150,863	154,700	
June	148,450	159,900	
July	145,000	150,000	
August	144,900	152,700	
September	148,000	150,000	
October	142,500	153,500	
November	135,000	149,900	
December	135,000	144,900	



FEBRUARY 2019 >>

SOUTH CENTRAL KANSAS MLS STATISTICS

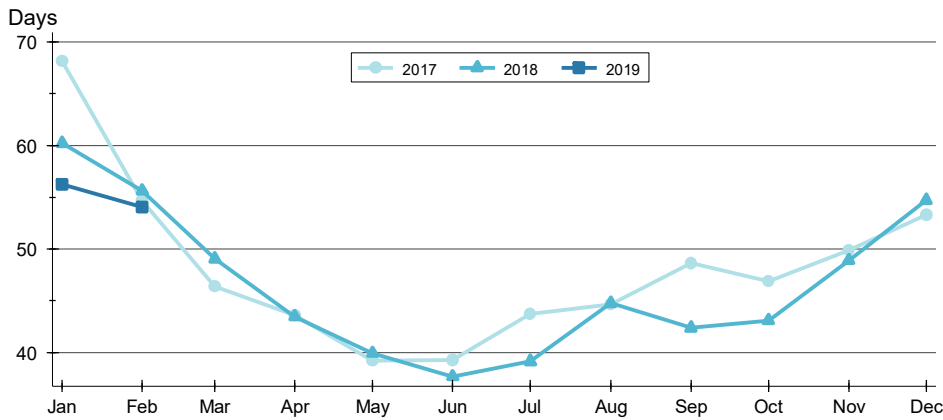


South Central Kansas MLS

CONTRACTS WRITTEN ANALYSIS

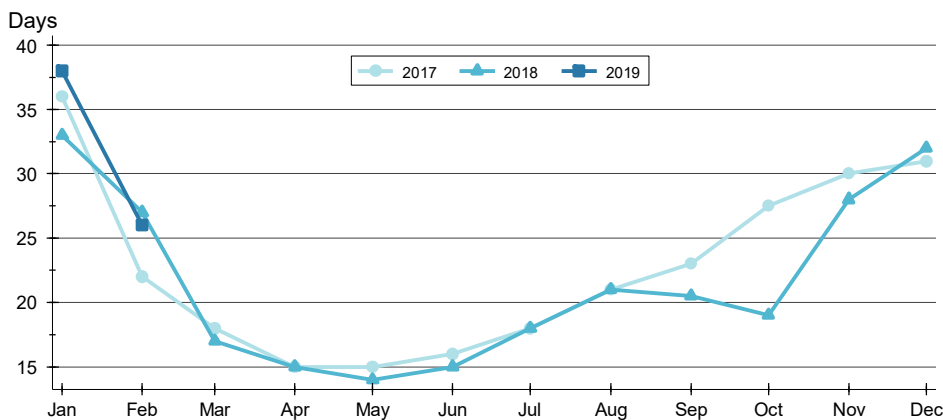
ENTIRE MLS SYSTEM
ALL HOMES (NEW & EXISTING)
AS OF 3/8/2019

AVERAGE DOM >>



Month	2017	2018	2019
January	68	60	56
February	55	56	54
March	46	49	
April	44	43	
May	39	40	
June	39	38	
July	44	39	
August	45	45	
September	49	42	
October	47	43	
November	50	49	
December	53	55	

MEDIAN DOM >>



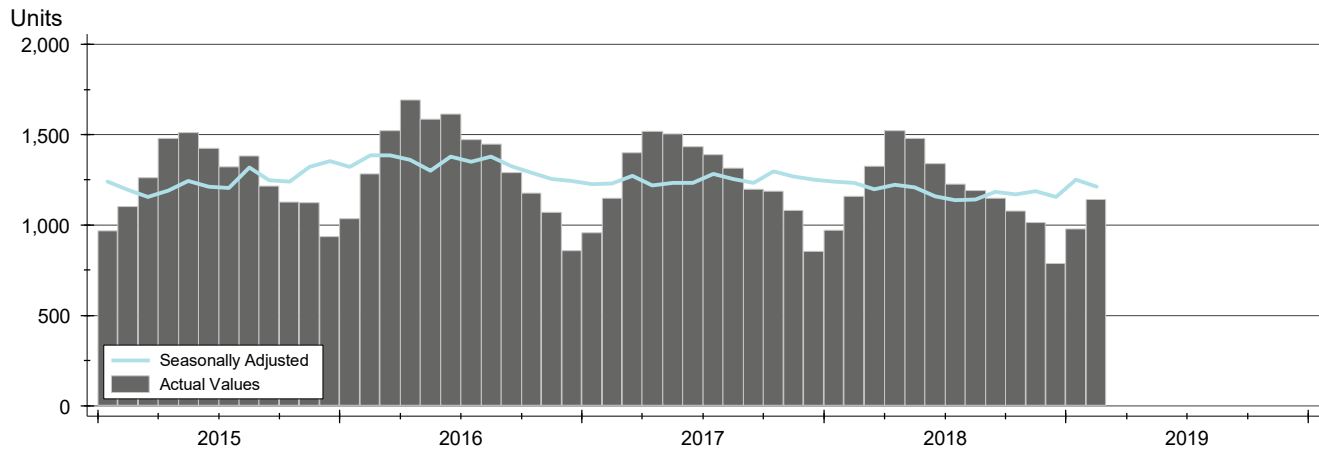
Month	2017	2018	2019
January	36	33	38
February	22	27	26
March	18	17	
April	15	15	
May	15	14	
June	16	15	
July	18	18	
August	21	21	
September	23	21	
October	28	19	
November	30	28	
December	31	32	



PENDING CONTRACTS ANALYSIS

ENTIRE MLS SYSTEM
ALL HOMES (NEW & EXISTING)
AS OF 3/8/2019

HISTORY >>



SUMMARY >>

Summary Statistics for Active Listings		End of February		
		2019	2018	Change
Active Listings		1,143	1,159	-1.4%
Volume (1,000s)		203,989	208,645	-2.2%
Average	List Price	178,468	180,022	-0.9%
	Days on Market	58	60	-4.4%
	Percent of Original	97.8%	98.0%	-0.2%
Median	List Price	154,900	145,000	6.8%
	Days on Market	27	27	0.0%
	Percent of Original	100.0%	100.0%	0.0%

A total of 1,143 listings in South Central Kansas had contracts pending at the end of February, down from 1,159 contracts pending at the end of February 2018.

Pending contracts reflect listings with a contract in place at the end of the month. In contrast, contracts written measures the number of listings put under contract during the month.



FEBRUARY 2019 >>

SOUTH CENTRAL KANSAS MLS STATISTICS

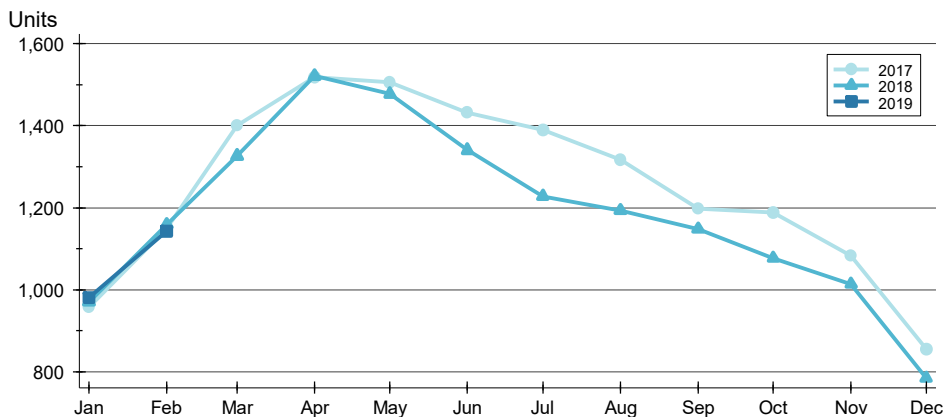


South Central Kansas MLS

PENDING CONTRACTS ANALYSIS

ENTIRE MLS SYSTEM
ALL HOMES (NEW & EXISTING)
AS OF 3/8/2019

BY MONTH >>



Month	2017	2018	2019
January	957	970	980
February	1,149	1,159	1,143
March	1,400	1,326	
April	1,518	1,521	
May	1,505	1,477	
June	1,432	1,340	
July	1,390	1,228	
August	1,317	1,193	
September	1,197	1,148	
October	1,188	1,077	
November	1,083	1,014	
December	855	785	

BY PRICE RANGE >>

Price Range	Contracts Written			List Price		Days on Market		List as % Orig.	
	Number	Percent	Volume	Average	Median	Average	Median	Average	Median
Below \$25,000	12	1.0%	186	15,538	18,500	179	112	70.2%	69.6%
\$25,000-\$49,999	50	4.4%	1,957	39,136	39,950	93	49	91.4%	100.0%
\$50,000-\$99,999	261	22.8%	20,215	77,450	78,000	58	33	97.4%	100.0%
\$100,000-\$124,999	106	9.3%	11,970	112,920	113,900	52	34	98.8%	100.0%
\$125,000-\$149,999	124	10.8%	17,167	138,442	138,250	46	21	98.6%	100.0%
\$150,000-\$174,999	133	11.6%	21,732	163,398	163,000	41	19	98.7%	100.0%
\$175,000-\$199,999	114	10.0%	21,377	187,517	186,950	47	19	98.6%	100.0%
\$200,000-\$249,999	107	9.4%	24,037	224,643	224,900	52	17	98.9%	100.0%
\$250,000-\$299,999	78	6.8%	21,356	273,791	269,950	68	48	98.3%	100.0%
\$300,000-\$399,999	99	8.7%	33,965	343,080	339,180	65	12	98.6%	100.0%
\$400,000-\$499,999	36	3.1%	16,222	450,612	445,855	89	31	99.6%	100.0%
\$500,000-\$749,999	13	1.1%	7,799	599,929	599,900	71	65	99.4%	100.0%
\$750,000-\$999,999	5	0.4%	4,222	844,448	825,000	35	29	100.0%	100.0%
\$1,000,000 and up	1	0.1%	1,072	1,071,717	1,071,717	0	0	100.0%	100.0%
All price ranges	1,143	100.0%	203,989	178,468	154,900	58	27	97.8%	100.0%



FEBRUARY 2019 >>

SOUTH CENTRAL KANSAS MLS STATISTICS

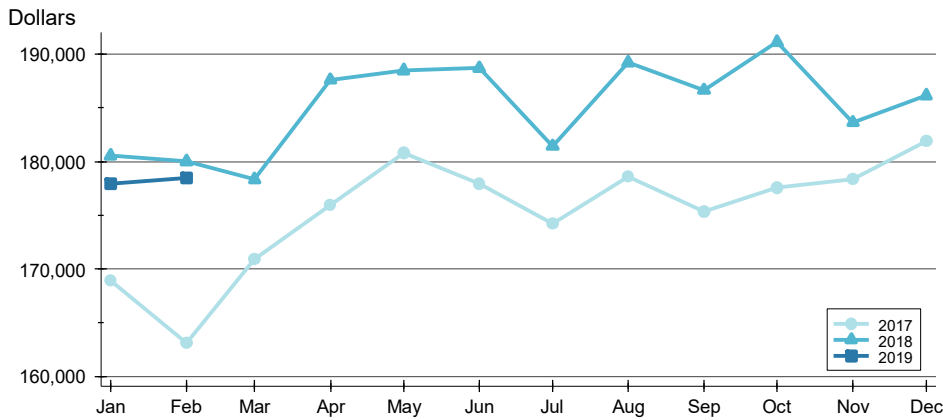


South Central Kansas MLS

PENDING CONTRACTS ANALYSIS

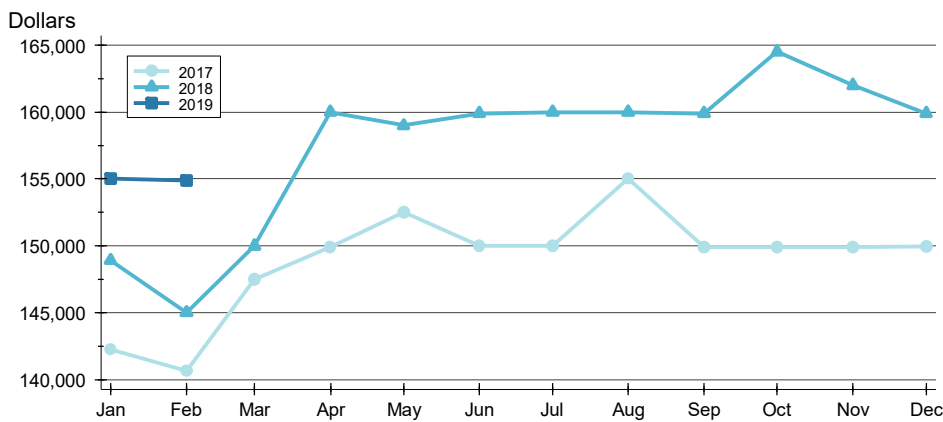
ENTIRE MLS SYSTEM
ALL HOMES (NEW & EXISTING)
AS OF 3/8/2019

AVERAGE PRICE >>



Month	2017	2018	2019
January	168,915	180,564	177,966
February	163,082	180,022	178,468
March	170,903	178,347	
April	175,952	187,633	
May	180,836	188,503	
June	177,943	188,722	
July	174,214	181,440	
August	178,618	189,213	
September	175,363	186,663	
October	177,592	191,150	
November	178,336	183,647	
December	181,887	186,152	

MEDIAN PRICE >>



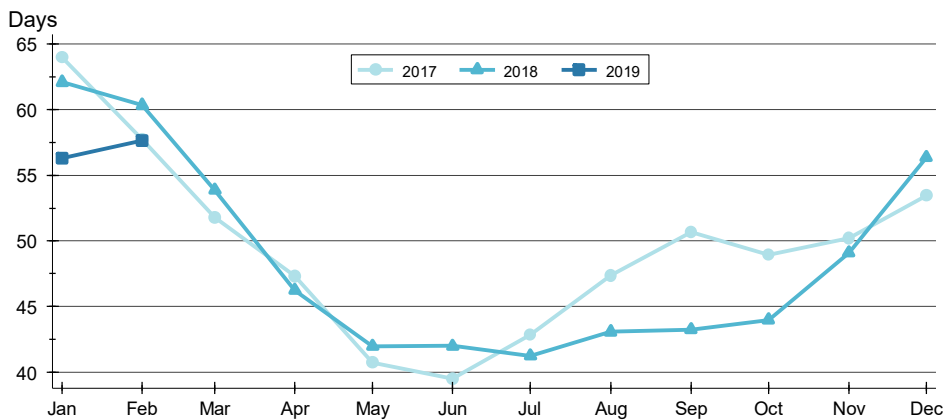
Month	2017	2018	2019
January	142,250	148,900	155,000
February	140,650	145,000	154,900
March	147,500	150,000	
April	149,900	160,000	
May	152,500	159,000	
June	150,000	159,900	
July	150,000	160,000	
August	155,000	160,000	
September	149,900	159,900	
October	149,900	164,500	
November	149,900	162,000	
December	149,950	159,900	



PENDING CONTRACTS ANALYSIS

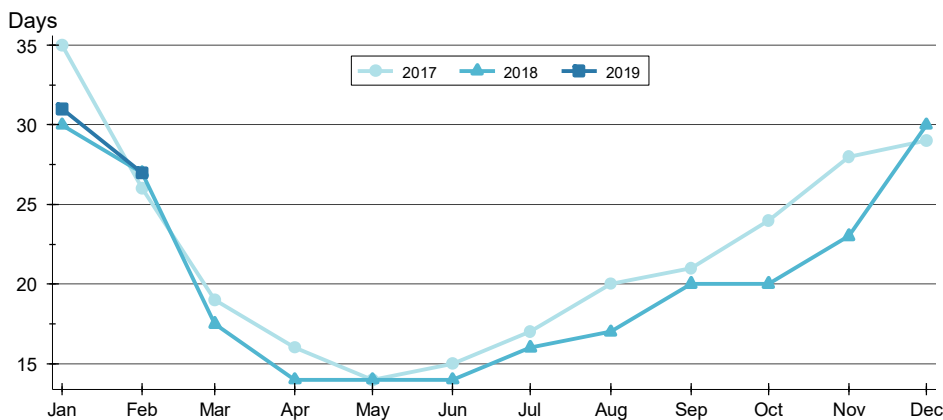
ENTIRE MLS SYSTEM
ALL HOMES (NEW & EXISTING)
AS OF 3/8/2019

AVERAGE DOM >>



Month	2017	2018	2019
January	64	62	56
February	58	60	58
March	52	54	54
April	47	46	46
May	41	42	42
June	40	42	42
July	43	41	41
August	47	43	43
September	51	43	43
October	49	44	44
November	50	49	49
December	53	56	56

MEDIAN DOM >>



Month	2017	2018	2019
January	35	30	31
February	26	27	27
March	19	18	18
April	16	14	14
May	14	14	14
June	15	14	14
July	17	16	16
August	20	17	17
September	21	20	20
October	24	20	20
November	28	23	23
December	29	30	30